### **Illinois Finance Authority**

April 11, 2006 11:30 AM Board Meeting

Plaza Club 130 E. Randolph, 40th Floor Chicago, Illinois



Jose Garcia

# ILLINOIS FINANCE AUTHORITY BOARD MEETING April 11, 2006 Chicago, Illinois

EXECUTIVE SESSION 8:30 a.m. Illinois Finance Authority 180 N. Stetson, Suite 2555

- Opening Remarks
- Executive Director's Report
- Financials
- Staff Reports
- Project Reports
- Adjournment

BOARD MEETING
11:30 a.m.
One Prudential Plaza
130 E. Randolph, Plaza Club,
40<sup>th</sup> Floor

#### **AGENDA**

- Call to Order
- Chairman's Report
- Roll Call
- Executive Director's Report
- Acceptance of Financials
- Approval of Minutes
- Project Approvals
- Resolutions / Amendments

#### **AGRICULTURE**

Tab	Project	Location	Amount	New Jobs	Const Jobs	FM
Parti	cipation Loan					
1	Steven D. and Carol L. Birch	Ipava	\$ 126,760	0	0	ER
Agri-	Debt Guarantee					
2	Robert J. and Julie M. Printz	Fairbury	485,000	0	0	ER
3	Ronald, Rick and Julie Schleder	Hartsburg	500,000	0	0	ER
4	Carson Hanner	Kansas	262,000	0	0	ER
5	David W. and Melissa DeBacker	Aledo	234,000	0	0	ER
Begin	ining Farmer Bonds					
6	Eric and Barbara Inskeep	Greenup	70,000	0	0	ER
	Clayton and Ashlyn Becker	DeKalb	45,000	0	0	ER
	Shea O'Rorke	Steward	250,000	0	0	ER
	Jacob Higginbotham	Paris	40,000	0	0	ER
	Matthew Quattlander	Morrisonville	146,250	0	0	ER
	Matthew Killam	Carlinville	120,658	0	0	ER
	Tony Burnett Jr.	Opdyke	42,500	0	0	ER
	Brock Shull	Hidalgo	70,000	0	0	ER
ТОТА	L AGRICULTURE PROJECTS		\$ 2,392,168	0	0	

#### HEALTHCARE

Location	Amount	New Jobs	Const Jobs	FM
Peoria	\$4 \$50,000,000	5	10	PL/DS

Tab	Project	Location	Amount	Jobs	Jobs	FM
501(c Final	)(3) Bonds					
7	Proctor Hospital	Peoria	\$ 50,000,000	5	10	PL/DS
8	Franciscan Communities – (The Village at Victory Lakes)	Lindenhurst	70,000,000	0	0	PL/DS
TOTA	L HEALTHCARE PROJECTS		\$ 80,000,000	5	10	

#### **BUSINESS AND INDUSTRY**

Tab	Project	Location	Amount	New Jobs	Const Jobs	FM
Particip	nation Loans at Lastic					
9	MAR Business Forms Company	Valmeyer	\$ 886,000	4	15-20	RP
10	Transfer Company, Inc.	Jacksonville	82,000	2	50	JS
11	TCI Manufacturing and Equipment Sales, Inc.	Walnut	500,000	5	50	JS
12	Quincy Hotel, L.L.C.	Quincy	1,000,000	35	50	JS
13	TRH Properties	Walnut \$150K	· <b>V</b> 285,000	10	50	JS
14	Day One Network	Geneva	575,000	5	10	ST
	re Capital			3 3 3	30	
15	Lemko Corporation	Schaumberg	<b>√</b> 300,000	98	n/a	ST
	(3)Bonds Unary					
16	Prebyterian Home	Evanston	30,000,000	n/a	n/a	SCM
17	Chicago Christian Industrial League	Chicago	10,000,000	11	95	SCM
ro <del>t</del> at	BUSINESS AND INDUSTRY PROJECTS		\$ 43,628,000	170	320-325	

Tab	Project	Location		Amount	New Jobs	Const Jobs	FM
Loca	l Government Pooled Bond Program						
18	Rochester Fire Protection District	Rochester	\$	370,000	0	0	EW '
19	Westville-Belgium Sanitary District	Westville		2,500,000	0	0	EW
20	Village of Magnolia Water Tower	Magnolia	J	625,000	0	0	EW
21 ·	Village of Maeystown Water Well	Maeystown	WY/	215,000	0	0	EW
22 .	City of Ashley	Ashley	7	685,000	0	0	EW
Loca	l Government Loan Program						# ## (7.5)
23	Village of Montrose Sewer System Update	Montrose	*	80,000	0	0	EW
	)(3) Bonds minary						
24	Baker Demonstration School	Evanston	V	7,300,000	12	30	TA
25	UCAN (Uhlich Children's Advantage Network)	Chicago	V	6,100,000	24	30	TA
26	Nazareth Academy	LaGrange Park	<b>V</b>	11,000,000	3	30	TA
TOTA	L COMMUNITIES AND CULTURE PROJE	CTS	S	28,875,000	39	90	

#### HIGHER EDUCATION

Tab	Project	Location		Amount	New Jobs	Const Jobs	FM
		1.	45.00				17 (Å) 18 (Å)
27	Saint Xavier University	Chicago and Oak Lawn	\$	10,000,000	10	35-100	RKF
TOTA	L HIGHER EDUCATION PROJECTS		\$	10,000,000	10	35-100	

			T	
GRAND TOTAL	\$ 164,895,168	224	455-525	ı
	· · · · ·		L	

#### Resolutions/Project Revisions/Amendatory Resolutions

#### Tab <u>Amendatory Resolutions</u>

28 🗸	Request to reset interest rate in a participation loan to S & B Investments.	ST
29	Excel Foundry and Machine, Inc.: Request to extend a commitment until October 11, 2006, for a Participation Loan.	JS
30	Pere Marquette Hotel Associates: Request to extend a commitment until October 12, 2006, for a Participation Loan.	JS
31	Resolution: Mt. Sinai Amendment. Resolution making Mt. Sinai Hospital the sole obligor on the debt and Sinai Health System an unsecured guarantor of the debt.	PL/DS

#### **Other**

#### Adjournment



## Illinois Finance Authority Executive Director's Report April 11, 2006

To: IFA Board of Directors and Office of the Governor

From: Jill Rendleman, Interim Executive Director

#### I. Financial Performance

The Illinois Finance Authority's financial performance for the period ending March 31, 2006 is above performance targets and exceeding 2005 year-to-date returns. Gross revenues of \$6.3M exceed 2005 levels by \$675k, with year-to-date net income of \$2M exceeding performance targets by \$983k. Year-to-date expenses are \$591k below budget with positive variances in unrealized losses on venture capital, total employee related expenses, and in required loan loss provisions. This positive news is tempered by downward trends in bond volume nationwide and recent upset in the Illinois health care capital markets arising from issues surrounding the proposed Charity Care Act HB5000. Fiscal year 2005 continues per plan to be a year of investment in the infrastructure necessary to insure proper risk management and compliance with state and federal laws and regulations and generally accepted government accounting practices, as well as other critical investments in operating and management concerns including developing policies and procedures, creating strategic plans, and engaging independent marketing and other professionals.

Illinois Finance Authority's overall financial position continues to improve with total equity of \$57.8M, comprised of assets of \$60.9M and liabilities of \$3.1M. This compares favorably to the March 31, 2005 balance sheet with total equity of \$55.8M, comprised of assets of \$58.9M and liabilities of \$3.1M.

#### II. Sales Activities

The month of March is extremely active with 34 projects presented for approval. While the upward trend in the dollar volume of approvals was interrupted this month to a level of \$164.5M, the projects positively reflect renewed efforts over the past 12 months to focus on agriculture and industry, and communities. IFA has issued over \$21 Billion in new investments in the Illinois economy, and has forecast an additional \$3 Billion in issuances within the next 12 months. The agricultural sector is presenting approximately one-third of the new projects, while health care is presenting almost half of the new dollar volume for approval.

Health Care: The proposed Charity Care Act continues to impact IFA hospital transactions as bond insurers have dropped commitments to financings due to the uncertainty in the Illinois market place. Several large transactions including, Delnor, Edwards, and Rush, are on hold until the regulatory environment in Illinois becomes more certain. The Illinois Finance Authority has engaged Public Financial Management Inc., a financial advisory firm with offices in Chicago, to assist management and staff in evaluating IFA's products and services in the Health Care market. Market research indicates a growing opportunity in continuing care retirement centers and senior living facilities and we will continue to explore new ways to serve this market.

Higher Education: Project financings and new approvals are increasing in this sector as colleges and universities focus on new capital development projects which attract students and improve revenue. Staff and financial advisors to IFA are reviewing proposals submitted by underwriters in connection with a Request for Qualifications for research market options and develop programs for serving the needs of private not-for-profit colleges, including pooled options. IFA will be conducting a market survey as well as informal and formal research to develop capital funding options for these institutions. IFA developed a formal strategy to launch the Illinois Finance Authority Investment Management and Arbitrage Rebate Program providing a yield improving option for 501(c)3 bond proceeds prior to full utilization. Management will be providing an overview for board members at the May meeting of this new program which represents another value added solution IFA has to offer its health care and higher education partners.

Agriculture: At the request of rural bankers, IFA will be launching a new capability in the agricultural sector allowing lenders to sell off portions of their holdings in IFA guaranteed loans. This will allow the lenders to improve their liquidity and fee income, while at the same time retaining a servicing relationship with their farm clients. The executive director, director of financial services, and several staff members participated in an all day legislative event supporting improved legislation for agriculture. The agricultural staff continues to see increased activity for approval of farm bonds and participation loans and will be adding an agricultural funding manager to service the increased demands in this market. Cory Mitchell, of Mahomet, will be joining the agricultural funding managers this month. Cory has a strong banking and agri-industry background and we look forward to him joining IFA. Management and staff continue to work on several presentations in a variety of settings which focus our agricultural efforts on the agricultural industry as well as individual farm operators. Funding Manager, Eric Reed and financial services director Mike Pisarcik continue to be active in communicating IFA's Wind Energy Program to rural cooperatives and lenders throughout the State of Illinois.

Communities and Culture: IFA staff focused on public school financing needs this month, targeting communities which have passed referenda for new borrowings. Units of local government as well as public schools will be participating in a pooled financing, significantly lowering their cost of borrowing, through IFA in May. The recent natural disasters in central and southern Illinois created a need for emergency funding for clean up and rebuilding in those communities most impacted. IFA staff is developing a program to support those communities for the current fiscal crisis as well as for future disasters. Financial advisor, Bill Morris, has been working with IFA staff and issuers counsel to further underwrite and structure the Central Cities Studios project. The executive director met with the Southern Illinois Baseball group to develop a financial package for a consortium of lenders to participate in the Marion Illinois project. Financial services director has met with bankers and IFA counsel to improve and streamline the participation loan process.

Industry and Commerce: Funding managers have made more than 60 in person business development calls on business and industry clients. Funding Managers Rick Pigg and Jim Senica have focused on building relations with local economic development professionals and the Department of Commerce and Economic Opportunity. Wind energy has been a big topic this month with several IFA sponsored workshops being developed and presentations being made to bankers, farmers, and industry experts. The Venture Capital Committee will be reviewing a potential investment in a homeland security firm with significant contract potential both in Chicago and around the globe. The IFA focus on manufacturing and industry has yielded several projects this month in central Illinois as well as Chicago in that important market segment. IFA is a sponsor of Bio2006, the largest biotechnology summit in the nation, held in Chicago April 9-12<sup>th</sup> and we plan to be active and visible in that important venue.

#### III. Marketing and Public Relations

Public relations efforts this month have focused on a large number of Freedom of Information Act requests surrounding past activity in the bond markets. Additionally, developing improved presentation formats and supporting the strategic planning efforts and roll out of the Investment Management and Arbitrage Rebate program as well as several projects to review IFA products and services.

#### V. Human Resources and Operations

Chief Operating Officer and Human Resources Director, Stuart Boldry, has been active in reviewing employee benefits structure for compliance and competitiveness in the market place. Additionally he and his staff are developing a recommendation for new technology platforms for networks and phone systems throughout all offices in the state. A satellite office has been leased in Mt Vernon, Illinois and will be utilized by funding managers, support staff, and management working downstate. IFA is developing a large number of Requests for Proposals as it develops a strategic plan for approaching each market sector with new programs and ideas that further economic growth throughout the state.

V. <u>Legal and Legislative Issues</u>: Chairman Gustman and Director Rendleman were invited to attend a Senate Appropriations hearing in Springfield. While IFA had no request for funds, the Senators wished to have an update as to IFA activities and board roles and responsibilities. Also attending the hearing were Financial Advisor Bill Morris, Legal Counsel Kim Copp, Intergovernmental Relations, Howard Kenner, Chief Financial Officer Jose Garcia, and Chief Credit Officer Steven Trout. The hearing was positive and IFA had the opportunity to express its role in supporting economic growth and development in a public forum. The bill to increase IFA bonding authority, HB 1625, is still under review, but may be held up until the veto session in November. On a Federal level, IFA provided legislative support for the early implementation of the improved Capital Expenditure Limitation for Industrial Revenue Bonds.

#### VI. Audit and Compliance

The financial portion of the Fiscal Year 2005 Audit has been made available to staff, board members, and the public. The Compliance Audit time frame has been extended by additional investigations by the Auditor General's Office, sighting inadequate coverage and documentation by McGladrey & Pullen. An exit review for the Compliance Audit has finally been scheduled with the Attorney General for April 13<sup>th</sup>, 2006. Preliminarily it appears that the findings are less severe and fewer in number than the 2004 Fiscal Year. The Fiscal Year 2006 Audit will begin in May 2006. The status of Fiscal Year 2004 audit findings are 10 complete, and 4 substantially complete.

# Illinois Finance Authority Balance Sheet for the Nine Months Ending March 31, 2006

		February 2006	March 2006
ASSETS CASH & INVESTMENTS, UNRESTRICTED LOAN RECEIVABLE, NET ACCOUNTS RECEIVABLE OTHER RECEIVABLES PREPAID EXPENSES	\$	27,252,422 12,586,502 730,108 107,637 21,539	\$ 25,334,336 14,774,722 659,418 22,182 40,274
TOTAL CURRENT ASSETS		40,698,208	40,830,932
FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION		100,758	116,235
DEFERRED ISSUANCE COSTS		866,092	856,50 <b>1</b>
OTHER ASSETS CASH, INVESTMENTS & RESERVES VENTURE CAPITAL INVESTMENTS OTHER	B7445-1446	9,922,141 5,164,735 4,000,000	 9,966,229 5,164,735 4,000,000
TOTAL OTHER ASSETS		19,086,876	19,130,964
TOTAL ASSETS	\$	60,751,933	\$ 60,934,631
LIABILITIES CURRENT LIABILITIES LONG-TERM LIABILITIES	\$	951,234 2,015,426	\$ 1,088,483 2,003,444
TOTAL LIABILITIES		2,966,660	3,091,927
EQUITY CONTRIBUTED CAPITAL RETAINED EARNINGS NET INCOME / (LOSS) RESERVED/RESTRICTED FUND BALANCE UNRESERVED FUND BALANCE		23,828,249 13,062,404 1,939,891 6,268,199 12,686,528	23,828,249 13,062,404 1,997,322 6,268,199 12,686,528
TOTAL EQUITY		57,785,272	57,842,704
TOTAL LIABILITIES & EQUITY	\$	60,751,933	\$ 60,934,631

# Illinois Finance Authority Statement of Activities for Period Ending March 31, 2006

Li ii Ci	2006	9007		Variance	FY 2006	FY 2006
REPEULE INTEREST ON LOANS INVESTMENT INTEREST & GAIN(LOSS) ADMINGTRATIONS & APPLICATION FEES ANNUAL ISSLANGE & LOAN FEES OTHER INCOME	40,472 121,575 372,623 99,024 16,482	30,000 70,000 430,000 135,000	10,472 51,575 (57,377) (35,876) 19,482	34.91% 73.68% -13.34% -26.65% 0.00%	561,141 900,573 3,603,361 845,450 3,647,77	270,000 630,000 3,770,000 1,215,000
TOTAL REVENUE	650.175	965,000	(14,825)	-2.23%	6,277,302	5,885.000
EXPENSES EMPLOYEE RELATED EXPENSES COMPENSATION & TAXES BENEFITS TEMPORANT HELP EDUCATION & DEVELOPMENT TRAVEL & AUTO	209,668 19,807 2,398 2,11	255,000 21,510 2,500 540 10,410	(5,532) (1,703) (107,1) (107) (540) (120,1	-17.78% -7.92% -4.08% -4.09% -100.00%	1,902,760 189,881 49,450 10,893 10,892	2,295,000 180,090 22,500 4,880 93,690
TOTAL EMPLOYEE RELATED EXPENSES	243,304	289,960	(46,656)	-18.09%	2,259,896	2,596,140
PROFESSIONAL SERVICES CONSULTING, LEGAL & ADMIN LOAN EXPENSE & BANK FEE ACCOUNTING & AUDITING MARKETING GENERAL	105,258 1,472 37,949 8,879	34,333 2.070 28,000 25,000	70.924 (598) 8.946 (16,121)	208.58% -28.88% 30.86% -64.48%	680,124 12,188 314,830 83,112	309,000 18,630 261,000 225,000
FINANCIAL BAIGORY CONFERENCETRAINING MISCELLANEOUS PROFESSIONAL SERVICES DATA PROCESSING	8,000 820 12,551 8,475	8,000 590 10,833 3,750	230 1,718 4,725	0.00% 38.98% 15.86% 126.01%	72,480 14,336 28,731 26,474	
TOTAL PROFESSIONAL SERVICES	183,404	113.577	69,827	61.48%	1,232,382	1,022,190
OCCUPANCY COSTS OFFICE RENT OFFICE RENT OFFICE RENT OFFICE RENT OFFICE UTITIES DEPRECATION INSURANCE	15,800 1,413 5,289 1,539 1,385 2,302	15,745 2,585 4,583 1,085 1,006 1,300	(145) (1,172) (1,172) (1,072) (1,002)	-0.92% -45.34% 14.96% 44.55% 13.15% 77.10%	140,508 12,736 51,383 7,044 22,542 8,470	
TOTAL OCCUPANCY COSTS	29,519	28,278	1,240	4.39%	242,862	254,506
GENERAL & ADMINISTRATION OFFICE SUPPLIES BOARD MEETING - EXPENSES PORTING	17,696 12,809 802	9,167 5,400 900	8,530 11,409	93.05% 814.94% 20.00-	84,333 37,253 7,655	
POSTACE & FREIGHT MEWBERSHIP, DUES & CONTRIBUTIONS PIT IT ATTOMS	8,540 8,077	1,700	6,377	375.14%	34,342	
OFFICERS & DIRECTORS INSURANCE MISCELLANEOUS	000'e	10,000	(1,000)	-10.00%	79,241	
TOTAL GENERAL & ADMINISTRATION EXPENSES	52,319	26,717	25,602	85.83%	251,500	240,450
LOAN LOSS PROVISION	80,063	25,000	55,063	220.25%	145,138	225,000
OTHER INTEREST EXPENSE	736	800	(64)	-B.03%	6,893	
TOTAL OTHER	736	008	9)	.8.03%	6,893	
TOTAL EXPENSES	589,345	484,332	105,013	21.68%	4,138,672	4,345,485
NET INCOME (LOSS) BEFORE UNREALIZED GAIN(LOSS)	00,830	180,668	(119,838)	-66.33%	2,138,630	1,539,515
NET UNREALIZED GAINALOSS) ON INVESTMENT	(3.399)	(58,333)	54,935	-94.17%	(141,308)	(525,000)
NET INCOME/(LOSS)	57,431	122,335	(106'19)	-53.05%	1,997,322	1,014,515

Explanations					Legal Fees Accrual & Consulting Fees	Audiing Fees Accruai	Purchase softwere (ACT)				Purchase computers, office furniture & supplies Brd Meeting at Springfield									
YTD % Variance	107.83% 42.95% -4.42% -30.42% 0.00%	6.67%	-17.09% 5.44% 119.78% 124.13%	-12.65%	120.10%	-63.06% -63.06%	169.97% -70.53% -21.56%	20.56%	-0.77% -45.28% 24.52% -26.51% -18.14%	-27.61% -4.57%	-22.02% 195.68% -1.80%	-7.50% 124.46% -16.68%	.32.46%	.35.49%	-4.28%	4.26%	4.76%	38.92%	-73.08%	86.87%
Year to Date Variance Actual vs. Budget	291,141 270,573 (166,840) (369,550) 366,777	392,302	(392,220) 9,791 28,950 6,033	(338,244)	371,124 (6,444)	53,930 (141,888) 490	8.028 (68,769) (7,276)	210,192	(1,097) (10,529) 10,113 (2,54) (4,358)	(3,230)	(18.167) 24,653 (145)	(1.958) 19.042 (300)	(1,315)	(79.862)	(307)	(307)	(206,813)	500,115	383,692	982,807
Budget YTD FY 2006	270,000 630,000 3,770,000 1,215,000	5,885,000	2,285,000 180,090 22,500 4,860 83,690	2,596,140	309,000	225,000	5,310 97,500 33,750	1,022,190	141,705 23,266 41,250 9,586 27,000	11,700	82.500 12.600 8.100	28,100 15,300 1,800	4,050	225,000	7,200	7,200	4,345,485	1,539,515	(525,000)	1,014,515
Actual YTD FY 2006	561,141 900,573 3,503,361 845,450 396,777	6.277,302	1,902,780 189,881 49,450 10,893	2,259,898	680,124	314,830 83,112 72,480	72,480 14,336 28,731 26,474	1,232,382	140,608 12,736 51,383 7,044 22,642	8,470 242,862	84,333 37,253 7,955	24,442 34,342 1,500	2,735	251,500	6,893	6,893	4,138,672	2,138,630	(141,308)	1,897,322
Current % Variance	34.91% 73.68% -13.34% -28.65% 0.00%	-2.23%	#87.71- #28.7- #4.08% #18.9-	.18.09%	206.58%	30.86% -64.48%	38.98% 15.88% 126.01%	61.48%	-0.92% -45.34% 14.95% 44.55%	4.38%	83.05% 814.94% 90.00	22.06% 375.14% 52.35%	*00:001-	85.83%	-8.03%	.8.00.8·	21.68%	-66.33%	-94.17%	-53.05%
Current Month Variance Actual vs.Budget	10,472 51,575 (57,377) (35,976)	(14,825)	(45,332) (1,703) (107) (540) 1,021	(48.656)	70,924 (598)	8,949 (16,121)	230 1,718 4,725	69,827	(145) (1,172) 686 474 874	1,002	8,530 11,409 (8)	6.37 775.9	(450)	25,802	(6)	(9)	106,013	(119,838)	54,935	(106'199)
Budgel March 2006	30,000 70,000 430,000 135,000	965,000	255,000 21,510 2,500 540 10,410	289,960	34,333	25,000	590 590 10,833 3,750	113,577	15,745 2,585 4,583 1,085	1,300	167	1,700	450	26,717	009	008	484,332	180,868	(58,333)	122,335
Actual March 2006	40.472 121.575 372.623 99.024 16,482	650,175	209,668 19,807 2,398	243,304	105,258	37.949	620 820 12,551 8,475	183,404	15,800 1,413 5,289 1,539	2,302	17,696 12,809 802	3,540 8,077 305	000'8	52,319	736	738	589,345	00,830	(3.399)	57,431

	Client Name	Date of	P.A	Payment	Original	1 - 30	31 - 60	61 -90	Past Due	181-days •	Over	Loan Balance
Client#		Closing		3/31/2006	Loan Amt	days	days	days	91-180 days	1 Year	1 Year	3/31/2006
PARTICIPATI	ONLOANS											
9580-pl	Act Bending & Steel Company, Inc.	4/3/2001		Past Due	300,000			<del></del>	<del></del>		143,236	143,236
9879-pl	Alexis Fire Equipment	3/4/2004	Senica	Yes	247,611						140,200	135,028
	American Allted Freight Car Co. Inc.	3/23/2005	Senica	No No	246,766							221,191
9B30-PL	Amold, Michael & Sandy	7/15/2003	Senica	No.	147,407		ļ					133,571
9677-PL 2110-PL	Berry, Todd (Precision Laser) Bob Brady Dodge, Inc. (J & C Investment)	11/5/2001 1/4/2000		Yes Yes	188,613 300,000	<del></del>	<b></b> -	<b></b>	ļ			146,279
9757-PL	Brahler, Richard W.	4/30/2002		Yes	297,592	<del> </del>		<del>                                     </del>				216,452 264,363
	Bramm, Karen	3/22/2005		annual pymnt	847,739							835,251
1943-PL	Bushert, Forrest D.	8/10/1998		Yes	240,000							169,768
1881-PL	Caywood's Youth Center, Inc.	6/16/1998		Yes	237,500	ļ		<b> </b>	ļ			176,297
9792-PL 9817-PL	Chapman, Marc (Quality Water Sev. Inc)   Centurion Investments	10/25/2002		Yes Yes	227,387 300,000	<b>├</b>			<u> </u>			150,593
9588-PL	Cushing, Steve & Ed	5/21/2001		Yes	149,238	<del> </del>		<del> </del>	<del></del>			280,531 84,773
	Deli Star Corporation	1/10/2005		Yes	150,000	<b> </b>						30.915
	Earl & Sue Hesterberg	10/25/2005	Bittner	annual pymnt	103,500							100,000
9835-PL	Eagle Theater Corporation	9/8/2003		Yes	295,071							259,662
9793-PL	Excel Crusher Technologies  Excel Foundry	4/19/2005 3/27/2003		Yes Yes	1,000,000	<b> </b>						847,218
3183-76	Excel Foundry	5/24/2005		Yes	762,562	<del> </del> -	<b>.</b>	<del> </del>				173,579 675,946
	Flower Properties, LLC	3/2/2006	Senica	New Loan & Pymnt made								298,006
	Freeport Area Economic Development	3/13/2006		New Loan & Pymnt made								211,215
	Jeffrey J. Gutzwiller Jeffrey Stark & Michael Haag	12/8/2005 1/25/2006		Yes annual pymnt	135,168 222,915			ļ				133,911
	Ray and Loretta Aden	12/29/2005		annual pymni	150,000	<del> </del>		<b></b>				222,915 150,000
1904-PL	Hagel & Leong (2nd loan)	2/8/2002	Senica	Yes	100,817			L				19,889
9726-PL	Kevin Krosse	2/15/2002	Senica	Yes	. 114,084	990						89,721
9783-PL	Keyser, David (Klean Wash, Inc.)	8/13/2002	Senica	Yes	100,000	<u> </u>						59,274
<del></del>	Kenneth & Virginia Lasater Kophamer Grain	9/14/2005	Reed	Annual Pymnt Annual Pymnt	443,594 241,000	<del> </del>	<b> </b>	<del> </del>				443,594
1907-PL	Lincoln Tool Company	6/12/1997	Senica	Yes	150,000		<del></del>	-			103,122	241,000
	Madonna L. Morell	2/15/2006		New Loan	200,000				l		103,144	103,122
	Mark & Sara Lefler	3/1/2006		New Loan & Pymnt made	120,000							119,421
	Martin & Rebecca Kosler	7/27/2005		Annual Pyrnnt	200,000							200,000
1927-PL	Moerchen, William J.	6/12/1997		Yes	300,000		ļ					69,744
	Network Innovations, Inc. Newline Harwoods, Inc.	2/17/2005		Yes Yes	520,000 294,601		<u> </u>	<u> </u>	<del> </del>			514,018
	Octochem	12/31/2003		Yes	281,538	<del> </del>						245,369 260,567
	P & P Press	1/24/2006		Yes	642,008	·						633,175
	Perkins & Perkins Ltd. Partnership	8/23/2005		Yes	165,191							146,230
	Roesch, Inc	9/23/2004		Yes	294,368							259,972
	Darret Runge	3/7/2006		New Loan	236,000			ļ				236,000
9781-PL	Rutger, Alan & Kimberly S & B Investments	2/10/2006		annual pymnt No	322,000 197,889	1,400	1,400	1,400	1,400			322,000
9699-PL	Shults Machine	11/26/2002		Yes	234,693	7,400	1,400	1,400	1,400			171,428 166,371
9579-PL	Siebenberger, Douglas & Robt Ewen	5/17/2002		Yes	235,699							202,906
9225-PL	Siracusa, Charles & Sharon	3/23/2000		No	300,000	2,121						248,892
1869-PL	Specialty Machine & Tool, Inc.	4/2/1997		Past due	B7,173	<u> </u>	ļ <u>.</u>				71,943	71,943
9671-PL	Spaulding Composites, Inc Upchurch Oil & Ready Mix Concrete	3/23/2005 5/4/2001	Curtis-Martin Pigg	Yes Yes	622,508 300,000	<del> </del>		<b></b>				598,129
3071-7-2	Uresii	12/1/2004		Yes	300,000	<del>                                     </del>	<del> </del>					175,945 250,878
9631-PL	The Weisiger Family Trust	4/6/2001		Yes, but not Posted	250,000	i	<del></del>	<del> </del>				218,498
2164-PL	Wiegand, Beth A.	6/10/1999		Yes	183,484							138,508
	Roy Wiegand	1/5/2006	Reed	Yes	172,800							165,735
	]		1	Ì		l		ł				
9782-PL	Wilson, Michael L. Sr.	12/6/2002	Senica	Made a principal pymnt	296,032	ì		ł			273,411	273,411
	WorkSaver Inc	12/31/2003		Yes	112,500						2/3,411	67,351
						1						
9672-PL	Young, Clinton (Precision Pattern)	8/1/2001	Senica	Yes	149,601			ļ				137,597
PL-Motion Pi	cture Financing		i			1	Į					
						<del> </del>		<del> </del>				
	Big Picture Chicago, LLC	2/20/2002			82,500			ļ			16,432	16,432
9739-PLMPF	SMS Productions	7/29/2002	Trout		49,270		<u> </u>	ļ				
	TOTAL				16,790,629	4,511	1,400	1,400	1,400	_	608,143	13,128,819
PL/MPF Late	amounts are estimates.											
DL Loans	j l		1	1		I	l					1
98	Roe Machine Co.	12/31/1980		Paid off 3/31/06	45,000			l				
1470	T.K.G. inc.	8/26/1994	Pigg	Past due	179,000						107,808	107,808
	TOTAL				224,000	<u> </u>	<u> </u>	·	•		107,808	107,808
		<u> </u>	<u> </u>	ļ	<del> </del>		<del></del>	<del> </del>	ļ			
EMUA I	į l		ŀ	I		1	ŀ	]				l
FMHA Loans	<del></del>	<u> </u>	<del> </del>			<del> </del>	<del> </del>	<b>.</b>				
9627	Grayson Hill Energy, LLC	1/31/2001	Pina	Yes	130,000	<del></del>	<del> </del>	ļ	<b></b>			
1952	Sublette Developers, Inc.	1/15/1998		Yes	150,000		<del> </del>	<del> </del>				71,817 105,187
9643	Ultra Ptay Systems, Inc.	5/3/2001		Yes	90,000		l	l	<del> </del>			34,344
	Derers BBQ	12/1/2005		Yes	108,688							107,968
	TOTAL		ļ	ļ	678,688	1,314	<u> </u>	<u> </u>	•		-	319,317
	<del> </del>	<del></del>	<del></del>			<del> </del>	<u> </u>	<del> </del>				
Municipalities	<u>.</u>		<del> </del>	<del></del>		<del> </del>	<del> </del>	<del> </del>	<del></del>			
	each Park Community Consolidated School	3/14/2006	Myers	No pymnt due	1,500,000		<del> </del>					1,500,000
	Austin Township	3/1/2005		No pymnt due	85,000							76,500
	TOTAL		<u> </u>	ļ		-						1,576,500
	Illinois Facilities Fund	2/10/2000	<del> </del>	No outpot due	1,000,000	<del></del>			ļ			
<del></del>	TOTAL	2 10/2000	<del>                                     </del>	No pymnt due	1,000,000	<del>                                     </del>	<del>-</del>	<del>                                     </del>				1,000,000
			<b> </b>		.,500,000	<del> </del>	l	<u> </u>	<del>                                     </del>	├ <del>─</del> ─		1,000,000
	GRAND TOTAL		L		L	5,825	1,400	1,400	1,400		715,950	16,132,444

#### Illinois Finance Authority Loan Loss Analysis Summary As of March 31, 2006

	Loan Balance	Current Balance	Delinquency > 90 days
Participation Loans	13,128,819	12,520,676	608,143
FMHA Loans	319,558	319,558	-
Direct Loans	107,808	0	107,808
SBA Loans	3,170	•	3,170
Non Performing loans **	751,599	•	751,599
Loans to Municipalities *	1,576,500	•	-
Loan Illinois Facilites Fund	1,000,000	-	-
Totals	16,887,454	12,840,234	1,470,719
Reserve Requirement (Policy 30.30.000)		5.00%	100.00%
Reserved Required		642,012	1,470,719
		Total Required	
		Reserve	2,112,731
	Ge	neral Ledger Balance	2,032,668
	Ad	justment Needed	80,063

<sup>\*\*</sup> These loans are submitted to the Auditor General Office to be written off.

<sup>\*</sup>Loans to the Municipalities 0% is reserve

Loans greater than 90 days	Amount	Notes
Specialty Machine & Tool, Inc.	71,943	
Wilson, Michael L. Sr.	273,411	
Lincoln Tool Company	103,122	
Act Bending & Steel Company, Inc.	143,236	
Big Picture Chicago,LLC	16,430	
Walters Trucking	-	
T.K.G. Inc.	107.808	
E.E. Medical Services, Inc.	3.170	
Tallman, Jack & Associates	130,518	Submitted to Atty. Gen for write off
Advanced Thermal		Submitted to Atty. Gen for write off
Frank Alexander Enterprises		Submitted to Atty. Gen for write off
Cool Temptations, Inc.		Submitted to Atty. Gen for write off
Energy Savings Associates		Submitted to Atty. Gen for write off
Martin, Karen Ann		Submitted to Atty. Gen for write off
Symonds, Ronald (Deceased)		Submitted to Atty. Gen for write off
Hughes Industries		Submitted to Atty. Gen for write off
Washington Terrace		Submitted to Atty. Gen for write off

Total

# Illinois Finance Authority FY 04/05 Audit Findings Update as of March 31, 2006

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		Action Items/	
Item Number	Description	Action Items Completed	Percentage Completed
			10 20 30 40 50 60 70 80 90 100
FY 04 Findings 04-03/05-03	Failure to Monitor Bond Compliance	2/8	
04-05/05-04	Non Compliance with Illinois Procurement Code and SAMS	. 2/3	
04-06/05-05	Inadequate Invoice processing	Complete	
04-09/05-06	Inadequate Cash receipts processing	Complete	
FY 05 Findings			
05-01	Noncompliance with the State Officers and Employees Money Disposition ACT	Complete	
05-02	Noncompliance with the Personnel Code	Under Review	
05-07	Untimely Submission of Qrtly State Property Reports	Complete	
05-08	Untimely Submission of Receipt Deposits Transmittals	Complete	
60-90	Noncompliance with Printing Requirements of Procurement Code	Under Review	
05-10	Lack of Interest Rate Risk and Credit Risk Policy	Under Review	

# Illinois Finance Authority Status of

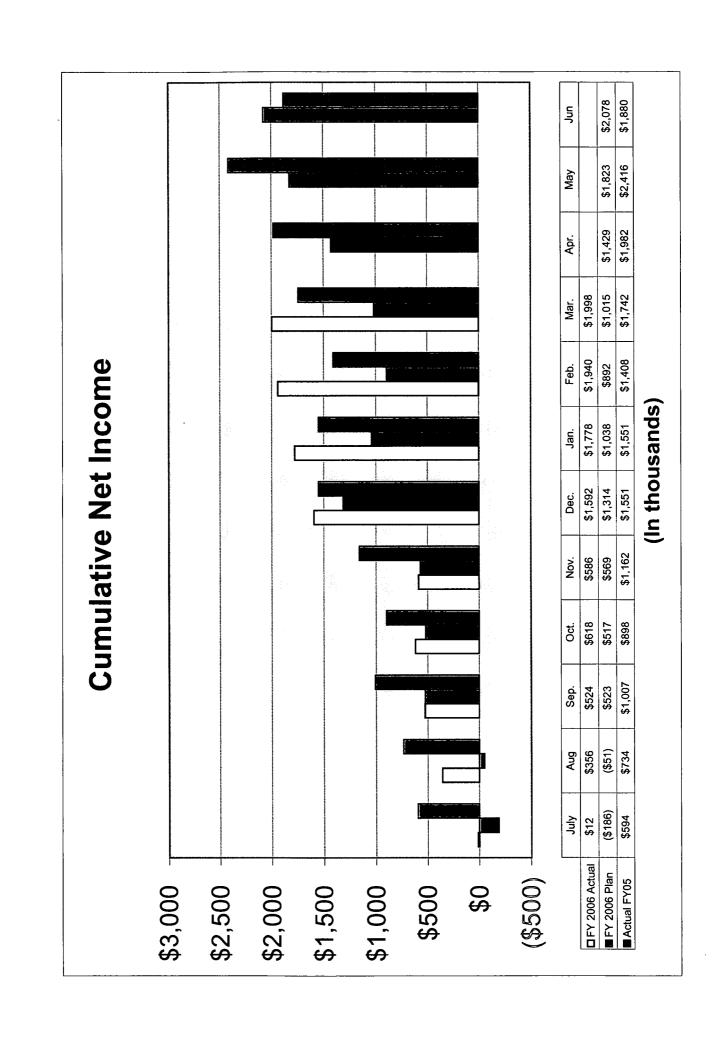
FY 04 Audit Findings Update as of March 31, 2006

Total Number of 14

	•	Status	
Item Number	Description	Action Items/ Action Items Completed	Percentage Completed
			10 20 30 40 50 60 70 80 90 100
04-01	Lack of Comprehensive Accounting System and Procedures	Complete	
04-02	Inadequate Segregation of Duties	Complete	
04-03	Failure to Monitor Bond Compliance	2/8	
04-04	Inadequate Internal Control Review of Bond trustees	Complete	
04-05	Non Compliance with Illinois Procurement Code and SAMS	2/3	
04-06	Inadequate Invoice processing	Complete	
04-07	Non-Submission of Credit Enhancement Development Report	Complete	
04-08	Inadequate Maintenance of Personnel Files	Complete	
04-09	Inadequate Cash receipts processing	Complete	
04-10	Inaccurate Completion of Agency Fee Imposition	Complete	
04-11	Lack of Adequate Time reporting Documentation	Complete	
04-12	Untimely Review of Monthly Reconciliations	Complete	
04-13	Unreported Assignments of State Vehicles	Complete	
04-14	Incomplete accounting for Capital Assets	Complete	
Notes:			

0 2 7

50% = Partially Completed 60% = Substantially Completed 100% = Completed



#### MINUTES OF THE REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE ILLINOIS FINANCE AUTHORITY

The Board of Directors (the "Board") of the Illinois Finance Authority (the "IFA"), pursuant to notice duly given, held its regularly scheduled meeting at 11:30 a.m., on March 7, 2006 at the Illinois State Library, 300 S. Second Street, Room 403/404, Springfield, Illinois.

#### Members present:

Bradley A. Zeller

David C. Gustman, Chairman Magda M. Boyles Michael W. Goetz Edward H. Leonard, Sr. Andrew W. Rice Juan B. Rivera Lynn F. Talbott

#### Members participating by phone:

Dr. Roger D. Herrin (from 11:35 a.m. to 11:40 a.m.)

Joseph Valenti (from 11:50 a.m. until conclusion of the meeting)

#### Members absent:

Ronald DeNard
James J. Fuentes
Demetris A. Giannoulias
Martin H. Nesbitt
Terrence M. O'Brien

Vacancies: 0

#### **GENERAL BUSINESS**

#### Call to Order and Roll Call

Chairman Gustman called the meeting to order at 11:35 a.m. with the above members present. Chairman Gustman asked Stuart Boldry, Assistant Secretary, to call the roll. Mr. Boldry called the roll. There being nine members of the board present, eight in person and one (Dr. Herrin) by telephone, Mr. Boldry declared a quorum present. Chairman Gustman confirmed that Dr. Herrin could hear the Board members and that Dr. Herrin could be heard by the Board members.

#### **Projects**

Chairman Gustman announced that in the interest of time, the Board would first consider the project for Rush University Medical Center, listed as number "9" on the Agenda. Chairman Gustman asked Interim Director Rendleman to describe the project. Ms. Rendleman introduced the following project:

#### No. 9: H-HO-TE-CD-614 – Rush University Medical Center Obligated Group

Requests approval for the issuance of not-for-profit bonds in an amount not to exceed \$250,000,000 for the primary purpose of: (1) refinancing all or a portion of the following outstanding Illinois Hospital Facilities Authority Bonds: Series 1983, Series 1989A, Series 1993, Series 1996A, and Series 1998B; (2) reimbursing prior capital expenditures; (3) funding a debt service reserve fund; and (4) paying costs of issuance of the bonds.

Upon a motion by Mr. Rivera and seconded by Mr. Leonard, Chairman Gustman requested a roll call vote to approve the project. Chairman Gustman announced that he would abstain from voting on this project because the law firm for which he works provides legal representation to the Citigroup, the underwriter on the project. Mr. Boldry took the roll call vote and the motion was approved with 8 ayes, 0 nays, and 1 abstention (Gustman) (06-03-09).

At 11:40 a.m., Dr. Herrin left the meeting. There still being eight members present at the meeting, a quorum remained present.

#### **Interim Executive Director's Report**

Chairman Gustman again welcomed everyone present and thanked those present who attended the Authority's dinner held last night (Monday, March 6, 2006). Chairman Gustman then asked Interim Executive Director Rendleman to give her report.

Interim Executive Director Rendleman announced that there would be 16 projects presented to the Board for approval at the meeting. She noted that this month there is a significant number of agriculture financings and also that the IFA is beginning its program with the Illinois Facilities Fund to provide financing to charter schools participating in the U.S. Department of Education Charter Schools Program. Ms. Rendleman further explained the purpose of charter schools generally and the program more specifically.

#### Acceptance of Financial Statements

Financial statements for period ending February 28, 2006 were accepted by all board members present.

#### **Minutes**

Upon a motion by Mr. Rice and seconded by Mr. Rivera, Chairman Gustman requested a roll call vote to approve the minutes of the IFA's board meeting held on February 7, 2006. The motion was approved with 8 ayes, 0 nays, and 0 abstentions.

At 11:50 a.m., Mr. Joseph Valenti joined the meeting via telephone. Chairman Gustman confirmed that Mr. Valenti could hear the Board members and that Mr. Valenti could be heard by the Board members.

#### **Projects**

Chairman Gustman asked Interim Executive Director Rendleman to present the projects for consideration to the Board. Chairman Gustman reminded everyone that the Board considered each of the projects to be presented at the 8:30 a.m. meeting of the Board. Director Rendleman presented the following projects for Board approval:

No. 1: A-LL-TX-6034 - Adam and Jacqueline Anderson

Request approval of a participation loan in which the IFA's participation is not to exceed \$128,250. The proceeds of the loan are expected to be used to purchase 92 acres of farmland. (06-03-01)

No. 2: A-DR-TX-6036 - Ettner Farms

Requests approval of an Agri-debt Guarantee on a \$460,000 loan to be made to refinance the borrower's term debt in order to reduce debt service and increase cash flow. (06-03-02)

No. 3: A-DR-TX-6037 – Jerome Lindgren

Requests approval of an Agri-debt Guarantee on an \$81,000 loan to be made to refinance the borrower's existing term loan and fund a recent equipment purchase. (06-03-03)

No. 4: A-DR-TX-6038 – Kenneth R. and Carla J. Nelson

Request approval of an Agri-debt Guarantee on a \$635,000 loan to be made to refinance the borrower's existing term loan to reduce the borrower's debt service and increase cash flow. (06-03-04)

No. 5 A-DR-TX-6039 – Philip and Linda Hartzler

Request approval of an Agri-debt Guarantee on a \$138,000 loan to be made to refinance an existing operating loan and a contract for deed on 38 acres of farmland. (06-03-05)

No. 6: A-DR-TX-6035 - Charles and Donna Baker

Request approval of an Agri-debt Guarantee on a \$256,000 loan to be made to refinance an existing real estate mortgage (originally guaranteed by the Illinois Finance Development Authority and to refinance a second mortgage loan. (06-03-06)

No. 7: A-FB-TE-CD-6026 - Richard Rubenacker

Requests approval of a Beginning Farmer Bond in an amount not-to-exceed \$250,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD-6027 - Daniel L. Chappelear

Requests approval of a Beginning Farmer Bond in an amount not-to-exceed \$153,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD-6028 - Jeff & Mary Heepke

Request approval of a Beginning Farmer Bond in an amount not-to-exceed \$250,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD-6029 -- Mark Heun

Requests approval of a Beginning Farmer Bond in an amount not-to-exceed \$250,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD-6030 -- Cody Bauman

Requests approval of a Beginning Farmer Bond in an amount not-to-exceed \$250,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD- - Patrick Thompson

Requests approval of a Beginning Farmer Bond in an amount not-to-exceed \$108,500. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

#### A-FB-TE-CD- - Christopher & Connie Smith

Request approval of a Beginning Farmer Bond in an amount not-to-exceed \$250,000. This project will use dedicated 2006 Volume Cap set-aside for Beginning Farmer Bond transactions. (06-03-07)

Upon a motion of Mr. Leonard, seconded by Ms. Boyles, Chairman Gustman requested a roll call vote to approved projects #1-7 as described above. Mr. Boldry took a roll call vote. The motions were approved with 9 ayes, 0 nays, and 0 abstentions.

#### No. 8: H-SL-RE-TE-CD-6042 – Franciscan Communities – The Village at Victory Lakes

Requests preliminary approval for the issuance of not-for-profit bonds in an amount not to exceed \$30,000,000 for the primary purpose of: (1) acquiring The Village at Victory Lakes including physical assets and certain accounts receivable; (2) funding new money projects for The Village at Victory Lakes; (3) establishing a debt service reserve fund; and (4) paying costs of issuance of the bonds.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-08)

#### No. 10: H-SL-RE-TE-CD-6011 – Luther Oaks

Requests approval of the issuance of not-for-profit bonds in an amount not to exceed \$40,000,000 for the primary purpose of: (1) paying development, marketing, construction and other related costs associated with the redevelopment project; (2) funding a portion of the interest payment, including letter of credit and remarketing fess for approximately 22 months; (3) capitalizing debt service reserve funds; and (4) paying costs of issuance of the bonds. This project is expected to create approximately 95 new jobs and 125 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-10)

- No. 11: E-SD-LL-TE-6045 IFA Interim Loan Program for Illinois School Districts

  This project was presented to the Board for informational purposes only. A vote of the Board was not required on this matter and, therefore, no vote was taken.
- No. 12: M-MH-TE-CD-6033 Concordia Place Apartments, L.P.
  This project was withdrawn from the agenda and not voted on or presented to the Board.
- No. 13: M-MH-TE-CD-703 Thornwood Chicago Heights, L.P.

  Requests final approval of the issuance of housing bonds in an amount not to exceed \$11,000,000 for the primary purpose of purchasing and renovating an existing two-building, multi-family rental property located in Chicago Heights,

Chairman Gustman requested a roll call vote. The project was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-13)

Illinois. This project is expected to create approximately 20 construction jobs.

# No. 14: Illinois Charter Capital Program of the Illinois Facilities Fund N-NP-TE-CD-6030 – UNO Charter School Network N-NP-TE-CD-6031 – ASPIRA Inc. of Illinois N-NP-TE-CD-6032 – Noble Network of Charter Schools

Request final approval for the issuance of not-for-profit bonds in an aggregate amount not to exceed \$32.5 million for the purpose of providing funds to the charter schools as follows: (1) not to exceed \$6,000,000 for the benefit of UNO Charter School Network for the primary purpose of financing construction and renovation at the school, refinancing existing indebtedness, funding a debt service reserve fund and paying costs of issuance of the bonds; (2) not to exceed \$12,000,000 for the benefit of ASPIRA Inc. of Illinois for the primary purpose of financing acquisitions and renovation and construction at the school, funding a debt service reserve fund and paying costs of issuance of the bonds; and (3) not to exceed \$14,500,000 for the benefit of Noble Network of Charter Schools for the primary purpose of financing construction and renovation at the school,

refinancing existing indebtedness, funding a debt service reserve fund, and paying costs of issuance of the bonds. This project is being done in conjunction with the Illinois Charter Capital Program of the Illinois Facilities Fund. Each project is expected to create new construction and permanent jobs.

Chairman Gustman introduced funding manager, Ms. Sharnell Curtis, who described the Illinois Charter Capital Program. Ms. Curtis then introduced representatives of each charter school and these representatives described their respective projects to the Board. Upon conclusion of the presentations, Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-14)

#### No. 15: B-LL-TX-6041 - K K Stevens Publishing Company

Requests approval of a participation loan in which the IFA's participation is not to exceed \$600,000. The proceeds of the loan are expected to be used to finance the acquisition of new printing equipment.

Chairman Gustman introduced Mr. Jim Senica who introduced Mr. Stevens, a principal of KK Stevens Publishing to the Board. Mr. Stevens explained further his project to the Board. Upon completion of the presentation, Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-15)

#### No. 16: E-PC-TE-CD-6018 - Illinois Institute of Technology

Requests final approval of the issuance of 501(c)(3) bonds in an amount not to exceed \$160,000,000 for the primary purposes of: (1) refunding outstanding indebtedness; (2) renovating and equipping existing facilities; and (3) paying the costs of issuance of the bonds. This project is expected to create approximately 25 new jobs and 50 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-16)

#### No. 17: E-PC-TE-CD-6007 – Dominican University

Requests final approval of the issuance of 501(c)(3) bonds in an amount not to exceed \$30,000,000 for the primary purpose of: (1) financing the demolition and replacement of an existing academic building and constructing a new parking garage and (2) refinancing existing indebtedness. This project is expected to create approximately 25 new jobs and 50-65 construction jobs.

Chairman Gustman requested leave to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions. (06-03-17)

#### Amendments / Resolutions

Congregation Adas Yeshurun Anshe Kanesses Israel requests ratification of the Board's prior approval to issue not-for-profit bonds for the benefit of Congregation Adas Yeshurun Anshe Kanesses Israel understanding that correct address of the project is 3050 W. Touhy Avenue, Chicago, IL 60645. (2006-03-18)

<u>Jeffrey and Joanne Becker (#1998-GX-1064)</u> request a one year extension of the Agri-debt guarantee and a one year deferral in the payment of principal due on loan. (2006-03-19).

Michael and Sandy Arnold (#9830-PL) request a three year extension to the term of the loan at a rate of interest of 6.12%. (2006-03-20).

Homeway Homes, Inc. (B-LL-TX-413) requests a two month extension to the IFA's commitment for a participation loan (previously approved by the Board on October 12, 2004) (2006-03-21).

Community Memorial Hospital Association (B-LL-TX-575) requests a two month extension to the IFA's commitment for a participation loan (previously approved by the Board on May 10, 2005) (2006-03-22).

Soylutions, Inc. requests the IFA to fund its participation loan (approved by the board on August 9, 2005) on a shared first mortgage on 140.44 acres of land and improvements rather than on the entire 244 acre site which was originally contemplated as collateral to the loan. (2006-03-23).

<u>Rest Haven Illiana Christian Convalescent Home</u> requests approval to transfer certain assets from Rest Haven Illiana Christian Convalescent Home to Christian Living Campus, NFP. (2006-03-24).

Ray and Loretta Aden (A-LL-TX-688) request a release and substitution of collateral securing participation loan no. A-LL-TX-688 (approved by the Board at its November 2005 meeting). (2006-03-25).

Trim Rite Food Corporation Project (IDFA No. 9571-IRB) requests approval of a Supplemental Trust Indenture to enable Fifth Third Securities, Inc. to change the existing interest rate determination date from Wednesday to Thursday effective April 1, 2006 and grant the remarketing agent authority to change the interest rate determination date to any day of the week deemed optimal. (2006-03-26).

Chairman Gustman requested leave to apply the last unanimous vote to approve all of the above amendatory resolutions. Leave was granted. The motion was approved with 9 ayes, 0 nays, and 0 abstentions.

Chairman Gustman asked if there was any other business to come before the Board. There being no further business Chairman Gustman requested a motion to adjourn. Upon a motion by Mr. Talbott and seconded by Mr. Rice, the meeting adjourned at approximately 12:30 p.m.

Respectfully Submitted,

Stuart Boldry, Assistant Secretary

#### ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

Steven D. and Carol L. Birch

#### **STATISTICS**

Project Number: A-LL-TX-6056

Type: Location: Participation Loan

Ipava, IL

Amount: \$126,760

IFA Staff: Eric Reed

SIC Code: 0191-Grain Farming

#### **BOARD ACTION**

Approval to purchase a 50% participation loan from Ipava State Bank, Ipava, IL \$126,760 of IFA funds at risk

Staff recommends approval, subject to satisfying all conditions of the bank loan.

Receipt of satisfactory appraisal verifying a loan to value ratio of 80% or less.

#### **PURPOSE**

The proposed loan facility will provide permanent financing for the purchase of 100 acres of farmland.

#### **VOTING RECORD**

None. This is the first time that this project has been presented to the IFA Board of Directors.

#### **SOURCES AND USES OF FUNDS**

Sources:

IFA

**Borrower Equity** 

Ipava State Bank

\$126,760 \$176,400 Uses:

Purchase Land

\$429,920

\$126,760

Total

\$429,920

Total

\$429,920

#### **JOBS**

Current employment:

N/A

Projected new jobs:

0

Jobs retained:

N/A

Construction jobs:

0

#### **BUSINESS SUMMARY**

Background:

Steven and Carol Birch are longtime customers of the Ipava State Bank. Both Steve and Carol were raised on farms in central Illinois and had aspirations of expanding their farming operation. While Steve farms part time, he is employed at Illinois Power in Havana, while Carol is employed as a nurse at Western Illinois University. They are purchasing 100 acres of farmland to expand their current operation.

Project Rationale:

Steve has helped with his father's farming operation located in a neighboring area in the past. He had previously hoped to purchase the 400 acre farm from his two sisters upon his father's death. However, his sisters have approached him to purchase his 1/3 interest in the family farm. As a result, he has decided to sell his interest in the farm and use the funds to purchase 100 acres, which will be located closer to the base of his operations.

Steven and Carol Birch

Participation loan Page 2

April 11, 2006 FM: Eric Reed

Transaction:

Loan proceeds will provide permanent financing for the purchase of 100 acres of farmland. The borrower will pay \$176K down toward the purchase, with IFA and Ipava State Bank sharing the

required financing on the balance of the transaction cost.

#### FINANCING SUMMARY

Borrower:

Steven D. and Carol L. Birch

Security:

1st Real estate mortgage on 100 acres of farmland. Collateral position will "parri passu" with

Ipava State Bank.

Structure:

10 year term. 20 year amortization with annual P & I.

#### **PROJECT SUMMARY**

The borrower is purchasing 100 acres of farmland for \$429,920. The proposed loan facility will provide for permanent financing for the purchase.

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Steven D. and Carol L. Birch

Location:

16246 E. Lakeview Drive

Lewistown, IL 61542

Organization:

Sole-Proprietorship

State:

Illinois

Ownership:

Steven D. and Carol L. Birch

#### PROFESSIONAL & FINANCIAL

Accountant:

N/A

Attorney:

N/A

Bank:

Ipava State Bank, Ipava, IL

Joseph Dietz, President

#### LEGISLATIVE DISTRICTS

Congressional:

Lane Evans-17<sup>th</sup>

State Senate: George Shadid-46th

State House: Michael Smith 91st

#### ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Robert J. and Julie M. Printz Project:

**STATISTICS** 

Project Number: A-DR-TX-6057

Amount:

\$485,000

Type:

Agri-Debt Guarantee

IFA Staff:

Eric Reed

Location:

Fairbury, IL

SIC Code:

0191-Grain Farming

#### **BOARD ACTION**

Approval to initiate an 85% loan guarantee in favor of Flanagan State Bank, Benson, IL.

\$412.250 of State Treasurer's Agricultural Reserve Risk Funds at risk

Staff recommends approval, subject to satisfying all conditions of the bank loan.

Additional Covenants: Assignment of crop insurance to lender

Assignment of life insurance equal to loan amount Negative covenant on additional debt or lease obligations

All proceeds from liquidation of assets will applied to debt obligations.

#### PURPOSE

The proposed loan facility will provide for the refinancing of various term loans for equipment purchases by the borrowers. By consolidating these loans, the borrowers will be able to reduce their annual debt service requirements.

#### **VOTING RECORD**

None. This is the first time that this project has been presented to the IFA Board of Directors.

SOURCES AND USES OF FUNDS

Sources:

**IFA** 

Total

\$412,250

Refinance Debt

\$485,000

Flanagan State Bank

\$72,750

\$485,000

Total

\$485,000

**JOBS** 

Current employment:

N/A

Projected new jobs:

Uses:

0

Jobs retained:

N/A

Construction jobs:

0

#### **BUSINESS SUMMARY**

Background:

Robert and Julie Printz, who are 39 years old, operate a large grain farming operation consisting of 5,171 acres of corn and soybeans. Their farming operation covers 6 counties in northern Illinois, including custom farming operations in one of those counties. Of the total 5,171 acres, 4,841 acres are leased by either cash rent or crop share leases. In addition to the farming operations, Robert also operates a trucking company in which he performs over the road hauling for several local companies, as well as hauling grain for local farmers.

Project

Rationale:

Robert and Julie are seeking to refinance their existing debt in order to restructure their entire financing structure. Flanagan State Bank has obtained approval for guaranteed financing from Farm Service Agency for the borrower's operating loan. By obtaining the guarantee from IFA, the borrower will be able to complete the refinancing package for their operation. The borrower Robert and Julie Printz Agri-Debt Guarantee Page 2

April 11, 2006

FM: Eric Reed

and the lender have a plan in place to liquidate machinery and real estate, which reduce debts by \$815,000 over the next year.

Transaction:

The loan will be written and amortized for 5 years at a fixed interest rate of 8.25%. The loan will be repaid with annual P & I payments. Collateral coverage for the loan appears to be excellent. The borrower plans to sell some of their machinery, as well as their personal residence, which will be applied to their loans to reduce their total debt.

#### FINANCING SUMMARY

Borrower:

Robert J. and Julie M. Printz

Security:

Security interest in all machinery and equipment

Structure:

5 years. Annual payments of P & I.

#### PROJECT SUMMARY

The proposed loan will refinance an existing IFA guaranteed loan with other existing term debt. By combining the loans and increasing the amortization of the loan, the borrower's cash flow will be improved. In addition to refinancing their term debt, the borrowers liquidating assets to lower their overall debt.

#### **ECONOMIC DISCLOSURE STATEMENT**

County: Livingston

Applicant:

Robert J. and Julie M. Printz

Location:

19990 E. 260 North Rd.

Fairbury, IL 61739

Organization:

Sole Proprietorship

State:

Illinois

Ownership:

Robert J. and Julie M. Printz

#### PROFESSIONAL & FINANCIAL

Accountant:

Heartland Business Services, Fairbury, IL

Attorney:

N/A

Bank:

Flanagan State Bank

Richard Ritter, SVP

#### LEGISLATIVE DISTRICTS

Congressional:

Tim Johnson 15th

State Senate: Dan Rutherford 53rd

State House: Keith Sommer 106th

#### ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Ronald, Rick and Julie Schleder Project:

#### **STATISTICS**

Project Number: A-DR-TX-6058

Hartsburg, IL

Amount:

\$500,000

Type: Location: Agri-Debt Guarantee

IFA Staff:

Eric Reed

SIC Code:

0191-Grain Farming

**BOARD ACTION** 

Approval to initiate an 80% loan guarantee in favor of State Bank of Lincoln, Lincoln, IL. \$400,000 of State Treasurer's Agricultural Reserve Risk Funds at risk Staff recommends approval, subject to satisfying all conditions of the bank loan.

#### **PURPOSE**

The proposed loan will be used to refinance and existing equipment loan, along with carryover operating debt for both Ronald and Rick Schleder. The loan will be structured on a term loan in order to allow the borrowers to repay the carryover debt.

#### **VOTING RECORD**

None. This is the first time that this project has been presented to the IFA Board of Directors.

#### SOURCES AND USES OF FUNDS

Sources:

IFA

\$400,000

Uses:

Refinance Debt

\$500,000

Total

State Bank

\$100,000 \$500,000

Total

\$500,000

#### **JOBS**

Current employment:

N/A

Projected new jobs:

0

Jobs retained:

N/A

Construction jobs:

0

#### **BUSINESS SUMMARY**

Background:

Rick, Ronald, and Julie Schleder operate a 2,700 acre cash grain operation, which is located in the New Holland area. With the exception of the 80 acres owned by Ronald, their operation consists of land that leased on a cash rent basis. Ronald is in his early 60's, while Rick and Julie are in their early 40's. Julie has been employed at the State Bank of Lincoln for the past 25 years.

Project

Rationale:

Ronald and Rick each have their own operating loans to fund annual operating expenses. While they farm together; they are responsible for their own expenses. Due to poor crop yields in 2005, the Rick will be unable to repay his operating loans. State Bank has proposed a new term loan to

consolidate the balances of their existing machinery note along with the operating loan shortfall.

Rick Schleder Agri-Debt Guarantee Page 2

April 11, 2006

FM: Eric Reed

Transaction:

State Bank of Lincoln will fund a term loan in the amount of \$500,000 to refinance an existing machinery loan with a balance of \$207K and operating loan balances of \$293K. The loan will carry a 10 year term and amortization with annual payments. State Bank has requested a guarantee from the IFA on the transaction. Due to the amount of existing liens on the proposed collateral, a guarantee for 80% will be provided by IFA, rather than 85%.

#### FINANCING SUMMARY

Borrower:

Ronald, Rick and Julie Schleder

Security:

Security interest in all equipment, 2<sup>nd</sup> REM on 80 acres

Structure:

10 year term. Annual P & I payments.

#### **PROJECT SUMMARY**

The proposed loan will refinance an existing machinery loan, as well as the borrower's carryover debt from 2005 operating expenses and term payments due. While Ron can repay his obligations, Rick will be unable to do so.

#### ECONOMIC DISCLOSURE STATEMENT

Applicant:

Ronald, Rick and Julie Schleder

Location:

542 2200<sup>th</sup> Street Hartsburg, IL 61643

County: Logan

Organization:

Sole Proprietorship

State:

Illinois

Ownership:

Rick and Julie Schleder

#### PROFESSIONAL & FINANCIAL

Accountant:

N/A

Attorney:

N/A

Bank:

State Bank of Lincoln

Steve Aughenbaugh, President

#### LEGISLATIVE DISTRICTS

Congressional:

Ray Lahood-18th

State Senate: Larry Bomke 50th

State HouseRichard Brauer 100th

#### ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

Carson L. Hanner

#### **STATISTICS**

Project Number: A-DR-TX-6071 Type:

Location:

Agri-Debt Guarantee

Kansas, IL

Amount:

\$262,000 Eric Reed IFA Staff:

SIC Code: 0191-Grain Farming

#### **BOARD ACTION**

Approval to initiate an 85% loan guarantee in favor of U.S. Bank, Mattoon, IL. \$222,700 of State Treasurer's Agricultural Reserve Risk Funds at risk Staff recommends approval, subject to satisfying all conditions of the bank loan.

\* Borrower to maintain crop insurance each year.

#### **PURPOSE**

The borrowers currently have an existing IFA guaranteed loan with 10 years remaining on the term. The proposed new loan will refinance the existing loan balance along with an existing machinery loan at another lender.

#### **VOTING RECORD**

None. This is the first time that this project has been presented to the IFA Board of Directors.

#### SOURCES AND USES OF FUNDS

Sources:

**IFA** 

U.S. Bank

\$222,700

Uses:

**Total** 

Refinance Debt

\$262,000

**Total** 

\$39,300

\$262,000

\$262,000

#### **JOBS**

Current employment:

N/A

Projected new jobs:

0

Jobs retained:

N/A

Construction jobs:

0

#### **BUSINESS SUMMARY**

Background:

Carson Hanner, age 63, operates a grain farm north and east of Ashmore, Illinois. For 2006, Mr. Hanner will be farming 4,534 full share acres. This consists of 450 acres of 100% owned by Carson, or which he has a life estate interest in, 2,865 acres of cash rent, with an average of \$148 per acre and 2,430 acres of 50/50 crop share leased.

Carson is divorced and his 4 daughters are not involved in the operation. He leases 927 acres from his uncle, which he crops share leases 50/50. He cash rents 1,502 acres from another large land owner in the area, which has increased his total acreage.

Project Rationale:

The proposed financing will consolidate and refinance all existing equipment debt at another lender, along with an existing term loan at U.S. Bank, currently guaranteed by IFA. By consolidating these loans, the borrower's payments will be reduced.

Carson L. Hanner Agri-Debt Guarantee Page 2

April 11, 2006

FM: Eric Reed

Transaction:

The proposed loan of \$262,000 will fund the refinance of a REM at U.S. Bank in the amount of \$199K and \$63K in equipment debt currently financed at another lender. The loan will be

financed on a 10 year term with annual P & I.

FINANCING SUMMARY

Borrower:

Carson L. Hanner

Security:

1st REM on 70 acres of farm land and 1st lien on specific equipment

Structure:

10 year term. Annual P & I payments.

#### **PROJECT SUMMARY**

The proposed loan will refinance an existing IFA guaranteed loan with other existing term debt. By combining the loans and increasing the amortization of the loan, the borrower's cash flow will be improved.

#### ECONOMIC DISCLOSURE STATEMENT

County: Edgar

Applicant:

Carson L. Hanner

Location:

1915 E. 1000th Rd

Kansas, IL 61933

Organization:

Sole Proprietorship

State:

Illinois

Ownership:

Carson L. Hanner

#### **PROFESSIONAL & FINANCIAL**

Accountant:

N/A

Attorney:

N/A

Bank:

U.S. Bank-Mattoon

Al Volk, Community President

#### LEGISLATIVE DISTRICTS

Congressional: Tim Johnson 15th State Senate: Dale Righter 55th State House: Chapin Rose 110th

#### ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

David W. and Melissa DeBacker **Project:** 

#### **STATISTICS**

Project Number: A-DR-TX-6081

Agri-Debt Guarantee

Aledo, IL

Amount:

\$234,000

IFA Staff:

Eric Reed

SIC Code:

Feeder Cattle

#### **BOARD ACTION**

Approval to initiate an 85% loan guarantee in favor of Farmers State Bank of Western IL, Aledo, IL. \$198,900 of State Treasurer's Agricultural Reserve Risk Funds at risk Staff recommends approval, subject to satisfying all conditions of the bank loan.

#### **PURPOSE**

The proposed loan will provide for the refinancing of three term loans currently outstanding with Farmers State Bank. By obtaining the IFA guarantee, Farmers State Bank will re-amortize the entire loan balance at a lower interest rate to the borrowers, which will improve their cash flow.

#### **VOTING RECORD**

None. This is the first time that this project has been presented to the IFA Board of Directors.

#### SOURCES AND USES OF FUNDS

Sources:

Type:

Location:

**IFA** State Bank \$198,900

Uses:

Refinance Debt

\$234,000

Total

\$35,100 \$234,000

Total

\$234,000

#### **JOBS**

Current employment:

N/A

Projected new jobs:

0

Jobs retained:

N/A

Construction jobs:

0

#### **BUSINESS SUMMARY**

Background:

David and Melissa DeBacker own and operate a small cow/calf livestock operation near Aledo, IL. In addition to their cattle operation, David works off the farm at the Mercer County Sheriff's department, which provides income for family living expenses. The lender indicates that the DeBackers are excellent cattle producers and record keepers.

The DeBackers are fairly new customers to Farmers State Bank. The lender indicates that the borrowers have struggled to meet debt obligations in their entirety and that their previous lender did not require amortized debt reduction.

Project Rationale: The borrowers currently have three outstanding term loans at Farmers State Bank. The proposed refinancing will consolidate the loans and extend the term at a more favorable interest rate. By refinancing their debt, their cash flow will be improved.

David and Melissa DeBacker

Agri-Debt Guarantee

Page 2

April 11, 2006

FM: Eric Reed

Transaction:

David and Melissa DeBacker have two equipment loans and one real estate mortgage outstanding at Farmers State Bank. The lender has proposed consolidating these three loans in order to reduce debt service requirements and improve cash flow. A blanket lien on equipment and livestock, as well as a 1<sup>st</sup> REM on 71 acres will secure the loan.

#### FINANCING SUMMARY

Borrower:

David and Melissa DeBacker

Security:

1" REM on 71 acres and Security interest in all equipment and livestock

Structure:

30 year term. Annual P & I payments.

#### **PROJECT SUMMARY**

The borrowers currently have three outstanding term loans at Farmers State Bank. The proposed refinancing will consolidate the loans and extend the term at a more favorable interest rate. By refinancing their debt, their cash flow will be improved. A blanket lien on equipment and livestock, as well as a 1st REM on 71 acres will secure the loan.

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

David and Melissa DeBacker

Location:

2422 130th Ave Aledo, IL 61231

County: Mercer

Organization:

Sole Proprietorship

State:

Illinois

Ownership:

David and Melissa DeBacker

#### PROFESSIONAL & FINANCIAL

Accountant:

N/A

Attorney:

N/A

Bank:

Farmers State Bank of Western, IL

Eric Coulter, Loan officer

#### LEGISLATIVE DISTRICTS

Congressional: Lane Evans 17th

State Senate: Michael Jacobs 36th

State Patrick Verschoore 72<sup>nd</sup>

#### **ILLINOIS FINANCE AUTHORITY**

#### Memorandum

To: IFA Board of Directors

From: Senior Funding Manager, Eric Reed/lk

Date: April 11, 2006

Re: Overview Memo for Beginning Farmer Bonds

• Borrower/Project Name: Beginning Farmer Bonds

• Locations: Throughout Illinois

• Board Action Requested: Final Bond Resolutions for each attached project

• Amounts: amounts up to \$250,000 maximum of new money for each project

• Project Type: Beginning Farmer Revenue Bonds

#### • IFA Benefits:

- Conduit Tax-Exempt Bonds no direct IFA or State funds at risk
- New Money Bonds:
  - convey tax-exempt status
  - will use dedicated 2006 IFA Volume Cap set-aside for Beginning Farmer transactions

#### • IFA Fees:

One-time closing fee will total 1.50% of the bond amount for each project

#### Structure/Ratings:

- Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's Bank
- The Borrower's Bank will be secured by the Borrower's assets, as on a commercial loan
- Interest rates, terms, and collateral are negotiated between the Borrower and the Participating Bank, just as with any commercial loan
- Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan

• Bond Counsel: Burke, Burns & Pinelli, Ltd

Stephen F. Welcome, Esq.

Three First National Plaza, Suite 4300

Chicago, IL 60602

Final Bond Resolutions Beginning Farmer Bonds Page 2 of 5

March 7, 2006 FM: Eric Reed

**Project Number:** Funding Manager: A-FB-TE-CD-6048

Borrower(s):

Eric Reed Matthew Killam Carlinville, IL

Town: Amount:

\$120,658

\$120,658

Use of Funds:

Farmland - 28.06 acres

Purchase Price: **%Borrower Equity** %Other Agency %IFA

0% 0% 100%

County:

Macoupin

Lender/Bond Purchaser Legislative Districts:

Bank & Trust Company, Larry Halleman

Congressional: 17<sup>th</sup>, Lane Evans State Senate: 49<sup>th</sup>, Deanna Demuzio

State House:

98th, Gary Hannig

Principal shall be paid annually in installments determined pursuant to a twenty-year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be one year from date of close, with the twentieth and final payment of all interest then outstanding due 20 years from date of close.

The Note shall bear simple interest at the Expressed Rate.

\$1,810 Fee:

**Project Number:** 

A-FB-TE-CD-6049

Funding Manager:

Eric & Barbara Inskeep

Borrower(s): Town:

Greenup, IL

Amount:

\$70,000

Eric Reed

Use of Funds:

Farmland - 41 acres

Purchase Price: **%Borrower Equity**  \$82,000 14%

%Other Agency %IFA

0% 86%

County:

Cumberland

Lender/Bond Purchaser

Midland States Bank, Brad Shull

Legislative Districts: Congressional:

19th, John Shimkus

State Senate:

54th, John Jones

State House:

108th, David Reis

Principal shall be paid annually in installments determined pursuant to a twenty-five year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be one year from date of close, with the twenty-fifth and final payment of all interest then outstanding due twentyfive years from date of close.

The Note shall bear simple interest at the Expressed Rate.

<sup>\*</sup> Matthew Killam: The Expressed Rate shall be 7.25% for the first three years of the loan. Then it shall adjust every thiry-six months on the anniversary date of the loan to 0.2% below Prime per The Wall Street Journal.

<sup>\*</sup> Eric & Barbara Inskeep: The Expressed Rate shall be 5.0% for the first five years of the loan. Then it shall adjust every five years on the anniversary date of the loan to The Wall Street Journal Prime minus 2.5% Fee: \$1,050

<sup>\*</sup> Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

Final Bond Resolutions Beginning Farmer Bonds Page 3 of 5

March 7, 2006 FM: Eric Reed

**Project Number:** 

A-FB-TE-CD- 6050 Eric Reed

Funding Manager: Borrower(s):

Matthew Quattlander

Town:

Morrisonville, IL

Amount:

\$146,250

Use of Funds:

Farmland - 39.5 acres \$146,250

Purchase Price: **%Borrower Equity** %Other Agency

0% 0%

%IFA County: 100%

Lender/Bond Purchaser

Montgomery

Legislative Districts:

Security National Bank, Jim Miller 19<sup>th</sup>, John Shimkus 49<sup>th</sup>, Deanna Demuzio Congressional: State Senate:

State House:

98th, Gary Hannig

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be one year from date of close, with the thirtieth and final payment of all interest then outstanding due 30 years from date of close.

The Note shall bear simple interest at the Expressed Rate.

**Project Number:** 

A-FB-TE-CD-6051

Funding Manager:

Eric Reed

Borrower(s): Town:

Clayton & Ashlyn Becker DeKalb, IL

Amount:

\$45,000

Use of Funds:

Farmland - 16 acres \$57,365

Purchase Price: **%Borrower Equity** %Other Agency

21% 0% 79%

%IFA County:

Ogle Belvidere Bank, Carl Dumoulin

Lender/Bond Purchaser Legislative Districts:

14th, J. Dennis Hastert Congressional:

State Senate:

35th, J. Bradley Burzynski

State House:

70th, Robert Pritchard

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to be March 1, 2007. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be March 1, 2007, with the thirtieth and final payment of all interest then outstanding due March 1, 2037.

The Note shall bear simple interest at the Expressed Rate.

<sup>\*</sup> Matthew Quattlander: The Expressed Rate shall be 5.2% for the first five years of the loan; thereafter, the rate shall be adjusted every five years on the anniversary payment date of the loan to the Prime Rate of United \$2,194 Missouri Bank of St. Louis, MO.

<sup>\*</sup> Clayton & Ashlyn Becker: The Expressed Rate shall be 4.90% for the first five years of the loan. Then it shall adjust every five years on the anniversary date of the loan to 35 basis points above the 5-year Treasury Bond Fee: \$675 rate

<sup>\*</sup> Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

Final Bond Resolutions Beginning Farmer Bonds

Page 4 of 5

March 7, 2006 FM: Eric Reed

Project Number: Funding Manager:

A-FB-TE-CD- 6053 Eric Reed

Borrower(s): Town:

Shea O'Rorke Steward, IL \$250,000

Amount: Use of Funds:

Purchase Price:

Farmland - 55.55 acres \$250,000

**%Borrower Equity** %Other Agency %IFA

0% 100% Lee

0%

County: Lender/Bond Purchaser

The First National Bank & Trust Company, Steven Pfeiffer

Legislative Districts:

Congressional: 14th, J. Dennis Hastert 45th, Todd Sieben State Senate:

State House:

90th, Jerry L. Mitchell

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be one year from date of close, with the twentieth and final payment of all interest then outstanding due 20 years from date of close.

The Note shall bear simple interest at the Expressed Rate.

**Project Number:** 

A-FB-TE-CD- 6054

Funding Manager:

Eric Reed

Borrower(s):

Jacob Higginbotham

Town: Amount:

%IFA

Paris, IL \$36,000

\$40,000

Use of Funds:

Farmland - 36 acres

Purchase Price: **%Borrower Equity** %Other Agency

Legislative Districts:

10% 0% 90% Edgar

County: Lender/Bond Purchaser

State Bank of Chrisman, John Brinkerhoff Congressional: 15<sup>th</sup>, Timothy V. Johnson State Senate: 55<sup>th</sup>, Dale A. Righter

State House:

109th, Roger Eddy

Principal shall be paid annually in installments determined pursuant to a Thirty-year amortization schedule, with the first principal payment date to be December 31, 2006. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be December 31, 2006, with the thirtieth and final payment of all interest then outstanding due December 31, 2036.

The Note shall bear simple interest at the Expressed Rate.

<sup>\*</sup> Shea O'Rorke: The Expressed Rate shall be 5.50% for the first ten years of the loan. Then it shall adjust annually on the anniversary date of the loan to 80% of the Wall Street Journal Prime. Fee: \$3,750

<sup>\*</sup> Jacob Higginbotham: The Expressed Rate shall be 5.90% for the first three years of the loan; thereafter, the rate shall be adjusted every three years on the anniversary payment date of the loan to 1.40% below the Threeyear Treasury Constant. Fee: \$540

<sup>\*</sup> Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

Final Bond Resolutions Beginning Farmer Bonds

Page 5 of 5

Project Number: Funding Manager: Borrower(s):

Town: Amount:

Use of Funds: Purchase Price: **%Borrower Equity** 

%Other Agency %IFA County:

Lender/Bond Purchaser Legislative Districts:

A-FB-TE-CD-6065

Eric Reed

Tony Burnett, Jr.

Opdyke, IL \$42,500

Farmland - 36 acres

\$50,000 15% 0% 85% Jefferson

Peoples National Bank, Mark Epperson

Congressional: 19<sup>th</sup>, John M. Shimkus State Senate: 54<sup>th</sup>, John O. Jones State House:

107th, Kurt M. Granberg

Principal shall be paid annually in installments determined pursuant to a Fifteen year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first principal and interest payment date to be one year from date of close, with the Fifteenth and final payment of all interest then outstanding due 15 years from date of close.

The Note shall bear simple interest at the Expressed Rate.

\* Tony Burnett Jr.: The Expressed Rate shall be 6.50% for the first three years of the loan; thereafter, the rate shall be adjusted every three years on the anniversary payment date of the loan to 1.00% below the Wall Street Journal Prime. Fee: \$637.50

Project Number:

Funding Manager: Borrower(s):

Town: Amount:

Use of Funds:

Purchase Price: **%Borrower Equity** %Other Agency

%IFA County:

Lender/Bond Purchaser Legislative Districts:

A-FB-TE-CD-6066

Eric Reed **Brock Shull** Hidalgo, IL \$70,000

Farmland - 34.3 acres

\$80,000 10% 0% 90% Jasper

First Financial Bank, Jeff Wilson

Congressional: 19th, John M. Shimkus State Senate:

54th, John O. Jones

108th, David Reis State House:

Principal shall be paid annually in installments determined pursuant to a Twenty five year amortization schedule, with the first principal payment date to be one year from date of close. Accrued interest on the unpaid balance hereof shall be paid annually, with the first principal and interest payment date to be one year from date of close, with the twenty fifth and final payment of all interest then outstanding due 25 years from date of close.

The Note shall bear simple interest at the Expressed Rate.

Brock Shull: The Expressed Rate shall be 4.75% for the first ten years of the loan. Then it shall adjust every 5th year on the anniversary date of the loan equal to the US Treasury Bond and 5 year maturity yield per the Fee: \$1,050 Wall Street Journal.

<sup>\*</sup> Information enclosed in the border is to be considered confidential and may be exempt from disclosure under the Freedom of Information Act

**Project: Proctor Hospital** 

**STATISTICS** 

Project Number: H-HO-TE-CD-720

Type: Locations:

Not-for-Profit Bond

Peoria

Amount: IFA Staff:

\$50,000,000 (Not to exceed amount)

Pamela Lenane and Dana Sodikoff

**BOARD ACTION** 

Final Bond Resolution Conduit 501(c)(3) Bonds No IFA funds at risk

No extraordinary conditions Staff recommends approval

**PURPOSE** 

Proceeds will be used to: 1) fund new money projects, 2) full or partial refinancing of existing IHFA series 1991, and 1996 bonds, 3) fund a debt service reserve fund, 4) pay costs of issuance.

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

**VOTING RECORD** 

The IFA gave its approval for a Preliminary Bond Resolution on December 11, 2005 by the following vote:

Ayes - 14

Nays -0

Absent - 1

Vacancies - 0

ESTIMATED SOURCES AND USES OF FUNDS

Sources:

IFA bonds \$ 43,925,846

Uses:

New Money Refunding

\$10,606,770 \$30,426,611

Reserve Fund Issuance Costs \$ 2,273,000 326,500

Underwriter's Disc.

292,965 \$

Total

\$ 43.925.846

Total

\$ 43,925,846

**JOBS** 

Current employment: 891 FTE's

Jobs retained: N/A

Projected new jobs: 5 FTE's Construction jobs: 10

#### **BUSINESS SUMMARY**

#### Background:

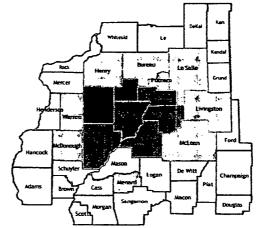
The point of the refinancing is to take advantage of interest savings in the market. Given near-historic low bond rates, it is estimated that interest savings from refunding the Series 1991 fixed rate bonds alone would be \$1.7 million on a net present value basis or 9.41% of the refunded bonds. By reducing its interest cost and subsequently reducing its cost of capital, it will be able to level the cost of capital playing field by letting Proctor access relatively low-cost capital from which it has been excluded for the past several years given its below investment grade rating. Its recently upgraded credit status will allow it to match the rates achieved by its primary service area competitors – OSF and Methodist.

The new money component of \$10.6 million is deemed vital to effectively compete and retain physician support. It will be used to purchase a new electronic health records system from McKesson. This system will allow it to finance this system as opposed to leasing it at a relatively expensive financed rate.

Description: Proctor Health Care Inc., is an integrated delivery system, comprised of a 163-bed flagship hospital, five urgent care centers, seven owned physician practices, a durable equipment business and a health education center.

Service Area: Proctor Health Care Inc. service area is noted below. Proctor Hospital is located on the growing north central edge of Peoria and is approximately 150 miles southwest of Chicago. The primary service area encompasses 3 counties and accounted for 75.5% of the hospital's admissions in 2004. The secondary service area encompasses 8 counties and accounted for 11.9% of the hospital's admissions in 2004.

According to the most recent data provided by the Economic Development Council for Central Illinois ("EDCCI"), Proctor Hospital is the tenth largest employer in its service area. In the past five years, Proctor's share of the market has been between 14.0% and 14.4%. The EDCCI, in conjunction with Claritas, projects Proctor's primary service are to grow 4.3% between 2005 and 2020.



County by Actual Number of Admissions (2004):

63	260 to 3746	8	188 to 260	t	92 to 188	0	69 to 92	0	67 to 69	
0	52 to 67	0	41 to 52	D	13 to 41	0	5 to 13	0	2 to 5	

#### **PROJECT SUMMARY**

Proceeds from this financing will be used to fund new money projects, to fund a full or partial refinancing of existing IHFA series 1991, and 1996 bonds, fund a debt service reserve fund, and pay costs of issuance.

# FINANCING SUMMARY

Security:

Proctor Hospital currently maintains ratings with Standard and Poor's and Moody's. Current ratings are as follows: BBB-/Baa3 (Standard and Poor's/Moody's); certain bonds may be rated based upon the use of a letter of credit facility provided by JP Morgan Chase.

Structure:

The current plan of finance will accomplish the following:

- 1) Fund approximately \$10 million of new money; and
- 2) Refinance Proctor Hospital's outstanding Series 1991 and 1996 bonds.

Maturity:

Not to exceed 35 years.

### ECONOMIC DISCLOSURE STATEMENT

Project name:

**Proctor Hospital** 

Location:

5409 North Knoxville Avenue

Peoria, IL 61614

Applicant:

Proctor Hospital

Organization:

501(c)(3) Not-for-Profit Corporation

State:

Illinois

Board of Directors:

Norman LaConte
Henry Allovio, Jr.
Philip H. Baer, M.D.
Dennis G. Bailey
Wayne E. Baum
Dale E. Burklund
James R. DeBord, M.D.
Robert L. Denton
Donald R. Gronewold
Lindsey A. Ma, M.D.
Donald B. McElroy, M.D.
R. Parker McRae, M.D.
Jeffrey S. Morton, M.D.
David B. Mueller

Jayne M. Mueller Michael E. Quine Sarah P. Snyder Thomas Spurgeon James R. Sullivan James F. Vergon Steven H. Wunning

# PROFESSIONAL & FINANCIAL

Borrower's Counsel: Bond Counsel: Heyl, Royster Voelker & Allen Jones Day

Peoria William Covey
Chicago Rich Tomei
Chicago Mark McIntire

Financial Advisor: Underwriter: Kaufman Hall & Associates JP Morgan Chase

Chicago Mark McIntire
Chicago Timothy Wons
Chicago Raymond Fricke

Underwriter's Counsel:
Bond Trustee:

Ungaretti & Harris TBD

Chicago TBD

Accountant lssuer's Counsel:

McGladrey & Pullen Aronberg, Goldgehn, Davis & Garmisa Springfield Randy Ragan Chicago Steve Nemerovski

Letter of Credit Provider: JP Morgan Chase

e Chicago Jim Corkery

# LEGISLATIVE DISTRICTS

Congressional: 18- Ray LaHood State Senate: 37- Dale E. Risinger State House: 73- David R. Leitch

Project: Franciscan Communities - (The Village at Victory Lakes)

**STATISTICS** Project Number: H-SL-RE-TE-CD-6042 \$30,000,000 (Not to exceed amount) Amount: Pam Lenane and Dana Sodikoff Type: Not-for-Profit Bond IFA Staff: Lindenhurst Locations: **BOARD ACTION** Final Bond Resolution Staff recommends approval No IFA funds at risk Conduit 501(c)(3) Bonds **PURPOSE** Proceeds will be used to: 1) acquire The Village at Victory Lakes including physical assets and certain accounts receivable; 2) fund new money projects for the Village at Victory Lakes, which, together with the acquisition total \$25 million; 3) fund capital projects at certain other Illinois communities in the Obligated Group 4) establish a Debt Service Reserve Fund for the Series 2006 bonds; and 5) pay costs of issuance associated with the Series 2006 Bonds. IFA CONTRIBUTION Conveys federal income tax-exempt status on interest earned on the Bonds. **VOTING RECORD** The IFA gave its approval for a Preliminary Bond Resolution on March 7, 2006 by the following vote: Ayes - 9 Nays - 0 Absent - 6 Vacancies - 0 **ESTIMATED SOURCES AND USES OF FUNDS** Sources: IFA bonds Project Costs \$25,000,000 \$28.060.000 Uses: Debt Service Reserve 2,097,666 Issuance Costs 962,334 Total \$28,060,000 Total \$28,060,000 \*Includes the acquisition price plus certain accounts receivable, plus funds for minor capital projects. **JOBS** Projected new jobs: 0 Current employment: 295 Construction jobs: 0 Jobs retained: 295

## **BUSINESS SUMMARY**

Description:

Bonds will be issued to fund the acquisition of a senior living community known as The Village at Victory Lakes (the "Village") in Lindenhurst, Illinois. The Borrower for this financing will be an

Franciscan Communities – Victory Lakes 501(c)(3) Bonds
Page 2

Final Bond Resolution April 11, 2006 FM: Pam Lenane and Dana Sodikoff

obligated group known as Franciscan Communities, Inc. Bond proceeds will also be used for minor improvements to the physical plant of The Village and to certain other Illinois Communities that are members of the Franciscan Communities Obligated Group. The Village is currently affiliated with Vista Health Hospitals in Waukegan, which is also scheduled to be sold in the near future. The Village will become a member of Franciscan Communities. Franciscan Communities has issued bonds through the IFA many times in the past.

#### Background:

The Borrower is an Indiana nonprofit corporation that was created for the purpose of providing senior housing and related services to the elderly. The Borrower owns and operates 11 senior living facilities with a total of 2,230 units/beds located in Illinois, Indiana, Kentucky, and Ohio, which comprise the Obligated Group ("Obligated Group"). The Franciscan Sisters of Chicago Service Corporation ("FSCSC"), an Illinois nonprofit corporation, is the sole corporate member of the Borrower. The senior living communities owned and operated by the Obligated Group are sponsored by and affiliated with the Franciscan Sisters of Chicago ("FSC"). FSCSC and FSC have no obligation or liability with respect to payment of debt issued by the Obligated Group.

FSC was founded in 1894 and its members have dedicated themselves to the care of the aged and the sick in hospitals and nursing homes, the education of students at the elementary and secondary levels, the operation of day care centers, religious education, pastoral ministry, social service activities and the ministry of prayer and suffering. FSC ministers in Illinois, Indiana, Ohio and Kentucky. The General Minister and the members of the General Council of FSC constitute the Board of Directors of FSC, an Illinois not-for-profit corporation, and are also the members of FSCSC.

FSCSC was organized to coordinate all FSC-sponsored facilities and assist FSC in establishing and extending its charitable mission in health care, social and pastoral services and education. FSCSC is the sole corporate member of the Borrower as well as a number of other organizations outside of the Obligated Group, all of which further the mission of FSC.

# PROJECT SUMMARY

The Borrower intends to acquire The Village at Victory Lakes and bring it into the obligated group known as "Franciscan Communities". The facility will continue to be marketed under its existing name, with reference to the fact that it is a member of the Franciscan Communities family of retirement communities. The facility currently consists of the following:

- 120 nursing beds (40 Alzheimer's, 40 Medicare, 40 for general long term care);
- o 60 assisted living units (84 beds);
- 100 independent living apartments;
- o 40 cottages; and
- Many common areas including a Community Center, dining rooms, library, country store, bank, chapel, etc.

The Village has been providing care to residents since 1988 (with capacity additions in 1998 and 1999). Resident/family satisfaction surveys and employee surveys reflect high quality of care and management.

Initial entrance fees currently range from \$130,000-\$320,000 and are generally 85%-100% refundable upon the termination of the residency agreement. Monthly fees range from \$822-\$1,985. Assisted living monthly fees range from \$3,584-\$4,379. Private pay nursing rates range from \$167-\$300 per day. For various reasons, occupancy levels have slipped in the last few years. Nursing has averaged 81%, assisted living has averaged 95% and independent living has averaged 77% in the recent past.

Once the acquisition has occurred, FSCSC will make numerous management, marketing, and operational changes in order to improve occupancy levels and financial results. These changes contemplate the revision of independent living monthly service fees to reflect an all-inclusive fee, including property taxes, and a review of entrance fee pricing to accelerate sales and make a more competitive product.

Final Bond Resolution April 11, 2006 FM: Pam Lenane and Dana Sodikoff

#### FINANCING SUMMARY

Structure:

The Series 2006 Bonds will be Variable Rate Demand Bonds backed by a Letter of Credit from a commercial bank. The Series 2006 Bonds will consist of approximately \$10,385,000 of tax-exempt bonds and \$17,675,000 of taxable bonds. The taxable bonds are needed due to the tax rules regarding the acquisition of independent living units and assisted living units. The Letter of Credit will be provided by the Borrower's historical Letter of Credit Bank team – LaSalle Bank (AA-/F1+) and Sovereign Bank. Interest rates on the bonds will be reset on a weekly basis by the

Remarketing Agent (Ziegler Capital Markets Group).

Note: No waiver needed because with 100% VRDBs they have a rating based on the LOC Banks.

Bank Security:

Gross revenue pledge and master notes under a master indenture. No mortgage will be provided, consistent with prior issues for this Borrower. Covenants and other legal provisions will be consistent with the standard covenants used on prior Franciscan Communities financings.

Maturity:

30 years (maximum of 35 years)

Feasibility

Report:

A feasibility study will not be needed in order to sell the bonds. However, a consultant's report/forecast will be necessary in order to meet the additional debt test outlined in the Borrower's master indenture. This same approach was used on the facility replacement for St. Joseph Village in 2004 (also issued through the IFA). The consultant's report/forecast will not be as extensive as a full-blown feasibility study. The report will not be included in the prospectus. The report will demonstrate that the Obligated Group, with the addition of The Village, is projected to achieve acceptable financial ratios in the several years following the acquisition. The Consultant's report will be submitted to the Master Trustee and other interested parties in order to

be in compliance with the Borrower's master indenture.

## ECONOMIC DISCLOSURE STATEMENT

Applicant:

Franciscan Communities, Inc. Obligated Group

Corporate Home office: 1055 West 175th Street, Homewood, IL 60430

(708) 647-3140

Organization:

Illinois 501(c)(3) Not-for-Profit Corporation

Board of Directors:

Sr. M. Francis Clare Radke, Chairman Mr. Leonard A. Wychocki, President

Sr. M. Francine Labus, OSF

# **PROFESSIONAL & FINANCIAL**

Borrower's Counsel: Katten Muchin Rosenman	Chicago	Elizabeth Weber
Bond Counsel: Jones Day	Chicago	John Bibby
Underwriter: Ziegler Capital Markets Group	Chicago	Dan Hermann
Underwriter's Counsel: Sonnenschein Nath & Rosenthal	Chicago	Steve Kite
Bond Trustee:	TBD	TBD

Issuer's Counsel: Pugh, Jones, Johnson & Quandt, P.C.

# LEGISLATIVE DISTRICTS

Chicago

Kimberly Barker Lee

Congressional: 6- Henry J. Hyde State Senate: 28- John Millner State House: 55- Harry R. Ramey, Jr.

Project:

**MAR Business Forms Company** 

## **STATISTICS**

Project Number:

B-LL-TX-6052

Amount:

\$886,000.00

Type:

Participation Loan

IFA Staff:

Rick Pigg

Location:

Valmeyer, IL

NAICS Code:

#### **BOARD ACTION**

Purchase of Participation Loan from Bank of Belleville \$886,000 IFA funds at risk Staff recommends approval

## **PURPOSE**

Loan proceeds will be used for the purchase of new equipment and building expansion.

## **VOTING RECORD**

No voting record. This is the first time that the Board of Directors has reviewed this project.

# SOURCES AND USES OF FUNDS

Sources: Loan #1 Equipment -Bank of Belleville IFA Participation SBA 504 Loan Loan #2 Real Estate -

\$636,500.00 636,500.00 1,017,000.00 Equipment purchase Real Estate Expansion Real Estate Refinance

\$2,290,000.00 500,000.00 110,000.00 250,000.00

360,000.00 Bank of Belleville 250,000.00 IFA Participation

CD Term Loan Refi Consolidate existing equipment debt

913,777.00

Loan #3 CD -

Bank of Belleville

250,000.00

254,000.00 New money

Loan #4 Equipment --

Bank of Belleville 1,167,777.00

\$4,317,777.00

Total:

\$4,317,777.00

**JOBS** 

Current employment: Jobs retained:

Total:

95 95 Projected new jobs: Construction jobs:

15-20

#### **BUSINESS SUMMARY**

Description:

MAR Business Forms Company a/k/a MAR Graphics (MAR) was started in 1961 by Myron Roever near E. St. Louis, IL. MAR operates as an "S" Corporation incorporated 1/02/78. MAR provides printing services to a variety of brokers on a national scale. MAR is located in Valmeyer, IL, a village of approximately 2,500 residents located in Monroe County, IL. Monroe County is considered part of the St. Louis Metropolitan area, which reports approximately

2,000,000 residents. Monroe County has 25,000 residents, with two major municipalities, Columbia and Waterloo. Valmeyer is located two miles west of Waterloo which is situated on a four lane state highway, approximately twenty miles from a regional interstate that easily connects to three major interstates, 64, 70 and 55.

MAR Properties is a related partnership started in 12/93 which holds the real estate and some equipment and rents it to MAR Graphics for its operations.

Background:

MAR is in its second generation of ownership and management operating in a 50,000 square foot office warehouse building with 40 non-union employees. Rick Roever, CDC/President and Scott Roever, CFO are the two sons of the founder working in the company, the remaining children do not work in the company. These two men and their five siblings own 99% of the company; their mother owns the remaining 1%. Over the past forty years the company has provided a high level of service and product quality to its customers. The company offers both web and sheet fed presses, including flexographic label printing and digital printing. They also offer direct mail and commercial printing capabilities that expand the product mix for their customers. MAR operates 14, 17 and 22 inch presses capable of printing up to eight colors, and their extensive bindery department offers a multitude of ancillary value. With the approval of this financing request, a 24 inch press will be added, printing up to ten colors, allowing MAR to expand services and products with existing customers and to provide MAR with an additional tool to sell to new customers.

Industry:

The United States printing industry generates approximately \$100 billion in gross product annually. The printing industry is comprised of Lithographic (47%), Gravure (19%), Flexographic (17%), Letterpress (11%), Screen (3%) and other (3%). There are nearly 100,000 print shops throughout the country, with 57% being located in these 10 states, California (12%), New York (8%), Illinois (7%), Texas (6%), Florida (4%), Pennsylvania (4%), Ohio (4%), New Jersey, Massachusetts and Michigan each having 3.5%. The industry employs nearly one million people, with most shops having less than 20 employees. The Flexographic and Gravure shops typically have the largest number of employees, between 50 and 100, and the largest physical plants.

Lithographic printing accounts for as much as 47% of all conventionally printed material, via either sheetfed or web fed presses. Web lithography is designed to print large jobs and is used for newspapers, books, catalogs, periodicals, advertising and business forms. Sheetfed lithography is used mostly for short runs of books, periodicals, posters advertising flyers, brochures, greeting cards, packaging and fine art reproduction.

Flexographic printing (MAR Graphics) uses a flexible printing plate made of rubber, plastic or some other flexible material. Flexography makes it ideal for printing on materials like plastics and foils. This is the predominant method used for printing flexible bags, wrappers and similar forms of packaging. The soft rubber plates are also well-suited to print on thick, compressible surfaces such as cardboard packaging. Flexography also uses both sheetfed and web fed presses.

The Graphic printing process is used for long runs of multi-colored, high quality at high press speeds. Examples of gravure printed products included art books, greeting cards, advertising, currency, stamps, wall paper, magazines, wood laminates and some packaging.

Screen printing and textile printing shops number around 40,000 in the U.S. The small shops in this category can commonly be seen in strip centers and shopping malls and can print small batches of greeting cards, art books, clothing and posters. Additionally, the larger operations use the same methods to print billboard advertisements and have the capability to print on such diverse materials as plastics, fabrics, metals, papers as well as exotic materials such as leather, masonite, glass, ceramics, wood and electronic circuit boards.

Computers and other quickly changing technologies are having a huge impact on the printing industry both at the prepress and actual printing stages. The advances in desktop publishing programs have drastically changed the prepress process in the printing industry, with reductions in labor hours and enhancements in the quality of the product. Additionally computers are further automating the actual production/printing process. However, these advances in labor saving techniques require significant upfront costs in new equipment, which will be difficult for small shops to absorb.

The following information was obtained from the November/December 2005 issue of Management Portfolio.

MAR Business Forms Company Loan Participation Page 3

April 11, 2006 FM: Rick Pigg

During the first half of 2005 ink-on-paper print grew at a 2.4% pace, while toner-based print grew at a 4.5% pace and ancillary services increased at a 4.2% pace. It is anticipated that the fourth quarter of 2005 was stagnant due to the affects of Katrina. Looking ahead to 2006, it is projected that the printing industry will realize a growth rate of 3.4%.

The Project:

MAR has requested \$2,544,000 in new funds for the purchase of a new printing press and \$500,000 in new funds for a 10,000 square foot expansion of the company's manufacturing facility.

The printing press will be purchased from Muller Martini, a German company. The press is a web fed machine capable of continuous printing through an automated process that changes the rolls of paper, eliminating up to 45 minutes of labor expense and downtime per run. Following the manufacturing and installation of the press, the Small Business Administration (SBA) through their 504 Program will reduce the bank debt by \$1,017,600 (40% of the purchase price) secured by a junior lien on the equipment, resulting in a balance of \$1,272,000 of which 50% or \$636,000 will be participated to the Illinois Finance Authority (IFA), netting the Bank of Belleville \$636,000. The Loan-To-Value (LTV) on the \$1,272,000 is 50% of the purchase price.

MAR has also requested a loan of \$1,166,000 to refinance existing debt of \$912,000 and provide new funds of \$254,000. This loan will be secured by a first lien on all existing equipment and will be sold to CBC affiliate banks.

A related company, MAR Properties, has requested a loan of \$610,000 to refinance existing debt of \$110,000 and to provide new funds of \$500,000 to fund the expansion of the operating plant used by MAR Graphics. The new space is necessary to house the new equipment. After completion of construction, 50% of the new funds or \$250,000 will be sold to IFA, leaving Bank of Belleville with a loan of \$360,000.

Bank of Belleville will also be providing a \$250,000 interest only loan secured by a Bank of Belleville certificate of deposit to MAR Properties.

Bank Request:

The Bank of Belleville has requested the IFA to participate in the loans aforementioned with the participated amount totaling \$886,000. The loan requests came from Wyatt Rawlings, a board member and long-time accountant for MAR. Ron Stephens, EVP and commercial banker, at the Bank of Belleville contacted the IFA for the participation.

# FINANCING SUMMARY

Obligor:

MAR Business Forms Company and MAR Properties

Guarantor:

Rick Roever, Scott Roever, Gina Gunn, Lisa Arnold, Anita Redohl, Bobbie Klinkardt and Linda Coats

Security:

Loan #1: First mortgage on real property that houses the offices and manufacturing space for

Loan #2: A PMSI in the new press being purchased.

Structure:

Loan #1: Total \$610,000; BoB \$360,000; IFA \$250,000

5 yr maturity amortized over 20 years at a rate of 5.25% (IFA rate) with monthly

principal and interest payments

Loan #2: Total \$2,290,000; BoB \$636,500; IFA \$636,500; SBA \$1,017,000

5 yr maturity amortized over 19 years at a rate of 5.25% (IFA rate) with monthly principal and interest payments

MAR Business Forms Company Loan Participation Page 4

April 11, 2006 FM: Rick Pigg

# **ECONOMIC DISCLOSURE STATEMENT**

Applicant: Organization: MAR Business Forms Company

Illinois S Corporation

**MAR Properties** Partnership

# PROFESSIONAL & FINANCIAL

Accountant:

Wyatt Rawlings, III, CPA Bank of Belleville

Bank: IFA Counsel:

David Celletti Dykema Gosset PLLC

Belleville, IL Belleville, IL Chicago, IL

# LEGISLATIVE DISTRICTS

Congressional: State Senate:

12<sup>th</sup>—Jerry F. Costello 58<sup>th</sup>—David Luechtefeld 116<sup>th</sup>—Dan Reitz

State House:

Project:	Transfer Com	pany, Inc.					
STATISTICS							
Project Number: Type: Location:	B-LL-TX-6060 Participation Load Jacksonville	n	Amount: IFA Staff:	\$82,500 Jim Senica			
		во	ARD ACTION				
Purchase of Part \$82,500 IFA fur Staff recommen		n US Bank					
			PURPOSE				
Finance the acq	uisition and refurbis	shment of a histor	ric former warehouse b	ouilding			
		VO1	TING RECORD				
No voting recor	d. This is the first t	ime the IFA Boar	rd of Directors has rev	iewed this project			
		SOURCES	AND USES OF FUN	DS			
	Participation: Bank: Total	\$82,500 <u>82,500</u> <u>\$165,000</u>	Uses: Pro Total	ject Costs	\$ <u>165,000</u> <u>\$165,000</u>		
			JOBS		<del></del>		
Current employ Jobs retained:		8 8	Projected new jobs: Construction jobs:	2 ( 50/6 months)			

Final Resolution April 11, 2006 FM: Jim Senica

#### **BUSINESS SUMMARY**

Background:

The Transfer Company, Inc. is a recently-formed Illinois C corporation created to own and manage a historic building in Jacksonville, Illinois known as "The Transfer Building". The two story building dates back to the early 1900's and served as an Allied Van Lines warehouse for the majority of its long history. The building is located in a mixed-use area of Jacksonville including retail, office and residential.

Operations:

The Transfer Building is a 2-story, 11,570 square foot building with an adjacent parking lot. The building is of red brick construction with solid hardwood flooring throughout the structure. The property currently houses the retail businesses known as "The Transfer Company Shops" and includes the following:

Blissful fka Karen Danners – an upscale women's clothing store Grayce McKenna – children's furniture (Owned by Lisa Lillpop)

Paint It White – antique furniture

Nursury Lane Tea Room

Caster Engineers

To the north of the property (across the street) is Lonzerotti's Italian Restaurant, retail shops and an office building; to the east is the Illinois School for the Visually Impaired and to the west are service/retail shops. Businesses in the building are drawing customers not only from the Jacksonville area but also from Springfield and St. Louis.

The Project:

Project financing will be utilized to finance the acquisition of the real property at 611 East State Street in Jacksonville (Morgan County) and to refurbish portions of the building to accommodate additional businesses and professionals. The cost of the building was \$135,000 while the cost of the refurbishment is estimated to be \$34,000. The loan, already closed by the Bank, has been paid down and thus the participation amount requested will be less than 50% of the original Bank loan. This project is very important to maintaining and improving the economic vitality of this area of Jacksonville. The Bank has indicated that the 100% financing being provided by the loan is justified due to the guarantors' strong cash flow.

## **FINANCING SUMMARY**

Obligor:

Transfer Company, Inc..

Guarantors:

Dr. Steven and Lisa Lillpop - unlimited personal guaranties

Repayment:

In the event of a liquidation of our collateral, proceeds will be applied first to repay the subject

loan before paying any other credit facility.

## **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Transfer Company, Inc. Illinois S Corporation

Organization: Ownership:

Lisa Lillpop

#### PROFESSIONAL & FINANCIAL

Banker:

U S Bank

Jacksonville

Jonathon C. Erickson, President

## LEGISLATIVE DISTRICTS

Congressional:

18 - Ray LaHood

State Senate:

49 - Deanna Demuzio

State House:

97 - Jim Watson

Project:	TCI Manufacturing and Equipment Sales, Inc	
rroject:	1CI Manufacturing and Equipment Sales, in	••

**STATISTICS** 

Project Number: B-LL-TX-6061 Participation Loan Type:

Walnut Location:

Amount:

\$500,000

IFA Staff: Jim Senica

## **BOARD ACTION**

Purchase of Participation Loan from Citizen's First National Bank \$500,000 IFA funds at risk Staff recommends approval

#### **PURPOSE**

Finance the construction of a new 80' x 250' industrial building

## **VOTING RECORD**

No voting record. This is the first time the IFA Board of Directors has reviewed this project.

# SOURCES AND USES OF FUNDS

Sources: IFA Participation: Citizens 1st Nt'l Bank:

Total

\$500,000

500,000 \$1,000,000

Uses: Building Construction \$1,000,000

Total

\$1,000,000

**JOBS** 

Current employment:

25

Projected new jobs:

Jobs retained:

NA

Construction jobs: (50/6 months)

Final Resolution April 11, 2006 FM: Jim Senica

#### **BUSINESS SUMMARY**

Background:

TCI Manufacturing and Equipment Sales, Inc. is an Illinois C corporation established in 2000 in Walnut, Illinois (approximately 40 miles east of the Quad Cities and 18 miles north of Princeton) to engage in the manufacture of aggregate processing equipment. TCI is owned by Richard Nelson, 30%, Steve Nelson, 30%, Mike Maynard 10%, and 4 others with an aggregate interest totaling 30%. Maynard is the VP and General Manager of the Company.

Operations:

TCI Manufacturing and Equipment Sales, Inc. primarily focuses on manufacturing a line of high frequency screens (used for troublesome fines removal in the mining and aggregate business), portable and stationary screening plants and conveyors. The Company also specializes in custom fabrication, such as portable and stationary structures, vibratory feeders, feed bins, numerous replacement parts and also in the layout, flow design and manufacturing of complete aggregate plants.

Although TCl performs many large jobs, the Company prides itself in quick turn-around time on the delivery of single items, such as the high frequency screens, feed bins, vibrating feeders, stacking conveyors, transfer conveyors, crushing stations as well as many custom fabrication requirements for equipment and replacement parts that are requested by their customers.

Conveyors account for 60% of their sales, while screens account for 12% of revenues.

The Project:

TCI Manufacturing and Equipment Sales, Inc. is planning to construct an 80'x 250' foot building over their existing 40' x 80' building, thereby not losing any significant production time. The expansion will enable the Company to increase manufacturing capabilities, mainly conveyors and screens and will allow them to expand their inventory to accommodate increasing immediate sales opportunities. Total cost of the project is expected to approximate \$1,000,000.

## FINANCING SUMMARY

Obligor:

TCI Manufacturing and Equipment Sales, Inc.

Guarantors:

Steven R. Nelson and Michael Maynard, unlimited personal guaranties

Repayment:

In the event of a liquidation of our collateral, proceeds will be applied first to repay the subject loan before paying any other credit facility.

# ECONOMIC DISCLOSURE STATEMENT

Applicant:

TCI Manufacturing and Equipment Sales, Inc.

Organization:

Illinois C Corporation

Ownership:

Richard Nelson - 30%, Steve Nelson - 30%, Mike Maynard - 10%, others - 30%

## PROFESSIONAL & FINANCIAL

Banker:

Citizen's First National Bank

Princeton

Jim Miller

#### LEGISLATIVE DISTRICTS

Congressional:

11 – Jerry Weller

State Senate:

37 – Dale E. Risinger

State House:

74 - Donald L. Moffitt

Project: Quincy Hotel, LLC

**STATISTICS** 

Project Number: B-LL-TX-6062 Type:

Location:

Participation Loan

Quincy

Amount:

\$1,000,000

IFA Staff: Jim Senica

**BOARD ACTION** 

Purchase of Participation Loan from Town and Country Bank - Quincy \$1,000,000 IFA funds at risk Staff recommends approval

**PURPOSE** 

Finance the purchase of 5 acres of land and the construction of a new 98 unit hotel

**VOTING RECORD** 

No voting record. This is the first time the IFA Board of Directors has reviewed this project.

SOURCES AND USES OF FUNDS

IFA Participation: Sources:

Town & Country Bank: SBA 504 Loan

**Equity** 

Total

\$1,000,000

6,000,000 2,000,000

2,200,000

\$11,200,000

Uses: Land Acquisition

**Hotel Construction** 

Total

\$980,000

10,220,000

\$11,200,000

**JOBS** 

Current employment:

N/A

Projected new jobs:

Jobs retained:

N/A

Construction jobs: (50/6 months)

#### **BUSINESS SUMMARY**

Background:

Quincy Hotel, LLC is a recently established Illinois limited liability corporation that has acquired a franchise to build and operate a new 98-room Country Inn and Suites Hotel on a 5-acre site on North 54th Street near Maine on Quincy's busy east side. The two primary members of the LLC are John R. Luedtke and Michael R. Hill. Luedtke and Hill have been in the hotel industry for approximately 8 years and currently have interest in 6 other hotels and numerous real estate holdings throughout the state of Illinois. By profession, Mr. Luedtke is a retired attorney; Mr. Hill has been a developer for his entire working years and will oversee all phases of the hotel construction. An on-site manager who will live in Quincy will be retained to manage the property.

Operations:

The Country Inn and Suites Hotel to be built and managed by Quincy Hotel, LLC will offer affordable rooms providing upgraded amenities such as high speed internet service, iron and board, hair dryer and coffee makers. The target market for the standard rooms will be business travelers, overnight vacation travelers and visitors to the Quincy area. The hotel will also offer a number of executive and 2-room suites (that will fulfill an unmet need in Quincy) geared to the executive traveler. Each of these rooms will come equipped with the above-mentioned amenities as well as a fax machine, microwave, small refrigerator and desk with complementary supplies, with many of these units designated for extended stays. Finally, a presidential suite will be intended to serve the traveling corporate executive as well as available for a honeymoon suite. Adjoining bedrooms will be available so that two couples or several business people can stay in comfort. The suite will have all the amenities previously mentioned plus a full-size refrigerator, bar, large screen television, oversized bathroom and jacuzzi. There will be an upscale meeting room adjacent to the suite.

Of key importance to the Quincy business community, the hotel will have available several large meeting rooms and an executive boardroom. These rooms will address the need of local business, organization and visiting groups with the capacity to hold large groups of 250 to as small as 50. Currently a shortage of suitable meeting space for these large groups requiring many organizations to hold meetings and other gatherings outside of the area.

The Area:

Quincy, with a population of nearly 40,000, is the largest city in a 100-mile radius and serves as the commercial hub for a population of 500,000 people in western Illinois, northeast Missouri and southeastern Iowa. The City is at the center of a web of four-lane highway construction in literally all directions. For more than a decade, Quincy has been served by I-172, which connects to I-72 just 12 miles south of Quincy providing access to Springfield and from there Bloomington, Chicago, Decatur and Champaign. In recent years, I-172 has developed north as a four-lane highway to Carthage (about 45 miles) and in 2007 will be completed to Macomb, providing four-lane access to the Quad Cities and an alternate four-lane route to Chicago. Plans call for the four-lane to extend eastward to Peoria as well. Just 5 miles to the west in Missouri, a four-lane "Avenue of the Saints" is nearly complete from St. Louis, Missouri to St. Paul, Minnesota.

The Quincy area is in an expansion mode. Since I-172 brought interstate access to the City, the East Broadway corridor has experienced tremendous growth. In recent years, many operations with national names have joined several local well-known businesses in thriving in this busy area. A new 70-acre commercial development, Prairie Crossing, anchored by Lowe's, Kohl's and Old Navy is in final stages of planning. The new Country Inn and Suites will be located in the heart of this, Quincy's fastest growing commercial area and will be the *only* hotel visible from the interstate. With the recent extension of Maine Street to the hotel property, it is anticipated that accelerated commercial growth will surround the Country Inn and Suites.

Quincy's diverse economic base includes a mixture of high-tech and heavy manufacturing as well as centers and data processing offices. The local unemployment is about 5%. With five business parks all located within the City's enterprise zone, it is anticipated that continued growth will occur in the manufacturing and distribution sector.

Final Resolution April 11, 2006 FM: Jim Senica

The Project: The project entails the acquisition of 5 acres of prime commercial land adjacent to I-172 along

Quincy's eastern thoroughfare, Broadway Avenue. Quincy Hotel, LLC will construct a new Country Inn and Suites upscale hotel on 3.5 acres of the 5 acre parcel, leaving the remaining 1.5

acres for sale to a restaurant or other business compatible with a hotel operation.

#### FINANCING SUMMARY

Obligor:

Quincy Hotel, LLC

Guarantors:

John R. Luedtke, Patricia Luedtke and Michael Hill, unlimited personal guaranties

Repayment:

In the event of a liquidation of our collateral, proceeds will be applied first to repay the subject

loan before paying any other credit facility.

# ECONOMIC DISCLOSURE STATEMENT

Applicant:

Quincy Hotel, LLC

Organization:

Illinois Limited Liability Company

Ownership:

John R. Luedtke, Patricia Luedtke, Michael Hill

# **PROFESSIONAL & FINANCIAL**

Banker:

Town &Country Bank

Quincy

Gary W. Penn, President

#### LEGISLATIVE DISTRICTS

Congressional:

18 - Ray LaHood

State Senate:

47 - John M. Sullivan

State House:

93 - Art Tenhouse

110ject. 11cm 11operues, DDC	Project:	TRH	Properties,	LLC
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#### **STATISTICS**

Project Number: B-LL-TX-6064 Type:

Participation Loan

Location: Decatur Amount:

\$285,000

IFA Staff: Jim Senica

# **BOARD ACTION**

Purchase of Participation Loan from First Mid-Illinois Bank & Trust - Decatur \$285,000 IFA funds at risk Staff recommends approval

## **PURPOSE**

Finance the construction of a new 8,000 square foot industrial building addition

## **VOTING RECORD**

No voting record. This is the first time the IFA Board of Directors has reviewed this project.

# **SOURCES AND USES OF FUNDS**

Sources: IFA Participation:

First Mid-Illinois Bank:

Total

\$570,000

Uses:

**Project Costs** 

\$570,000

Total

\$570,000

## **JOBS**

Current employment:

Jobs retained:

80 N/A

Projected new jobs:

10

Construction jobs:

50/6 months

Final Resolution April 11, 2006 FM: Jim Senica

## **BUSINESS SUMMARY**

Background:

TRH Properties, LLC (TRH) is an Illinois limited liability company that was created to own the real estate utilized by TCR Systems, LLC (TCR). TRH Properties, LLC is owned in part by Terry Randles and Robert Hawkins who are the joint owners TCR Systems, LLC. TCR Systems, LLC was established in 2002 as a sheet metal fabricator offering shop fabrication, specialty fabrication, field installation, dust control, metal roofing, architectural sheet metal, fall arrest systems and Rockford steel buildings. Terry Randles has over 35 years of experience in industrial sheet metal fabrication and is responsible for the day-to-day operations of the business. Robert Hawkins, who has extensive financial experience, serves as the CFO for the Company.

Operations:

TCR Systems, LLC is a complete sheet metal fabrication shop specializing in a wide variety of fabricated steel products such as piping, HVAC venting and components, various machine stands and other usual products customarily associated with sheet metal fabrication. TCR has the capabilities to fabricate products from the absolute lightest gauges to the heaviest plates and to fabricate specialty items in other metals such as custom stainless steel, special alloys and aluminum. Another area of operation is the manufacturing of dust collection systems ranging from relatively small filters to large reverse-air filters for grain elevators, wood shops, processing operations and many other types of industrial or commercial applications. Metal Roofing and architectural sheet metal applications represent additional product offerings for TCR. TCR offers a multitude of metal roofing designs and colors to custom fit a wide array of building applications. Finally, the Company also produces rail fall arrest systems used in large warehousing operations.

The Project:

The project financing will be utilized for the construction of an 8,000 square foot building addition to its existing 30,000 square foot industrial building located at 4900 N. Brush College Road in Decatur. Additionally, the Company's existing \$420,000 mortgage on its existing building will be combined with the building addition financing to provide IFA and the Bank with a shared first mortgage on the entire facility. Total financing being requested from IFA is \$285,000.

## FINANCING SUMMARY

Obligor:

TRH Properties, LLC.

Guarantors:

Terry Randles and Robert Hawkins - unlimited personal guaranties; 10% guaranties from John

Ellis, Joseph Barry, Dan Wrigley and Jon Byrge

Repayment:

In the event of a liquidation of our collateral, proceeds will be applied first to repay the subject

loan before paying any other credit facility.

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

TRH Properties, LLC

Organization:

Illinois Limited Liability Company

Ownership:

Terry Randles - 30%, Robert Hawkins - 30%, John Ellis, Joseph Barry, Dan Wrigley & Jon

Byrge each with 10%

## PROFESSIONAL & FINANCIAL

Banker:

First Mid-Illinois Bank & Trust

Decatur

Eric McRae

# LEGISLATIVE DISTRICTS

Congressional: State Senate:

11 - Lane A. Evans

State House:

37 - Bill Brady 74 - Bill Mitchell

# BOARD SUMMARY APRIL 11, 2006

Project:

DayOne Network, Inc.

**STATISTICS** 

Deal Number:

N-TX-LL-6069

Amount:

\$575,000 (not-to-exceed amount)

Type:

Participation Loan

IFA Staff:

Steven Trout and Jack McInerney

Location:

Geneva

#### **BOARD ACTION**

Resolution to Purchase Participation from Valley Community Bank Staff recommends approval Participation Loan \$575,000 of IFA funds at risk

#### **PURPOSE**

To provide permanent financing for a 12,000 square-foot medical office building located at 1551 Fabyan Parkway in Geneva, Illinois

# VOTING RECORD

No voting record. This is the first time that the Board has reviewed this project.

#### SOURCES AND USES OF FUNDS

Sources:

Valley Community Loan \$ 543,750

Uses:

**Project Costs** 

\$1,450,000

IFA Participation

543,750

Illinois Facilities Fund

an

Subordinated Loan

217,500

**Equity Contribution** 

145,000

Total

\$1,450,000

Total

\$1,450,000

The Borrower will use cash on hand to make the equity contribution and cover any cost overruns incurred to complete the project.

## **JOBS**

Current employment:

45

Projected new jobs:

5 (next 2 years)

Jobs retained:

N/A

Construction jobs:

10 (for 6 months)

## **BUSINESS SUMMARY**

Background:

DayOne Network, is a 501(c)(3) corporation that provides service coordination and advocacy to persons of all ages with developmental disabilities and/or delays and their families. Community leaders in Kane and Kendall Counties and Hanover Township in Cook County incorporated the organization in 1989 under its original name, Kane Kendall Service Coordinators. The agency guides individuals and their families through the maze of services available in the community to access needed support and services

**DayOne Network, Inc.** Participation Loan Page 2 Resolution to Purchase a Participation April, 11, 2006 IFA Staff: Steven Trout

The agency seeks to enhance the dignity and community interaction of individuals with developmental disabilities living in Kane and Kendall Counties, Hanover Township and the City of Aurora. DayOne is dedicated to informing children and adults with developmental delays and/or disabilities and their families of service eligibility and options, helping them make informed choices and ultimately connect people to services and support that best meet their needs.

DayOne achieves its mission through:

- 24-hour crisis intervention
- · Determining eligibility for services
- Conducting clinical evaluations and assessments
- · Developing and monitoring individual service plans
- Providing access to information and referrals to community services
- Advocating for services for individuals with development disabilities and their families

#### The agency current provides:

- Pre-admission screening to determine eligibility for services offered by public and private agencies
- Case coordination to assist families in coordinating the delivery of appropriate services
- Bogard service coordination for individuals living in nursing homes who were
  diagnosed with mental illness and development disabilities and included in a class action
  brought against the State of Illinois in 1986.
- Individual services and supports advocacy (formerly know as Medicaid Waiver Services Coordination) to assist individuals with developmental disabilities live in the community settings with as much independence as possible
- Child and family connection, which administers Early Intervention, a collection of services funded by the Illinois Department of Human Services for infants and toddlers who have delays or appear likely to have delays living in Kane and Kendall counties
- Project Ground Floor, which administers a homeownership program for persons with developmental disabilities who live in the northern half of Illinois

DayOne is 95% funded by the Illinois Department of Human Services. It also received funds from the local mental health board, United Way and individual donations. The agency also conducts periodic fundraisers to cover any budget shortfalls. Valley Community Bank provides DayOne with an \$150,000 line of credit to finance delays in receiving payment from the State.

The Project:

DayOne is constructing a 12,000 square-foot building on Fabyan Parkway just east of Kirk Road in Geneva, which will keep the agency centrally located in Kane County, nearly equidistant to Aurora and Elgin, their two largest service areas. The Network's 45 employees are currently cramped in a leased 8,500 square-foot home in Batavia. The new larger location will have a better layout that will easily accommodate the existing staff and the organization's anticipated future growth.

The Bank's

Request:

The Bank's account officer, Eric Van Doren, is a member of DayOne's Board of Directors. Eric has asked IFA's to participate in the Bank's loan to reduce the agency's interest expense. The Bank's commitment is subject to the Authority's participation.

#### **FINANCING SUMMARY**

Obligor:

DayOne Network, Inc.

Security:

Shared, pro-rata position "pari passu" with Valley Community Bank in a first mortgage and assignment of rents on a 12,000 square-foot medical office building to be built at Fabyan Avenue and Kirk Road in Geneva, Illinois Chicago. In the event of a default on this loan, IFA's standard

DayOne Network, Inc.
Participation Loan

Page 3

Resolution to Purchase a Participation April, 11, 2006 IFA Staff: Steven Trout

participation agreement provides that the IFA/Bank loan will be paid prior to all other loans including lines-of-credit that the Borrower may have established with the Bank.

Structure:

IFA will participate in the permanent financing upon completion of construction. Pursuant to Participation Loan guidelines, IFA will lend at a rate of interest that is 200 basis points below the Bank's rate, for a term that will not exceed 10 years, including extensions.

#### PROJECT SUMMARY

Loan proceeds will used to partially finance the purchase a new 12,000 square-foot medical office building located Address at Fabyan Avenue and Kirk Road in Geneva that is currently being constructed and financed by Avram Builders, Inc. a family-owned developer headquartered in Naperville. The lender believes that construction is 67% complete and expected the purchase to close in June 2006. Project costs are estimated at \$1,450,000, with the remaining balance to be funded from a subordinated loan provided by the Illinois Facilities Fund (\$217,000) and equity contributed by DayOne (\$145,000). The Borrower will use cash on hand to cover its liability for any cost overruns incurred in completing the project.

## **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

DayOne Network, Inc., 179 Oswalt Avenue, Batavia, IL 60510-9309

(Contact: Joyce Hedlander, Executive Director, 630/879-2277)

Project name:

DayOne Network, Inc.

Location:

Fabyan Avenue and Kirk Road, Geneva, IL (Kane County)

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors:

Jack Magnuson, President Deb Riddell, Vice President Robert Jacobius, Treasurer Wendy Mosier, Secretary

Mark Doyle
Eric VanDoren
Wanda Thomas
Marilyn Klotz
Michael Adams
Barbara Mabbs
Victor Krause
Marilyn Hedlund

Land Sellers:

Avram Builders, Inc., Dwight Avram, 1255 Bond Street, Suite 111, Naperville, IL 60563

Avram Builders is 100% owned by Dwight Avram

#### PROFESSIONAL & FINANCIAL

Accountant:

Sikich Garder & Co, LLP

Aurora

Valley Community Bank

St. Charles

Eric VanDoren

Originating Bank: Bank's Counsel:

To be determined Dykema Gossett

Chicago

David Cellitti

IFA Counsel: General Contractor:

Avram Builders, Inc.

# LEGISLATIVE DISTRICTS

Congressional:

3 - Daniel Lipinski

State Senate:

18 - Edward D. Maloney

State House:

36 - James D. Brosnhan

N

Project:

**Lemko Corporation** 

**STATISTICS** 

Project Number: V-TD-6079

V-11D-6079 Venture Capital Amount: IFA Staff: \$300,000 (not-to-exceed amount) Steven Trout

Type: Location:

Schaumburg

SIC Code:

**BOARD ACTION** 

Resolution to Purchase Preferred Stock

\$300,000 of IFA funds at risk

Technology Development Bridge Venture Capital

Staff recommends approval, subject to Lemko Corporation identifying a qualifying co-investor.

Pursuant to IFA Statute and Board policy, Technology Development Bridge investments must be made with a matching investment from a co-investor who is professional investor, qualifies under SEC criteria as an Accredited Investor (minimum \$1 million net worth and \$250,000 annual income), and will invest at least equal money under terms no more favorable than those offered to IFA.

The Venture Capital Committee will meet before the Board Meeting and make a recommendation on this investment

## **PURPOSE**

Proceeds from this offering of preferred stock will be used for general corporate purposes, including working capital, capital expenditures, and substantial expansion of engineering and marketing resources. Proceeds may also be used to acquire complementary products, technologies or businesses when and if an attractive arises.

## **VOTING RECORD**

This is the first time that this project has been presented to the Board.

**JOBS** 

Current employment:

33

Projected new jobs (next 2 years):

98

Jobs retained:

N/A

Construction jobs:

N/A

## **BUSINESS SUMMARY**

Description:

Lemko Corporation ("Lemko") is a privately held Illinois Corporation that was incorporated in August 2002 to substantially improve today's mobile wireless infrastructure technology. The founders recognized that current cellular infrastructure does not fully leverage the efficiencies available through recent innovations in computing and Internet Protocol ("IP") software. Lemko has developed proprietary technology that applies some of these innovations to significantly reduce a cellular operator's cost of acquiring, deploying and operating its network. The founders believe that its products effectively expand the market by making mobile wireless communications

affordable for approximately 1 billion more users than are currently served.

## FINANCING SUMMARY

The Offering:

5,300,000 shares of Preferred Stock Series B offered at \$3.77 a share. This proposed investment will not the Authority 79,575.60 shares of Preferred Stock, or ownership of 0.231% of the

company, if the Offering is fully subscribed.

Voting Rights:

Pari passu with all other classes of stock

Lemko Corporation Venture Capital Page 2 Resolution to Purchase Preferred Stock April 11, 2006 FM: Steve Trout

Representation:

Series B shareholders will be entitled to elect one member to Lemko's Board of Directors. After the Offering is closed, there will be 4 seats held by holders of Common Stock, 1 seat held by holders of Preferred Series A Stock and 1 seat held by holders of Preferred Series B Stock.

Conversion Option:

Series B holders must convert one share of Series B Preferred Stock for one share of common stock upon the occurrence of a Liquidity Event (i.e. sale of the company, closing of a firm underwritten public offering of the Company's stock, or merger of the Company with and into another company whereby the Company is not the surviving entity).

Anti-dilution Rights:

Shares of Series B Preferred Stock will have anti-dilution protection in the event that the Company issues additional shares of its stock within two years hereof whereby the Company is valued on a pre-money basis at less than \$100,000,000, subject to customary exceptions such as employee stock options.

Restrictions on Transfer:

No holder of Series B Preferred Stock may transfer any share of Series B Stock and Common Stock issued upon conversion thereof except for certain permitted transfers provided such transferees agree to execute and be bound by the Series B Investors Rights Agreement and the restrictions set forth therein. The terms of the Agreement are summarized below.

If prior to completing a firm underwritten public offering of the Company Stock, any security holder shall receive a bona fide third party offer to purchase the stock, the security holder shall offer such securities to the Company prior to consummating such sale.

Should one or more of the holders of the Company's securities desire to sell in one or a series of related transactions at least 51% of the outstanding securities of the Company to a third party, the holders of the Series B Stock will be given an opportunity to participate in such sale in proportion to the number of shares held by the seller(s) and those held by non-selling security holders.

If the holders of at least 51% of the Company's securities approve a sale of the Company, then all other equity holders shall participate in such sale.

Preemptive Rights:

Such to customary exceptions, such as management incentive stock options issued to employees, contractors and advisory board members, holders of Series B Preferred Stock will be offered the right to participate pro rata in any future equity issuances.

Liquidity
Preferences:

In the event of liquidation, dissolution or winding up of the Company, each holder Series B Preferred Stock will be entitled to be paid an amount equal to the respective purchase price per share in preference to the holder of Common Stock. Holders of Series A Preferred Stock, however, will have preference over holders of Series B Stock to the extent of their original purchase price per share.

## **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Lemko Corporation, 1700 E. Golf Road, 7th Floor, Schaumburg, Illinois 60173. Contact: Ray

Howell, Chief Financial Officer (847) 240-1990

Organization:

Illinois Corporation

Accountant:

Stephen D. Mareta, PC

Northbrook

Corporate

Aronberg, Goldgehn, Davis & Garmisa

Chicago

Issuer's Counsel:

To be determined

# LEGISLATIVE DISTRICTS

. .

State House: State Senate: 66<sup>th</sup> 33<sup>rd</sup>:

Carolyn Krause Cheryl Axley

Congress:

8<sup>th</sup>

Melissa Bean

# **ILLINOIS FINANCE AUTHORITY BOARD SUMMARY**

D		
rro	ject:	

Presbyterian Home

## **STATISTICS**

Deal Number:

Type:

N-NP-TE-CD-6067

Not-For-Profit Bonds

Location:

Evanston

Amount: IFA Staff: \$30,000,000 (not-to-exceed amount)

Sharnell Curtis Martin

SIC Code:

6513

## **BOARD ACTION**

Preliminary Bond Resolution

Conduit 501(c)(3) Refunding Revenue Bonds

No IFA funds at risk

Staff recommends approval No extraordinary conditions

## **PURPOSE**

Bond proceeds will be used to refund a previous bond issue and to pay certain bond issuance costs.

# IFA CONTRIBUTION

Federal Tax-Exempt interest on 501(c)(3) Revenue Bonds.

## **VOTING RECORD**

Preliminary Bond Resolution, no previous voting record.

## SOURCES AND USES OF FUNDS

Sources:

IFA Refunding Bonds \$30,000,000

Uses:

Refund Bonds **Bond Issuance Costs**  \$29,750,000

**Total Sources** 

\$30,000,000

Total Uses:

250,000 \$30,000,000

**JOBS** 

Current employment:

Jobs retained:

980 N/A Projected new jobs:

Construction jobs:

N/A N/A

Preliminary Bond Resolution April 2006 FM: Sharnell Curtis Martin

#### **BUSINESS SUMMARY**

Background:

The Presbyterian Home is an Illinois not-for-profit corporation founded in 1904 by the Chicago Presbytery. Headquartered in Evanston, the Presbyterian Home is one of the oldest continuing care

retirement communities in Illinois.

Currently, the applicant serves approximately 1,300 older adults through its nine facilities: six located in Evanston, two located in Chicago and one located in Lake Forest. The mix of these units consists

of 870 independent living units, 242 assisted living units, and 400 health care center units.

Project:

These bonds will refund a portion of outstanding bonds originally issued in 1996. The project was the construction of the Lake Forest Place, a continuing care facility with 250 apartments and cottages, 30 assisted living units and 63 health care units. The project was completed and put into service in the January of 1998.

#### FINANCING SUMMARY

Security:

To Be Determined To Be Determined Structure: To Be Determined

Maturity:

## PROJECT SUMMARY

Bond proceeds will be used to refund outstanding bonds issued by the Illinois Development Finance Authority in 1996. Project costs include refunding of previous bond issue in the amount of \$30 million.

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

The Presbyterian Home

Project name:

The Presbyterian Home Refunding 2006

Location:

3200 Grant Street, Evanston, Illinois, 60201 (Cook County)

Organization:

501(c)(3) Corporation

State:

Illinois

Jon T. Ender

Board:

R. Douglas Petrie Dr. Willard A. Fry Donald C. Clark, Chairman Mary C. Milligan Byram E. Dickes, Vice Chair Earl J. Frederick Van R. Gathany Dale Park, Jr. Leland E. Hutchinson, Secretary Dr. Martha Page Greene Dr. Stephen C. Pierce Adrian F. Kruse, Treasurer Katheryn L. Guthrie Cynthia W. Pinkerton Peter S. Mulvey, President Jacqueline L. Quern Diane T. Hart John A. Anderson Edward W. Horner, Jr. James T. Rhind Karin Balsbaugh Eugene F. Silkorovsky Dr. Richard L. Hughes George H. Bodeen Mary Simmons Edward R. James Dr. Gilbert W. Bowen Goff Smith Dr. Philip N. Jones Dr. John M. Buchanan Neele E. Stearns Walter Kasten II Wiley N. Caldwell Dr. Milton Weinberg, Jr. M. Allen Kimble Dr. Richard M. Clewett Charles N. Wheatley Robert P. Knight Dr. Fay Lomax Cook Frank H. Whitehand Thomas M. Lillard William S. Dillon Dr. John J. McGillen Robert H. Wilson Thomas A. Donahoe Robert J. Winter Allen C. Menke Rev. David A. Donovan

Sally Parnell Miller

# **PROFESSIONAL & FINANCIAL**

Borrower's Counsel: Son
Accountant: Dele
Bond Counsel: Perl
LOC Bank: Nor
Underwriter: Wil
Underwriter's Counsel: Katt
Issuer's Counsel: Pug
Trustee: To I

Sonnenschein Nath & Rosenthal Deloitte & Touche Perkins & Coie Northern Trust Company William Blair & Company Katten Muchin & Rosenthal Pugh Jones & Johnson To Be Determined Chicago Chicago Chicago Chicago Chicago Chicago Chicago

Mike Somich Bruce Bonjour

Mary Wilson

Christine Kelly Elizabeth Weber Kim Barker Lee

# LEGISLATIVE DISTRICTS

Congressional: State Senate: State House: 9 -- Janice Schakowsky58 -- David Luechtefeld29 -- David E. Miller

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY

Project: Chicago Christian Industrial League

**STATISTICS** 

Deal Number:

N-NP-TE-CD-6068

Type:

Not-For-Profit Bonds

Location:

Chicago

Amount:

nt: \$10,000,000

IFA Staff: SIC Code:

Sharnell Curtis Martin

8322

**BOARD ACTION** 

Preliminary Bond Resolution

Conduit Qualified 501(c)(3) Revenue Bonds

No IFA funds at risk

Staff recommends approval No extraordinary conditions

**PURPOSE** 

Bond proceeds will be used to finance the acquisition of land, construction and pay certain bond issuance costs.

IFA CONTRIBUTION

Federal Tax-Exempt interest on 501(c)(3) Revenue Bonds.

**VOTING RECORD** 

Preliminary Bond Resolution, no previous voting record.

SOURCES AND USES OF FUNDS

Sources:

IFA Bond Equity \$10,000,000 <u>15,300,000</u> Uses:

Project Costs

\$22,400,000

Refinancing

1,550,000 1,000,000

Capitalized Interest

Bond Issuance Costs

350,000

Total Sources

\$25,300,000

Total Uses

\$25,300,000

CCIL's sources of equity include the sale of its present location for \$6 million as well as numerous grants including: TIF grants, empowerment zone grants, HUD/McKinney grant funds, IHDA tax credits, and the Illinois Clean Energy grant.

Chicago Christian Industrial League Not-For-Profit Bond Resolution Page 2 Preliminary Bond Resolution April 2006 FM: Sharnell Curtis Martin

#### **JOBS**

Current employment: Jobs retained:

173 N/A Projected new jobs: Construction jobs:

11 95

#### **BUSINESS SUMMARY**

Background:

Chicago Christian Industrial League ("CCIL" or the "Applicant") is an Illinois not-for-profit organization established in 1909 as a rescue mission and incorporated as a not-for-profit corporation in 1989. CCIL is a non-sectarian, social service agency that helps individuals and families overcome the obstacles of homelessness and poverty. Each year the organization provides program services to more than 800 individuals annually needing assistance in the Chicago metropolitan area.

The organization's mission and charitable purpose is to provide resources, opportunities and support necessary to become self-sufficient, attain affordable housing and rejoin the workforce. Towards that end, CCIL uses a holistic approach to meet basic human needs by providing food shelter, clothing and medical care; social service needs by providing counseling and case management and training and employment needs by providing skills training, job readiness and personal development. The populations that CCIL serves are the poor, homeless and severely economically disadvantaged having little to no income. And many have experienced severe poverty, chronic unemployment, low skills, limited literacy, addictions and violence.

CCIL's residents commit to stay for one year or more and spend ten hours a day educating themselves, developing new habits and changing their lives. Programs that residents utilize include: Transitional Living Program, Healthy Body/Healthy minds, Education Services, Job Training, and the Center for Workforce Development.

Description:

The new project will bring a new 100,000 square foot facility to the North Lawndale Community on Chicago's west side. The facility will include expanded residential/transitional housing services as well as daily services to individuals who have permanent housing within the community.

#### FINANCING SUMMARY

Security: Structure: Maturity: To Be Determined To Be Determined To Be Determined

#### **PROJECT SUMMARY**

Bond proceeds will be used to finance a portion of the construction of 100,000 square foot facility to be located at 2750 W. Roosevelt Road in Chicago, IL 60608 (Cook County), refinance existing debt, acquisition of machinery and equipment and machinery and equipment for use therein, and to pay certain bond issuance costs. Project costs are estimated as follows:

Construction	\$19,000,000
Architectural and Engineering	1,499,999
Rehabilitation	1,100,000
Machinery and Equipment	800,000
Land	1
Total Project Costs	\$22,400,000

Chicago Christian Industrial League Not-For-Profit Bond Resolution

Page 3

Preliminary Bond Resolution April 2006 FM: Sharnell Curtis Martin

Shelley Phillips

# ECONOMIC DISCLOSURE STATEMENT

Applicant:

Chicago Christian Industrial League

123 South Green Street, Chicago, IL 60607-2636

Ms. Addie McCaskell, Director of Finance & Administration

Telephone: (312) 421-0588 (312) 421-7463 Fax:

Project name: Location:

Chicago Christian Industrial League New 2750 W. Roosevelt Road, Chicago, IL 60608

Organization:

501(c)(3) Organization

State:

Illinois

Board Members: Annette C. Calderwood

Conrad J. Hunter Marilyn Graber Dr. Paul F. Camenisch William A. Good Lorraine B. Clark Kenneth A. McHugh Yolanda Deen

Kathryn Hamilton Fink, Secretary

William Fitzgerald

James L. Foorman, Treasurer Michael Frigo, President

Sandra C. Ottinger, Vice President

B.R. Sefton William Warman Rev, Judith Watt

Land Sellers:

City of Chicago

## **PROFESSIONAL & FINANCIAL**

Borrower's Counsel:

Accountant:

Bond Counsel:

LOC Bank:

Underwriter:

Underwriter's Counsel: Issuer's Counsel:

Trustee:

To Be Determined Resnick Group, P.C. To Be Determined

To Be Determined

J. P. Morgan Securities

To Be Determined To Be Determined To Be Determined

LEGISLATIVE DISTRICTS

Chicago

Congressional:

7 - Danny K. Davis 5 - Ricky Hendon

State Senate: State House:

9 - Arthur L. Turner

Project:

**Rochester Fire Protection District** 

## **STATISTICS**

Number:

L-GPMOTE 6072

Amount:

\$370,000

Type:

Local Government Pooled

Bond Program (Alternate Revenue Bond) - 2006B

\$370,000

IFA Staff:

Eric Watson

Location:

Rochester, Illinois

#### BOARD ACTION

Final Bond Resolution Local Government Bonds Staff recommends approval No extraordinary conditions

IFA funds at risk

#### **PURPOSE**

To finance the purchase of a new fire-truck.

#### IFA CONTRIBUTION

No IFA contribution - bonds will have the State's moral obligation.

#### **VOTING RECORD**

This is the first time that this project has been presented for Board consideration.

#### **SOURCES AND USES OF FUNDS**

Sources:	IFA bonds	<u>\$370,000</u>	Uses:	Underwriter's Discount	\$4,440
				Project Costs	350,000
				Local Bond Counsel	6,000
		•		IFA Fee	3,330
				Costs of Issuance	2,650
				Rounding	3 580

Total \$370,000

## **BUSINESS SUMMARY**

Background:

The Rochester Fire Protection District was established in 1952 and comprises an area of approximately 100 square miles in Sangamon County, five miles east of Springfield. The Village of Rochester is primarily a "bedroom" community with most residents employed in Springfield. The remainder of the area is primarily agriculture and some small unincorporated communities. As such, assessed value growth has been fair at averaging over 3.2% over the past five years. The assessed valuation is primarily residential with such evaluations accounting for approximately 84% of the District's assessed value. The population served by the District is approximately 8,900.

Total

The Illinois Rural Bond Bank also financed the construction of the District's firehouse in 2001 with Alternate Revenue Bonds. This is the only long-term debt that the District currently has and will mature in 2021.

Project:

The District proposes to borrow approximately \$370,000 by issuing alternate revenue bonds to purchase a new fire truck. The new truck will replace a 1969 vehicle.

#### FINANCING SUMMARY

The Bonds:

The Bonds will be Alternated Revenue Bonds, with the District's levied property taxes pledged as the primary revenue source. The District must document that the primary revenues are sufficient to provide 1.25 times debt service coverage on the bonds in order to pledge ad valorem property taxes to repay the Bonds without passing a voter referendum to do so. will pass a "backdoor referendum" authorizing issuance of the Bonds unless a sufficient number of voters petition the Board of Trustees to require referendum approval.

Security:

The bonds are general obligations of the District and are payable from pledged revenues from levied property taxes deposited to the "Bond Fund". The Bonds are not secured by any interest in the property which constitutes The Project.

Structure:

Principal is expected to be due on February 1, beginning in 2007 with a final maturity in 2026. Interest will be fixed rate and payable each August 1 and February 1, beginning August 1, 2006. The bonds are subject to redemption prior to maturity.

Maturity:

15 years

## PROJECT SUMMARY

The District will use the proceeds of the sale of its Local Government Securities to pay a portion of the costs of the new truck and costs associated with the issuance of the Local Government Securities and the Bonds.

Project costs are estimated at \$370,000

## ECONOMIC DISCLOSURE STATEMENT

Applicant:

Rochester Fire Protection District

Project names:

Rochester Fire Protection District Fire Truck

Location:

700East Main, Rochester, IL 62563

Organization:

Illinois Fire Protection District

President: Treasurer: Perry Waters Greg Park

Secretary:

Curt Strode Terry Day

Trustee: Trustee:

George Vamison

## PROFESSIONAL & FINANCIAL

Issuer's Counsel:

Requested

Bond Counsel

Chapman and Cutler LLP

Underwriter

Chicago, IL AG Edwards & Co., LP St. Louis, Missouri

Chuck Jarik Ann Noble

#### LEGISLATIVE DISTRICTS

Congressional:

Ray Lahood, John Shimkus

18th, 19th

State Senate:

Larry Bomke

50th

State House:

Raymond Poe

99th

Project:

Westville - Belgium Sanitary District

Bond Program (Revenue Bond) - 2006 B

# **STATISTICS**

Number:

L-GPMOTE 6073

Amount:

\$2,500,000 (not to exceed)

Type:

Local Government Pooled

IFA Staff:

Eric Watson

Location:

Westville, Illinois

BOARD ACTION

Final Bond Resolution

Local Government Pooled Bond Staff recommends approval

No extraordinary conditions

IFA funds at risk

#### **PURPOSE**

To finance improvements at the wastewater treatment plant, reimburse the Village for project costs incurred and pay issuance costs.

## IFA CONTRIBUTION

No IFA contribution - bonds are issued with the moral obligation of the State.

## VOTING RECORD

This is the first time that this project has been presented for Board consideration.

# SOURCES AND USES OF FUNDS

Sources:

IFA bonds

\$2,500,000

Uses: Underwriter's Discount **Project Costs** 

\$30,000 2,415,000

Local Bond Counsel IFA Fee

6,000 22,500

Costs of Issuance

10,000

Total

\$2,500,000

Other Total

16,500 \$2,500,000

#### **BUSINESS SUMMARY**

Background:

The Westville - Belgium Sanitary District is a municipal corporation serving the Villages of Westville and Belgium, as well as unincorporated areas of Vermilion County. The District is located approximately 5 miles south of Danville, Illinois on State Route 1. The District's facilities were originally constructed in 1958, and subsequently upgraded and expanded in 1982. The Village of Westville is located in the center of the Illinois Environmental Protection Agency (IEPA) assigned Westville Facility Planning Area (WFPA). As such, the WBSD is ultimately responsible for all wastewater treatment facilities as well as responsible for sanitary collection facilities outside the Village of Westville. The Village of Westville owns their own sanitary sewer system, which discharges wastewater into WBSD facilities.

Area storms in the spring of 2002 and fall of 2003 resulted in high amounts of infiltration and inflow (also referred to as excess flow) in WBSD's tributary sanitary sewer systems. The excess flow caused unacceptable surcharging of the main interceptor sewer that drains not only Village

## Westville-Belgium Sanitary District

owned sewers, but also areas outside the Village to the north and to the south. The surcharging resulted in raw sanitary sewage overflowing several manhole tops, running down streets, and through residential yards. The surcharging also allegedly caused the back up of household plumbing and overflow of sanitary sewage into residential households. As a result, in June 2003, the IEPA sent the District a violation letter, civil suits have been filed, and the Illinois Attorney General has file charges that mirror existing suits.

After reviewing the circumstances surrounding the violation with the Village of Westville's staff and Engineer (Daily and Associates, Engineers, Inc.), the District concluded that the transport capacity of the major interceptor sewer tributary to the wastewater treatment plant needed to be increased. Once completed, the wastewater treatment plant must be upgraded to handle the additional flow. The upgrades to the excess flow treatment facilities must include augmented primary treatment capacity, a modern automated disinfection system, a post-aeration system, a flow blending structure, and plant process piping.

WBSD applied and received a construction grant in March 2003 from the Department of Commerce & Economic Opportunity to assist with the costs associated with relieving surcharges and overflows in the sanitary sewers. In addition, a Preliminary Basis of Design for the Excess Flow Treatment Facilities was submitted to the Illinois Environmental Protection Agency (IEPA), site surveys and soil borings have been obtained, and Contract Drawings and Specifications have been developed and sent to IEPA and a construction permit has been received.

Project:

The proposed improvements to the waste water treatment facility of the (WBSD) are required to resolve the serious health and safety problems produced by repeated sanitary sewer back-ups in the Belgium and Westville. The back-ups are the result of insufficient transport capacity during wet weather. The Village of Westville is currently in the process of upgrading the transport capacity of the system, which, when complete, will necessitate improvements to the wastewater treatment plant in order to properly treat the additional flow.

WBSD will construct excess flow treatment facilities consisting of new flow spitting structure, new primary treatment units, a modern disinfection system, new flow meters, a post-aeration and blending structure, as well as new piping and appurtenances to allow for the plant to function properly. Once complete, the new treatment facilities will have the capacity to provide required treatment for all sewage that the Plant receives from the upgraded sewer system.

#### FINANCING SUMMARY

The Bonds:

The Bonds will be Revenue Bonds, with the District's system revenues pledged as the primary revenue source. The District must document that the primary revenues are sufficient to provide 1.25 times debt service coverage on the bonds in order to pledge ad valorem property taxes to repay the Bonds without passing a voter referendum to do so. The District has procured a feasibility study confirming that the pledged revenues will be sufficient to maintain 1.25 times debt service coverage.

Security:

The Bond are general obligations of the District and are payable from (i) net revenues of the District's Enterprise Fund deposited to the credit of the Surplus Account of the Revenue Bond and Interest Sub-account. The Bonds are not secured by any interest in the property which constitutes The Project.

Westville-Belgium Sanitary District

Structure:

Principal is expected to be due on February 1, beginning in 2007 with a final maturity in 2026.

Interest will be fixed rate and payable each August 1 and February 1, beginning August 1, 2006.

The bonds are subject to redemption prior to maturity.

Maturity:

20 years

#### PROJECT SUMMARY

The District will use the proceeds of the sale of its Local Government Securities to (i) pay a portion of the costs of sewerage system improvements and pay for certain costs associated with the issuance of the Local Government Securities and the Bonds.

Project costs are estimated at \$2,415,000.

# **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Westville-Belgium Sanitary District

Project names:

Westville - Belgium Sanitary District Sewerage System Project

Location:

120 E. Main, Westville, IL

Organization:

Illinois Sanitary District

Superintendent:

Gary W. Gourly

President:

Bill Barnes

Secretary / Clerk: Ty O' Riley Board Member:

Ted Kopacz

## PROFESSIONAL & FINANCIAL

Issuer's Counsel:

Requested

Bond Counsel:

Chapman and Cutler LLP

Chicago, IL

Chuck Jarik

Underwriter:

AG Edwards & Co., LP

St. Louis, Missouri

Ann Noble

LEGISLATIVE DISTRICTS

Congressional:

Timothy V. Johnson

15th

State Senate:

Richard J. Winkel

52nd

State House:

William B. Black

104th

# ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

Village of Magnolia Water Tower

**STATISTICS** 

Number:

L-GPMOTE 6074

Amount:

\$625,000 (not to exceed)

Type:

Local Government Pooled

Bond Program (Alternate Revenue Bond) - 2006B

IFA Staff:

Eric Watson

Location:

Magnolia, Illinois

**BOARD ACTION** 

Final Bond Resolution

Local Government Pooled Bond Staff recommends approval

No extraordinary conditions

IFA funds at risk

**PURPOSE** 

To finance the construction of a new water tower.

IFA CONTRIBUTION

No IFA contribution – bonds will have moral obligation of the State.

**VOTING RECORD** 

This is the first time that this project has been presented for Board consideration.

SOURCES AND USES OF FUNDS

Sources:

IFA bonds

\$625,000

Uses: Underwriter's Discount **Project Costs** 

\$7,500 600,000

Local Bond Counsel IFA Fee Costs of Issuance

6,000 5,625 3,500

Total

\$625,000

Total

Rounding

2,375 \$625,000

#### **BUSINESS SUMMARY**

Background:

The Village of Magnolia is a small community of approximately 0.3 square miles, populated by 315 residents. The Village is located 40 miles northeast of Peoria, Illinois and while the population growth has remained stagnant, the average assessed valuation has increased an average of almost

15% over the past five years.

Magnolia's current system is prone to shut down during power failures. A new water tower will

eliminate this problem and provide more adequate service to customers.

Project:

The District proposes to borrow no more than \$625,000 by issuing alternate revenue bonds to construct

a new water tower.

FINANCING SUMMARY

The Bonds:

The Bonds will be Alternated Revenue Bonds, with the Village's revenues from its Water System pledged as the primary revenue source. In the event that the System revenues are insufficient to

#### Village of Magnolia

pay principal and interest on the Bonds, the Village has committed its interceptable state revenues (State Income Tax, State Sales Tax, and State Replacement Tax) to pay debt service on the Bonds. The Village must document that the primary revenues are sufficient to provide 1.25 times debt service coverage on the bonds. In addition, The District will pass a "backdoor referendum" authorizing issuance of the Bonds unless a sufficient number of voters petition the Board of Trustees to require referendum approval.

Security:

The Bond are general obligations of the Village and are payable from (i) net revenues of the Village's Water System fund deposited to the credit of the Surplus Account of the Alternate Bond and Interest Sub-account, and (ii) interceptable state revenues (State Income Tax, State Sales Tax, and State Replacement Tax). The Bonds are not secured by any interest in the property which constitutes The Project.

Structure:

Principal is expected to be due on February 1, beginning in 2007 with a final maturity in 2026. Interest will be fixed rate and payable each August 1 and February 1, beginning August 1, 2006. The bonds are subject to redemption prior to maturity.

Maturity:

40 years

#### PROJECT SUMMARY

Magnolia will use the proceeds of the sale of its Local Government Securities to (i) pay for the costs of a new water tower and costs associated with the issuance of the Local Government Securities and the Bonds.

Project costs are estimated at \$625,000

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

The Village of Magnolia

Project names:

Village of Magnolia Water Tower

Location:

204 W. Lafayette St., Magnolia, IL 61336

Organization:

Illinois Municipality

Village President: Laurie Smith Clerk:

Kathryn Hafley

#### PROFESSIONAL & FINANCIAL

Issuers Counsel:

Requested

Local Bond Counsel:

Evans, Froehlich & Beth

Champaign, IL Chicago, IL

Kurt P. Froehlich Chuck Jarik

Bond Counsel

Chapman and Cutler LLP

Underwriter

AG Edwards & Co., LP

St. Louis, Missouri

Ann Noble

#### LEGISLATIVE DISTRICTS

Congressional:

Ray LaHood

18th

State Senate:

Gary G. Dahl

38th

State House:

Frank J. Mautino

76th

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY April 11, 2006

Project:

Village of Maeystown Water Well

#### **STATISTICS**

Number:

L-GPMOTE 6075

Amount:

\$215,000 (not to exceed)

Type:

Local Government Pooled

Bond Program (Alternate Revenue Bond) 2006B

IFA Staff:

Eric Watson

Location:

Maeystown, Illinois

**BOARD ACTION** 

Final Bond Resolution

No extraordinary conditions

IFA funds at risk

Local Government Pooled Bond Staff recommends approval

#### **PURPOSE**

To finance the construction of a second water well that will provide backup service to the Village.

#### IFA CONTRIBUTION

No IFA contribution – bonds backed with the State's moral obligation.

#### **VOTING RECORD**

This is the first time that this project has been presented for Board consideration.

#### SOURCES AND USES OF FUNDS

Sources:

IFA bonds

\$215,000

Uses: Underwriter's Discount Project Costs

\$2,580 200,000

Local Bond Counsel IFA Fee Costs of Issuance 6,000 1,935 2,500

Total

\$215,000

Rounding Total

1,985 \$215,000

#### **BUSINESS SUMMARY**

Background:

The Village of Maeystown is a small community of approximately 150 residents located 30 miles south of St. Louis, Missouri. The entire village was place on the National Register of Historic Places in 1978. Its historic distinction, as well as a progressive organization called the Maeystown Preservation Society, has brought new life to the once-stagnant community. Maeystown has its own water system and is governed by a village board and mayor.

The Village has a growing business community, including The Corner George Bed and Breakfast, Corner George Inn Sweet Shoppe, Eschy's Village Inn, Maeystown General Store, Raccoon Hollow Handcrafts, and KW outdoor Wear.

Maeystown currently has one producing raw water well, rated at approximately 100 gpm and operates a pressure filter treatment facility with a permitted treatment capacity of 100 gpm. The Village desires to construct a second well and transmission main to provide backup service the existing system.

#### Village of Maeystown

Project:

The District proposes to borrow no more than \$215,000 by issuing alternate revenue bonds to construct a second water well and transmission main to provide reliability to their existing water treatment and distribution system.

The proposed water well would be constructed in accordance with current requirements of 35 Ill. Adm. Code 653. The installation of the new raw water transmission line will provide an alternate route to pump water from the well field. The well is designed to produce a minimum of 100 gpm.

# FINANCING SUMMARY

The Bonds:

The Bonds will be Alternated Revenue Bonds, with the Village's revenues from its Water System pledged as the primary revenue source. In the event that the System revenues are insufficient to pay principal and interest on the Bonds, the Village has committed its interceptable state revenues (State Income Tax, State Sales Tax, and State Replacement Tax) to pay debt service on the Bonds. The Village must document that the primary revenues are sufficient to provide 1.25 times debt service coverage on the bonds. In addition,

Security:

The Bond are general obligations of the Village and are payable from (i) net revenues of the Village's Water System fund deposited to the credit of the Surplus Account of the Alternate Bond and Interest Sub-account, and (ii) interceptable state revenues (State Income Tax, State Sales Tax, and State Replacement Tax). The Bonds are not secured by any interest in the property which constitutes The Project.

#### Village of Maeystown

Structure:

Principal is expected to be due on February 1, beginning in 2007 with a final maturity in 2026.

Interest will be fixed rate and payable each August 1 and February 1, beginning August 1, 2006.

The bonds are subject to redemption prior to maturity.

Maturity:

20 years

# PROJECT SUMMARY

Maeystown will use the proceeds of the sale of its Local Government Securities to (i) pay for the costs of a new water well and certain costs associated with the issuance of the Local Government Securities and the Bonds.

Total costs are estimated at \$215,000

## **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

The Village of Maeystown

Project names:

Village of Maeystown Water Well PO Box 54, Maeystown IL 62256

Location: Organization:

Illinois Municipality

Village President: Terryl Walster Clerk:

Cathy Mikolay

#### **PROFESSIONAL & FINANCIAL**

Issuer's Counsel:

Requested

**Bond Counsel** 

Chapman and Cutler LLP

Chicago, IL

Chuck Jarik

Underwriter

AG Edwards & Co., LP

r;

St. Louis, Missouri

Ann Noble

#### LEGISLATIVE DISTRICTS

Congressional:

Jerry Costello

12th

State Senate:

David Luechtefeld

58th

State House:

Dan Reitz

116th

# ILLINOIS FINANCE AUTHORITY BOARD SUMMARY April 11, 2006

Project: City of Ashley Advanced Refunding (IRBB Local Government Bonds)

#### **STATISTICS**

Number:

L-GP-MO-TE-6076

Amount: \$685,000 (not to exceed)

Type:

Local Government Pooled

Bond Program (Revenue Bond) - 2006 B

IFA Staff:

Eric Watson

Location:

Ashley, Illinois

#### BOARD ACTION

Final Bond Resolution

Local Government Pooled Bond

Staff recommends approval

No extraordinary conditions

IFA funds at risk

Conditions: Moral Obligation

#### **PURPOSE**

To advance refund outstanding bonds issued by the Illinois Rural Bond Bank on behalf of units of local government and to pay certain costs of issuance.

#### IFA CONTRIBUTION

No IFA Contribution - bonds will have the moral obligation of the State.

#### **VOTING RECORD**

This is the first time that this project has been presented for Board consideration.

#### SOURCES AND USES OF FUNDS

Sources:	IFA bonds	<u>\$685,000</u>	Uses:	Underwriter's Discount	\$8,220
				Refunded Bonds	635,000
				Local Bond Counsel	2,000
				IFA Fee	6,165
				Costs of Issuance	3,500
				Interest Expense for Adv Ref	26,067
				Rounding	4,048
	Total	<u>\$685,000</u>		Total	\$685,000

#### **BUSINESS SUMMARY**

Background:

With the assistance form A.G. Edwards, as the underwriter for the Illinois Rural Bond Bank, an analysis was conducted (in the fall of 2005) to determine the merits of an advanced refunding of Bond Bank Pooled Bond Program participants. It was determined that over 30 communities previously funded by the IRBB as well as IRBB non asset bonds would benefit from a refund pool. The IFA successfully completed a 2006 A pool, with a majority of the 30 communities referred to above, participating. Sadly, the City of Ashley, who will save an estimated \$35,000 (over 5%) by refinancing their loan, did not complete the documentation in time to be included in the 2006 A pool. Therefore, the IFA approached the City in February, 2006 to inquire if they would be interested in financing their bonds in the 2006 B pool. Savings to the City are comparable, or even slightly greater than if they had chosen to refinance the bond in the 2006 A pool.

City of Ashley Local Government Pooled Bond

Page 2

Final Bond Resolution April 2006 FM: Eric Watson

#### FINANCING SUMMARY

The Bonds:

The Bonds will be Revenue Bonds, with the City's revenues from its Water and Sewer System pledged as the primary revenue source. The City must document that the primary revenues are sufficient to provide 1.25 times debt service coverage on the bonds. In addition, The City will pass a "backdoor referendum" authorizing issuance of the Bonds unless a sufficient number of voters petition the Board of Trustees to require referendum approval.

Security:

The Bonds are general obligations of the Village and are payable from (i) net revenues of the City's Water and Sewer System fund deposited to the credit of the Surplus Account of the Revenue Bond and Interest Sub-account The Bonds are secured by the moral obligation of the state.

Structure:

Principal is expected to be due on February 1, beginning in 2007 with a final maturity in 2024. Interest will be fixed rate and payable each August 1 and February 1, beginning August 1, 2006.

The bonds are subject to redemption prior to maturity.

Maturity:

18 years

#### **PROJECT SUMMARY**

To advance refund the City of Ashley's bonds previously financed with the Illinois Rural Bond Bank. It is estimated that the advance refunding will save the City approximate \$35,000 (or 5%) and maintain the same maturity date.

#### ECONOMIC DISCLOSURE STATEMENT

Applicant:

The City of Ashley

Project names:

The City of Ashley Advanced Refunding

Location:

474 W. Main St, PO Box 341

Organization:

Illinois Municipality Linda Gammon

Mayor: Clerk:

Imogene Daniels

Issuers Counsel:

Requested

Local Bond Counsel:

Chapman and Cutler, LLP

Chicago, IL

Chuck Jarik

**Bond Counsel** 

Chapman and Cutler LLP

Chicago, IL

Chuck Jarik

Underwriter

AG Edwards & Co., LP

St. Louis, Missouri

Ann Noble

#### LEGISLATIVE DISTRICTS

**PROFESSIONAL & FINANCIAL** 

Congressional:

John M. Shimkus

19th

State Senate:

David Luechtefeld

58th

State House:

Mike Bost

115th

# ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

Village of Montrose Sewer System Update

**STATISTICS** 

Number: Type:

L-LL6078

Local Government Loan

IFA Staff:

Eric Watson

Amount:

\$80,000 (not to exceed)

Location:

Montrose, Illinois

**BOARD ACTION** 

Final Bond Resolution Local Government Loan

Staff recommends approval

No extraordinary conditions

IFA funds at risk

**PURPOSE** 

To finance improvements to Montrose's sewer system.

IFA CONTRIBUTION

Provide Illinois municipality with an efficient form of low-interest financing.

**VOTING RECORD** 

This is the first time that this project has been presented for Board consideration.

SOURCES AND USES OF FUNDS

Sources:

IFA loan

\$80,000

Uses: Project Costs

75,000

Local Bond Counsel

5,000

Total

\$80,000

Total

\$80,000

#### **BUSINESS SUMMARY**

Background:

The Village of Montrose is located in the extreme north east corner of Effingham County. The area occupied by the Village is approximately 2 1/2 square miles. Interstate 70 and US 40 runs east and west through Montrose. Beside Planter Farm Center, which is located just south of the Village limits, the Village has very light industry. Montrose is primarily a "bedroom" community, with many of its residents commuting 12 miles to Effingham.

Over the past four years, Montrose's assessed valuation growth has averaged 1.92% and the population declined from 306 to 257 between 1990 and 2000. The Village has collected 100% of the property taxes extended since 2002. The largest employers are McKinney Trucking (8 employees), Keller Oil Co (4 employees), Montrose Motel (4 employees), and Ordner Amoco (2 employees).

Montrose's sewer system was built in 1985 and has been adequately maintained by the Village over the past 20 years. In order to maintain compliance with EPA standards, the Village must proceed with the proposed project.

Project:

Financing will support the removal of a deteriorating Steel Imhoff tank. The Village will replace the top of the tank with a three foot new ring and will paint the entire tank. It is estimated that this repair will allow the system to last another 20 years, without any other major modifications.

#### Village of Montrose

#### FINANCING SUMMARY

The Loan:

The loan will be debt certificates, with the Village's Sewer System revenues pledged as the primary revenue source. In the event that the System revenues are insufficient to pay principal and interest on the loan, the Village has committed its income, sales, and personal property replacement taxes as interceptable revenues.

Security:

The Debt Certificates are general obligations of the Village and are payable from net revenues of the Village's sewerage fund. In addition, the loan will be secured by interceptable (sales, income, and personal property replacement) tax revenues. The Debt Certificates are not secured by any interest in the property which constitutes The Project.

Structure:

Principal is expected to be due on November 1, beginning in 2006 with a final maturity in 2016. Interest will be fixed rate and payable each May 1 and June 1, beginning May 1, 2006. The bonds are subject to redemption prior to maturity.

Maturity:

10 years

#### **PROJECT SUMMARY**

The Village will use the proceeds of the loan to pay for the costs of the sewer system improvements and costs associated with the issuance of the loan.

Total costs are estimated at \$80,000.

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Village of Montrose

Project names:

Village of Montrose Sewer System Project

Location: Organization: PO Box 300, Montrose IL Illinois Municipality

Village President: Dennis Fletcher Officials:

Clerk: Janet McMahon

#### PROFESSIONAL & FINANCIAL

Local Counsel:

Kurt P. Froehlich

Evans, Froehlich & Beth, Springfield, IL

#### LEGISLATIVE DISTRICTS

Congressional:

M. Maggie Crotty John O. Jones

19th 54th

State Senate: State House:

David B. Reis

108th

# LLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

#### **Baker Demonstration School**

#### **STATISTICS**

Number: Type:

Locations:

E-PS-TE-CD-6055

501(c)(3) Bonds Evanston

Amount: IFA Staff: \$7,300,000

SIC Code:

Townsend S. Albright 8211

#### **BOARD ACTION**

Preliminary Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions Staff recommends approval

#### **PURPOSE**

Proceeds will be used to (i) purchase the Applicant's current Campus from National Lewis University, (ii) perform site work and renovate the Applicant's current facility, (iii) capitalize interest, and (iv) fund legal and professional costs.

#### **IFA CONTRIBUTION**

Conveys Federal tax-exempt status on bond interest.

#### **VOTING RECORD**

Preliminary Bond Resolution; no prior vote.

#### SOURCES AND USES OF FUNDS

Sources:

IFA bonds

Proceeds of land sale **School Equity** Total

\$7,300,000 10,800,000 2,397,390 \$20,497,390 Uses:

Project costs Capitalized interest

\$19,867,390 350,000 280,000

Bond issuance costs Total

\$20,497,390

**JOBS** 

Current employment:

71

Projected new jobs:

12

Jobs retained:

N/A

Construction jobs:

30 (nine months)

#### **BUSINESS SUMMARY**

Background:

The roots of Baker Demonstration School (the "Applicant", "Baker") go back to the founding of National College in 1886. College founder, Elizabeth Harrison was deeply interested in the individual child and in understanding children's behavior. In 1918, on of her students, Clara Belle Baker, founded National College's Children's School and became its Director. Director Baker's vision carefully linked the study of children to the preparation of teachers. Baker became highly

Preliminary Bond Resolution April 2006 FM: Townsend Albright

regarded for its style of learning by doing. When Director Baker retired in 1952 the School was renamed Baker Demonstration School. It remains one of the oldest continuously running demonstration schools in the nation. A list of School Board members is attached for IFA Board review.

As a laboratory school, Baker has historically been an integral part of the teacher-education program at the National Lewis University (the "University"). Part of a laboratory school's purpose is to demonstrate the best educational practices and classroom methods to student teachers so they can bring them to the schools where they will teach. Every classroom has at least two teachers, giving Baker classrooms a low student-teacher ratio of no more than 1:10, not counting special subject teachers. For the 2005 academic year enrollment is 316 students consisting of 214 students for the K-8 grades, and 75 students for the pre-K and early childhood classes. Over 75.0% of the students come from North Shore communities with Evanston having the largest concentration (59.0%). Baker draws students form Chicago (17.0), and from as far as Waukegan. Baker's ethnic designations are: (i) Caucasian, 83.0%; (ii) African American, 6.0%; (iii) Asian, 7.0%; and Hispanic, 3.0%). The School's Board has established a Diversity Committee to study and plan for broadening the diversity of the student body. For the 2005 academic year approximately 12.0% of the students receive financial aid. Approximately 30 students receive reduced tuition as a result of their parents being employed at Baker or at the University. Enrollment projections point to a gradual increase of enrollment to 473 students for the 2009-2010 academic year. In the early childhood sector, Baker competes with The Cherry Pre-School, Chiraville Montessori School, Chicago Waldorf, Roycemore, and the School for Little Children. In grades 1-8, Baker competes with North Shore Country Day School and Roycemore plus the Evanston and Wilmette public schools. Baker's fees are close to the median charged by its competitors for early childhood, but below the median for grades 1 -8. In July 2005, Baker became an independent private school. Until its separation, Baker existed as a Department of the University's School of Education.

Project Description:

In 2004, the University announced it was selling the Evanston campus where Baker is located and would focus more of its resources on urban education in Chicago. On April 15, 2005, Baker singed a contract with the University to purchase the Evanston campus. The purchase price of the 7.2 Acre parcel was \$16.5 million. Baker partnered with Red Seal Development Corporation, a prominent developer of high-end single family homes on the North Shore of Chicago.\* Simultaneously upon closing, Baker will well 3.4 acres of the parcel along Sheridan Road and Maple Avenue. Red Seal will demolish an existing dormitory and several homes on the site, and the University's current classroom building, Keck Hall. Baker is scheduled to complete its purchase from the University by June 30, 2006.

Baker will retain 3.8 acres of the property which includes its current building, Sutherland Hall. Baker will do site work including playfields, playgrounds, and a new parking area; and renovate Sutherland Hall to make it a state-of-the-art teaching facility.

Baker has entered into a two-year affiliation with the University. The affiliation will allow Baker to keep the close academic affiliation historically enjoyed by Baker and the University and its ability to utilize the resources of the University. The affiliation helps to provide Baker an access to a talented pool of Associate teachers, many of whom are getting advanced degrees at the University while getting practical teaching experience in Baker's classrooms. Tuition for the 2005-2006 academic year is:

PreK	\$ 6,200		
K	8,800		
1-2	11,250		
3-5	12,200		
6-8	13 300		

Baker has published a 6.0% tuition increase for the 2006-2007 academic year, and is projecting 6.0% increases for academic years 2007-2010.

**Baker Demonstration School** 

501(c)(3) Bond Page 3

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Capital Campaign: The Baker Capital Campaign was initiated in 2004 to help fund the purchase and build out of the campus in Evanston. The goal of the Campaign is \$3.5 million, of which \$3.0 million would be in the form of cash received prior to the June 30, 2006 closing, the balance being in the form of pledges. As of 2/16/06 the Campaign progress to its goal was; \$2,016,518 in pledges, and \$1,789,177 in cash. In addition, Baker has received a challenge grant of \$1,000,000 which will match on a \$1 for \$1 basis all cash contributions received by the Baker Charitable Fund, Inc. The Donor will match up to \$500,000 all cash contributions received between February 1, and May 1, 2005 with payment on June 15, 2006. Similarly, the Donor will match all cash contributions received by the Fund between July 1, 2006 through May 31, 2007.

Remarks:

Tax-exempt financing will lower Baker's borrowing costs and its annual debt service payments by approximately 2.0% over conventional financing. The proposed project will provide "state-of-theart" facilities so the School can continue to (i) provide quality education, and (ii) remain competitive with other independent private day schools.

\* Red Seal Development Corporation is one of Chicago's leading builders of luxury homes. It as founded in 1934, and has built homes in a number of North Shore communities including Highland Park, Deerfield, Glencoe, and Northfield. The company has undertaken sizeable commercial and hotel construction ventures.

#### FINANCING SUMMARY

Security:

Direct pay Letter of Credit from a bank to be determined.

Structure:

Multi-mode Variable Rate Demand Bonds or a direct placement.

Maturity:

26 years

#### **PROJECT SUMMARY**

Proceeds will be used to (i) (i) purchase approximately 7.2 acres of land from National Lewis University, Evanston, Cook County, Illinois, (ii) perform site work consisting of new playfields and playgrounds and a new parking area, and renovate its current teaching facility which is located at 2840 North Sheridan Road, Evanston, Cook County, Illinois, (iii) capitalize interest, and (iv) fund legal and professional costs.

Project Costs:

Land purchase

\$16,500,000

Renovation and

3,367,390

other site work

**Total** 

\$19,867,390

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

**Baker Demonstration School** 

Project names:

The Baker Demonstration School Project

Location:

2840 N. Sheridan Road, Evanston, Cook County, Illinois 60201

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors: Attached for IFA Board review

**Baker Demonstration School** 

501(c)(3) Bond

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#### PROFESSIONAL & FINANCIAL

Counsel:

McDermott, Will & Emery

Chicago, IL Gerald M. Offutt

Accountant:

Ahlbeck & Company **TBD** 

Des Plaines, IL

Bond Counsel:

Underwriter:

**TBD** 

Placement Agent

**TBD** 

Underwriter's Counsel: LOC Bank Counsel:

**TBD** 

Trustee:

**TBD** 

General Contractor: Architect:

**TBD FGM** 

Architects

Oakbrook, IL

Jim Woods

Development Consultant:

Murray and Company, Inc.

Chicago, IL

Richard Murray

#### LEGISLATIVE DISTRICTS

Congressional:

09, Janice Shakowsky

State Senate:

09, Jeffrey Shoenberg

State House:

18, Julie Hamos

Baker Demonstration School 501(c)(3) Bond Page 5 Preliminary Bond Resolution April 2006 FM: Townsend Albright

#### Baker School - Board Members

Mark TerMolen – President Mark is a current Baker parent with two children enrolled in the school. He is a partner at the Chicago law firm Mayer, Brown, Rowe, and Maw LLP, where he specializes in complex commercial litigation. He is a past president of the Board of Trustees of the First Presbyterian Church of Evanston and a board member of DePaul University's Center for Justice in Capital Cases. Mark was on the legal team that advised the negotiating team during its negotiations with NLU and was the parent co-chair of the Transition Team. The Board elected him President.

Craig Munro – Treasurer Craig has 24 years of commercial banking experience and is currently a managing director at Harris N.A. overseeing their Financial Sponsor lending activities. He has extensive experience creating and evaluating financial projections, as well as expertise in treasury management and capital raising. He has a B.S. from The Wharton School and an MBA from the University of Chicago. Craig was actively involved in negotiating the Separation Agreement with NLU and was the co-chair of the Transition Team Finance Committee. He is a Baker parent with a child in 6th grade. He is also a member of the Fund Board.

Kimeri Swanson-Beck – Assistant Treasurer Kimeri has been involved with Baker in many ways for the past 20 years, having been a teacher, education student and a parent at the school. Currently she is the 7<sup>th</sup> grade Advisor and science teacher in the Middle School and has three children currently enrolled at Baker: one in early childhood, one in TIM, and one in the middle school. The Board elected her its Assistant Treasurer.

David A. Baker Dave is a current Baker parent. He is a partner at the Chicago law firm, McDermott Will and Emory, LLP, where he heads the Estate, Trust and Guardianship Controversy Practice Group. His areas of specialty include charitable, foundation, and exempt organization, administration, and litigation. Dave helped negotiate the terms of Baker's separation from NLU, drafted the Separation Agreement, and helped develop the governance structure for the "New Baker." He is Legal Counsel to the school. Dave was named one of Chicago Magazine's "100 Top Super Lawyers" (January, 2006).

David Brannigan Dave has been a Baker parent for thirteen years. He has one child currently at Baker and is the father of a Baker alumna. He has twenty years' experience in commercial real estate management and development. Dave co-chained the Transition Team's Real Estate committee.

Phil Calian Phil has two children currently at Baker. He is also the father of twin three-year-olds. He is a partner at Waveland Investments LLC, a Chicago-based private investment firm. He spent several years overseeing and executing business turnarounds and restructurings at publicly traded companies, thus acquiring substantial experience in leading companies through transition periods requiring many internal organizational changes. Phil is an ordained Elder and on the Session of the Fourth Presbyterian Church of Chicago and serves on the Boards of Cottingham & Butler, a national insurance broker based in Iowa, and Travelworm.com, an Internet travel wholesaler based in Las Vegas.

Michał J. Clements Michal has two children currently at Baker. Michal is a managing partner at Orrington Strategies, a Chicago-based marketing strategy and action consulting firm. She has 18 years experience in developing marketing strategies and action plans for leading clients like Kraft, Quaker, State Farm and Abbott. She has an MBA from Wharton in Marketing and Finance, graduating with honors. She is a member of the Economic Club of Chicago. At Baker, Michal co-chairs the Marketing/Enrollment committee, the Strategic Planning taskforce and the Diversity Committee.

Robert M. Goerge Bob is a current Baker parent. He has worked for the University of Chicago for the past twenty years, and during that time, was directly involved in the creation, growth and development of an affiliated organization - the Chapin Hall Center for Children. Bob's experience in non-profit management includes administration, finance, human resources, information technology, and fundraising. At Baker, he co-chaired the Academic Affairs/Affiliation Committee of the Transition Team and the Strategic Planning effort. He has also worked on the Parent Survey and is a member of the Marketing and Eurollment committee and the Communication Task Force.

Susan Maloney Meyer Susan is the parent of a Baker alumnus now a litigation associate at Kirkland & Ellis. She is an executive coach and the co-founder and CEO of Arc Leadership Ltd. concentrating on executive leadership development. She has over 25 years of business and law experience interacting with Fortune 500 Boards of Directors, both as outside counsel and as a corporate officer, Secretary, and/or General Counsel. Previously Susan had been a Washington DC police officer and a Maryknoll Missionary novice.

Baker Demonstration School 501(c)(3) Bond Page 6

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Beverly Pinaire Bev is the parent of four sons, two of whom attended Baker School. She worked as a CPA for Rome Associates on the tax and audit staff and as an investment accountant for Kemper Financial Services. For years she has been a very active volunteer at her sons' schools and camp and at her church. At Baker, Bev served as Communications chair on the Baker Parent Board. She also served on Baker's Safety Committee for two years, and was co-chair of last year's annual fundraiser. She currently is the Baker School Board Secretary and serves on the Finance Committee.

Edward Potts Edward, a current Baker parent, is the Director of Admissions and Financial Aid at the Jane Addams College of Social Work at the University of Illinois at Chicago. His knowledge, experience, and expertise include program planning, budgeting, outcome measurement, and board and committee management. In addition to the Baker Board of Directors, his volunteer interests include the Prison Visitation program of the John Howard Association.

Allen T. Steinberg Allen is a current Baker parent. For the past 20 years, he has worked at Hewitt Associates, a consulting firm, where he has acquired in-depth experience in human resources and employee benefits programs, including retirement, health care, other insurance coverages, compensation, and other human resource programs. At Baker, Allen was a member of the negotiating team that reached the Separation Agreement with NLU and has served on the Board of the Baker Parent Organization for the past two years (serving as Chair in the 2004-2005 school year).

Charlotte Tyksinski Charlotte has been involved with Baker since 1970, for the majority of that time as Admissions Director and Associate Director. Charlotte retired in June 2005. Over the years, she served as Interim Director during periods of vacancy in the Director's position. She was a substitute teacher for many years at Baker, taught first grade here and taught Kindergarten for eleven years in Rolling Meadows and Wilmette. Her children are Baker alumni, and she is a graduate of the National College of Education. Charlotte has been very active in her church. She brings a sense of history and perspective to the Board that is unique because of her long association both with Baker and NLU.

Carolyn Tripp Carolyn retired from the Miami-Dade County school system in 1995, after having been an employee for nearly 30 years. She coordinated one of three Child Care Services programs for the county and was director of a Preschool laboratory school at Miami Lakes Technical Education School. Carolyn has worked as a Pre-Kindergarten teacher since coming to Baker in 1997. She has taught Early Childhood graduate courses for NLU; was a member of the Baker Leadership Advisory Group; was the Early Childhood Team Leader for four years and is currently serving her fourth year as a member of the Baker Safety Committee. Carolyn brings many years of expertise, knowledge and experience in Early Childhood education to Baker's children and families.

Baker Demonstration School 501(c)(3) Bond Page 7 Preliminary Bond Resolution April 2006 FM: Townsend Albright

#### **Baker Fund Board**

The Baker Fund Board was instituted in 2004 to help launch the Baker Capital Campaign and to seek larger gifts from individuals, corporations and foundations. In addition to the current campaign goal, it is charged with helping to raise funds for future potential expansion of common core spaces including a modified cafeteria, theater and small gymnasium, along with additional classrooms.

Several members of the Fund Board have considerable experience in not-for-profit fundraising. Bios are as follows:

Terrie Bridgman serves as the Baker Fund Board President. She has been an educator for nearly 25 years with an expertise in reading. Terrie has taught students varying in age from 3 years to 48 years old. She received her Ed.D. from National-Louis University and has been a highly valued member of the Baker faculty for many years. Terrie also has served as leader of a number of voluntary organizations, bringing this experience and her strong interpersonal skills to her work at Baker. She was also faculty representative on the transition leadership team prior to being elected to the Baker Fund Board. Terrie and her husband Chip have two grown children who are Baker graduates and who both now live in the area.

Annina Fabbioli brings more than 15 years of professional development experience to the Baker Fund Board. She currently serves as the Director of Alumni Relations for Lake Forest Academy. Annina is a graduate of Harvard/Radcliffe College with a degree in art history. She has worked at the LA Opera, Planned Parenthood, the University of Chicago, and Northwestern University's Law School. Annina has shared her talents and given her time as a volunteer to numerous not-for-profit organizations. Annina serves as Secretary to the Fund Board. She and her husband have two sons at Baker.

George Gaines is an owner and partner of BerchWood Partners, a leading independent global placement agent for private equity funds with offices in New York, Chicago, Boston, San Francisco and London. George has specialized in raising equity for private limited partnerships for almost 20 years after transitioning from a legal practice with a focus on securities, tax and corporate law. Prior to joining BerchWood Partners, George was a Managing Director and Head of Global Distribution in the Private Equity Fund Group of Citigroup's Investment Bank. George currently chairs the Board of MKP Chicago, Inc. a not for profit self improvement and community service organization serving men in the Chicago area. He is married with four children ages 6 to 23 (the youngest attends Baker).

Janet Hieshetter serves as Vice President for the Baker Fund Board. She has a long career in philanthropic efforts having begun her work with the Alzheimer's Association in community organizing and fund raising. Janet also worked as the Senior Director of Education for the National Osteoporosis Foundation and now servers as the Executive Director of the Dystonia Medical Research Foundation. She was a member of the NLU/Baker Governance Committee and the Transition Team, Fund Development Committee. Additionally, Janet has experience in raising funds for Baker in the past, having co-chaired the BPO Spring Fundraiser, silent auction as a member of the Early Childhood Playground Development Committee. Janet has also served as a room parent and has served on a number of community boards. She and her husband, Eric Greenberg, have two children at Baker.

Craig Munro sits on the Fund Board (ex-officio) by virtue of his position as Treasurer of the School Board. Craig has 24 years of commercial banking experience and is currently a managing director at Harris N.A. overseeing their Financial Sponsor lending activities. He has extensive experience creating and evaluating financial projections, as well as expertise in treasury management and capital raising. He has a B.S. from The Wharton School and an MBA from the University of Chicago. Craig was actively involved in negotiating the Separation Agreement with NLU and was the co-chair of the Transition Team Finance Committee. He is a Baker parent with a child in 6th grade.

Richard (Rick) Robb brings extensive experience as a fundraiser to the Baker Fund Board. He has served as a Trustee for the Sacred Heart Schools, a Director of the Skokie Indians Little League and New Trier Hockey Club and President of the Friends of Brown Water Polo. He is the Treasurer of the Fund Board and was also a member of the Transition Team, Fund Development Committee. Rick's professional career has been in the area of finance. He graduated from Brown University with a degree in economics and received his MBA in finance from the University of Chicago. He serves as the Chief Financial Officer for Henry Crown and company. Additionally, Rick is the parent of two current Baker students, and his eldest son is an alumnus of Baker. Rick's family has a nearly 50 year history with Baker and would like to see the school continue to flourish. Rick's wife, Rickie Crown, is a member of the Baker faculty.

# **ILLINOIS FINANCE AUTHORITY BOARD SUMMARY** April 11, 2006

Project:

Uhlich Children's Advantage Network (UCAN)

#### **STATISTICS**

Number:

N-NP-TE-CD-6055

Amount:

\$6,100,000

Type:

501(c)(3) Bonds

IFA Staff:

Townsend S. Albright

Locations:

Chicago

SIC Code:

8361

#### **BOARD ACTION**

Preliminary Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions Staff recommends approval

#### **PURPOSE**

Proceeds will be used to (i) purchase new housing facilities, (ii) fund expansion, renovation, and equipping of future Applicant facilities and its headquarters, (ii) refinance approximately \$1.446 million in outstanding bank loans which funded prior renovations of various Applicant facilities, (iii) complete Phase II and Phase III of the Applicant's VolP Telephone Project, and (iv) relocate staff throughout the Applicant's organization

#### IFA CONTRIBUTION

Conveys Federal tax-exempt status on bond interest.

#### **VOTING RECORD**

Initial Bond Resolution; no prior vote.

SOURCES AND USES OF FUNDS

60

Sources:

IFA bonds

\$6,100,000

Uses:

Project costs

\$4,654,000

Total

Debt refinancing

1,446,000

\$6,100,000

**Total** 

\$6,100,000

**JOBS** 

Current employment:

61

Projected new jobs:

Jobs retained:

N/A

Construction jobs:

30 (six months)

#### **BUSINESS SUMMARY**

Background:

Uhlich Children's Advantage Network (the "Applicant", "Uhlich", "UCAN") was founded and incorporated in 1869 by members of the St. Paul's Evangelical and Reformed Church (now known as St. Paul's United Church of Christ) to serve children who were orphaned by the Civil War. UCAN previously operated as Uhlich Children's Home. In 2004 UCAN merged with FamilyCare of Illinois. UCAN offers and effective life-changing response for thousands of Chicago's children and their families struggling to overcome years of abuse and neglect. UCAN provides

UCAN 501(c)(3) Revenue Bonds Page 2 Preliminary Bond Resolution April 11, 2006 FM: Townsend Albright

comprehensive care and treatment so these individuals can become responsible adults through programs including:

- Residential treatment At any given time 60-70 children live at UCAN. This program strives
  to modify inappropriate behavior and reinforce acceptable social conduct through intensive
  residential monitoring, individual and group therapy, group leadership initiative, and social
  skills training.
- Professional Foster Parenting For those children exhibiting the capability for making and
  retaining relationships, UCAN offers this program. The program monitors and assists in the
  emotional and overall development of the child in the foster home. At the same time the
  UCAN caseworker is working on a permanent home for the child, whether it is with the child's
  biological parents, with the foster parent, or another adoptive home.
- Independent Living Assistance program When a Uhlich child becomes an adult (age 17),
  Uhlich provides the resources for that individual to live on his or her own in apartments
  located around Chicago.
- Uhlich Academy The Academy serves as a primary school to approximately 150 children
  who are served better by a more structured and personal educational environment. In July,
  1997 UCAN was certified to serve children with special educational needs.
- Counseling and Clinical Services UCAN provides outpatient services to children and families. Treatment services include individual and family counseling, family violence intervention, sexual trauma treatment, and sexual aggression treatment.
- Teen parenting Service Network UCAN and its regional service partners are responsible for the overall planning, delivery, and monitoring of quality services to over 900 parenting wards in Chicago and surrounding collar counties. UCAN serves as the lead agency in this project.
- Youth Leadership and Violence Prevention UCAN's U-Lead program intends to give a voice
  to young people (ages 12 through 18) to build positive relationships with adults, and to
  develop youths to their fullest potential. Thousands of children are served each year through
  U-LEAD.

UCAN has demonstrated fiscal strength and growth during its long history. During the last ten years, UCAN has increased its program revenue from \$10.5 million to \$32 million. UCAN has demonstrated an ability to manage program growth, multiple facility expansion, and renovation to accommodate the growth. Total agency revenues for fiscal year 2006 will be approximately \$30.0 million, and will come primarily from program service fees (86.0), 10.0% from trust income and fundraising; and \$4.0% from revenue gains.

UCAN is an Illinois not-for-profit corporation. UCAN is governed by a 22-member Board. A list of current members is attached for IFA Board review.

# Project Description:

The proposed financing will finance the purchase, renovation and equipping of new residential facilities. These facilities will house the Applicant's children and young adults. A list of these addresses is being compiled and will be presented to the IFA Board. Approximately \$1.4 million of the proposed financing will be used to refinance bank loans which funded prior renovations in current Applicant facilities. A portion of the proposed financing will fund the relocation of staff from a facility the Applicant sold in fiscal 2005.

#### Remarks:

Tax-exempt financing will lower Uhlich's borrowing costs and its annual debt service payments by approximately 2.0% over conventional financing. The interest savings will make it possible to complete necessary improvements so Uhlich can continue to provide high-quality programs and services to at risk children and young adults

**UCAN** 501(c)(3) Revenue Bonds Page 3

Preliminary Bond Resolution April 11, 2006 FM: Townsend Albright

#### FINANCING SUMMARY

Security:

Direct pay Letter of Credit from Chase Bank, Chicago, Illinois.

Structure:

Multi-mode Variable Rate Demand Bonds or a direct placement.

Maturity:

30 years.

#### **PROJECT SUMMARY**

Proceeds will be used to (i) purchase new housing facilities\*, (ii) fund expansion, renovation, and equipping of future Applicant facilities and its headquarters located at 3737 North Mozart, Chicago, Cook County, Illinois, (iii) refinance approximately \$1.446 million in outstanding bank loans which funded prior renovations of various Applicant facilities, (iii) complete Phase II and Phase III of the Applicant's VolP Telephone Project, and (iv) relocate staff throughout the Applicant's organization.

**Project Costs:** 

Buildings/land \$2,957,000 1,277,000 Renovation 420,000 Equipment Total \$4,654,000

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Uhlich Children's Advantage Network Chicago, IL

Project names:

**UCAN Project** 

Location:

3737 North Mozart Street, Chicago, Cook County, Illinois 60618

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors: Attached for IFA Board review

#### PROFESSIONAL & FINANCIAL

Counsel:

Burke, Burns & Pinelli

Mary Pat Burns Chicago, IL

Accountant:

RSM MCGladrey

Chicago, IL

Bond Counsel:

McGuire Woods

Chicago, IL

Mesirow Financial

Paul Durbin Bill Carney

Underwriter:

Chicago, IL

Placement Agent

McGuire Woods

Underwriter's Counsel: LOC Bank Counsel:

Arnstein & Lehr

Paul Durbin Chicago, IL Chicago, IL Scott Kapp

Issuer's Counsel: Trustee:

Requested **TBD** 

Broadview, IL

General Contractor:

Pinnacle Development

Architect:

Development Consultant:

Lisec & Biederman

Chicago, IL

Architects

Murray and Company, Inc.

Chicago, IL

Richard Murray

#### LEGISLATIVE DISTRICTS

Congressional:

05, Rahm Emanuel

State Senate:

20, Iris Y. Martinez

State House:

40, Richard T. Bradley

<sup>\*</sup> A TEFRA list of facility addresses will be provided to the IFA Board.

Preliminary Bond Resolution April 11, 2006 FM: Townsend Albright

# UHLICH CHILDREN'S ADVANTAGE NETWORK (UCAN) Board of Directors - July, 2005

#### **Board Officers**

Chair - H. Patrick Faust

Director, Security & IT Risk Management, Sears Holdings Corp.

Vice Chair -?

Vice Chair - Vanita Stevenson Principal, CSC Group

Treasurer - Richard H. Fleming
Executive Vice President, Chief Financial Officer, USG Corporation

Secretary - Phyllis E. Grimm Senior Counsel Finance, CNH America LLC

Board Members
Janna Bounds
Attorney at Law

Charlotte R. Damron

Richard J. De Cleene

Chief Financial Officer, IL Municipal Retirement Fund

Gary J. Fennessy

Vice President, Operations, Northwestern Memorial Hospital

Lawrence I. Hayes

Rev. Thomas Henry, Ex-Officio
Pastor, St. Pauls United Church of Christ

Kevin B. Hynes

Partner, O'Keefe Lyons & Hynes, LLC

Ronald Kinnamon

Chair, Character Counts! Coalition

Robert B. Loveman

Financial Counselor/Investment Manager, Brownson, Rehmus & Foxworth, Inc.

Elizabeth H. Miller

Darci Moore

Partner, Adroit Consulting

Elena O'Connell

Fred Reid

Account Executive, Dell, Inc.

Judith C. Rice

Treasurer, City of Chicago

Tracy Robinson

Marketing Director, Amtrak

Rosemary E. Szurko

Vice President, Citicorp North America, Inc.

Thomas C. VandenBerk, Ex-Officio

President, Uhlich Children's Advantage Network (UCAN)

# **ILLINOIS FINANCE AUTHORITY BOARD SUMMARY** April 11, 2006

Project:

Nazareth Academy

#### **STATISTICS**

Number: Type:

Locations:

E-PS-TE-CD-6070 501(c)(3) Bonds

LaGrange Park

Amount: IFA Staff: \$11,000,000

SIC Code:

Townsend S. Albright 8211

**BOARD ACTION** 

Preliminary Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions Staff recommends approval

**PURPOSE** 

Proceeds will be used to (i) purchase the Applicant's current Campus from National Lewis University, (ii) perform site work and renovate the Applicant's current facility, (iii) capitalize interest, and (iv) fund legal and professional costs.

IFA CONTRIBUTION

Conveys Federal tax-exempt status on bond interest.

**VOTING RECORD** 

Preliminary Bond Resolution; no prior vote.

SOURCES AND USES OF FUNDS

Sources:

IFA bonds Investment earnings \$11,000,000 232,800

Uses:

Project costs Refinance loan \$7,242,800 3,000,000

Capitalized interest Bond issuance costs 770,000

Total

\$11.232,800

220,000

Total

\$11,232,800

**JOBS** 

Current employment:

89

Projected new jobs:

3

Jobs retained:

N/A

Construction jobs:

30 (nine months)

**BUSINESS SUMMARY** 

Background:

Nazareth Academy, (the "Applicant", "Nazareth") is a private co-educational preparatory school located in LaGrange Park, 15 miles from downtown Chicago. Nazareth was established in 1900 by the Sisters of St. Joseph of LaGrange and continues to be sponsored by the Sisters of St. Joseph whose motherhouse and ministry are located adjacent to the Nazareth campus. Nazareth currently

Nazareth Academy 501(c)(3) Revenue Bonds Page 2

Preliminary Bond Resolution April 11, 2006 FM: Townsend Albright

serves 772 students drawn from over 100 communities. Nazareth is accredited by the North Central Commission on Accreditation and School Improvement (NCA) and by the Illinois State Board of Education. Through the Nazareth Curriculum Council, its academic program is continually scrutinized to determine that it remains relevant to college academic goals. Nazareth. During the past ten years enrollment has been stable, averaging approximately 767 students. Budgeted school enrollment for the academic year 2006/2007 is 777. Tuition per student for academic years 2003/2004, 2004/2005, and 2005/2006 were \$7,200, \$7,500, and \$\$7,800, respectively. Tuition per student for the 2006/2007 academic year will be \$8,200.

The Sisters of St. Joseph own all of the land comprising the Nazareth campus. Nazareth leases the campus pursuant to a long term lease. Nazareth pays the Sisters of St. Joseph annual rent equal to 1.5% of Nazareth's annual operating budget. Nazareth owns the buildings and their contents on its campus. The business and affairs of Nazareth are managed, and all corporate powers are exercised by or under the direction of the Board. Nazareth is governed by a 16-member Board, including four members of the Sisters of St. Joseph. A list of Board members is included or IFA Board review.

#### Project Description:

Nazareth plans to refinance a \$3-million loan from the State bank of Countryside which was used to design and construct campus improvements including a new façade and entranceway to the Administration Building, improved classroom space, and updated heating and HVAC systems. The improvements were completed in December 2005. The proposed financing will fund future improvements including (i) a new dining hall which will enable Nazareth to serve over 300 students at one sitting. The space will serve as a multi-purpose area. The updated facility will include state-of-the art kitchen and electrical, heating, and HVAC systems. (ii) A new auditorium that will provide seating for approximately 400. It will have professional sound and lighting systems. The auditorium will provide performance space, as well as space for band and chorus, parent gatherings, and in-service programs for students, faculty and staff.

# Capital Campaign:

Nazareth launched its funding campaign in November, 2004, with an initial fund-raising goal of \$10 million. As of February 1, 2006 approximately \$3,900,000 in cash and pledges have been raised. The current pledges are payable over a five-to-seven year period.

#### Remarks:

Tax-exempt financing will lower Nazareth's borrowing costs and its annual debt service payments by approximately 2.0% over conventional financing. The proposed project will provide "state-of-the-art" facilities so the School can continue to (i) provide quality education, and (ii) remain competitive with other college preparatory schools. Nazareth competes for students with private high schools including Benet Academy, Lisle; Fenwick, Oak Park; Marist, Chicago; Montaint, Lombard; and St. Ignatius, Chicago.

#### FINANCING SUMMARY

Security:

Direct pay Letter of Credit from a bank to be determined.

Structure:

Multi-mode Variable Rate Demand Bonds or a direct placement.

Maturity:

35 years

#### PROJECT SUMMARY

Proceeds will be used to (i) refinance a \$3 million campus improvement loan for the State Bank of Countryside that matures on July 1, 2006, (ii) to construct a new campus dining hall including kitchen, heating and HVAC systems and a new auditorium capable of seating approximately 400 and having professional sound and lighting systems on

Nazareth Academy 501(c)(3) Revenue Bonds Page 3 Preliminary Bond Resolution April 11, 2006 FM: Townsend Albright

the Applicant's campus located at 1209 West Ogden Avenue, LaGrange Park, Cook County, Illinois, (iii) various campus improvements, (iv) capitalize interest, and (v) fund legal and professional costs.

**Project Costs:** 

Auditorium \$ 3,900,000
Dining Hall 2,672,800
Campus improvements
Total \$ 7,272,792

#### **ECONOMIC DISCLOSURE STATEMENT**

Applicant:

Nazareth Academy

Project names:

The Nazareth Academy Improvement Project

Location:

1209 West Ogden Avenue LaGrange Park, Cook County, Illinois 60201

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors:

Attached for IFA Board review

#### **PROFESSIONAL & FINANCIAL**

Counsel:

Hennessy & Roach, P.C.

Chicago, IL William Hawkins

Accountant:

Cocales, Westberg, Mommsen & Co., LTD.

Orland Park, IL

Bond Counsel: Underwriter:

TBD

William Blair & Company

Chicago, IL Thomas Lanctot

Placement Agent

Issuer's Counsel: Underwriter's Counsel: Requested TBD

LOC Bank Counsel:

TBD TBD

Trustee:
General Contractor:

The Walsh Group

Chicago, lL

Architect:

Solomon Cordwell Buenz & Associates, Inc.

Chicago, IL

#### LEGISLATIVE DISTRICTS

Congressional:

03, Daniel Lipinski

State Senate:

41, Christine Radogno

State House:

82, Eileen Lyons



# NAZARETH ACADEMY BOARD OF TRUSTEES

#### NAME

## AFFILIATION

David Beedie

Sr. Pat Bergen, CSJ

Frank Bomher

Raymond Donato

John Doyle

Jack Frymire

Rev. Terrance Johnson

Laura McGrath

Patricia Chopp Keegan

Dennis Moran

James O'Connor

Sr. Marianne Race, CSJ

Mary Beth Ryan

Sr. Grace Shrissa, CSJ

Sr. Judy Sikorski, CSJ

Donald Spetter

Deborah Vondrasek

John Wheeler

Executive Vice President, JFB Hart Coatings

Board of Directors, Sisters of St. Joseph

Manager, Guarantee Associates, L.L.C.

President, HLS Title, Inc.

President, Doyle Law Group

Owner, Iowa Grain Company

Director, Hesburgh Sabbatical Program,

Catholic Theological Union

Partner, KMK and Associates

Director, Executive MBA Program, University of

Chicago Graduate School of Business

President, Nazareth Academy

Principal and Consulting Actuary, Milliman, Inc.

President, Sisters of St. Joseph

Nazareth Parent

Financial Management Consultant

Brenner, McDonagh & Tortolani, Inc.

Manager, St. Joseph Press

President

L3 Communication Electrodynamics, Inc.

Principal, Nazareth Academy

Assistant Controller, State Bank of Countryside

# ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** April 11, 2006

Project:

Saint Xavier University

#### **STATISTICS**

Type: Locations:

Project Number: E-PC-TE-CD-6046

501(c)(3) Bonds Chicago and Oak Lawn Amount:

\$10,000,000 (not-to-exceed amount)

FM:

Rich Frampton

#### **BOARD ACTION**

Preliminary Bond Resolution Staff recommends approval Conduit Tax-Exempt 501(c)(3) Revenue Bonds No IFA funds at risk No extraordinary conditions

#### **PURPOSE**

Construction of a new 82-bed student housing facility in Chicago and the acquisition and renovation of an existing 12-unit apartment building into a student apartment facility in Oak Lawn with 36 beds [adjacent to Saint Xavier's Chicago Campus]. Overall, the project will add 118 beds of student housing to Saint Xavier's Chicago Campus and enhance the University's efforts to increase on-campus housing opportunities for its students.

#### IFA CONTRIBUTION

1FA will convey tax-exempt status on the subject bonds.

#### **VOTING RECORD**

This is the first time this project has been presented to the IFA Board of Directors.

# PRELIMINARY ESTIMATED SOURCES AND USES OF FUNDS (subject to change)

Sources:

IFA Bonds

\$10,000,000

\$10,605,650

Uses:

**New Project Cost** 

\$10,255,650

Illinois Clean Energy Comm. Found. Grant

97,750

**Issuance Costs** 

350,000

Equity

Total

507,900

Total

\$10,605,650

**JOBS** 

Current employment:

608

Projected new jobs:

6-10 (6 specific to campus housing)

Jobs retained:

Construction jobs:

35-100 (range over 12 months)

Preliminary Bond Resolution April 11, 2006 FM: Rich Frampton

#### **BUSINESS SUMMARY**

Background: Saint Xavier University ("Saint Xavier" or the "University") is an Illinois 501(c)(3) organization originally established in 1846 and incorporated in 1847.

The University has a two-tiered governance structure:

- (1) The Sisters of Mercy sponsor Saint Xavier University and appoint the five (5) Members of the Corporation of Saint Xavier University. The Members of the Corporation are responsible for approving the University's mission statement, articles of incorporation, and for also approving major capital projects and related long-term borrowing.
- (2) The Members of the Corporation have delegated decisions relating to day-to-day governing powers to a 28-member Board of Trustees who oversee day-to-day management of the University. (See Economic Disclosure Statement section on page 4.)

Day to day operations are managed by (1) Dr. Judith A. Dwyer, President, and (2) Ms. Susan L. Piros, Treasurer/VP for Business and Finance.

Saint Xavier University's 501(c)(3) tax status is attributable to its inclusion in a Group Ruling associated with its listing in the Official Catholic Directory ("OCD"). The 2005 Group Ruling was the latest in a series of IRS rulings that began with an original IRS Letter of Determination dated March 25, 1946, which exempted all Catholic institutions listed in the OCD beginning that year. Subsequently, the IRS has extended the original 1946 ruling, by separate letter, to cover institutions listed in subsequent editions of the OCD through 2005.

Description: Saint Xavier University's campuses in Chicago and Orland Park offers 35 undergraduate and 30 graduate programs through its Schools of Arts and Sciences, Education, Nursing, and its Graham School of Management. Additionally, the University's School for Continuing and Professional Studies features programs and services directed to adult learners.

For academic 2005-2006, Saint Xavier University has approximately 5,700 students at its campuses in Chicago and Orland Park, comprised of 3,182 undergraduates and 2,523 graduate students. Saint Xavier graduated 1,732 students in academic 2004-2005. The average age of the University's student body is 24.5 for undergraduate students and 33.3 for graduate students. Approximately 75% of Saint Xavier's undergraduates (i.e., approximately 2,400 out of 3,182) were full-time students.

The University has 183 full-time and 245 adjunct faculty. Over 85% of the University's faculty have attained the terminal or highest degree conferred in their field.

The Chicago Campus is located on a 74 acre site in a residential neighborhood and has a 2005-2006 enrollment of 4,874. The Chicago Campus presently includes four residence halls with 605 beds. The Chicago Campus has 45 on-campus student organizations available for extracurricular participation.

The Orland Park Campus was established in 2004 and is surrounded by 35 acres of wetlands, near the I-80/US 45 (LaGrange Rd.) interchange in Orland Park (Cook County). The Orland Park campus focuses primarily on adult and professional education.

Key milestones in Saint Xavier University's history include:

- 1946: Saint Xavier University was originally established in Chicago
- 1912: Saint Xavier College for Women received state certification, becoming the first Catholic women's college in Chicago.
- 1955: Saint Xavier College for Women became Saint Xavier College
- 1956: Saint Xavier relocated its former campus at 49<sup>th</sup> Street and Cottage Grove to its present location at 3700 West 103<sup>rd</sup> Street in Chicago (between Kedzie Ave. and Pulaski Rd.).
- 1969: Saint Xavier became coeducational

Saint Xavier University 501(c)(3) Revenue Bonds Page 3

Preliminary Bond Resolution April 11, 2006 FM: Rich Frampton

- 1985: Saint Xavier established its Graham School of Management
- 1992: Saint Xavier College became Saint Xavier University
- 1997: Saint Xavier opened its South Campus in leased space in Tinley Park, Illinois
- 2001-2002: Saint Xavier completed construction of two new on-campus residence halls (McCarthy Hall and Morris Hall) which added 215 new student housing beds to its existing 290 heds
- 2004: Saint Xavier opened its new South Campus facilities in Orland Park, located near the I-80/US 45 (LaGrange Road) interchange, and relocated its South Campus from leased space in Tinley Park

#### Enrollment

Trends:

Total Saint Xavier University Enrollment for recent Fall semesters were as follows:

	1999-2000	2000-2001	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006
1	3,908	4,429	4,939	5,281	5,581	5,722	5,705

#### Remarks:

The proposed project will enable Saint Xavier University to increase its on-campus housing options by adding 118 beds of student housing to its existing 605 beds. The University's strategic plan involves projects that will enable Saint Xavier to continue its evolution from a commuter campus to a full-time residential campus. Integral to the University's plan, is its objective is to provide 1000 units of on-campus student housing by 2009. As of Fall 2005, the University's 605 on-campus student housing beds were approximately 99% occupied.

To facilitate absorption of the forthcoming student housing beds, the University has negotiated leases in nearby multifamily apartment buildings to provide interim student housing space while the current projects are under development. Based on existing headcounts from the current interim near-campus housing, the University anticipates that both Rubloff Hall and the newly renovated apartment building on S. Pulaski Ave. in Oak Lawn will be fully occupied when both open in August 2006. The University initiated a similar arrangement to provide near-campus housing on an interim basis in 2001 and 2002, also prior to opening new on-campus housing facilities. The University expects to replicate its success in 2001 and 2002 this Fall by again achieving 100% occupancy immediately upon opening as students leasing interim near-campus housing relocate to the facilities to be financed with the bond proceeds.

The University believes on-campus housing is essential for providing its students with a comprehensive full-time, college experience enabling integration of educational and extracurricular activities.

### "LEED" Certification:

Additionally, the new 82-bed Rubloff Hall student housing facility will be the first university building in the Chicago Metropolitan Area to be constructed and certified according to Leadership in Energy & Environmental Design ("LEED") standards, a project of the U.S. Green Building Council. In recognition of Rubloff Hall's development as "LEED" compliant, the Illinois Clean Energy Community Foundation has awarded Saint Xavier a \$97,750 grant for construction of this building to LEED standards.

More information on LEED-certified buildings is located on the U.S. Green Building Council's web site at: http://www.usgbc.org.

Saint Xavier University 501(c)(3) Revenue Bonds Page 4

Preliminary Bond Resolution April 11, 2006 FM: Rich Frampton

#### FINANCING SUMMARY

Structure/

Security:

The Bonds will be secured by a Direct Pay Letter of Credit from LaSalle National Bank.

Term/

Interest Rate:

7-day Variable Rate Demand Bonds with a final maturity of 25 years. The most current average

weekly floating interest rate on 7-day floaters was 3.25% as of 3/15/2006.

#### **PROJECT SUMMARY**

Bond proceeds will be used to (i) finance the construction and equipping of a new, five-story, 82-bed dormitory to be located on Saint Xavier University's Chicago Campus at 3700 W. 103<sup>rd</sup> St. in Chicago (Cook County), IL 60655 and to be known as "Rubloff Hall", and (ii) to purchase, renovate, and equip an existing 12-unit apartment building [that will provide 36 student housing beds] located at 10114-10116 S. Pulaski Rd. in Oak Lawn (Cook County), IL 60453-4151. Additionally, bond proceeds may also be used to (iii) pay capitalized interest during construction, and (iv) to pay bond issuance costs and other project-related soft costs.

Proposed project costs include the following:

New Construction (Rubloff Hall):

\$8,200,000

S. Pulaski Building Acquisition (Oak Lawn):

900,000

Machinery & Equipment:

475,050

Architectural & Engineering:

680,600

Total

\$10,255,650

#### ECONOMIC DISCLOSURE STATEMENT

Applicant/

Saint Xavier University, 3700 W. 103rd Street, Chicago, IL 60655

Contact:

Ms. Susan L. Piros, Vice President for Business and Finance; (T) (773) 298-3031;

(F): (773) 298-3222; e-mail: piros@sxu.edu; web site: www.sxu.edu

Project name:

Saint Xavier University Series 2006 Bonds

Locations:

Saint Xavier University, Rubloff Hall, 3700 W. 103<sup>rd</sup> Street, Chicago, IL 60655, and 10114-10116

S. Pulaski Ave. Apartments, Oak Lawn, IL 60453-4151

Organization:

Illinois 501(c)(3) corporation

Board

Membership:

See attached list of Board of Trustees

Current Land Owner:

- Rubloff Hall is to be located on the Saint Xavier University campus on land already owned by the University.
- 10114-10116 S. Pulaski Apartments, Oak Lawn, IL: Laurmeg Services, LLC, 16W668 Therese Court, Hinsdale, IL 60521

Saint Xavier University 501(c)(3) Revenue Bonds Page 5

**Preliminary Bond Resolution** April 11, 2006 FM: Rich Frampton

#### **PROFESSIONAL & FINANCIAL**

Borrower's Counsel: DLA Piper Rudnick Gray Cary US LLP Chicago, IL

Borrower's

Consultant:

Marquette Associates

Chicago, IL Chicago, IL Nicole Roman

Auditor:

**TBD** 

PricewaterhouseCoopers LLP

**David Singer** 

Bond Counsel: Bank LOC:

Bank Counsel:

LaSalle National Bank

**TBD** 

ABN AMRO Financial Services, Inc.

Chicago, IL Chicago, IL

Peter Glick

Underwriter: Underwriter's

Counsel:

**TBD** 

Trustee:

LaSalle Bank, NA

Chicago, IL

Development

Consultants:

**TBD** 

Dober, Lidsky, Craig and Assoc., Inc.

Belmont, MA

Rating Agencies: General Contractors:

Henry Bros., Co.

Hickory Hills, IL

Tuitman Enterprises, Inc. ("TEI") Solomon Cordwell Buenz & Assoc. Oak Lawn, IL Chicago, IL

Architect: Issuer's Counsel:

Requested

#### LEGISLATIVE DISTRICTS

Chicago

Congressional:

3 Daniel Lipinski

35 Kevin Joyce

18 Edward D. Maloney

Oak Lawn

Daniel Lipinski 3 18 Edward D. Maloney

36 James D. Brosnahan

State Senate: State House:

Saint Xavier University 501(c)(3) Revenue Bonds Page 6

Preliminary Bond Resolution April 11, 2006 FM: Rich Frampton

# **Board of Trustees**

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Electrical Engineer & Project Manager
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Judith E. Hicks '69
President
Focused Health Solutions
Deerfield, Illinois

Sister Nancy Houlihan, R.S.M. '79 Mother McAuley Liberal Arts High School Chicago, Illinois

William Keyser President and CEO Florida Plastics International, Inc. Evergreen Park, Illinois

Sister Elizabeth Ann Linehan, R.S.M., Ph.D. Associate Professor Department of Philosophy St. Joseph's University Philadelphia, Pennsylvania Saint Xavier University 501(c)(3) Revenue Bonds Page 7 Preliminary Bond Resolution April 11, 2006 FM: Rich Frampton

Darrell B. Jackson '81 President, Illinois West Region The Northern Trust Oak Brook, Illinois

Sheila King '69
Sheila King Public Relations

Mary Clare Loftus '65 Western Springs, Illinois

Chicago, Illinois

Patricia A. Morris, Ph.D. '83 Hoover & Associates Orland Park, Illinois

Larry R. Rogers Sr. '74 Attorney at Law Power, Rogers & Smith, P.C. Chicago, Illinois

Kenneth A. Skopec Vice Chairman MB Financial Corporation Chicago, Illinois

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President and Chairman of the Board
McDonough Associates, Inc.
Chicago, Illinois

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President
Continental Air Transport, Inc.
Chicago, Illinois

Honorable Patrick J. O'Malley Palos Park, Illinois

Sister Georgine Scarpino, R.S.M., Ph.D. Pittsburgh, Pennsylvania

C. Carney Strange, Ph.D.
Professor
Department of Higher Education
and Student Affairs
Bowling Green State University
Bowling Green, Ohio

Suzanne Velasquez-Sheehy Principal Clissold Elementary School Chicago, Illinois

James C. Tyree Chairman & CEO Mesirow Financial Chicago, Illinois

Thomas J. Nessinger Former Partner Arthur Andersen & Company Chicago, Illinois To: Members of the IFA Board of Directors

From: Steven Trout

Date: April 1, 2006

Re: Request to Change the Rate of Interest on a Participation Loan to S&B Investments

#9781-PL

The IDFA Board approved a \$200,000 participation in a \$700,000 loan made by West Pointe Bank of Belleville on July 11, 2002. This loan, together with subordinated loans from DCEO and St. Clair County and capital contributed by the company funded the: purchase of a 12,000 square-foot light manufacturing facility, construction of an adjoining maintenance building and upgrade to S&B Investments' existing building.

S&B Investments is a Missouri general partnership formed in 1986 to own production facilities and administrative offices occupied by By-Prod Corporation and The Siris Group. By-Prod Corporation is an Illinois S-Corporation established in 1983 that is the nation's largest producer of raw fetal bovine serum. This product is used primarily by doctors and researchers to promote cell growth. The Siris Group, is a Missouri Limited Liability Company formed in 1995 to produce equine, porcine, and non-fetal bovine serum, using a similar process to the one used by By-Prod Corporation.

IDFA's commitment provided for a 10-year term with interest fixed for the first three years. Accordingly, this request is seeking no extension of credit amounts or terms other than a change in rate, as provided in the original loan agreement.

West Pointe Bank wishes to reset its rate of interest to 7.25% for the next 3 years. Pursuant to the Participation Agreement, the rate of interest that the Authority would be entitled to receive in that case would be 5.75%, or 1.50% below the Bank's interest rate.

S&B Investments has consistently made its payments on time, according to officers at the Bank. The Bank withheld payments for the past couple of months because of confusion on the part of Bank staff over the mechanics of resetting the rates of interest and calculating amounts owed to the Authority. IFA Staff has worked with the Bank to resolve that situation and the Authority is now current on this participation.

Staff recommends approval of this request.

# ILLINOIS DEVELOPMENT FINANCE AUTHORITY **BOARD SUMMARY**

July 11, 2002

Project:

S & B Investments

#### **STATISTICS**

Project Number: 9781-PL

Amount:

\$200,000

Type:

Participation Loan

PA:

Marcia Cochran & Steve Trout

Location:

Caseyville, IL

SIC Code:

283605

#### **BOARD ACTION**

Purchase of Participation Loan from West Pointe Bank and Trust Company, Belleville, Illinois \$200,000 IDFA funds at risk

Collateral is pari passu first position on project assets with the Bank, DCCA, and St. Clair County Staff recommends approval

#### **PURPOSE**

Land acquisition, purchase/expansion of existing buildings, and purchase/installation of new equipment.

#### **VOTING RECORD**

Initial board consideration; no voting record.

#### **SOURCES AND USES OF FUNDS**

Sources:

Total

**IDFA** Bank

\$ 200,000 250,000 Uses:

**Project Costs** 

\$1,065,720

**DCCA** 

250,000 St. Clair County

200,000

**Equity** 

\$165,720 \$1,065,720

Total

\$1,065,720

#### **JOBS**

Current employment:

75 (U.S.A) N/A

Projected new jobs: Construction jobs:

23 (Illinois) 10

Jobs retained:

## **BUSINESS SUMMARY**

Background:

S & B Investments (S & B or the "Borrower") is a Missouri general partnership, formed in 1986, which owns production facilities and administrative offices occupied by By-Prod Corporation and The Siris Group. Mr. Rick Schiff, Mr. Keith Busch, and By-Prod are equal partners of S & B. In addition to the project site in Caseyville, Illinois, S & B owns property in St. Louis, California and Florida. Mr. Schiff and Mr. Busch are also stockholders of the two production companies that operate at the subject facilities, By-Prod and Siris Group, LLC.

By-Prod Corporation (BYP, the "Tenant" or "Guarantor") is an Illinois S Corporation established in 1973, and is the largest independent producer of raw fetal bovine serum in the USA. BYP's corporate headquarters are located in St. Louis, with processing facilities in Florida, California, and now Caseyville, Illinois (the project). BYP also employs collection technicians in other states. By-Prod has a 33% ownership stake in S & B and a 35% ownership stake in Siris Group, the entity described below

S & B Investments Participation Loan Page 2

Fetal bovine serum is derived from fetal bovine blood, primarily in packinghouses where the host animal is slaughtered. The fetal bovine blood is shipped overnight and processed the next day at one of their facilities. The process removes the solids (red and white cells, platelets) and the remaining material composes the fetal bovine serum. The serum is flash frozen and stored in a holding freezer at zero degrees Fahrenheit. BYP's customers further process the fetal bovine serum by sterile filtration. The end users of the product are generally research doctors and scientists who use the fetal bovine serum for promoting cell growth. Fetal bovine serum is the purest animal serum available and therefore it is the premium animal serum. BYP employs 55 people.

The Siris Group, LLC (TSG, the "Co-Tenant" or "Co-Guarantor") is a Missouri Limited Liability Company, formed in 1995. TSG produces donor equine, porcine and non-fetal bovine serum. The serum produced by TSG is generally used for the same purposes as the fetal bovine serum. Because the serum is derived from donor animals and less pure (as compared to the fetal animals) the selling prices and costs of the products are substantially lower than those of BYP. TSG employs 20 people.

#### Description:

The project includes the purchase of a 12,000 sq. ft. light manufacturing facility and the construction of an adjoining 4,800 sq. ft. maintenance building on 6.83 acres in Caseyville, Illinois (St. Clair County). The existing building will require installation of electrical, HVAC and plumbing, mechanical and interior finish construction. The site also includes a cold storage building to house the 3,200 sq. ft. freezer to be purchased and installed. Related mechanical equipment is also included in the project.

The fair market appraisal value of the real estate and freezer, dated April 8, 2002, is \$1,066,000.

#### Remarks:

In addition to the IDFA Participation Loan request of \$200,000, the Department of Commerce and Community Affairs has approved an application request for \$250,000 under their Participation Loan Program. St. Clair County Intergovernmental Grants Department has approved a direct loan for \$200,000. All financing entities will share in the collateral on a pro-rata pari passu first position with West Pointe Bank and Trust Company of Belleville, Illinois.

#### Financials:

Reviewed Financial Statements of S & B Investments - Fiscal Years 1999-2001
Reviewed Financial Statements of By-Prod Corporation - Fiscal Years 1999-2001
Reviewed Financial Statements of The Siris Group, LLC - Fiscal Years 1999-2001
Projected Financial Statements of the three entities stated above- Fiscal Years 2002-2003
Personal Financial Statement of Rick and Judith Schiff
Personal Financial Statement of Keith and Vicki Busch

#### Discussion:

- The above financial spreadsheet is a consolidation of all three companies prepared by Staff for the purpose of showing ratio calculations. The consolidation includes adjustments to avoid doublecounting revenues, expenses, assets and liabilities among the three entities. These adjustments are minor, totaling less than 5% of revenues and expenses, 10% of assets and 14% of liabilities. In reality, the source of debt service payment will be lease payments from the two operating companies, By-Prod Corporation and The Siris Group.
- Income tax liabilities of all three entities are paid by the stockholders (common ownership) through the distribution of dividends, which is common practice.
- Revenue is based on the following: The serum produced by the two operating companies are commodities, which fluctuate in price. The companies focus is on the gross profit per liter. The target gross profit is \$28 to \$32 per liter. Historically, the two production companies have been able to meet this target.

S & B Investments Participation Loan Page 3

Included in current liabilities are two lines of credit that will remain in place after loans for this project close. Cass Commercial Bank maintains a \$4 million line of credit that is secured by By-Prod's inventory, accounts receivables and equipment. As of 12/31/01, \$1.7 million was outstanding on this facility. Southwest Bank had \$391,300 outstanding on a line secured by The Siris Group's inventory, accounts receivable and equipment.

# PROJECT SUMMARY

The project includes the purchase of a 12,000 sq. ft. light manufacturing facility and the construction of an adjoining 4,800 sq. ft. maintenance building on 6.83 acres in Caseyville, Illinois (St. Clair County). The existing building will require installation of electrical, HVAC and plumbing, mechanical and interior finish construction. The site plan also includes construction of a 4,200 sq. ft. cold storage building to house the 3,200 sq. ft. freezer to be purchased and installed. All mechanical, machinery and equipment is associated with the freezer and will be included as an appurtenance to the mortgaged real estate. Project costs are estimated as follows:

Land	\$ 36,275
Buildings & Improvements	860,945
Freezer Box & Mechanical	150,000
Machinery and Equipment	18,500

Total \$1,065,720

## ECONOMIC DISCLOSURE STATEMENT

Applicant:

S & B Investments

Project name: Location: By Prod Corporation and The Siris Group, LLC 1201 West Lincoln, Caseyville, IL 62232

Organization:

: General Partnership

State:

Missouri

Ownership:

Borrower Tenant Co-Tenant

Rick Schiff 33.33% Rick Schiff 60% Rick Schiff 32.5% Keith Busch 33.33% Keith Busch 40% Keith Busch 32.5% By-Prod Corp 33.33% By-Prod 35.0%

## **PROFESSIONAL & FINANCIAL**

Borrower's Counsel: Bini, Steib, Reid & Kohn St. Louis, MO Christopher Reid Accountant: Humes & Barrington St. Louis, MO Brian Humes Bank: West Pointe Bank & Trust Company Belleville, IL James Kuehn General Contractor: Howard Construction Company Caseyville, IL Tim Howard

# LEGISLATIVE DISTRICTS

Congressional: 12 Jerry Costello State Senate: 57 James Clayborne, Jr. State House: 113 Thomas Holbrook

# **MEMORANDUM**

TO: IFA Board of Directors

FROM: Jim Senica

**DATE:** April 11, 2006

**RE:** Excel Foundry and Machine, Inc.

Project No. B-LL-TX-673

Excel Foundry and Machine, Inc. is an air set foundry utilizing centrifugal force and permanent molds to manufacture and market precision bronze, brass, aluminum and steel cast replacement parts for mining and rock-crushing equipment used by mining and aggregate industries as well as components used in turbine powered generation operations.

Commerce Bank, N.A. and Excel Foundry and Machine, Inc. have requested that IFA approve a 6-month extension to October 11, 2006, on IFA's commitment to its Participation Loan. IFA is committed to the financing after the building construction and the acquisition of new machinery and equipment is complete and the long-term financing is established. The Board originally approved this project on October 11, 2005, with the usual six-month commitment, expiring on April 11, 2006. Construction is nearing completion after the Company had experienced delays in receiving needed building materials.

Staff has re-reviewed the financial condition of the applicant with the lender and concluded that the financial condition of the Company remains strong and has not materially changed since October 11, 2005, when the loan was originally presented to the IFA Board.

A copy of the original project summary presented for Board approval is included with this memorandum for your review.

Staff recommends approval of the request.

The voting record of this Participation Loan approval at the December 7, 2004, Board meeting is as follows:

Ayes: 10 Absent: 4 (DeNard, Fuentes, Goetz & Nesbitt)

Nays: 0 Abstentions: 0

# ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** October 11, 2005

Deal: Excel Foundry and Machine, Inc.

**STATISTICS** 

Deal Number:

B-LL-TX-673

Type: Location: Participation Loan

Pekin

**Amount** 

\$1,000,000

IFA Staff:

Jim Senica

#### **BOARD ACTION**

Purchase of Participation Loan from Commerce Bank, N.A. - Peoria

\$1,000,000 IFA Treasury Funds at risk.

Collateral is pari passu first position with the bank.

Staff recommends approval of a resolution subject to the Bank covenants noted on page 3 of this report.

#### **PURPOSE**

Expansion of an industrial building and acquisition of manufacturing machinery and equipment.

# VOTING RECORD

Initial board consideration, no voting record. However, IFA currently has two other participation loans with this borrower, an original \$237,500 loan with a paid-down balance of \$186,000 as of August 23, 2005, proceeds of which were used to construct a 14,000 square foot industrial building addition and an original \$795,000 loan with a paid-down balance of \$737,500 as of August 23, 2005, proceeds of which were used to finance the acquisition of manufacturing machinery and equipment and reconfiguration of an industrial building. The first loan is secured by a pro-rata share of a \$2.09 million first mortgage on the project real estate with Commerce Bank, N.A. - Peoria. The second loan is secured by a pro-rata first lien on all business assets and a 2<sup>nd</sup> mortgage on the project real estate again with Commerce Bank, N.A, - Peoria. At its October 12, 2004 Board meeting, the IFA Board approved a \$1,000,000 participation loan to Excel Crusher Technologies, L.L.C. secured by a pro-rata share of a \$1.8 million first mortgage on the project real estate and a pro-rata share of a \$540,000 first position on the project machinery and equipment. Since this approval, 51% of Excel Crusher has been sold as outlined in an amendment memorandum presented to the IFA Board at the September 13th meeting.

## **SOURCES AND USES OF FUNDS**

Sources:

\$1,000,000

**Uses: Project Costs** 

\$2,250,000

Commerce Bank, N.A.

1,250,000

Total

Total

\$2,250,000

#### **JOBS**

Current employment: Jobs retained:

110 N/A Projected new jobs:

10

Construction jobs:

15

#### **BUSINESS SUMMARY**

Background:

Excel Foundry and Machine, Inc., an Illinois S corporation, was established in 1932 and was purchased from the original owner by Merrill Parsons in 1975. Merrill Parsons has worked for the Company since 1966 and remains as the Company's chairman. Merrill's sons, Doug and Rick, hold the positions of President and Director of Sales respectively.

Description:

Excel Foundry and Machine, Inc. is an air set foundry utilizing centrifugal force and permanent molds to manufacture and market precision bronze, brass, aluminum and steel cast replacement parts for mining and rock-crushing equipment used by mining and aggregate industries as well as components used in turbine power generation operations. Excel is a leading supplier to both the original equipment manufacturers and the world-wide after-market for replacement parts, serving in excess of 3,000 customers in over 30 countries. The Company has the capacity to produce castings up to 30,000 pounds and accurately machine parts up to 120" in diameter.

Remarks:

Excel Foundry and Machine, Inc. has demonstrated its leadership in the industry and commitment to uncompromised quality by becoming the first non-ferrous foundry in the United States to achieve ISO 9001 certification in 1995. The Company also recently received the Illinois Governor's Export Award.

In keeping with its industry leadership role, Excel Foundry has been growing at an exceptional rate requiring additional investment in equipment and plant expansion. The acquisition of additional new machinery and equipment and further expansion of their existing facility will address their current capacity issue which has inhibited their ability to produce enough inventory to satisfy demand and precipitate shipping of product behind schedule.

## **FINANCING SUMMARY**

Borrower:

Excel Foundry and Machine, Inc.

Security:

Pro-rata position "pari passu" with Commerce Bank, N.A. – Peoria on the project real estate, new equipment being acquired and a lien on the Company's business assets. (IFA and the Bank currently hold first and second mortgages, as referenced on page 1 of this report, on the real estate and thus would be adding to their current mortgage positions.) Staff recognizes that in the event of default with respect to this loan, standard wording in IFA's participation agreement states that the IFA/Bank loan will be paid prior to any other loan including the line-of-credit that the

borrower has established with the Bank.

Structure:

Based on the guidelines of the Participation Lending Program, IFA's interest rate will be 200 basis points below what the Bank is charging the customer. The Bank's interest rate will be fixed at 6.17% for the \$1,000,000 equipment portion of the financing over a 5-year fully amortized term of the loan. The Bank's interest rate on the \$1,250,000 real estate portion of the financing will also be fixed at 6.17% for a 5-year term, but this portion will be amortized over a 10-year period.

Excel Foundry and Machine, Inc.

Page 3

Annual financial statements of Excel Foundry and Machine, Inc. Covenants:

Vendor invoice on the equipment being purchased

Proof of insurance on the collateral

Certified appraisal of Company's real estate prior to closing

## PROJECT SUMMARY

The proposed project involves the acquisition of new manufacturing machinery and equipment and the expansion of the Company's existing industrial building.

Project costs are estimated as follows:

**Building Construction** 

\$1,250,000

Machinery & Equipment Acquisition

1,000,000

Total

\$2,250,000

The proposed project will provide the applicant with the additional capacity needed to accommodate the growing demand for its products and services.

## **ECONOMIC DISCLOSURE STATEMENT**

Project name:

Excel Foundry and Machine, Inc.

Location:

14463 Wagonseller Road Pekin, Illinois 61554 (Tazewell County)

Applicant:

Excel Foundry and Machine, Inc.

Organization:

Illinois S corporation

### **PROFESSIONAL & FINANCIAL**

Accountant:

Wolf, Tesser & Co. CPA's

Peoria, Illinois

Jim Wolf

Bank:

Commerce Bank, N.A. - Peoria

Peoria, Illinois

Brian Egeberg

Borrowers Counsel: Hush & Eppenberger LLC

Peoria, Illinois

David Higgs

Bank Counsel:

Elliss, Keyser, Oberle & Dancey PC

Pekin, Illinois

Bill Streeter

IFA Counsel:

Dykema Gossett PLLC

Chicago, Illinois

Darrell Pierce

### LEGISLATIVE DISTRICTS

Congressional:

18 - Ray LaHood

State Senate:

45 - Claude Stone

State House:

89 - Keith P. Sommer

#### CONFIDENTIAL INFORMATION

Est fee:

\$41,700 (First year's interest)

Financials:

Audited financial statements of Excel Foundry and Machine, Inc. for years 2000 through 2004. Projected financial information of Excel Foundry and Machine, Inc. for years 2005 through 2006

	Year Ended February 28						
	<u>2000</u>	<u>2001</u>	<u>2002</u>	2003	<u>2004</u>	2005	<u>2006</u>
	(Dollars in 000's)						
Income Statement							
Sales	10,954	11,058	11,970	12,881	16,101	23,178	28,889
Net income	552	20	766	1,154	1,366	1,866	2,311
Balance sheet							
Current assets	4,852	5,187	5,403	6,440	8,166	10,048	12,130
PP&E	4,526	4,438	4,027	4,150	4,327	6,037	8,271
Other assets	<u>458</u>	<u>465</u>	<u>64</u>	<u>73</u>	<u>86</u>	<u>980</u>	<u>1,467</u>
Total assets	<u>9,836</u>	10,090	<u>9,494</u>	<u>10,663</u>	<u>12,579</u>	<u>17,065</u>	<u>21,868</u>
Current Liabilities	1,240	2,237	1,505	1,375	2,892	5,861	7,692
Debt	2,210	2,113	1,980	2,256	2,117	3,324	5,198
Equity	<u>6,386</u>	<u>5,740</u>	<u>6,009</u>	<u>7,032</u>	<u>7,570</u>	<u>7,880</u>	<u>8978</u>
Total liab. & equity	<u>9,836</u>	<u>10,090</u>	<u>9,494</u>	10,663	<u>12,579</u>	<u>17,065</u>	21,868
m .							
Ratios							
Debt service coverage	4.95	1.03	4.20	4.15	4.69	2.49	2.29
Current ratio	3.91	2.32	3.59	4.68	2.82	1.71	1.57
Debt/equity	0.37	0.39	0.35	0.28	0.31	0.48	0.66

Discussion:

Excel Foundry and Machine, Inc. has a consistent earnings history as evidenced by 17 years of excellent financial results. (In fact, the company has just experienced 24 consecutive months of record sales.) Results for fiscal year-end February 28, 2004, for example, indicate a net profit of \$1.37 million on sales of \$16.1million. Even more impressive is the fact that FY 2005 projections in an earlier loan presentation to the Board anticipated FY 2005 revenues to be near \$17.1 million; actual revenues earned for the period were \$23.18 million, representing a nearly 44% increase over 2004 results, with a net profit of \$1.87 million.

While revenues increased, COGS remained steady at 64% of revenues. Management feels Excel has realized efficiencies in the foundry and machining areas which aided in keeping COGS steady as material costs continue to rise. 5/31/05 interim statements show continued increases in revenue for the first 3 months of their fiscal year and management is expecting another record year in sales. Based on the growing demand for aggregate, management is expecting the Company to sustain growth at a fast rate for the next 5 years before reaching a conservative level of expansion.

Balance sheet trends include a significant increase in receivables and inventories over 2/28/04 amounts. Inventory growth is spurred by revenue growth and the lead time required for it. Excel will typically make a run of several parts of the same type to minimize backorders. Inventory in days remained virtually constant at 172 days from 171 days in the prior year. Excel has invested heavily in fixed assets, primarily buildings and equipment, to increase production to keep up with demand. Total assets grew from \$12.58 million to \$17.06 million.

Current liabilities continued to grow as the Company's payables grew and they used the Bank's line of credit. Long term debt increased due to a building addition and equipment acquisition.

Excel Foundry and Machine, Inc. Page 5

The company has access to a \$4,000,000 revolving line of credit for operating purposes secured by receivables and inventory with Commerce Bank, N.A. – Peoria. The company had an outstanding balance of \$4,000,000 as of August 15, 2005.

The Bank's sizeable commitment and attractive pricing is attributable to its confidence in management.

## **MEMORANDUM**

**TO:** IFA Board of Directors

FROM: Jim Senica

**DATE:** April 11, 2006

**RE:** Pere Marquette Hotel Associates, L.P. Participation Loan Extension Request

Project No. B-LL-TX-582

The Hotel Pere Marquette is a historic, full service hotel located in the heart of Peoria's business and entertainment district.

National City Bank and Pere Marquette Hotel Associates have requested that IFA approve a 6-month extension to October 12, 2006, on IFA's commitment to its Participation Loan. IFA is committed to the financing after the Hotel's refurbishment is completed and the long-term financing is established. The Board originally approved this project on April 12, 2005, with the usual six-month commitment, expiring on October 12, 2005, and a six-month commitment extension expiring on April 12, 2006. The hotel is currently undergoing an extensive renovation that will completely revitalize its 288 rooms, conference and banquet facilities, hotel lobby and dining facilities to insure that this hotel property, very important to the City of Peoria, maintains its vitality to assist in fostering downtown economic development. The banquet and conference rooms' renovations as well as many of those relating to the guest rooms and hallways have been completed and management's expectation is that the full renovation should be finished in late summer of this year. Management has indicated that higher than anticipated occupancy of the hotel during key potential construction periods, difficulties in obtaining needed materials because of the hurricane disasters in the Gulf Coast region and the mandated use by Caterpillar of local contractors all have contributed to delays in completing the project.

Staff has re-reviewed the financial condition of the applicant with the lenders and management during a lengthy meeting convened by management. 2005 year-end financial statements of the hotel indicated that the hotel did sustain a small loss of approximately \$11,000. Hotel management attributed the loss primarily to the fact that some conventions booking rooms in advance did not use the hotel in 2005 because of concern construction may have interfered with their events. Advanced bookings are up for 2006 and revenues for the beginning of the year have rebounded as well. A copy of the original project summary presented for Board approval is included with this memorandum to provide a complete overview of the project.

Staff recommends approval of the request.

Pere Marquette Hotel Associates, L.P. Page 2

The voting record of this Participation Loan as originally approval at the April 12 2005, Board meeting is as follows:

Ayes:

10

Absent:

3 (Goetz, Herrin, Leonard)

Nays:

0 .

Abstentions: 0

# ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Deal: Pere Marquette Hotel Associates, L.P.

# **STATISTICS**

Deal Number:

B-LL-TX-582

Type:

Participation Loan

Location: Peoria Amount

\$1,000,000

IFA Staff:

Jim Senica

## **BOARD ACTION**

Purchase of Participation Loan from National City Bank - Peoria

\$1,000,000 IFA Treasury Funds at risk.

Collateral is pari passu first position with the banks listed below under the caption "Sources".

Staff recommends approval.

## **PURPOSE**

Loan proceeds will be used to finance the refurbishment of the 288-room Hotel Pere Marquette and to pay off the remaining existing mortgage on the building.

# **VOTING RECORD**

Initial board consideration, no voting record.

# SOURCES AND USES OF FUNDS

Sources:

\$1,000,000 **IFA** 2,500,000 National City Bank 1,500,000 Commerce Bank

Heartland Bank Caterpillar, Inc. Partnership Equity

Total

**Uses: Project Costs** 

1,000,000 1,400,000

745,000 \$8,145,000

**JOBS** 

Current employment: Jobs retained:

200 200

Total

Projected new jobs:

5

50

\$8,145,000

\$8,145,000

Construction jobs:

#### **BUSINESS SUMMARY**

Background:

Pere Marquette Hotel Associates, L.P. is a limited partnership that owns the Hotel Pere Marquette in Peoria, Illinois. The partnership acquired the hotel in 1982 and undertook a major renovation of the hotel at that time. The partnership invested \$4.5 million in capital, secured bond financing in the amount of \$13 million and secured a \$2 million UDAG grant for the construction of a 240-space parking garage for the exclusive use of the hotel. During its ownership period, the partnership invested \$5 million in refurbishment, paid off over \$10.5 million in bond financing and repaid \$2 million of the UDAG grant. The partnership now desires to undertake a \$5 million renovation of the hotel and pay off the remaining outstanding bonds which will terminate existing credit enhancement costs. To accomplish this, the partnership is seeking \$6 million in first mortgage financing from a consortium of local banks and IFA. Caterpillar, Inc., Peoria's largest employer, will lease one floor (30 guestrooms) of the hotel (annual lease payments of \$1,160,000 payable quarterly in advance) and provide \$1.4 million of additional funds for the hotel's renovation project.

Description:

Built in 1926 at a cost of \$2.5 million (a substantial amount of money even by today's standards) and opened in 1927, the Hotel Pere Marquette is a full service hotel located in the heart of Peoria's business and entertainment district. The hotel is 15 minutes from the greater Peoria Regional Airport (with complimentary shuttle service), 2 blocks from Caterpillar World Headquarters, 4 blocks from the Illinois riverfront attractions and the closest hotel to the Peoria Civic Center (1/2 block away). In fact, the City and the Civic Center consider this hotel to be the primary hotel for the Civic Center activities. (It is important to note that the Civic Center will be doubling its size with a \$60 million expansion in the next year to accommodate larger conventions and entertainment acts, bringing much additional business to the hotel.)

The extensive renovation, completed by the partnership in 1984, resulted in a hotel of very contemporary standards while maintaining the historic ambience of the original building. The property was placed on the National Register of Historic Places immediately after the renovation.

The Hotel Pere Marquette includes 288 guest rooms and suites (251 guest rooms, 6 VIP Jacuzzi suites, 13 hospitality suites and 18 junior suites), including two floors designated for Caterpillar Corporate customers. The hotel maintains up-scale, full-service dining in "Carnegie's", coffee shop service in the American Café, entertainment in the Rendevous Lounge, room service, gift shop, over 18,000 square feet of meeting space, including 7,500 square feet of the hotel's grand Marquette Ballroom, irons/ironing boards, coffee maker and hair dryer in each room, complete fitness center and free parking in the attached parking deck. In its 78 years of operations, the hotel has played host to several U.S. Presidents, other Heads of State and International dignitaries as well as many popular entertainers.

Remarks:

The \$5,000,000 renovation of the hotel will encompass the following items:

- HVAC system upgrade
- Exterior improvements and updates
- · Reconfiguration and updates to the restaurants, ballrooms, reception and lobby areas
- Renovation and upgrade to 263 of the 288 rooms including new beds, wall coverings, fixtures, artwork and addition of desks
- Upgrade of corridors including lighting, wall coverings and carpeting

Operations:

The following table summarizes information from a report, dated June 15, 2004, prepared by Horwath Horizon Hospitality Advisors, LLC. The Company was hired by Pere Marquette Hotel Associates, L.P. to complete a performance review of the Hotel. They identified three distinct competitive market sets of lodging properties that included downtown Peoria competitors and full-service hotels in Springfield, Illinois, with which the Hotel Pere Marquette also competes for in-state meeting business.

Pere Marquette Hotel Associates, L.P. Participation Loan Page 3

FM: Jim Senica

	Competit	ive Set		Peoria MSA		Hotel Pere Marquette			
	Occupancy	ADR	RevPAR	Occupancy	ADR	RevPAR	Occupancy	ADR	RevPAR
1998	58%	\$71	\$41	65%	\$57	\$37	64%	\$74	\$47
1999	56%	\$75	\$42	63%	\$59	\$37	62%	\$75	\$46
2000	57%	\$75	\$43	57%	\$60	\$34	59%	\$76	\$45
2001	60%	\$76	\$46	61%	\$61	\$37	57%	\$80	\$45
2002	60%	\$76	\$46	60%	\$62	\$37	57%	\$79	\$45
2003	59%	\$78	\$46	61%	\$61	\$37	61%	\$80	\$49

The hotels included in the competitive set are shown below:

Competitive Set	
Property	Rooms
Hilton Springfield	366
Holiday Inn Peoria City Center	327
Renaissance Springfield Hotel	316
Hotel Pere Marquette	288
Crowne Plaza Springfield	288
Radisson of Peoria (Formerly Jumers Castle Lodge)	175
Mark Twain Hotel Peoria	110
Staybridge Suites Peoria	<u>106</u>
Total	<u>1,976</u>

The information presented above indicates that the Hotel Pere Marquette's occupancy rates and revenues per available room (RevPAR) exceed those of the hotels in the competitive set in 4 of the 6 years presented. Except for years 2001 and 2002 (when business and convention travel was severely curtailed following the 9/11 events) the Pere Marquette's occupancy virtually mirrored those experienced by other hotels in the Peoria MSA. Because of the generally higher room rates at the Pere Marquette, revenues earned per available room exceeded those of most other hotels in the Peoria market.

It is important to note that a new hotel project, Embassy Suites, is scheduled to begin construction in East Peoria in late 2005. Although not located as near to the Peoria Civic Center or the other downtown Peoria attractions as the Pere Marquette is, the amenities geared toward business travel usually associated with an Embassy Suites property will provide additional competition to all hotels in the Peoria area.

#### **PROJECT SUMMARY**

The proposed project involves the renovation of the 288-room Hotel Pere Marquette located at 501 Main Street in Peoria and the repayment of existing debt. Proceeds will be used as follows:

Renovation	\$5,000,000	(Bank & IFA loan)
Pay off existing TE bond	1,000,000	(Bank loan)
•	881,667	(Caterpillar, Inc.)
Pay off existing taxable bond	504,167	(Caterpillar, Inc.)
Hotel working capital	14,166	(Caterpillar, Inc.)
Pay off City of Peoria note	245,000	(Partnership equity)
Pay garage purchase option obligation	n 500,000	(Partnership equity)

Total \$8,145,000

The proposed project is extremely important to the City of Peoria as the hotel serves as a focal point in the revitalized downtown area. Additionally, the hotel is considered to be the primary hotel of the Civic Center and with the impending expansion of that facility, it is of the utmost importance that the hotel be refurbished to accommodate the increased convention and entertainment business anticipated.

Pere Marquette Hotel Associates, L.P. Participation Loan Page 4

FM: Jim Senica

# Strengths of the Project include:

- Caterpillar involvement Caterpillar employees/vendors/customers provide the hotel with annual occupancy of over 20%. Current contracts have room rates ranging from \$60 to \$89 per night. The new lease sets rates at \$106 a night for 10,950 nights. This increase would boost revenue by \$300,000 annually. In addition, Caterpillar will infuse \$100,000 every 2 years for capital improvements.
- Location The hotel is located in the center of the downtown area 1/2 block from the Peoria Civic Center and within a short walk of the site of the proposed new \$60,000,000 Lakeview and Catepillar museums.
- More manageable debt service. Some of the bonds being retired carried interest rates nearing 10%; the new proposed financing will be closer to the mid 5% range.

## **ECONOMIC DISCLOSURE STATEMENT**

Project name:

Hotel Pere Marquette Renovation

Location:

501 Main Street Peoria, Illinois 61602 (Peoria County)

Applicant:

Pere Marquette Hotel Associates, L.P.

Organization:

Limited Partnership

### PROFESSIONAL & FINANCIAL

Accountant:

Bank:

Meyer Hoffman CPA's National City Bank

Kansas City, KS Peoria, Illinois

Christine Ritchie Rick Sems

Borrowers Counsel:

Davis & Campbell LLC

Peoria, Illinois Chicago, Illinois Robert Coletta

IFA Counsel:

Dykema Gossett PLLC

Darrell Pierce

## LEGISLATIVE DISTRICTS

Congressional:

18 - Ray LaHood

State Senate:

37 - Dale E. Risinger

State House:

73 - David R. Leitch

### RESOLUTION No. 2006-22

AMENDATORY RESOLUTION AMENDING AND RESTATING IN ITS ENTIRETY, THE RESOLUTION ADOPTED BY THE ILLINOIS FINANCE AUTHORITY (THE "AUTHORITY") ON DECEMBER 6, 2005 AUTHORIZING THE ISSUANCE OF THE AUTHORITY'S GE CAPITAL PUBLIC FINANCE, INC. REVENUE BONDS (SINAI HEALTH SYSTEM AND MOUNT SINAI HOSPITAL MEDICAL CENTER OF CHICAGO) SERIES 2005; AUTHORIZING THE ISSUANCE OF THE AUTHORITY'S GE CAPITAL PUBLIC FINANCE, INC. REVENUE BONDS (MOUNT SINAI HOSPITAL MEDICAL CENTER OF CHICAGO), SERIES 2006 (COLLECTIVELY, THE "BONDS") IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$7,300,000, THE PROCEEDS OF WHICH ARE TO BE LOANED TO MOUNT SINAI HOSPITAL MEDICAL CENTER OF CHICAGO, AN ILLINOIS NOT FOR PROFIT CORPORATION ("MSH"), TO (I) REFINANCE CERTAIN TAXABLE INDEBTEDNESS, THE PROCEEDS OF WHICH WERE USED TO ACQUIRE A GE PICTURE ARCHIVING AND COMMUNICATIONS SYSTEM, (II) FINANCE, REFINANCE AND REIMBURSE ALL OR A PORTION OF THE COSTS OF ACQUIRING AND EQUIPPING CERTAIN HEALTH FACILITIES OWNED OR OPERATED, OR TO BE OWNED OR OPERATED, BY MSH, INCLUDING, BUT NOT LIMITED TO, THE ACQUISITION OF DIAGNOSTIC RADIOLOGICAL EQUIPMENT, DIAGNOSTIC CARDIOLOGY EQUIPMENT, AS WELL AS PATIENT MONITORING EQUIPMENT AND BED REPLACEMENT, (III) PROVIDE ONE OR MORE DEBT SERVICE RESERVE FUNDS FOR THE BENEFIT OF ALL OR A PORTION OF THE SERIES 2006 BONDS, IF DEEMED NECESSARY OR DESIRABLE, (IV) PAY A PORTION OF THE INTEREST TO ACCRUE ON THE SERIES 2006 BONDS, IF DEEMED NECESSARY OR DESIRABLE, AND (V) PAY CERTAIN COSTS INCURRED IN CONNECTION WITH THE ISSUANCE OF THE SERIES 2006 BONDS AND THE REFINANCING OF SUCH TAXABLE INDEBTEDNESS, ALL AS PERMITTED BY THE ILLINOIS FINANCE AUTHORITY ACT (THE "ACT"); AUTHORIZING THE EXECUTION OF THAT CERTAIN MASTER FINANCING AGREEMENT APRIL 1, 2006 (THE "MASTER FINANCING DATED AS OF AGREEMENT"), AMONG THE AUTHORITY, MSH AND GE CAPITAL PUBLIC FINANCE, INC., AND ONE OR MORE SCHEDULES THERETO (EACH, A "SCHEDULE" AND, COLLECTIVELY, THE "SCHEDULES"), PURSUANT TO WHICH THE SERIES 2006 BONDS WILL BE ISSUED AND MSH WILL AGREE TO PROVIDE AMOUNTS SUFFICIENT TO REPAY THE SERIES 2006 BONDS, AND WHICH MASTER FINANCING AGREEMENT AND SCHEDULE(S) WILL SET FORTH THE TERMS AND PROVISIONS OF AND THE SECURITY FOR THE SERIES 2006 BONDS; AUTHORIZING THE EXECUTION AND DELIVERY OF ONE OR MORE ESCROW AGREEMENTS, AMONG THE AUTHORITY, MSH, GE CAPITAL PUBLIC FINANCE, INC. AND WELLS FARGO BANK, N.A., AS ESCROW AGENT (THE "ESCROW AGENT"), PURSUANT TO WHICH THE PROCEEDS OF ONE OR MORE OF THE SERIES 2006 BONDS WILL BE HELD BY THE ESCROW AGENT UNTIL DISBURSED IN ACCORDANCE WITH THE PROVISIONS OF SUCH ESCROW AGREEMENT(S); APPROVING THE EXECUTION AND DELIVERY OF ONE OR MORE GUARANTIES FROM SINAI HEALTH SYSTEM, AN ILLINOIS NOT FOR PROFIT CORPORATION ("SHS"), PURSUANT TO WHICH SHS WILL GUARANTEE THE PAYMENT OBLIGATIONS OF MSH WITH RESPECT TO THE SERIES 2006 BONDS AND UNDER THE MASTER FINANCING AGREEMENT AND SCHEDULES; AND AUTHORIZING AND APPROVING CERTAIN OTHER MATTERS.

WHEREAS, the ILLINOIS FINANCE AUTHORITY (the "Authority") has been created by the Illinois Finance Authority Act, as amended (the "Act");

WHEREAS, SINAI HEALTH SYSTEM, an Illinois not for profit corporation ("SHS"), and MOUNT SINAI HOSPITAL MEDICAL CENTER OF CHICAGO, an Illinois not for profit corporation ("MSH"), are "participating health institutions" as defined in the Act and have heretofore requested that the Authority authorize and approve the issuance of its revenue bonds and loan the proceeds from the sale of such bonds to both Sinai Health System and Mount Sinai Hospital Medical Center of Chicago, as co-borrowers;

WHEREAS, pursuant to such request, on December 6, 2005, the Authority adopted a Resolution (the "December 2005 Resolution") authorizing the issuance of its GE Capital Public Finance, Inc. Revenue Bonds (Sinai Health System and Mount Sinai Hospital Medical Center of Chicago) Series 2005, (the "Proposed 2005 Bonds") in an aggregate principal amount not to exceed \$7,300,000, and loan the proceeds of such bonds to SHS and MSH, as co-borrowers;

WHEREAS, the Proposed 2005 Bonds have not been issued;

WHEREAS, SHS and MSH have requested that the Authority amend and restate in its entirety the December 2005 Resolution;

WHEREAS, SHS and MSH have requested that instead of the Proposed Series 2005 Bonds the Authority issue its GE Capital Public Finance, Inc. Revenue Bonds (Mount Sinai Hospital Medical Center of Chicago), Series 2006 (the "Series 2006 Bonds") in an aggregate principal amount not to exceed \$7,300,000 and lend the proceeds of the Series 2006 Bonds to MSH, as sole borrower:

WHEREAS, MSH would use all or a portion of such proceeds to (i) refinance certain taxable indebtedness, the proceeds of which were used to acquire a GE Picture Archiving and Communications System, (ii) finance, refinance and reimburse all or a portion of the costs of acquiring and equipping certain health facilities owned or operated, or to be owned or operated, by MSH, including, but not limited to, the acquisition of diagnostic radiological equipment, diagnostic cardiology equipment, as well as patient monitoring equipment and bed replacement (the facilities described in clauses (i) and (ii) to be financed, refinanced and reimbursed are herein referred to as the "Project"), (iii) provide one or more debt service reserve funds for the

benefit of all or a portion of the Series 2006 Bonds, if deemed necessary or desirable, (iv) pay a portion of the interest to accrue on the Series 2006 Bonds, if deemed necessary or desirable, and (v) pay certain costs incurred in connection with the issuance of the Series 2006 Bonds and the refinancing of such taxable indebtedness, all as permitted by the Act (collectively, the "Financing Purposes"); and

WHEREAS, the Series 2006 Bonds are to be issued and secured by that certain Master Financing Agreement dated as of April 1, 2006 (the "Master Financing Agreement") and one or more schedules thereto (each, a "Schedule" and, collectively, the "Schedules"), among the Authority, MSH and GE Capital Public Finance, Inc. ("GECPF");

WHEREAS, SHS will guarantee the payment obligations of MSH with respect to the Series 2006 Bonds and under the Master Financing Agreement pursuant to the terms of one or more guaranties (each a "Guaranty" and, collectively, the "Guaranties") from SHS to the Authority and GECPF; and

WHEREAS, pending expenditure of the proceeds of the Series 2006 Bonds, such proceeds may be held pursuant to the hereinafter described Escrow Agreements;

Now, THEREFORE, BE IT RESOLVED by the Illinois Finance Authority as follows:

Section 1. December 2005 Resolution. The December 2005 Resolution is hereby amended and restated in its entirety by the terms of this Resolution.

Section 2. Findings. The Authority hereby makes the following findings and determinations with respect to MSH, the Financing Purposes and the Series 2006 Bonds to be issued by the Authority:MSH is a not for profit corporation incorporated under the laws of the State of Illinois, is a "participating health institution" and operates a "health facility" (each as defined in the Act) in Chicago, Illinois;

MSH has properly filed with the Authority its request for assistance in the financing, refinancing and reimbursing of the Project and such Project is included within the term "project" (as defined in the Act) and is or will be owned or operated by MSH;

The facilities to be financed, refinanced or reimbursed with the proceeds of the Series 2006 Bonds do not include any institution, place or building used or to be used primarily for sectarian instruction or study or as a place for devotional activities or religious worship;

The refinancing of the indebtedness referred to above with the proceeds of the Series 2006 Bonds is permitted and authorized under the Act; and

The Series 2006 Bonds are being issued for a valid purpose under and in accordance with the provisions of the Act.

Section 3. The Series 2006 Bonds. In order to obtain funds to loan to MSH to be used to pay all or a portion of the costs of the Financing Purposes and related costs, the Authority hereby authorizes the issuance of the Series 2006 Bonds. The Series 2006 Bonds shall be issued under and have the terms and provisions set forth in the Master Financing Agreement and the Schedule(s), and shall be in an aggregate principal amount not to exceed \$7,300,000. The Series 2006 Bonds shall be payable in monthly installments of principal and interest, with a final maturity not later than July 1, 2011 and shall bear interest at a rate not to exceed 6.0% per annum on the unpaid principal amount of the Series 2006 Bonds from the date thereof. The Series 2006 Bonds shall be executed on behalf of the Authority by the manual or facsimile signature of its Chairman or Vice Chairman and attested by the manual or facsimile signature of its Executive Director, its Treasurer, its Secretary or Assistant Secretary (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director), and shall have the seal of the Authority impressed manually or printed by facsimile thereon.

Section 4. Master Financing Agreement. The Authority does hereby authorize the execution by its Chairman, its Vice Chairman, any of its other Members, its Executive Director or its Treasurer (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director) and delivery of the Master Financing Agreement, providing for the issuance and sale of the Series 2006 Bonds to GECPF, subject to the provisions regarding the principal amount, payment schedule and interest rate set forth above. The Master Financing Agreement shall be in substantially the form attached hereto and marked Exhibit A and hereby approved, or with such changes therein as shall be approved by the Chairman, Vice Chairman, other Member, Executive Director or Treasurer of the Authority (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director) executing the same, with such execution to constitute conclusive evidence of such person's approval and the Authority's approval of any changes or revisions therein from the form of such Master Financing Agreement attached hereto

Schedule(s). The Authority does hereby authorize the execution by its Section 5. Chairman, its Vice Chairman, any of its other Members, its Executive Director or its Treasurer (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director), and delivery of each Schedule related to the financing or the refinancing of the Project, providing for the issuance and sale of the Series 2006 Bonds to GECPF and setting forth the terms of the Series 2006 Bonds, subject to the provisions regarding the principal amount, payment schedules and interest rates set forth above and providing for the sale of the Series 2006 Bonds at a purchase price of par and further setting forth the terms and provisions applicable to such Bonds, including securing the Series 2006 Bonds by an assignment to GECPF of certain of the Authority's right, title and interest in the Master Financing Agreement and the related Schedule(s). Each Schedule shall be in substantially the form attached hereto and marked Exhibit B and hereby approved, or with such changes therein as shall be approved by the Chairman, the Vice Chairman, other Member, the Executive Director, the Treasurer (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director), with such execution to constitute conclusive evidence of such person's approval and the Authority's approval of any changes or revisions therein from the form of each such Schedule attached hereto.

Section 6. Guaranty. The Authority does hereby approve the execution and delivery by SHS of one or more Guaranties, pursuant to which SHS will guarantee the payment obligations of MSH with respect to the Series 2006 Bonds and under the Master Financing Agreement. Each Guaranty shall be in substantially the form attached hereto and marked Exhibit C and hereby approved, or with such changes therein as shall be approved by official of the Authority executing the Master Financing Agreement, the execution of the Master Financing Agreement by such official of the Authority to constitute conclusive evidence of such person's approval and the Authority's approval of any changes or revisions therein from the form of Guaranty attached hereto.

Section 7. Escrow Agreement(s). The Authority does hereby authorize the execution by its Chairman, the Vice Chairman, any of its other Members, the Executive Director, the Treasurer (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director) and the delivery of one or more Escrow Agreements (the "Escrow Agreements") among the Authority, MSH, GECPF and Wells Fargo Bank N.A., as escrow agent (the "Escrow Agent"), pursuant to which the proceeds of the Series 2006 Bonds will be held by the Escrow Agreement(s) shall be in substantially the form attached hereto as Exhibit D, and hereby approved, or with such changes therein as shall be approved by the Chairman, the Vice Chairman, other Member, the Executive Director, Treasurer (and for purposes of this Resolution, any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director) executing the same, with such execution to constitute conclusive evidence of such person's approval and the Authority's approval of any changes or revisions therein from the form of Escrow Agreement(s) attached hereto.

Authorization and Ratification of Subsequent Acts. The Members, officers, agents and employees of the Authority are hereby authorized and directed to do all such acts and things and to execute all such documents as may be necessary to carry out and comply with the provisions of this Resolution, the Master Financing Agreement, the Schedule(s), the Guaranty(ies) and the Escrow Agreement(s), in the forms attached as Exhibits hereto, including. and all of the acts and doings of the Members, officers, agents and employees of the Authority which are in conformity with the intent and purposes of these resolutions, whether heretofore or hereafter taken or done, shall be and are hereby ratified, confirmed and approved. Unless otherwise provided in the Master Financing Agreement, the Schedule(s), the Guaranty(ies), the Escrow Agreement(s) or any related document, wherever in such Master Financing Agreement, the Schedule(s), the Guaranty(ies), the Escrow Agreement(s) or such related document it is provided that an action shall be taken by the Authority, such action shall be taken by the Executive Director or the Treasurer of the Authority (and any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director), or in the event of the unavailability, inability or refusal of the Executive Director and the Treasurer (and any person duly appointed to such office on an interim basis, including, without limitation, the Interim Executive Director) to act, any two Members of the Authority, each of whom is hereby authorized, empowered, delegated the power and duty and directed to take such action on behalf of the Authority, all within the parameters set forth in the Master Financing Agreement, the Schedule(s), the Guaranty(ies), the Escrow Agreement(s) or such related document.

Section 8. Severability; No Conflict; Effective Date. The provisions of this Resolution are hereby declared to be separable, and if any section, phrase or provision hereof shall for any reason be declared to be invalid, such declaration shall not affect the validity of the remainder of the sections, phrases and provisions of this Resolution. All resolutions and orders, or parts thereof, in conflict herewith are hereby superseded to the extent of such conflict. This Resolution shall be in full force and effect immediately upon its passage, as by law provided.

ADOPTED this 11th day of April, 2006.

