ILLINOIS FINANCE AUTHORITY FINANCIAL STATEMENTS ANALYSIS

Balance Sheet Comparison
Actual Results November 2008 to November 2007

ASSETS

- Total Assets increased by \$16,754,314 due to:
 - 1. An increase in cash balance due to the payoff of loans
 - 2. An increase in fee revenue
 - 3. An increase due to a State Appropriation for the Fire truck and Ambulance Revolving Funds

LIABILITIES

- Total Liabilities decreased by \$1,111,284 due to:
 - 1. A reduction in the local government bond pools, because of principal payments and an offset of a new bond issue.

Statement of Activities Year to Date Comparison Fiscal Year 2009 to Fiscal Year 2008

REVENUE/EXPENSES

Revenue

Gross revenue YTD for fiscal year 2009 ended at \$5,114,412 or \$37,667 above same period last fiscal year 2008. This is primarily due an increase on interest on loans, a realized gain from a venture capital sale and an offset decrease in investment income and fee income.

Expenses

Expenses YTD for fiscal year 2009 ended at \$3,299,741 or \$593,320 lower than same period last fiscal year 2008 due to:

- 1. A reduction in employee related expenses, due to vacancies.
- 2. A reduction in loan loss reserve due to a lower outstanding loan balances

Illinois Finance Authority Consolidated - Actual to Budget Statement of Activities for Period Ending November 30, 2008

	Actual November 2008	Budget November 2008	Current Month Variance Actual vs. Budget	Current % Variance	Actual YTD FY 2009	Budget YTD FY 2009	Year to Date Variance Actual vs. Budget	YTD % Variance	Total Budget FY 2009	% of Budget Expended
REVENUE										
INTEREST ON LOANS	302,576	333,273	(30,697)	-9.21%	1,557,891	1,601,028	(43,137)	-2.69%	3,733,944	41.72%
INVESTMENT INTEREST & GAIN(LOSS)	104,024	199,303	(95,279)	-47.81%	861,069	991,663	(130,594)	-13.17%	2,399,092	35.89%
ADMINISTRATIONS & APPLICATION FEES	681,974	479,617	202,357	42.19%	2,043,587	2,395,810	(352,223)	-14.70%	5,781,179	35,35%
ANNUAL ISSUANCE & LOAN FEES	50,992	52,273	(1,281)	-2.45%	255,871	268,406	(12,535)	-4.67%	665,579	38.44%
OTHER INCOME	23,534	6,917	16,617	240.23%	395,994	34,585	361,409	1044.99%	83,004	477.08%
TOTAL REVENUE	1,163,099	1,071,383	91,716	8.56%	5,114,412	5,291,492	(177,080)	-3.35%	12,662,798	40.39%
EXPENSES										
EMPLOYEE RELATED EXPENSES										
COMPENSATION & TAXES	225,709	268,969	(43,260)	-16.08%	1,146,798	1,330,565	(183,767)	-13.81%	3,206,787	35.76%
BENEFITS	22,053	23,288	(1,235)	-5.30%	111,141	114,903	(3,762)	-3.27%	281,903	39.43%
TEMPORARY HELP	7,437	3,333	4,104	123.12%	30,121	16,665	13,456	80.74%	40,000	75.30%
EDUCATION & DEVELOPMENT	-	417	(417)	0.00%	893	2,085	(1,192)	-57.15%	5,000	17.87%
TRAVEL & AUTO	7,615	10,250	(2,635)	-25.71%	31,686	51,250	(19,564)	-38.17%	123,000	25.76%
TOTAL EMPLOYEE RELATED EXPENSES .	262,814	306,257	(43,443)	-14.19%	1,320,639	1,515,468	(194,829)	-12.86%	3,656,690	36.12%
PROFESSIONAL SERVICES										
CONSULTING, LEGAL & ADMIN	29,437	70,200	(40,763)	-58.07%	177,820	351,000	(173,180)	-49.34%	842,400	21.11%
LOAN EXPENSE & BANK FEE	225,217	228,907	(3,690)	-1.61%	1,156,595	1,144,535	12,060	1.05%	2,671,824	43.29%
ACCOUNTING & AUDITING	17,108	31,975	(14,867)	-46.50%	133,442	159,875	(26,433)	-16.53%	383,700	34.78%
MARKETING GENERAL	1,840	8,333	(6,493)	-77.92%	13,716	41,665	(27,949)	-67.08%	100,000	13.72%
FINANCIAL ADVISORY	25,000	25,000	•	0.00%	125,000	125,000	•	0.00%	300,000	41.67%
CONFERENCE/TRAINING	145	1,250	(1,105)	0.00%	8,485	6,250	2,235	35.76%	15,000	56.57%
MISC. PROFESSIONAL SERVICES	3,333	4,166	(833)	0.00%	36,665	20,830	15,835	76.02%	50,000	73.33%
DATA PROCESSING	2,437	3,750	(1,313)	-35.01%	14,873	18,750	(3,877)	-20.68%	45,000	- 33.05%
TOTAL PROFESSIONAL SERVICES	304,517	373,581	(69,064)	-18.49%	1,666,596	1,867,905	(201,309)	-10.78%	4,407,924	37.81%

Illinois Finance Authority Consolidated - Actual to Budget Statement of Activities for Period Ending November 30, 2008

	Actual November 2008	Budget November 2008	Current Month Variance Actual vs. Budget	Current % Variance	Actual YTD FY 2009	Budget YTD FY 2009	Year to Date Variance Actual vs. Budget	YTD % Variance	Total Budget FY 2009	% of Budget Expended
OCCUPANCY COSTS	25.00	## eos	(200)		112.06	100.606	(0.500)	w 0.004		
OFFICE RENT	25,697	25,905	(208)	-0.80%	119,962	129,525	(9,563)	-7.38%	310,860	38.59%
EQUIPMENT RENTAL AND PURCHASES	3,489	3,867	(378)	-9.77%	21,086	19,335	1,751	9.06%	46,404	45.44%
TELECOMMUNICATIONS UTILITIES	4,723	5,420	(697)	-12,86%	20,690	27,100	(6,410)	-23.65%	65,040	31.81%
DEPRECIATION	795 6,527	933	(138)	-14.80%	6,070	4,665	1,405	30.11%	11,196	54.21%
INSURANCE	1,607	7,355 1,500	(828) 107	-11.26% 7.14%	32,551 8,036	36,775 7,500	(4,224) 536	-11.49% 7.14%	88,256 18,000	36.88% 44.64%
INSURANCE	1,607	1,300	107	7,1470	8,036	7,500	330	7.14%	18,000	44,04%
TOTAL OCCUPANCY COSTS	42,838	44,980	(2,142)	-4.76%	208,394	224,900	(16,506)	-7.34%	539,756	38.61%
GENERAL & ADMINISTRATION										
OFFICE SUPPLIES	3,924	9,450	(5,526)	-58.48%	34,680	47,250	(12,570)	-26.60%	113,400	30.58%
BOARD MEETING - EXPENSES	4,969	2,983	1,986	66.56%	19,756	14,915	4,841	32.46%	35,796	55.19%
PRINTING	3,819	1,200	2,619	218.24%	10,483	6.000	4,483	74.72%	14,400	72.80%
POSTAGE & FREIGHT	2,074	2,300	(226)	-9.81%	12,114	11,500	614	5.34%	27,600	43.89%
MEMBERSHIP, DUES & CONTRIBUTIONS	1,540	3,083	(1,543)	-50.04%	9,944	15,415	(5,471)	-35.49%	36,996	26.88%
PUBLICATIONS	454	300	154	51.24%	1,992	1,500	492	32,77%	3,600	55.32%
OFFICERS & DIRECTORS INSURANCE	15,509	14,524	985	6.78%	73,606	72,620	986	1.36%	174,292	42.23%
MISCELLANEOUS	532	42	490	0. 00%	2,428	210	2,218	1056.38%	504	481.83%
TOTAL GENL & ADMIN EXPENSES	32,821	33,882	(1,061)	-3.13%	165,003	169,410	(4,407)	-2.60%	406,588	40.58%
LOAN LOSS PROVISION/BAD DEBT	25,000	75,000	(50,000)	-66.67%	(64,111)	375,000	(439,111)	-117.10%	900,000	-7.12%
OTHER										
INTEREST EXPENSE	644	621	23	3.69%	3,219	3,105	114	3.69%	7,447	43.23%
TOTAL OTHER	644	621	23	3.69%	3,219	3,105	114	3.69%	7,447	43.23%
TOTAL EXPENSES	668,634	834,321	(165,687)	-19.86%	3,299,741	4,155,788	(856,047)	-20.60%	9,918,405	33.27%
NET INCOME (LOSS) BEFORE										
UNREALIZED GAIN/(LOSS) & TRANSFERS	494,466	237,062	257,404	108.58%	1,814,671	1,135,704	678,967	59.78%	2,744,393	66.12%
NET UNREALIZED GAIN/(LOSS)										
ON INVESTMENT	[(16,667)	16,667	-100.00%	(1.005)	(83,335)	82,240	-98,69%	(200,000)	0.55%
ON HAVEST MENT	·	(10,007)	10,007	-100.00%	(1,095)	(65,555)	82,240	-76,0776	(200,000)	0.3376
TRANSFER TO STATE OF ILLINOIS		-	-	0 00%	(1,500,000)	-	(1,500,000)	0.00%	-	0.00%
REVENUE GRANT	_	- 1		0.00%		-	•	0.00%	-	0.00%
APPROPRIATIONS FROM STATE	_	_	-	0.00%	_	-	-	0.00%		_
	[,					
NET INCOME/(LOSS)	494,466	220,395	274,071	124.35%	313,576	1,052,369	(738,793)	-70.20%	2,544,393	12.32%
										
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Illinois Finance Authority Consolidated Statement of Activities Comparison for November 2008 and November 2007

	Actual November 2008	Actual November 2007	Current Month Variance Actual vs. Actual	Current % Variance	Actual YTD FY 2009	Actual YTD FY 2008	Year to Date Variance Actual vs. Actual	YTD % Variance
REVENUE					<u> </u>		·	
INTEREST ON LOANS INVESTMENT INTEREST & GAIN(LOSS) ADMINISTRATIONS & APPLICATION FEES ANNUAL ISSUANCE & LOAN FEES OTHER INCOME	302,576 104,024 681,974 50,992 23,534	322,093 176,543 497,806 58,555 10,390	(19,517) (72,519) 184,168 (7,563) 13,144	-6.06% -41.08% 37.00% -12.92% 126.51%	1,557,891 861,069 2,043,587 255,871 395,994	1,231,509 1,042,916 2,459,210 315,163 27,946	326,383 (181,848) (415,623) (59,292) 368,047	26.50% -17.44% -16.90% -18.81% 1316.97%
TOTAL REVENUE	1,163,099	1,065,386	97,713	9.17%	5,114,412	5,076,745	37,667	0.74%
EXPENSES								
EMPLOYEE RELATED EXPENSES COMPENSATION & TAXES BENEFITS TEMPORARY HELP EDUCATION & DEVELOPMENT TRAVEL & AUTO	225,709 22,053 7,437 - - 7,615	259,816 22,017 8,316 - 10,479	(34,107) 36 (879) - (2,864)	-13.13% 0.16% -10.57% 0.00% -27.33%	1,146,798 111,141 30,121 893 31,686	1,479,220 121,407 43,244 1,056 69,517	(332,422) (10,266) (13,123) (163) (37,831)	-22.47% -8.46% -30.35% -15.40% -54.42%
TOTAL EMPLOYEE RELATED EXPENSES	262,814	300,628	(37,814)	-12.58%	1,320,639	1,714,444	(393,805)	-22.97%
PROFESSIONAL SERVICES CONSULTING, LEGAL & ADMIN LOAN EXPENSE & BANK FEE ACCOUNTING & AUDITING MARKETING GENERAL FINANCIAL ADVISORY CONFERENCE/TRAINING MISC. PROFESSIONAL SERVICES DATA PROCESSING	29,437 225,217 17,108 1,840 25,000 145 3,333 2,437	82,598 220,131 67,495 93 21,519 145 - 2,574	(53,161) 5,086 (50,387) 1,748 3,481 - 3,333 (137)	-64.36% 2.31% -74.65% 1889.19% 16.18% 0.00% 0.00% -5.30%	177,820 1,156,595 133,442 13,716 125,000 8,485 36,665 14,873	492,744 698,946 159,423 21,406 107,338 3,465 2,225 22,032	(314,923) 457,649 (25,981) (7,690) 17,662 5,020 34,440 (7,159)	-63.91% 65.48% -16.30% -35.92% 16.45% 144.88% 1547.87% -32.49%
TOTAL PROFESSIONAL SERVICES	304,517	394,554	(90,037)	-22.82%	1,666,596	1,507,577	159,019	10.55%

Illinois Finance Authority Consolidated Statement of Activities Comparison for November 2008 and November 2007

	Actual November - 2008	Actual November 2007	Current Month Variance Actual vs. Actual	Current % Variance	Actual YTD FY 2009	Actual YTD FY 2008	Year to Date Variance Actual vs. Actual	YTD % Variance
OCCUPANCY COSTS								
OFFICE RENT	25,697	6,579	19,119	290,62%	119,962	108,847	11,115	10.21%
EQUIPMENT RENTAL AND PURCHASES	3,489	4,444	(954)	-21.48%	21,086	29,162	(8,076)	-27.69%
TELECOMMUNICATIONS	4,723	7,857	(3,134)	-39.89%	20,690	34,901	(14,211)	-40,72%
UTILITIES	795	985	(191)	-19.33%	6,070	4,568	1,502	32.88%
DEPRECIATION	6,527	7,973	(1,446)	-18,14%	32,551	34,824	(2,273)	-6.53%
INSURANCE	1,607	1,192	415	34.78%	8,036	7,548	. 488	6.46%
TOTAL OCCUPANCY COSTS	42,838	29,030	13,808	47.56%	208,394	219,850	(11,455)	-5.21%
GENERAL & ADMINISTRATION							•	
OFFICE SUPPLIES	3,924	9,385	(5,461)	-58.19%	34,680	43,034	(8,354)	-19.41%
BOARD MEETING - EXPENSES	4,969	5,987	(1,018)	-17.01%	19,756	29,859	(10,103)	-33.84%
PRINTING	3,819	1,205	2,614	216.89%	10,483	7,851	2,632	33.53%
POSTAGE & FREIGHT	2,074	2,028	47	2.30%	12,114	10,881	1,233	11.33%
MEMBERSHIP, DUES & CONTRIBUTIONS	1,540	2,055	(515)	-25.04%	9,944	9,533	411	4.31%
PUBLICATIONS	454	236	218	92.11%	1,992	791	1,201	151.91%
OFFICERS & DIRECTORS INSURANCE	15,509	14,746	763	5.17%	73,606	73,732	(126)	-0.17%
MISCELLANEOUS	532	140	392	0.00%	2,428	140	2,288	1634.57%
TOTAL GENL & ADMIN EXPENSES	32,821	35,782	(2,961)	-8.28%	165,003	175,820	(10,817)	-6.15%
LOAN LOSS PROVISION/BAD DEBT	25,000	33,333	(8,333)	-25.00%	(64,111)	271,919	(336,030)	-123.58%
OTHER								
INTEREST EXPENSE	644	690	(46)	-6.69%	3,219	3,450	(231)	-6,69%
TOTAL OTHER	644	690	(46)	-6.69%	3,219	3,450	(231)	-6.69%
TOTAL EXPENSES	668,634	794,018	(125,384)	-15.79%	3,299,741	3,893,061	(593,320)	-15.24%
			 					
NET INCOME (LOSS) BEFORE	404.466	271.260	222.007	92.218/	1 014 671	1,183,684	630,987	53,31%
UNREALIZED GAIN/(LOSS) & TRANSFERS	494,466	271,369	223,097	82.21%	1,814,671	1,185,004	030,387	33.3179
NET UNREALIZED GAIN/(LOSS)							(40.400)	102.650/
ON INVESTMENT	-	1,343	(1,343)	-100,00%	(1,095)	42,557	(43,652)	-102.57%
TRANSFER TO STATE OF ILLINOIS	-	-			(1,500,000)	-		
REVENUE GRANT	-	-	-	0.00%	-	2,000,000	(2,000,000)	-100.00%
APPROPRIATIONS FROM STATE	-	-	•		-	-	•	0.00%
NET INCOME/(LOSS)	494,466	272,712	221,754	81.31%	313,576	3,226,241	(2,912,665)	-90.28%
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Illinois Finance Authority Consolidated Balance Sheet for the Five Months Ending November 30, 2008

	 Actual November 2007	Actual November 2008	 Budget November 2009	Variance to budget
ASSETS CASH & INVESTMENTS, UNRESTRICTED RECEIVABLES, NET LOAN RECEIVABLE, NET OTHER RECEIVABLES PREPAID EXPENSES	\$ 27,294,596 587,103 92,720,296 585,523 100,236	\$ 36,080,748 474,368 89,210,706 1,207,387 95,452.13	 33,771,840 270,690 98,034,118 1,251,597 171,941	\$ 2,308,908 203,678 (8,823,412) (44,210) (76,489)
TOTAL CURRENT ASSETS	121,287,754	127,068,661	133,500,186	(6,431,525)
FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION	232,467	127,270	142,244	(14,974)
DEFERRED ISSUANCE COSTS	756,872	636,325	646,686	(10,361)
OTHER ASSETS CASH, INVESTMENTS & RESERVES VENTURE CAPITAL INVESTMENTS OTHER	 28,801,322 5,535,254 3,025,522	39,349,100 5,530,076 3,682,072	 35,390,208 5,738,223 3,682,072	3,958,892 (208,147)
TOTAL OTHER ASSETS	37,362,098	48,561,248	44,810,503	3,750,745
TOTAL ASSETS	 159,639,190	 176,393,504	\$ 179,099,619	\$ (2,706,115)
LIABILITIES CURRENT LIABILITIES LONG-TERM LIABILITIES	\$ 1,460,151 62,913,565	\$ 1,158,990 62,103,443	 750,713 64,479,041_	\$ 408,277 (2,375,600)
TOTAL LIABILITIES	64,373,717	63,262,433	65,229,754	(1,967,323)
EQUITY CONTRIBUTED CAPITAL RETAINED EARNINGS NET INCOME / (LOSS) RESERVED/RESTRICTED FUND BALANCE UNRESERVED FUND BALANCE	 36,061,462 17,921,049 3,226,241 25,491,190 12,565,531	 35,608,692 24,799,651 313,576 39,760,982 12,648,171	 35,608,692 24,799,651 1,052,369 39,760,982 12,648,171	 - (738,793) - -
TOTAL EQUITY	95,265,473	113,131,071	113,869,865	(738,793)
TOTAL LIABILITIES & EQUITY	\$ 159,639,190	\$ 176,393,504	\$ 179,099,619	\$ (2,706,115)

Illinois Finance Authority Participations 30-60-90-120-180 Day Delinquencies

as of

11/30/2008

Loan #	Borrower Name	Due Date	Current Principal Balance	31 - 60 Days	61 - 90 Days	91 - 120 Days	121 - 150 Days	151 - 180 Days	181 + Days
T	· ·								
Part	icipations								
0041	NEWLINE HARWOODS, INC	2/4/2008	\$171,093.38	.00	.00	.00	.00	.00	171,093,38
10049	SHULTS MACHINE	4/5/2007	\$124,342.00	.00	.00.	.00	.00	.00	124,342.00
0142	THIRD PANCAKE, LLC	6/1/2008	\$5,459.44	.00	.00	.00	.00	.00	5,459.44
3				.00	.00	.00	.00	.00	300,894.82
3				.00	.00	.00	.00	.00	300,894.82