Illinois Finance Authority

September 13, 2005 11:30 AM

Board Meeting

Illinois State Library 300 S. Second Street, Room 403/404 Springfield, Illinois



IFA FILE COPY



Illinois Finance Authority Executive Session Illinois State Library 300 S. Second Street, Authors Room Springfield, IL

September 13, 2005 Agenda

| 8:30 am | Opening Remarks - Introduce new board member | Joseph Valenti |
|----------|--|-------------------------|
| 8:45 am | Interim Executive Director's Report | Jill Rendleman |
| 9:00 am | Financial Performance | Jose Garcia |
| | Sales Activity | Michael Pisarcik |
| | Marketing/Public Relations | Diane Hamburger |
| | Human Resources | Stuart Boldry |
| | Audit & Compliance | Jose Garcia |
| 9:45 am | Funding Managers Presentations | |
| 10:45 am | IFA's Homeland Security Program | Michael Pisarcik |
| 11:00 am | Resolutions / Amendments | Steven Trout |
| 11:15 am | Adjournment | |
| 11:30 am | Board Meeting Illinois State Library, 300 S. Second | Street, Rooms 403 & 404 |
| 12:30 pm | Lunch - Rooms 403 & 404 | |



ILLINOIS FINANCE AUTHORITY **BOARD MEETING September 13, 2005** Springfield, Illinois

EXECUTIVE SESSION 8:30 a.m.

Illinois State Library 300 S. Second Street, Authors Room

BOARD MEETING 11:30 a.m. 300 S. Second Street, Rooms 403/404

- Call to Order Joseph Valenti
- Introduction of New Board Member and Guests
- Roll Call
- Chairman's Report
- Director's Report
- Other Business
- Projects
- Resolutions / Amendments

| Tab | Project | Location | | Amount | New Jobs | Constr Jobs | FM | |
|--------------|--|---------------------------|----|-------------------------------|-------------|----------------|----|--|
| 1 | Participation Loans Michael & Trisha Haag/ Jeffrey & Christine Stark | Ermington | \$ | 228,400 | 1 | 7 | ВВ | |
| 2 | Mark & Sara Lefler | Stronghurst | | 120,000 | 0 | 10 | BB | |
| 3 | Specialized Livestock Guarantees Linker Farms | Lanark | | 121,000 | 0 | 0 | BB | |
| 4 | Davis and Dennis Biddle dba D & D Farms | Aledo | | 500,000 | 0 | 6 | ER | |
| 5 | Beginning Farmer Bonds 1. Donald and Joyce Whitten 2. Brian Lobdell 3. Todd and Joyce Line | Carlock Erin Seaton | | 136,000 134,310 210,000 | 0 | 0 | BB | |
| FOTAL | AGRICULTURE PROJECTS | | \$ | 1,449,710 | | | | |

COMMUNITIES AND CULTURE

| | | | | New | Constr | |
|------|---|-----------------------------|---------------|--------------------------|--------|-------------|
| Tab | Project | Location | Amount | Jobs | Jobs | FM |
| 6 | 501(c)(3) Bonds Spertus College of Judaica (dba Spertus Institute of Jewish Studies) | Chicago | \$ 53,000,000 | 55 FTEs 43 PTEs | 300 | TA |
| 7 | 501(c)(3) Bonds WBEZ | Chicago | 22,500,000 | 14 | 140 | TA |
| 8 | 501(c)(3) Bonds—Preliminary Congregation Adas Yeshurun Anshe Kanesses Israel | Chicago | 3,500,000 | 7 | 120 | TA |
| 9 | Chicago Charter School Foundation | Chicago | 26,000,000 | 210 | 67 | TA |
| 10 | Alternative Behavior Treatment Centers | Unincorporated Mundelein | 3,100,000 | 10 | 5 | RKF |
| 11 | Commercial Paper ("CP") Revenue Notes—Preliminary Rehabilitation Institute of Chicago | Chicago | 21,000,000 | 0 | 0 | RKF/ SCM |
| 12 | Local Government Bonds Village of Annawan | Annawan | 680,000 | 0 | 0 | EW |
| TOTA | AL COMMUNITIES AND CULTURE PRO | DJECTS | \$129,780,000 | | · | , |

BUSINESS AND INDUSTRY

| Tab | Project | Location | Amount | New Jobs | Constr Jobs | FM |
|-----|---|------------|-----------------|-------------|----------------|----|
| 13 | Rural Development Loan Darrel and Marilyn Mattingly dba Derel's BBQ | Harrisburg | \$ 110,000 | 6 | 3 | RP |
| 14 | Participation Loan Experimur, LLC | Chicago | \$ 1,000,000 | 200 | 300 | ST |
| TOT | AL BUSINESS AND INDUSTRY PROJECT | TS . | \$ 1,110,000 | | | |

Board Meeting Agenda September 13, 2005 Page 3

HEALTHCARE

| Tab | Project | Location | Amount | New Jobs | Constr Jobs | FM |
|-----|---|----------|---------------|-------------|----------------|-----------|
| 15 | Commercial Paper ("CP") Revenue Notes The University of Chicago Hospitals and Health System | Chicago | \$ 75,000,000 | 0 | 0 | RK F |
| 16 | 501(c)(3) Bonds Kishwaukee Health System | DeKalb | 85,000,000 | 0 | TBD | PL/ DS |
| 17 | The Clare at Water Tower | Chicago | 230,000,000 | 147 | 400-1,500 | PL/ DS |
| 18 | OSF Healthcare System | Peoria | 110,000,000 | 0 | 0 | PL/ DS |
| 19 | 501(c)(3) Bonds—Preliminary Silver Cross Hospital | Joliet | 150,000,000 | 0 | 0 | PL/ DS |
| 20 | Center for Residential Management | Multiple | 15,000,000 | 0 | 0 | PL/ DS |
| 21 | Milestone, Inc | Multiple | 4,000,000 | 0 | 0 | PL/ DS |
| тот | AL HEALTHCARE PROJECTS | | \$669,000,000 | | | |

| GRAND TOTAL | \$802,339,710 |
|-------------|---------------|
| GRAND TOTAL | \$602,337,710 |

Project Revisions/Amendatory Resolutions

| <u>Tab</u> | Resolution | Amendatory Resolution |
|------------|------------|---|
| 22 | | P & P Press, Inc. requests approval to increase the Authority's loan participation by \$250,000 |
| 23 | | Local Government Financing Assistance Program, authorizing a \$5,000,000 increase in the aggregate amount of local government securities that the Authority may purchase and hold |
| 24 | | Excel Crusher, LLC requests permission to transfer 51% of its membership to FFE Minerals USA Inc and substitute guarantees supporting the Authority's loan participation |

Other

Adjournment





Illinois Finance Authority Executive Director's Report September 13, 2005

To: IFA Board of Directors and Office of the Governor

From: Jill Rendleman, Interim Executive Director

I. Financial Performance

The Illinois Finance Authority performed above planned performance levels posting Fiscal Year to Date net income of \$356MM comprised of gross revenues of \$1.3M and expenses of \$907MM. While 2006 net income exceeds plan, it deviates significantly from 2005 Year-to-Date net income of \$734MM. Increases in current year legal and compensation expenses, as well as the inception of accruals for annual expenses such as the allowance for loan losses and audit fees, explains the reduction in net income as compared to FY2005.

Illinois Finance Authority's financial position remains strong with total equity of \$56.3M, comprised assets total \$59.2M and liabilities \$2.9M. This compares favorably to the August 30, 2004 balance sheet that states total equity of \$54M, comprised of \$58.4M in assets and \$4.4M in liabilities.

II. Sales Activities

IFA funding managers will present 24 projects totaling \$802,239,710 for approval in September.

Health Care: The healthcare group continues to work on programs which benefit the small and rural health care sector. Developing programs which focus on long term as well as intermediate term financing and provide options for "critical access" hospitals has continued to be a focus. Calling programs for large hospitals have been directed at expansions and systems upgrades for not-for-profit health care systems. The executive director continues to make numerous calls on public finance counsels and investment banking groups in the health care sectors.

Higher Education: The demand survey conducted by Illinois Finance Authority and the Federation of Independent Illinois Colleges and Universities results show a strong indication of interest for a pooled loan program to finance safety and other facility improvements for higher education.

Agriculture: The agricultural staff have been focused on major agricultural summer events including Agricultural Day at the Illinois State Fair, the National Farm Progress Show, and various producer oriented events sponsored by agricultural suppliers. Board members Edward Leonard and Bradley Zeller, the executive director and staff members, attended the Agricultural VIP Luncheon. The staff continues to make productive calls on agricultural lenders as well as agricultural legislators.

Community and Culture: Community and culture staff were active at the Local Officials Day at the Illinois State Fair and have sponsored or presented programs at numerous events this month including the Springfield Township Officials and the Metro-East Area Action Council. The executive director is working with the chancellor and other university officials and area developers on a convention center/museum/lodge on the campus of Southern Illinois University at Edwardsville. Calls continue to be made on regional public school superintendents, individual townships, and area legislators.

Industry and Commerce: Sales activities include developing a target list of 2,500 Illinois manufacturers with annual sales of to \$50M for use in a targeted calling program for Industrial Revenue Bonds and other valuable Illinois Finance Authority programs. Calls continue to be made on manufacturers in central Illinois and with Department of Commerce and Economic Opportunity representatives in the southernmost regions. IFA continues to call on and make presentations to groups interested in developing ethanol plants as well as other alternative energy groups.

Venture Capital: Seven marketing calls were made on venture capital firms.

III. Marketing and Public Relations

Marketing efforts have supported development of a calling program for legislators outside Cook and the collar counties and the numerous August events in agriculture, community and culture, and alternative energy. Program marketing included the Agricultural Debt Restructuring Guarantee announced by Governor Blagojevich at the Illinois State Fair and rural health care initiatives.

In addition, IFA's marketing director coordinated Strategic Planning sessions for the agricultural and health care sectors and, IFA continues to receive wider press coverage that positively portrays our programs and mission.

IV. Human Resources and Operations

Human resource management reporting, corrective actions for HR issues in the 2004 Compliance Audit, and 2005 incentive compensation program payouts continues to be the focus of IFA's Chief Administrative and Human Resources Officer. Additionally there have been focused efforts to develop parameters and schedules for employee performance reviews for all staff members.

V. Legal and Legislative Issues

IFA legal needs include transaction documentation, risk management, regulatory compliance, contract administration and management, policy and procedure, bad debt collection, intergovernmental affairs, and human resource management. IFA will continue to review long term solutions for coverage in each of these areas ranging from paralegal to contract legal services.

Howard Kenner, intergovernmental affairs consultant, has met with members of the Governors Office and the Office of Management and Budget as well as other state and public officials to discuss IFA's legislative priorities as well as IFA relations and communications. Current legislative priorities include increasing our bonding authority from \$24B to \$29B, as well as obtaining multi-state bonding authority for health care projects.

The executive director has been notified by the Joint Committee on Administrative Rules that IFA Rules and Regulations which implement the Illinois Statute that formed IFA are still formally comprised of individual rules and regulations of predecessor authorities. The executive director has retained legal counsel and is developing a three phase plan to align formal rules and regulations with IFA Statutes as well as internal policies and procedures. Additionally, we will be reviewing potential changes to our statutes which would allow us to better serve Illinois' citizens, improve business practices, and reduce the potential for risks.

The executive director is working with counsel to reach settlement agreements by the end of October with parties to the "NTN Pooled Bond Transaction" for which an IFA settlement was reached with the Internal Revenue Service in June.

Additionally, the executive director has engaged a major independent insurance brokerage firm to review the amounts and coverage of IFA Directors and Officers Liability Insurance Policies.

VI. Audit and Compliance

The financial portion of the Fiscal Year 2005 Audit is underway and being conducted by McGladrey & Pullen located in Schaumburg, Illinois. The relationship with the audit partners and staff is positive and the audit management process is significantly improved with excellent cooperation from McGladrey. Eight of fourteen findings from the fiscal year 2004 audit are 100% complete and the remaining six findings are substantially complete.

Audit requirements for IFA Human Resources files were completed in August. In addition, an established list of documents are being collected, files are being updated to include required documents

IFA's executive director and its chief financial officer will meet with the audit committee, chaired by board member Joseph Valenti, directly following the September 12 board meeting. The main purpose of the meeting is to provide a detailed update on the FY 2005 and FY 2006 Financial and Compliance Audit.

Lastly, IFA board members and staff must comply with the State's Ethics Act by completing the ethics training course. A communication concerning training is being forwarded to all board members and will be discussed at the September board meeting during the executive session.

Illinois Finance Authority Statement of Activities for Period Ending August 31, 2005

| | Actual August 2005 | Budget August 2005 | Current Month Variance Actual vs. Budget | Current % Variance |
|---|---|--|--|--|
| REVENUE INTEREST ON LOANS INVESTMENT INTEREST & GAIN(LOSS) ADMINISTRATIONS & APPLICATION FEES ANNUAL ISSUANCE & LOAN FEES OTHER INCOME | 36,851 95,311 531,767 127,705 | 30,000 70,000 440,000 135,000 | 6,851 25,311 91,767 (7,295) | 22.8% 36.2% 20.9% (5.4%) |
| TOTAL REVENUE | 804,248 | 675,000 | 129,248 | 19.1% |
| EXPENSES EMPLOYEE RELATED EXPENSES COMPRENSATION & TAXES BENEFITS TEMPORARY HELP EDUCATION & DEVELOPMENT TRAVEL & AUTO | 233,615 19,127 8,409 5,450 7,525 | 255,000 19,510 2,500 540 | (21,385) (383) 5,909 4,910 (2,885) | (8.4%) (2.0%) 236.4% 909.3% (27.7%) |
| TOTAL EMPLOYEE RELATED EXPENSES | 274,127 | 287,960 | (13,833) | (4.8%) |
| PROFESSIONAL SERVICES CONSULTING, LEGAL & ADMIN LOAN EXPENSE & BANK FEE ACCOUNTING & AUDITING MARKETING GENERAL FINANCIAL ADVISORY VENTURE CAPITAL CONFERENCE/RAINING MISCELLANEOUS PROFESSIONAL SERVICES DATA PROCESSING | 43,740 1,321 36,784 1,625 8,000 2,065 2,573 | 34,333 2,070 29,000 25,000 8,000 6,000 10,533 3,750 | 9,407 (749) 7,784 (23,376) (1,475) (1,177) | 27.4% (36.2%) 26.8% (93.5%) 0.0% 250.0% (100.0%) |
| TOTAL PROFESSIONAL SERVICES | 96,108 | 113,577 | (17,468) | (15.4%) |
| OCCUPANCY COSTS OFFICE RENT EQUIPMENT RENTAL AND PURCHASES TELECOMMUNICATIONS TELECOMMUNICATIONS DEPRECIATION INSURANCE | 15,433 946 2,838 627 1,858 630 | 15,745 2,585 4,583 1,085 3,000 1,300 | (312) (1,639) (1,646) (4,142) (1,142) | (2.0%) (63.4%) 3.4% (35.9%) (38.1%) (51.5%) |
| TOTAL OCCUPANCY COSTS | 22,432 | 28,278 | (5,847) | (20.7%) |
| GENERAL & ADMINISTRATION OFFICE SUPPLIES BOARD MEETING - EXPENSES PRINITORS POSTAGE & FREIGHT MEMBERSHIP, DUES & CONTRIBUTIONS PUBLICATIONS OFFICERS & DIRECTORS INSURANCE MISCELLANEOUS | 5,290 2,066 3,517 360 (143) 8,699 | 9.187 1,400 900 2.900 1,700 10,000 450 | (3,877) 686 (900) (1340) (1,340) (1,301) (1,301) | (42.3%) 47.6% (100.0%) 21.3% (78.8%) (13.0%) (13.0%) |
| TOTAL GENERAL & ADMINISTRATION EXPENSES | 19,789 | 26,717 | (6,928) | (25.9%) |
| LOAN LOSS PROVISION | 25,000 | 25,000 | | %0:0 |
| OTHER INTEREST EXPENSE | 781 | 800 | (19) | (2.4%) |
| TOTAL OTHER | 781 | 800 | (61) | (2.4%) |
| TOTAL EXPENSES | 440,037 | 482,332 | (42,295) | (8.8%) |
| NET INCOME (LOSS) BEFORE UNREALIZED GAIN/(LOSS) | 366,011 | 192,668 | 173,343 | 80.0% |
| NET UNREALIZED GAIW(LOSS) ON INVESTMENT | (21,397) | (58,333) | 36,936 | (63.3%) |
| | | | 476 | |

NET INCOME/(LOSS)

| Explanations | | | Receptionist & File Clerk Tultion Reimbursement | | General Counsel, Legistative Consulting accrual Audil & Accing. Support accrual | | | | | | | | | | | | | | | |
|--|---|-----------|--|----------|--|---------------------------|----------|------------------------------|-------------------------------|---------|------------------------------|------------------------------|---------|----------|--------|--------|----------|---------|-----------|----------|
| YTD % Varlance | 15.4% 32.5% 33.1% (12.4%) | 22.5% | (4.7%) 19.5% 152.7% 404.6% | (43.9%) | 17.7% (37.5%) 21.0% | (91.8%) 0.0% 75.0% | (44.6%) | (2.0%) (45.5%) (20.8%) | (40.6%) (39.1%) (47.5%) | (16.5%) | (32.1%) 62.8% (100.0%) | (9.8%) (30.0%) (42.5%) | (13.0%) | (20.9%) | %0.0 | (2.4%) | (8.2%) | 478.3% | (81.7%) | (794.4%) |
| Year to Date Variance Actual vs. Budget | 9,215 45,512 185,619 (33,435) 24,596 | 231,507 | (23,718) 7,623 7,637 4,370 | (13,217) | 12,173 (1,553) 12,207 | (45,922) - 885 | (3,346). | (624) (2,351) | (365) (2,345) (1,235) | (9,324) | (5,883) 1,759 (1,800) | (567) (1,021) (170) | (2,602) | (11,184) | • | (38) | (79,185) | 312,482 | 95,269 | 407,762 |
| Budget YTD FY 2006 | 60,000 140,000 560,000 270,000 | 1,030,000 | 510,000 39,020 5,000 1,080 | 20,820 | 68,667 4,140 58,000 | 1,180 | 7,500 | 31,490 | 2,130 | 56,557 | 18,333 2,800 1,800 | 3,400 | 20,000 | 53,433 | 900'09 | 1,600 | 964,663 | 65,337 | (118,867) | (51,330) |
| Actual YTD FY 2008 | 69,215 185,512 745,819 236,585 24,596 | 1,261,507 | 486,282 46,643 12,637 5,450 | 11,690 | 80,840 2,587 70,207 | 4,078 16,000 2,065 | 4,154 | 30,866 2,819 7,263 | 1,265 3,655 1,365 | 47,233 | 12,451 | 5,233 2,379 230 | 17,398 | 42,249 | 50,000 | 1,562 | 885,478 | 377,829 | (21,397) | 356,432 |
| Current % Nartance | 22.8% 36.2% 20.9% (5.4%) | 19.1% | (8.4%) (2.0%) 236.4% 909.3% | (4.8%) | 27.4% (36.2%) 26.8% | (93.5%) 0.0% 250.0% | (31.4%) | (2.0%) (63.4%) | (35.9%) (38.1%) (51.5%) | (20.7%) | (42.3%) 47.6% (100.0%) | 21.3% (78.8%) (171.5%) | (13.0%) | (25.9%) | %0.0 | (2.4%) | (8.8%) | 90.08 | (63.3%) | 156.5% |
| Current Month Variance Actual vs. Budget | 6,851 25,311 91,767 (7,295) | 129,248 | (21,385) (383) 5,909 4,910 | (13,833) | 9,407 (749) 7,784 | (23.375) | (1,177) | (312) (1,639) | (1,142) (670) | (5,847) | (3,877) 666 (900) | 617 (1,340) (343) | (1,301) | (6,928) | • | (19) | (42,295) | 173,343 | 36,936 | 210,279 |
| Budget August 2005 | 30,000 70,000 440,000 135,000 | 675,000 | 255,000 19,510 2,500 5,40 | 10,410 | 34,333 2,070 29,000 | 25,000 8,000 590 | 3,750 | 15,745 | 3,000 | 28.278 | 9,167 | 1,700 | 10,000 | 26,717 | 25,000 | 800 | 482,332 | 192,668 | (58,333) | 134,335 |
| Actual August 2005 | 36,851 85,311 531,787 127,705 12,614 | 804,248 | 233,615 19,127 8,409 5,450 | 7,525 | 43,740 1,321 36,784 | 1,625 8,000 2,065 | 2,573 | 15,433 | 627 627 1,658 630 | 22,432 | 5,290 | 3,517 | 8,699 | 19,789 | 25,000 | 781 | 440,037 | 366,011 | (21,397) | 344,614 |

Illinois Finance Authority Balance Sheet for the two Months Ending August 31, 2005

| | July 2005 | August 2005 |
|---|---|--|
| ASSETS CASH & INVESTMENTS, UNRESTRICTED LOAN RECEIVABLE, NET ACCOUNTS RECEIVABLE OTHER RECEIVABLES PREPAID EXPENSES | \$ 26,998,565 13,096,618 477,047 24,328 81,694 | \$ 27,024,197 13,028,828 825,951 21,206 72,560 |
| TOTAL CURRENT ASSETS | 40,678,251 | 40,972,742 |
| FIXED ASSETS, NET OF ACCUMULATED DEPRECIATION | 69,402 | 71,145 |
| DEFERRED ISSUANCE COSTS | 933,227 | 923,636 |
| CASH, INVESTMENTS & RESERVES VENTURE CAPITAL INVESTMENTS OTHER | 7,471,516 5,318,237 4,000,000 | 7,485,153 5,768,237 4,000,000 |
| TOTAL OTHER ASSETS | 16,789,753 | 17,253,390 |
| TOTAL ASSETS | \$ 58,470,632 | \$ 59,220,913 |
| LIABILITIES CURRENT LIABILITIES LONG-TERM LIABILITIES | \$ 473,372 2,050,602 | \$ 891,021 2,038,620 |
| TOTAL LIABILITIES | 2,523,975 | 2,929,641 |
| EQUITY CONTRIBUTED CAPITAL RETAINED EARNINGS NET INCOME / (LOSS) RESERVED/RESTRICTED FUND BALANCE UNRESERVED FUND BALANCE | 23,828,249 13,151,863 11,818 6,268,199 12,686,528 | 23,828,249 13,151,863 356,432 6,268,199 12,686,528 |
| TOTAL EQUITY | 55,946,658 | 56,291,272 |
| TOTAL LIABILITIES & EQUITY | \$ 58,470,632 | \$ 59,220,913 |

Illinois Finance Authority Balance Sheet for two Months Ending August 31, 2005 ASSETS DETAIL

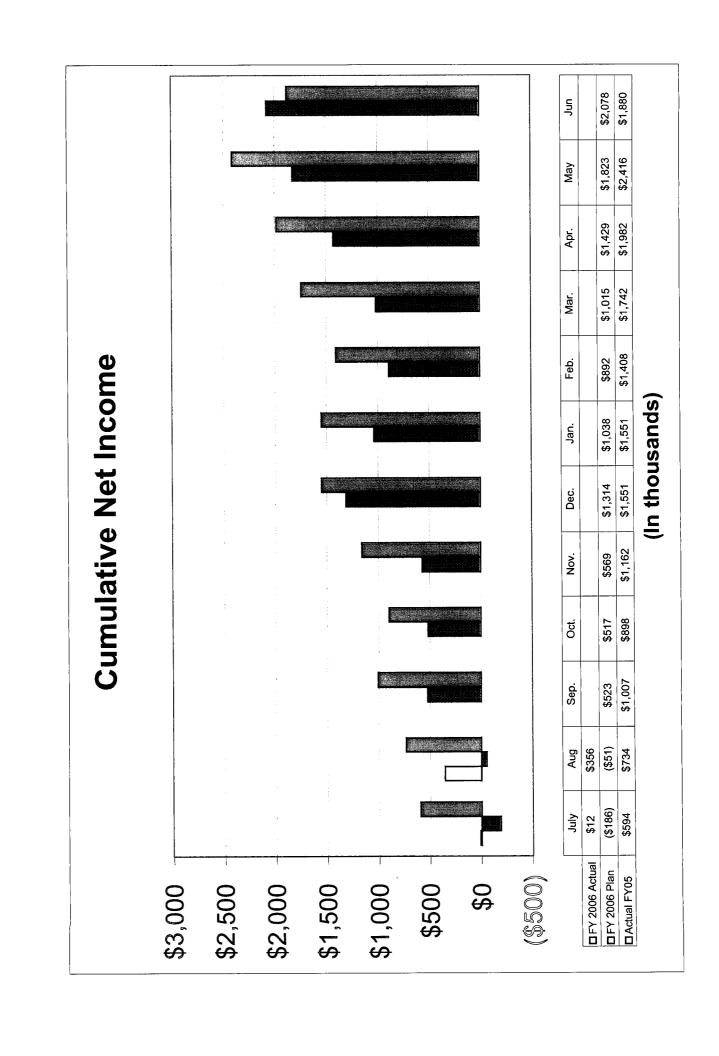
| <u>-</u> | July 2005 | August 2005 |
|--|--------------|----------------|
| CACH & INVESTMENTS INDESTRICTED. | | |
| CASH & INVESTMENTS, UNRESTRICTED: GENERAL OPERATING - IFA - CASH & INVESTMENTS, UNRESTRICTED | 15,314,917 | 15,334,480 |
| INDUSTRIAL REVENUE BOND INSURANCE FUND - CASH & INVESTMENTS, UNRESTRICTEI | 11,263,302 | 11,267,280 |
| IRBB SPECIAL RESERVE FUND - CASH & INVESTMENTS, UNRESTRICTED | 5,708 | 5,723 |
| IRBB TRUST FUND - CASH & INVESTMENTS, UNRESTRICTED | 414,639 | 416,714 |
| Total CASH & INVESTMENTS, UNRESTRICTED | 26,998,565 | 27,024,197 |
| | | |
| | July | August |
| <u>-</u> | 2005 | 2005 |
| CASH & INVESTMENTS, UNRESTRICTED: | | |
| LASALLE NATIONAL BANK - OPERATING | 861,708 | 174,113 |
| Illinois Funds - Chicago General Operating | 7,835,836 | 8,688,706 |
| II. Funds - Springfield Operating | 445,554 | 502,290 |
| PETTY CASH - | 100 | 100 |
| PETTY CASH - CARBONDALE OFFICE | 100 | 100 |
| PETTY CASH - SPRINGFIELD OFFICE | 200 | 200 |
| MONEY MARKET ACCOUNT | (37) | (37) |
| MONEY MARKET- MS | 69,319 | 81,215 |
| BANTERRA BANK | 228,042 | 234,987 |
| BANTERRA BANK - CARBONDALE | 43,135 | 43,135 |
| IPTIP | 1,146,138 | 1,146,138 |
| IPTIP | 1,593,359 | 1,593,359 |
| IPTIP | 823,794 | 823,794 |
| INVESTMENT - FARM | 2,198,149 | 1,998,149 |
| CERTIFICATE OF DEPOSIT - LASALLE BANK | 85,000 | 85,000 |
| Unrealized Gain/Loss on Investment | (10,976) | (32,374) |
| Discount on FNA | (3,706) | (3,633) |
| Premium on FHLB | 369 | 355 |
| Discount on FNM | (1,166) | (1,118) |
| Total CASH & INVESTMENTS, UNRESTRICTED | 15,314,917 | 15,334,480 |
| | | |
| | July | August |
| | 2005 | 2005 |
| LOANS RECEIVABLE, NET | | |
| GENERAL OPERATING - LOANS RECEIVABLE OUTSTANDING, NET | 9,011,618 | 8,943,828 |
| ILLINOIS FACILITIES FUND | 1,000,000 | 1,000,000 |
| CREDIT ENCHANCEMENT DEVELOPMENT - RECEIVABLES | 600,000 | 600,000 |
| IRBB SPECIAL RESERVE FUND - RECEIVABLE, NET | 2,485,000 | 2,485,000 |
| TOTAL LOANS RECEIVABLE, NET | 13,096,618 | 13,028,828 |
| | | |
| | July | August |
| _ | 2005 | 2005 |
| RECEIVABLES, NET | | |
| ACCOUNTS RECEIVABLE | 477,047 | 825,951 |
| TOTAL RECEIVABLES, NET | 477,047 | 825,951 |
| | | |

Illinois Finance Authority Balance Sheet for two Months Ending August 31, 2005 ASSETS DETAIL

| | July 2005 | August |
|---|--|--|
| OTHER RECEIVABLES GENERAL OPERATING - IFA - OTHER RECEIVABLES INDUSTRIAL REVENUE BOND INSURANCE FUND - OTHER IRBB SPECIAL RESERVE FUND - OTHER RECEIVABLES IRBB TRUST FUND - OTHER RECEIVABLES TOTAL OTHER RECEIVABLES | 20,349 3,978 - - 24,328 | 16,846 4,360 - - 21,206 |
| PREPAID EXPENSES GENERAL OPERATING - IFA - PREPAID EXPENSES TOTAL PREPAID EXPENSES | July 2005 81,694 81,694 | August 2005 72,560 72,560 |
| OTHER ASSETS - RESTRICTED CASH, INVESTMENTS & RESERVES GENERAL OPERATING - IFA- CASH INVESTMENTS CREDIT ENHANCEMENT DEVELOPMENT FUND - CASH, INVESTMENTS & RESERVES IRBB SPECIAL RESERVE FUND - CASH, INVESTMENTS & RESERVES | July 2005 6,065,638 1,401,319 4,558 7,471,516 | August 2005 6,079,252 1,401,319 4,582 7,485,153 |

IFA Aging Report - DL-PL-PL/MPF -

| Clients | Citatin Maring | Closing | P.A | Paymont 8/31/2005 | Original Loan Amt | 1-30 days | 31-60 days | 61-80 days | 91-180 days | 181-days - | over 1 year | 8/31/2005 |
|-------------------------------------|--|--|---------------|---|----------------------|-----------|------------|---|-------------|------------|-------------|--|
| ARTICIPAT | PARTICIPATION LOANS | | | | | | | | | | | |
| 1 | Act Bending & Steel Company Inc | | | Past Due | 300 000 00 | | | | | | 143,236 | 143,23 |
| 9879-01 | Alexis Fire Equipment | 3/4/2004 | Senka | Yes | 247,610.78 | | | | | | | 167,823 |
| 1 | American Allied Freight Car Co. Inc. | 3030005 | Sentra | Yes | 248 766 18 | | | | | | | 236,32 |
| 9830-PL | Amold, Michael & Sandy | 7/15/2003 | Senica | Yes | 147,406,77 | | | | | | - | 136,63 |
| | Berry Todd (Precision Laser) | 11/5/2001 | Senica | Yes | 188 613.10 | | | | | | | 150,44 |
| | Bob Brady Dodge, Inc. (J.& C.Investment) | 1/4/2000 | Senica | Yes | 300,000,00 | | | | | | | 226,19 |
| 1 | Brahler, Richard W. | 4/30/2002 | Senta | Yes | 297,591.78 | | | | | | | 270,61 |
| 1 | Bramm, Karen | 3/22/2005 | Reed | Annual Pymnt | 847.738.68 | | | | | | | 847,73 |
| 1 | Bushed Formet D | 8/10/1998 | Senica | Yes | 240 000 00 | | | | | | | 177,182 |
| 1881-Pi | Cawwood's Youth Center Inc. | 6/16/1998 | Pio | Yes | 237, 500,00 | | | | | | | 182,534 |
| | Change Mor (Quality Water Septices | 10055000 | Spire? | Yes | 227 386 95 | | | | | | | 156.04 |
| 1 | Codingo, mile (County water Colytons, | 11111000 | 2000 | 3 | 300,000,000 | | | | | | | 285 53 |
| 1 | Centing Illyesurems | 100001 | | 65 | 200,000,000 | | | *************************************** | | | | 04 42 |
| 300-LT | Costing, Stave & Ed | 1002/12/2 | | 6 | 00,000,031 | | | | | | | 38.20 |
| | Deil Star Corporation | 2002/01/2 | 2001 | tes | 00.000,000 | | | | | | | 9 000 |
| 9835-PL | Eagle Theater Corporation | 9/8/2003 | TrouVAlbright | Yes | 285,070,51 | | | | | | | 10,002 |
| | Excel Crusher Technologies | 4/19/2005 | Senica | 2 | 1,000,000.00 | | | | | | | F, C.84 |
| 9793.PL | Excel Foundry | 3/27/2003 | Senica | Yes | 237,112.35 | | | | | | | 1991 |
| | Excel Foundry | 5/24/2005 | Senica | Yes | 762,561.63 | | | | | | | 737,00 |
| 1904-PL | Hagel & Leong (2nd loan) | 2/8/2002 | Senica | Yes | 100,817.48 | | | | | | | 31,85 |
| 844-PL | Hawkeye Food Machinery, Inc. | 1/17/1997 | Senica | Yes | 250,000.00 | | | | | | | 183,17 |
| 728-PI | Keyn Krasse | 2/15/2002 | Senica | Yes | 114 084 45 | 066 | | | | | | 93,5 |
| 0783 DI | Koreer Dould (Wlean Mach for) | 2000/21/8 | Sports | Voe | 00 000 001 | | | | | | | 7.07 |
| 100 | Library Company March | 2007/00/0 | 20,000 | 20. | 450,000,00 | | | | | | 108 44R | 106 A |
| 301-16 | Lilicoli 100 Collibally | 100000 | Selling | 201 | 00.000,000 | | | | | | 2 | 0 000 |
| 1 11 | Martin & Kebecca Koster | 112112005 | ١. | New Loan | 200,000.00 | | | | - | | | 5,007 |
| 1927-PL | Moerchen, William J. | 6/12/1997 | - 1 | Payment recyd in 9/1 | 300,000,000 | | | | | | | S,CB |
| | Newline Harwoods, Inc | 11/4/2004 | - 1 | Yes | 294,600.74 | | | | | | | 26/,3 |
| | Octochem | 12/31/2003 | | Yes | 281,538.00 | | | | | | | 285,0 |
| | Perkins & Perkins Ltd. Partnership | 8/23/2005 | | New Loan | 165,190.53 | | | | | | | 165,1 |
| | Roesch, Inc | 9/23/2004 | Plag | Yes | 294,368.11 | | | | | | | 273,7 |
| | S & B Investments | 2/18/2003 | | Yes | 197,889.23 | | | | | | | 173.9 |
| | Shults Machine | 11/26/2002 | 2 | Yes | 234,693.00 | | | | | | | 178,3 |
| | Siebenberger, Douglas & Robt Ewen | 5/17/2002 | 1 | Yes | 235,698.79 | | | | | | | 208,0 |
| 9225-PL | Siracusa Charles & Sharon | 3/23/2000 | Ē | Yes | 300,000.00 | | | | | | | 254,2 |
| | Specialty Machine & Tool, Inc. | 4/2/1897 | Cochran | Past due | 87.172.87 | | | | | | 71.943 | 71.9 |
| ì | Spaulding Composites, Inc. | 3/23/2005 | Curtis-Martin | Yes | 622 508 14 | | | | | | | 612,6 |
| 9671.PI | Uncharged Oil & Ready Mix Concrete | 5/4/2001 | Plan | Yes | 300 000 00 | | | | | | | 195.3 |
| | Ilreal | 12/1/2004 | Curlis-Martin | Yes | 300,000,00 | | | | | | | 276,756 |
| 631.PI | The Weisher Family Trust | 4/8/2001 | Senka | Yes | 250 000 00 | | | | | | | 222.1 |
| 2184 01 | Med become | 8/10/1000 | Sing | 3 5 | 183 484 00 | | | | | | | 443.4 |
| | Wiggaild, Duit A. | 000100 | 201100 | 00 | 20.501 | | | | | | | |
| | | | | | | | | | | | | |
| P782.PI | Wilson Michaell Sr | 12/8/2002 | Senta | Past due | 296.031.82 | | | | | 284.229 | | 284.2 |
| 1 | WorkSaver Inc | 12/21/2003 | Pio | Yas | 112 500 00 | | | | | | | 0.08 |
| 9672.Pi | Young Clipton (Precision Pattern) | 8/1/2001 | Series | Povment recy'd in 9/1 | 149 600 71 | | | | | | | 139,699 |
| 71.7 | The contract of the contract o | 100710 | 2 | | | | | | | | | and the second s |
| L-Motion P | PL-Motion Picture Financing | | | | | | | | | | | |
| 720 01 000 | 0 | 200000000000000000000000000000000000000 | | | 00 600 00 | | | | | | 18 133 | CC1 81 |
| 1334034 | 8/33+DMPF Big Picture Chicago, LLC | 202/202/2 | , , | | 92,000.00 | | | | | | 75*01 | *** |
| JAN THE WAY | r SMS Productions | 7007/87// | TOD! | | 48,209,87 | | | | | | | |
| | TOTAL | | | | \$ 12,769,739.05 | 990 | • | • | • | 264,229 | 338,058 | 9,850,117 |
| L/MPF Lat | PL/MPF Late amounts are estimates. | | | | | | | | | | | |
| | AND THE REAL PROPERTY OF THE P | | | | | | | | | | | |
| DL Loans | | | | | | | | | | | | |
| 99 | Roe Machine Co. | 12/31/1980 | Pkgg | Yes | 45,000.00 | | | *************************************** | | | | 3,987 |
| 1470 | | 8/26/1994 | Pho | Pasi due | 179,000.00 | | | | | | 107,808 | 8,701 |
| | TOTAL | | | | \$ 224,000.00 | • | • | • | 1 | | 107,808 | 111,794 |
| | | | | | | | | | | | | The state of the s |
| FMHA Loons | ä | | | | | | | | | | | |
| | | | | | | | | | | | | |
| 9627 | Grayson Hill Energy, LLC | 1/31/2001 | | Yes | 130,000.00 | | | | | | | /9,196 |
| 589 | Ray's Body, Inc. | 1/17/1995 | | Yes | 100,000,001 | | | | | | | |
| 1952 | Sublette Developers, Inc. | 1/15/1898 | - | Yes | 150,000 00 | | | | | | | 109,197 |
| 9643 | Ultra Play Systems, Inc. | 5/3/2001 | Pigg | Yes | 00'000'06 | 1,314 | | | | 300 | | 42,1 |
| 789 | l | 8/25/1996 | 1 | Q. | 100,000,00 | | | | | 807.12 | | 21.2 |
| Ace dealers Printed States and Con- | TOTAL | | | | \$570,000.00 | 1,314 | • | • | • | 21,209 | • | 251,7 |
| | | | | | | | | | | | _ | |
| | The state of the s | The same of the last of the la | | AND DESCRIPTION OF THE PERSON | | | | | | | | |



Illinois Finance Authority Status of FY 04 Audit Findings Update as of August 31, 2005

Total Number of 14

| | <u>r</u> | Status | |
|-------------|---|---|--------------------------------|
| Item Number | Description | Action Items/ Action Items Completed | Percentage Completed |
| | | | 10 20 30 40 50 60 70 80 90 100 |
| 04-01 | Lack of Comprehensive Accounting System and Procedures | 15/17 | |
| 04-02 | Inadequate Segregation of Duties | Complete | |
| 04-03 | Failure to Monitor Bond Compliance | 2/8 | |
| 04-04 | Inadequate Internal Control Review of Bond trustees | 4/6 | |
| 04-05 | Non Compliance with Illinois Procurement Code and SAMS | 2/3 | |
| 04-06 | Inadequate Invoice processing | Complete | |
| 04-07 | Non-Submission of Credit Enhancement Development Report | Complete | |
| 04-08 | Inadequate Maintenance of Personnel Files | Complete | |
| 04-09 | Inadequate Cash receipts processing | Complete | |
| 04-10 | Inaccurate Completion of Agency Fee Imposition | Complete | |
| 04-11 | Lack of Adequate Time reporting Documentation | Complete | |
| 04-12 | Untimely Review of Monthly Reconciliations | 90% reviewed | |
| 04-13 | Unreported Assignments of State Vehicles | Complete | |
| 04-14 | Incomplete accounting for Capital Assets | Year-end inventory | |
| Notes: | | c | |

0 9 8

50% = Partially Completed 60% = Substantially Completed 100% = Completed



ILLINOIS FINANCE AUTHORITY AUGUST 9, 2005 BOARD MEETING

MINUTES OF THE REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE ILLINOIS FINANCE AUTHORITY

Members Absent:

Martin H. Nesbitt

Bradley A. Zeller

Dr. Roger D. Herrin

The Board of Directors (the "Board") of the Illinois Finance Authority (the "IFA"), pursuant to notice duly given, held its regularly scheduled meeting at 11:30 a.m., on August 9, 2005 in the Plaza Club at 130 E. Randolph, 40th Floor, in Chicago, Illinois.

Members Present:

Magda M. Boyles

James J. Fuentes

Demetris A. Giannoulias

Michael W. Goetz David C. Gustman

Edward H. Leonard, Sr.

Terrence M. O'Brien

Andrew W. Rice

Joseph P. Valenti

GENERAL BUSINESS ITEMS

Call to order

Chairman Gustman called the meeting to order at 11:30 a.m., with the above members present.

Roll Call

Chairman Gustman asked Secretary Burgess Jones to call the roll. There being nine members physically present, a quorum was declared.

Chairman's Report

On behalf of the Members, Chairman Gustman thanked everyone present for attending the meeting and announced that roughly \$400M in new projects were reviewed during the executive session.

Interim Executive Director's Report

Director Rendleman gave an overview of the projects presented to the Members this month, noting there are roughly \$400M in requests.

Acceptance of Minutes of July 2005 Board Meeting

Chairman Gustman requested leave of the board to approve Minutes of the July, 2005. The motion was approved with 9 ayes, 0 nays, and 0 abstentions/present.

Project Considerations

Agriculture:

Item-01 <u>B-LL-TX-638 Roy E. and Nathan T. Wiegand</u>

Roy E. and Nathan T. Wiegand, of Roanoke seek final approval of a participation loan in an amount not-to-exceed **\$175,000**.

Chairman Gustman requested a motion to approve. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-02 B-LL-TX-637 Earl and Sue Hesterberg

Earl and Sue Hesterberg, of Gifford seek final approval of a participation loan in amount not-to-exceed **\$103,500**.

Chairman Gustman requested a motion to approve. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-03 A-FB-TE-CD-612 Brian Atherton and A-FB-TE-CD-641 Alan Rumbold

Brian Atherton, of Earlville and Alan Rumbold, of Tremont, seeks final approval of a beginning farmer bond loan in an amount-not-to-exceed, respectively, **\$194,500** and **\$250,000**.

Chairman Gustman requested a motion to approve. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Business and Industry:

Item-04 M-MH-TE-CD-639 Urban St. Pauls Limited Partnership

Urban St. Pauls Limited Partnership seeks preliminary approval of housing bonds in an amount not-to-exceed **\$7M** to purchase and renovate an existing 72-unit rental property for seniors.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-05 L-DC-TE-MO-635 City of East St. Louis

City of East St. Louis seeks preliminary approval of revenue refunding bonds bonds in an amount not-to-exceed \$6M for purposes of debt restructuring.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-06 I-ID-TE-CD-413 E. Kinast Distributors, Inc.

E. Kinast Distributors, Inc. seeks final approval of industrial revenue bonds in an amount not-to-exceed **\$4.3M** for purposes of land acquisition, construction, machinery and equipment.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-07 P-SW-PO-TE-CD-547 Waste Management of Illinois, Inc.

Waste Management of Illinois, Inc. seeks final approval in an amount not-to-exceed **\$30M** for purposes of landfill and transfer station improvements and equipment purchases.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Health Care:

Item-08 <u>H-HO-TE-CD-595 Alexian Brothers Health System</u>

Alexian Brothers Health System seeks final approval in an amount not-to-exceed **\$265M** to advance refund existing IHFA Series 1999 bonds and pay issuance costs.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Item-09 <u>H-HO-TE-CD-636 Kishwaukee Health System</u>

Kishwaukee Health System seeks final approval in an amount not-to-exceed **\$85M** to advance refund two series of bonds, fund a replacement hospital, fund capitalized interest and pay issuance costs.

Chairman Gustman requested leave of the Members to apply the last unanimous vote. Leave was granted. The motion was approved with 9 ayes, 0 nays and 0 abstentions/present.

Chairman Gustman asked if there was any other business to come before the Board, or if any member of the public wished to address the Board. There being no further business, Chairman Gustman adjourned the meeting at approximately 11:50 a.m.

Respectfully Submitted,

Carla B. Burgess Jones, Secreta



ILLINOIS FINANCE AUTHORITY AUGUST 9, 2005 BOARD MEETING

MINUTES OF THE REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS OF THE ILLINOIS FINANCE AUTHORITY

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Members Absent:

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Dr. Roger D. Herrin

James J. Fuentes

Martin H. Nesbitt

Demetris A. Giannoulias

Bradley A. Zeller

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Chairman Gustman asked if there was any other business to come before the Board, or if any member of the public wished to address the Board. There being no further business, Chairman Gustman adjourned the meeting at approximately 11:50 a.m.

Respectfully Submitted,

Carla B. Burgess Jones, Secreta

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY SEPTEMBER 13, 2005

Project: Michael & Trisha Haag/Jeffrey and Christine Stark

STATISTICS

Project Number: A-LL-TX-651

Amount:

Not to exceed \$228,400

Type:

Agricultural Participation Loan

IFA Staff: Bart Bittner

Location:

Emington, IL

Tax ID:

356-66-9952/321-68-0948

SIC Code:

0213-Swine Production

Est. fee:

\$11,277 (1st year's interest)

BOARD ACTION

Approval to purchase \$228,400 loan participation from Pontiac National Bank.

\$228,400 of IFA funds at risk

Staff recommends approval, subject to satisfying all conditions of the bank loan, including:

• Receipt of an independent appraisal confirming loan to fair market value of 80% or less.

PURPOSE

To finance the purchase of 22 acres of land and a newly constructed 2,400-head hog finishing building for \$422,400, site preparation for \$20,000, and the purchase of necessary equipment for \$26,000.

VOTING RECORD

None. This is the first time that this project has been presented to the IFA Board of Directors.

SOURCES AND USES OF FUNDS

Sources:

IFA-Participation Loan

\$228,400

Uses: Project Costs.

\$800,000

Pontiac National Bank Loan PNB Home Mortgage \$240,000 \$202,000

Borrower Equity*

1120 600

•

Total

<u>\$129,600</u>

\$800,000

Total

\$800,000

JOBS

Current employment:

0

Projected new jobs:

1

Jobs retained:

0

Construction jobs:

7

BUSINESS SUMMARY

Background:

Michael and Trisha Haag and Jeffrey and Christine Stark are entering a joint venture to purchase 27 acres from Haag Farms, Inc. in order to build a new 2400 head hog finishing building and a new home on the property. The home is being fincanced separately through a conventional home mortgage with Pontiac National Bank. The building will then be rented back to Haag Farms, Inc., a large hog producer that reported over \$1 million in net farm income and over \$3.2 million in equity as of 7/22/05. Haag Farms is owned by Dewaine Haag, father of Michael and Christine. This purchase has been structured to enable the Haag's next generation to get involved with

^{*} To be funded from pre-paid rent payments.

ownership of some of Haag Farm's hog facilities. Michael and Christine and their spouses will buy the property from Haag Farms and then rent it back to the operation.

Michael Haag is 38 years old and has been working in the swine industry nearly all of his life. He has a bachelors degree in animal science from the University of Illinois and is currently employed by Haag Farms, Inc. as a manager. He also has his own small row crop operations and does custom spraying as well. Even though he will be providing labor and management to this new enterprise, he plans to retain his job with Haag Farms, Inc. Michael's wife Trisha Haag is 35 years old and is currently employed as manager in the feed mill for Haag Farms, Inc. She will also retain her present employment with Haag Farms, Inc.

Jeffrey Stark is 37 years old and has 20 years experience in the swine industry. He has an animal science degree from the University of Illinois. He is currently employed by Haag Farms, Inc. as well as Stark Farms, Inc. which is an area row crop operation. Even though he will be providing labor and management to this new operation, he will retain his present jobs. Jeffrey's wife Christine Stark, is 35 years old and is currently employed as an occupational therapist for Livingston County Schools.

In addition to this project, Haag Farms is also constructing a residence on the Farm that Michael and Trisha Haag and Jeff and Christine will own and lease to Dewaine. Pontiac National Bank is financing the residence through a conventional mortgage with participation from IFA. Haag Farms has already commenced the site preparation, construction of the home and the 2400 head hog finishing building which should be completed by mid October 2005. The borrowers will provide the labor and management in the finishing building. Haag Farms, Inc. will continue to own the hogs and provide feed, veterinary care and utilities. The hogs that will be populating this building are currently being finished out of the local area.

The hog building is slated to be ready for use by October 1, 2005. The home should be ready to be occupied within a few weeks of completion of the hog building. DeWaine Haag will be living in the home and renting it from the two couples.

The borrowers are requesting financing of \$468,400 total for an \$800,000 project. They will be using equity in the operation for the down payment. Since the borrowers do not have a large amount of cash available, they have worked out an arrangement whereby Haag Farms, Inc. will prepay enough rent to give the borrowers the down payment. There is not debt service on these dollars but annual hog building rent is reduced over the 10 year contract period.

Project Rationale:

By handling this as a Joint Venture the Haags and Starks can begin to show ownership in Haag Farms, Inc which is the family operation that each couple draws income from. Haag Farms, Inc. looks at it as an opportunity to have the next generation take ownership of some of the hog production facilities.

Transaction:

Michael & Trisha Haag and Jeffrey & Christine Stark are entering into a joint venture to purchase 27 acres of land where a home and a 2400 head hog finishing building are being constructed that will be rented back to Haag Farms, Inc. Currently, Michael, Jeffrey and Trisha are all employees of Haag Farms, Inc. and this will allow them to assume ownership of a hog finishing facility for Haag Farms, Inc.

The Haag's and Stark's have requested \$468,400 in financing to complete the transaction. Pontiac National Bank has requested that IFA participate in the permanent financing in order to lower the cost of financing for the borrowers.

Michael & Trisha Haag/Jeffrey & Christine Stark Page 3

Financial Commentary:

Financial spreads were done for each couple separately for the last 3 years and then a combined spread was done for 2005. In addition, a combined cash flow is provided that includes 3 months worth of rental income and expenses for the balance of 2005. Beyond 2005, cash flow projections for the venture alone go out to 2008. Personal cash flows for each of the couples were not projected beyond 2005.

FINANCIAL SUMMARY

Borrower's Finances:

| FINANCIAL DATA FOR: | Michael & Trisha Haag | | | | | |
|-------------------------------|-----------------------|-----------|-----------|--|--|--|
| | Year | Year | Year | | | |
| | 5/28/2003 | 4/14/2004 | 5/12/2005 | | | |
| Cash | (2,400) | (881) | 3,884 | | | |
| Crops/Livestock | 7,339 | 23,445 | 3,547 | | | |
| Other Current Assets | 20,900 | 16,900 | 16,639 | | | |
| Total Current Assets | 25,839 | 39,464 | 24,070 | | | |
| Farm Machinery/Equipment | 74,500 | 62,200 | 107,500 | | | |
| Real Estate/Improvements | 212,000 | 232,500 | 335,000 | | | |
| Other LT Assets | 34,472 | 34,500 | 51,162 | | | |
| Total Non-Current Assets | 320,972 | 329,200 | 493,662 | | | |
| Total Assets | 346,811 | 368,664 | 517,732 | | | |
| Notes Payable | 5,951 | 9,594 | 4,159 | | | |
| Current Maturities LT debt | 10,790 | 5,450 | 11,333 | | | |
| Other Current Liabilities | 20,318 | 8,038 | 9,187 | | | |
| Total Current Liabilities | 37,059 | 23,082 | 24,679 | | | |
| Equipment Debt | 31,745 | 25,390 | 57,916 | | | |
| Real Estate Debt | 111,224 | 100,435 | 83,014 | | | |
| Other LT Liabilities | 0 | 0 | 0 | | | |
| Total Non-Current Liabilities | 142,969 | 125,825 | 140,930 | | | |
| Total Liabilities | 180,028 | 148,907 | 165,609 | | | |
| Net Worth | 166,783 | 219,757 | 352,123 | | | |
| Working Capital | (11,220) | 16,382 | (609) | | | |
| Current Ratio | 0.70 | 1.71 | 0.98 | | | |
| Debt-to-asset ratio | 0.52 | 0.40 | 0.32 | | | |
| Debt-to-worth Ratio | 1.08 | 0.68 | 0.47 | | | |

Financials for Mike and Trisha Haag are solid for a young couple. Debt to asset ratios are good for the 3 years of financials provided at an average of approximately .40 and net worth is building nicely. They do not show much in the way of long term assets, but in turn this has kept their level of debt down as well. The values of long term assets have been increased to reflect current market prices and thus there are no increases concurrent increases in long term liabilities. This venture

will give them more long term assets and the chance to build equity in a multi million dollar business, Haag Farms, Inc.

Mike draws a salary from Haag Farms, Inc of approximately \$45-\$50,000 and Trisha makes an hourly wage that amounts to approximately \$12-\$15,000 per year. In addition, Mike also has a small row crop operation and does about \$16,000 per year in custom spraying.

| FINANCIAL DATA FOR: J | effrey & Christ | ine Stark | |
|-------------------------------|-----------------|-----------|-----------|
| | Year | Year | Year |
| | 4/18/2003 | 4/16/2004 | 4/15/2005 |
| Cash | 2,000 | 1,500 | 3,500 |
| Crops/Livestock | 0 | 0 | 4,750 |
| Other Current Assets | 2,050 | 0 | 4,500 |
| Total Current Assets | 4,050 | 1,500 | 12,750 |
| Farm Machinery/Equipment | 57,500 | 46,400 | 65,350 |
| Real Estate/Improvements | 60,135 | 60,135 | 60,135 |
| Other LT Assets | 38,600 | 51,700 | 67,630 |
| Total Non-Current Assets | 156,235 | 158,235 | 193,115 |
| Total Assets | 160,285 | 159,735 | 205,865 |
| Notes Payable | 0 | 0 | 5,227 |
| Current Maturities LT debt | 2,030 | 2,089 | 3,667 |
| Other Current Liabilities | 922 | 815 | 759 |
| Total Current Liabilities | 2,952 | 2,904 | 9,653 |
| Equipment Debt | 28,536 | 20,056 | 17,045 |
| Real Estate Debt | 48,295 | 46,198 | 43,951 |
| Other LT Liabilities | 68,049 | 69,042 | 68,000 |
| Total Non-Current Liabilities | 144,880 | 135,296 | 128,996 |
| Total Liabilities | 147,832 | 138,200 | 138,649 |
| Net Worth | 12,453 | 21,535 | 67,216 |
| Working Capital | 1,098 | (1,404) | 3,097 |
| Current Ratio | 1.37 | 0.52 | 1.32 |
| Debt-to-asset ratio | 0.92 | 0.87 | 0.67 |
| Debt-to-worth Ratio | 11.87 | 6.42 | 2.06 |

Financials for Jeff and Christine Stark are not quite as strong but still strengthening through the last 3 years. Their debt to asset ratio shows improvement for 2005 at a projected .67 and their net worth is growing steadily. Long term assets are also something that is lacking for Jeff and Christine. This venture will change this dramatically.

Jeff draws a salary from Haag Farms, Inc of Approximately \$18,000 per year combined with a salary of \$27,000 per year from his family farming operation, Stark Farms, Inc. In addition, Jeff is provided with a vehicle by Haag Farms, Inc. Christine, works as an occupational therapist in the Livingston County Schools and makes approximately \$24,000 per year.

| FINANCIAL DATA FOR: | Haag & Stark Combined |
|-------------------------------|---------------------------------------|
| | Year |
| | 8/15/2005 |
| Cash | . 7,384 |
| Crops/Livestock | . 48,297 |
| Other Current Assets | |
| Total Current Assets | . 76,820 |
| Farm Machinery/Equipment | |
| Real Estate/Improvements | |
| Other LT Assets | 144,792 |
| Total Non-Current Assets | . 1,506,780 |
| Total Assets | |
| Notes Payable | |
| Current Maturities LT debt | . 24,386 |
| Other Current Liabilities | |
| Total Current Liabilities | |
| Equipment Debt | m 4 4 C 1 |
| Real Estate Debt | |
| Other LT Liabilities | 68,500 |
| Total Non-Current Liabilities | . 899,926 |
| Total Liabilities | |
| Net Worth | • |
| Working Capital | · · · · · · · · · · · · · · · · · · · |
| Current Ratio | |
| Debt-to-asset ratio | |
| Debt-to-worth Ratio | |

When the financials for the two couples are combined, they look solid with a debt to asset ratio of .60 and a combined net worth of \$639,953 with the inclusion of the new purchase. It is obvious that Mike and Trisha bring more to the table, but combined there is strength in the financials provided. Combined cash flow for 2005 shows strong off-farm income, in the form of wages that each of the individuals earns. Combined income from wages earned for the couples is \$132,000 in addition to farm income and custom work. All totaled, the couples combined have good earning potential.

The projections include rent on the financed assets but exclude non-farm income from the analysis of repayment capacity. As for the Joint Venture, the couples should each realize approximately \$20K in additional income each year after taxes and debt service. This venture will also provide them equity in a very successful family hog farm.

Haag Farms, Inc. shows net farm income of \$1.05 Million for 2005 as of 7/20/05. Gross revenues to that point totaled \$4.2 Million. Owner equity as of 7/2/05 is over \$3 Million. The backing of

the family business and the fact that DeWaine is going to be living on this farm makes it a much more secure situation.

The loan will be secured by a 1st Mortgage and assignment of rents and leases on 22 acres purchased at \$50,192, which includes a new 2400 head hog finishing facility which will cost \$392,208. In addition, a first lien will also be taken on all business assets including new equipment purchases of \$26,000.

An appraisal of the property has been ordered and it is recommended that the loan be approved subject to an adequate appraisal of the property. Based on purchase costs, the adjusted LTV on the loan is 57%.

| Cash Basis Accounting Combined P | 2005 | 2006 | 2007 | 2008 |
|---|----------|--------------|---------|-----------|
| House/Land/Building Rent | 24500 | 97,800 | 97,800 | 97,800 |
| Crop/Livestock Sales | 51960 | 0 | 0 | 0 |
| Government Payments | 4463 | 0 | 0 | 0 |
| Custom Hire Income | 19039 | 0 | 0 | 0 |
| Other income | 27690 | 0 | 0 | 0 |
| Total Farm Income | 127,652 | 97,800 | 97,800 | 97,800 |
| | 375 | 1,485 | 1,550 | 1,615 |
| Insurance | 1000 | 7,147 | 7,250 | 7,350 |
| Real Estate Taxes | 39097 | 0 | 0 | 0 |
| General Farm Expenses | 40,472 | 8,632 | 8,800 | 8,965 |
| Total Farm Expenses | 87,180 | 89,168 | 89,000 | 88,835 |
| Net Cash Farm Income | 0 | 0 | 0 | 0 |
| Accrual Adjustments | - | - | 0 | 0 |
| Stored Crops Adj. | 0 | 0 | 0 | 0 |
| Accounts Rec. Adj. | 0 | 0 | _ | |
| Prepaid Exp. Adj. | 0 | 0 | 0 | 0 |
| Accounts Payable Adj. | 0 | 0 | 0 | 0 |
| Accrual Adj. Income | 87,180 | 89,168 | 89,000 | 88,835 |
| Repayment Margin Analysis | | | | |
| | 2005 | 2006 | 2007 | 200 |
| Net Farm Operating Income | 87,180 | 89,168 | 89,000 | 88,83 |
| Add: Non-farm Income | 132,000 | 0 | 0 | 0 |
| Add: Depreciation Expense | 35,291 | 0 | 0 | 0 |
| Add: Annual Term Debt Interest | 23,525 | 40,000 | 35,000 | 32,00 |
| Less: Income Taxes | (5,000) | 0 | 0 | 0 |
| Less: Family Living W/D | (68,000) | 0 | 0 | 0 |
| Balance Avail. for Term Debt Rpymt | 204,996 | 129,168 | 124,000 | 120,83 |
| Principal on Term Debt | 35,307 | 45,000 | 48,000 | 51,00 |
| Interest on Term Debt | 23,525 | 40,000 | 35,000 | 32,00 |
| Total Principal and Interest Pymts | 58,832 | 85,000 | 83,000 | 83,00 |
| Equals Term Debt Coverage Ratio | 3.48 | 1.52 | 1.49 | 1.4 |
| Equals Term Debt Repayment Margin | 146,164 | 44,168 | 41,000 | 37,83 |
| COLLATERAL ANALYSIS: | | | | |
| Collateral Description | | <u>Value</u> | Advance | Adj. Val |
| Stored Crops | | | 0.85 | \$ - |
| Growing Crops | | | 0.65 | \$ - |
| Breeding Stock | | \$ - | 0.80 | \$ - |
| Proposed Facilities | | \$ 592,000 | 0.70 | \$ 414,40 |
| Equipment | | \$ 26,000 | 0.65 | \$ 16,90 |
| Total Collateral | | \$ 618,000 | | \$ 431,30 |
| Total Loans Outstanding: | | | | \$ 228,40 |
| Adjusted LTV: | | | | 53% |
| | | | | \$ 202,90 |

PROJECT SUMMARY

The Joint Venture being entered into by Michael and Trisha Haag and Jeffrey and Christine Stark has requested financing in the amount of \$428,400 to purchase 22 acres where a 2400 head hog finishing building is being constructed. The site preparation is complete and the construction of the facilities is underway. Pontiac National Bank has requested that IFA participate in the permanent financing in order to lower the cost of financing for the borrowers. An estimate of project costs is summarized below:

FINANCING SUMMARY

Interest: The borrowers note rate will be fixed at 6.27% for 10 years. Pontiac National Bank's rate will be

7.12 and the bank will pass on 1.7% of the 2% discount from IFA to the borrower resulting in an

IFA rate of 5.12%.

Security: The loan facility will be secured by a 1st mortgage and an assignment of rents will be obtained on

22 acres with a new 2400 head finishing building with an estimated value of \$592,000. A first lien

will also be taken on all business assets. IFA will have a pro-rata share of 48.8% in all collateral

Sources of

Primary: Rental income on the property

Repayment: Secondary: Other farm and off-farm income/liquidation of collateral

Maturity: 10 year term, 10 year amortization, with quarterly P&I of \$\$15,865.24

COLLATERAL

The proposed loan facility will be secured by a 1st Mortgage and assignment of rents and leases on 22 acres, which includes a new 2400 head hog finishing facility which cost \$392,208. In addition, a first lien will also be taken on all business assets including new equipment purchases of \$26,000.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Michael E. & Trisha B. Haag

Jeffrey L. & Christine M. Stark

Location:

32426E 2200 North Rd., Emington, IL 60934 (Livingston, Co.)

Organization:

Joint Venture

State:

Illinois

Ownership:

Michael E. & Trisha B. Haag and Jeffrey L. & Christine M. Stark

PROFESSIONAL & FINANCIAL

Accountant:

David Pilgrim

Bank:

Pontiac National Bank

Robert P. Tronc, Community President

LEGISLATIVE DISTRICTS

Congressional: Tim Johnson, 15th State Senate: Dan Rutherford, 53rd State House: Shane Cultra, 105th

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY SEPTEMBER 13, 2005**

Mark & Sara Lefler Project:

STATISTICS

Project Number: A-LL-TX-649

Not to exceed \$120,000 Amount:

Type:

Participation Loan

IFA Staff: Bart Bittner

Location:

Stronghurst, IL

347-54-7578 Tax ID:

SIC Code:

0213 - Swine Production

Est. fee:

\$5200 (1st year's interest)

BOARD ACTION

Approval to purchase \$120,000 loan participation from Raritan State Bank.

\$120,000 of IFA funds at risk.

Staff recommends approval, subject to satisfying all conditions of the bank loan.

PURPOSE

Provide financing for the construction of a 1200 head wean to finish hog facility.

VOTING RECORD

None. This is the first time that this project has been presented to the IFA Board of Directors.

SOURCES AND USES OF FUNDS

Sources:

IFA-Participation Raritan State Bank \$120,000

Uses: Building Costs

\$224,540 **\$15,460**

\$120,000

\$240,000

Total

\$240,000

Total

JOBS

Current employment:

3

Projected new jobs:

0

Site Preparation

Jobs retained:

3

Construction jobs:

10

BUSINESS SUMMARY

Background:

Mark and Sara Lefler live north of the Village of Stronghurst, Henderson County, IL. Mark has been a full time farmer since high school and has worked with his father and brother whom farm as well. Sara works as a medical technician/nurse for a family practice in Stronghurst. Mark has been mainly a livestock farmer specializing in hogs and sheep.

Mark currently farms approximately 700 acres. For most of his farming career the grain farming was done mainly for feed purposes and supplemental income. Mark grows predominantly corn and soybeans but does have some wheat and hay ground which he uses for feed and bedding.

2005 is the last year that Mark and Sara will have any ownership in hogs. Mark has entered into a contract with Browns Forest Home Farms to custom raise 4200 hogs per year wean to finish. Mark currently has a 2000 head finishing unit which is already housing Browns Forest Home

Farms hogs. The unit is paid for and has been in place for 10 years. Mark and Sara also rent 2 other hog finishing units from local retired hog producers that he has used for his own hogs however, they will soon be switched over to be used as overflow facilities for the new finishing unit and the existing 2000 head unit.

Mark and his family handle all of the labor as well as the manure management according to industry standards. Mark anticipates breaking ground soon for the new facility and hopes to have hogs in the new facility January 1, 2006. According to the lender, Mark has been an excellent farm manager especially through the troubled hog markets of the late 90's. Mark is also a township trustee and an active participant in local FFA Alumni activities.

Project Rationale:

The Leflers are seeking to expand production to meet a contract with Browns Forest Home Farms for 4200 finished hogs each year. This will take them out of the hog ownership business and allow them to operate on a more risk adverse basis. The Leflers will own no hogs after 2005.

Transaction:

Mark and Sara Lefler have requested financing in the amount of \$240,000 to construct a new 1200 head wean to finish building. Construction has not yet commenced on the project. Raritan State Bank has requested that IFA participate in the financing in order to lower the cost of the financing for the borrowers. The bank has proposed a 10 year amortization on the loan, with a 10 year fixed rate of 5.5 percent to the borrower. Raritan State Bank will pass on the full 2% savings from IFA to the borrowers.

Financial Commentary:

Financial statements and tax returns for Mark and Sara Lefler are prepared by Western Farm Business Farm Management. The Lefler's current assets have been on a gradual increase due to management, favorable livestock and grain markets and excellent crop yields the last couple of years. The Lefler's Debt-to-Asset ratio has improved steadily each year increasing their investment in the operation. Debt-to-Worth ratio has also come a long way over the last few years.

Other than stored crop inventory, hogs and machinery, most of the Lefler's assets consist of 93 acres of farm ground market valued at \$162K, 6 acres that include the existing 2000 head finishing building valued at \$103,500 and a 2 acre plot that contains a water well valued at \$3000 and Machinery. The Leflers have maintained a low term debt load for the size of the operation. As of FYE 2004, the Leflers only show \$22,000 of debt against the properties market valued at \$268,500.

As for repayment capacity, the Leflers have entered into a 6 year contract in which Browns Forest Home Farms will pay Mark \$38.00 per pig space. Pig space has been calculated at 4200 spaces. The lender estimates that building and site costs will be \$16.30 per pig space per year leaving the Leflers with residual of \$21.70 per pig space a year for labor, machinery and equipment, manure management, reinvestment and incidentals.

The Lefler's will also be retaining 460 full share acres of crop land at a net per acre of approximately \$65.00. The Hog and grain residual combined is estimated to leave the Lefler's with \$120,000 a year to cover operation and living costs. Sara also has an off farm job as a part time nurse in a local doctor's office that generates approximately \$20,000 per year.

Debt service coverage for the years reviewed has been rising each year. The average DSC for the last 3 years is 1.58x debt service. Projections show a drop back closer to an estimated 1.14 debt service coverage for 2005. Given the impact of the drought conditions, crop inventories will be low and low market prices will compound the issue. Therefore the projection is very conservative to reflect the potential drought impact.

Collateral for the loan request is good. Based on an August 1, 2005 appraisal done at the request of the lender, the appraised value of the pledged collateral is \$445K. IFA's adjusted LTV is 39%. Please see collateral analysis on pages 4 & 5 for further details.

FINANCIAL SUMMARY

Borrower's Finances:

| FINANCIAL DATA FOR: | Mark & Sara Lo | efler | | |
|-------------------------------|----------------|------------|------------|-----------|
| | Year | Year | Year | Proforma |
| | 12/31/2002 | 12/31/2003 | 12/31/2004 | 6/30/2005 |
| Cash | (7,362) | 13,305 | (3,286) | 3,000 |
| Crops/Livestock | | 196,420 | 246,299 | 112,460 |
| Other Current Assets | 21 22 | 41,039 | 72,227 | 95,088 |
| Total Current Assets | | 250,764 | 315,240 | 210,548 |
| Farm Machinery/Equipment | | 83,250 | 100,937 | 90,844 |
| Real Estate/Improvements | | 283,800 | 268,500 | 490,850 |
| Other LT Assets | 79,732 | 89,857 | 84,307 | 77,087 |
| Total Non-Current Assets | 455,007 | 456,907 | 453,744 | 658,781 |
| Total Assets | | 707,671 | 768,984 | 869,329 |
| Notes Payable | | 10,500 | 18,918 | 23,000 |
| Current Maturities LT debt | | 38,347 | 25,220 | 45,000 |
| Other Current Liabilities | | 223,212 | 197,839 | 115,197 |
| Total Current Liabilities | | 272,059 | 241,977 | 183,197 |
| Equipment Debt | | 30,885 | 27,421 | 30,000 |
| Real Estate Debt | | 21,722 | 17,277 | 240,000 |
| Other LT Liabilities | 18,700 | 15,166 | 10,615 | 16,000 |
| Total Non-Current Liabilities | | 67,773 | 55,313 | 286,000 |
| Total Liabilities | | 339,832 | 297,290 | 469,197 |
| Net Worth | | 367,839 | 471,694 | 400,132 |
| Working Capital | • | (21,295) | 73,263 | 27,351 |
| Current Ratio | | 0.92 | 1.30 | 1.15 |
| Debt-to-asset ratio | | 0.48 | 0.39 | 0.54 |
| Debt-to-worth Ratio | | 0.92 | 0.63 | 1.17 |

Cash Basis Accounting

| | 2002 | 2003 | 2004 | Average | Projection |
|----------------------------|-----------|-----------|-----------|-----------|------------|
| Crop/Livestock Sales | 417,182 | 525,598 | 691,166 | 544,649 | 302,440 |
| Government payments | 9,320 | 13,347 | 26,560 | 16,409 | 25,000 |
| Other Farm Income | 99,725 | 101,503 | 79,916 | 93,715 | 67,000 |
| Total Farm Income | 526,227 | 640,448 | 797,642 | 654,772 | 394,440 |
| General Operating Expenses | 202,643 | 192,015 | 258,558 | 217,739 | 285,000 |
| Depreciation | 35,537 | 24,394 | 25,674 | 28,535 | 25,000 |
| Interest Expense | 14,333 | 19,824 | 17,678 | 17,278 | 23,000 |
| Total Farm Expenses | 252,513 | 236,233 | 301,910 | 263,552 | 333,000 |
| Net Cash Farm Income | 273,714 | 404,215 | 495,732 | 391,220 | 61,440 |
| Livestock Inv. Adj. | (28,781) | 9,995 | 55,871 | 12,362 | 0 |
| Stored Crops Adj. | 17,061 | (22,645) | (422) | (2,002) | 0 |
| Accounts Rec. Adj. | (261,796) | (325,982) | (372,450) | (320,076) | 0 |
| Prepaid Exp. Adj. | 1,034 | (2,455) | (26,769) | (9,397) | 0 |
| Accounts Payable Adj. | 5,124 | (2,900) | (4,500) | (759) | 0 |
| Accrual Adj. Income | 6,356 | 60,228 | 147,462 | 71,349 | 61,440 |

Repayment Margin Analysis

| Repayment Margin Analysis | | 0003 | 20041 | A | m! |
|---------------------------------------|----------|----------|----------|----------|----------|
| _ | 2002 | 2003 | 2004 | Average | |
| Net Farm Operating Income | 6,356 | 60,228 | 147,462 | 71,349 | 61,440 |
| Add: Non-farm Income | 25,000 | 28000 | 30000 | 27,667 | 32,000 |
| Add: Depreciation Expense | 35,537 | 24,394 | 25,674 | 28,535 | 25,000 |
| Add: Annual Term Debt Interest | 14,333 | 19,824 | 17,678 | 17,278 | 23,000 |
| Less: Income Taxes | 5,369 | 5,074 | 6,158 | (5,534) | (3,600) |
| Less: Family Living W/D | (50,000) | (50,000) | (50,000) | (50,000) | (50,000) |
| Balance Available for Term Debt Rpymt | 36,595 | 87,520 | 176,972 | 89,295 | 87,840 |
| Principal on Term Debt | 54,440 | 38,347 | 25,220 | 39,336 | 54,000 |
| Interest on Term Debt | 14,333 | 19,824 | 17,678 | 17,278 | 23,000 |
| Total Principal and Interest Pymts | 68,773 | 58,171 | 42,898 | 56,614 | 77,000 |
| Equals Term Debt Coverage Ratio | 0.53 | 1.50 | 4.13 | 1.58 | 1.14 |
| Equals Term Debt Repayment Margin | (32,178) | 29,349 | 134,074 | 32,681 | 10,840 |

COLLATERAL ANALYSIS:

| Collateral Description | <u>Value</u> | <u>Advance</u> | <u>A</u> | dj. Value |
|--------------------------|---------------|----------------|----------|-----------|
| Stored Crops | | 0.85 | \$ | - |
| Growing Crops | | 0.65 | \$ | - |
| Breeding Stock | \$ - | 0.80 | \$ | - |
| Existing Hog Building | \$ 133,000 | 0.70 | \$ | 93,100 |
| Proposed Hog Building | \$ 312,000 | 0.70 | \$ | 218,400 |
| Total Collateral | \$ 445,000 | | \$ | 311,500 |
| Total Loans Outstanding: | | | \$ | 120,000 |
| Adjusted LTV: | | | | 39% |
| Excess Collateral: | | | \$ | 191,500 |

PROJECT SUMMARY

Mark and Sara Lefler have requested financing in the amount of \$240,000 to construct a new 1200 head hog finishing building. The borrowers have not yet commenced construction of this project. Raritan State Bank has requested that IFA participate in the financing in order to lower the cost of financing for the borrower.

FINANCING SUMMARY

Interest:

The borrower's note rate will be fixed at 5.5% for 10 years. Raritan State Bank's rate will be 6.5%

and the bank will pass on the full 2% discount from IFA to the borrower, resulting in an IFA rate

of 4.5%.

Security:

The loan facility will be secured by a 2nd Mortgage on 6 acres with a 10 year old 2000 head hog

finishing facility and a brand new 1200 head hog finishing facility.

Sources of

Primary: Sale of market livestock

Repayment:

Secondary: Sale of grain farming income/off farm income

Maturity:

10 year term, 10 year amortization with annual P&I of \$14,924.

COLLATERAL

The proposed loan facility will be secured by a 1st mortgage on 6 acres with a 10 year old 2000 head hog finishing building and a new (proposed) 1200 head hog facility with a total appraised value of \$445,000 as of the most recent appraisal completed, August 1, 2005. Based on the appraised value of the collateral, IFA's adjusted LTV is 39%.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Mark and Sara Lefler

Location:

Route 1, Box 220, Stronghurst, IL 61480 (Henderson Co.)

Organization:

Sole Proprietorship

State:

Illinois

Ownership:

Mark and Sara Lefler

PROFESSIONAL & FINANCIAL

Accountant:

Western FBFM

Michael J. Brokaw

Bank:

Raritan State Bank

Kim Kane, Loan Officer

LEGISLATIVE DISTRICTS

47th

Congressional:

17th

State Senate:

State House:

94th

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY SEPTEMBER 13, 2005**

Linker Farms, Inc. Project:

STATISTICS

Project Number: A-SG-TX-GT-650

Specialized Livestock Guarantee

Amount:

\$121,000

Type:

IFA Staff:

Bart Bittner

Location:

Lanark, IL

Tax ID:

363-80-6400

SIC Code:

0213-Swine Production

Est. fee:

\$907.50

BOARD ACTION

Approval of 85% Specialized Livestock Guarantee in favor of First State Bank of Shannon-Polo \$102,850 of State Treasurers Agricultural Reserve Funds at risk

Staff recommends approval, subject to satisfying all conditions of the bank loan.

PURPOSE

To finance the purchase of 320 sow shares in Long View Pork, LLC. near DeKalb, IL.

VOTING RECORD

None. This is the first time that this project has been presented to the IFA Board of Directors.

SOURCES AND USES OF FUNDS

Sources:

First State Bank Loan

\$121,000

Uses:

Purchase 320 sow shares \$121,000

Total

\$121,000

Total

\$121,000

JOBS

Current employment:

2

Projected new jobs:

0

2

Jobs retained:

Construction jobs:

0

BUSINESS SUMMARY

Background:

Linker Farms, Inc. is a hog finishing and corn and soybean production enterprise that is solely owned by Douglas and Jeanette Linker of rural Lanark, IL. The entire land base is either rented from Doug's parents or from neighboring retired farmers. Competition for rented land is becoming very intense and coupled with increasing crop input costs, profit margins in grain farming are steadily decreasing. Although Linker Farms, Inc. will maintain the crop enterprise, they feel there is more profit opportunities in feeding and finishing hogs as well as investing in the proposed Long View Pork, LLC. sow center.

At the present time, Linker Farms, Inc. has approximately 810 acres of growing corn and 560 acres of soybeans, all in Carroll County, IL. In addition, Doug has 3600 head of feeder pigs at 15-80 lbs. in a finishing facility near Shabbona, IL and also will be placing feeder pigs in the new facility near Prophetstown, IL when construction is completed. Doug leases the facilities and owns the feeder pigs. Doug also has room to finish approximately 1500 head of hogs on one of the farms that he cash rents for crop production. A \$450K line of credit has been established at First State

Linker Farms, Inc. Page 2

Bank of Shannon-Polo for feeder pig purchases, lease fees and feeding costs. In addition, a \$455K operating line is in place for this year's crop and farm related expenses.

Project Rationale:

Linker Farms, Inc. plans to purchase 320 sow shares in Long View Pork, LLC. near DeKalb, IL. in order to stay in the pork production business at a more profitable rate. LongView Pork LLC is owned and managed by Marshall and Jeff Neisler.

LongView Pork has contracted with Great Plains Management, LLC to manage the activities at the new sow center. Great Plains purpose is to provide set up and on-going management services for network formed sow operations. (Contract sow operations).

The Linkers will invest in the new LongView sow center by purchasing sow shares in the operation. This means that they basically purchase 320 of the sows and pig space in the center and therefore benefit from the sale of the offspring from these 320 sows (feeder pigs). They are then also equity holders in the operation as they pay off the debt they take on in the percentage share that is the 320 sows in the center.

By investing in sow shares or sows in a sow center, they can benefit from a larger scale enterprise with improved genetics, minimized health issues and reduced labor costs which in turn reflect in lower cost production. In addition, Linker Farms, Inc. plans to replace their present feeder pig source with pigs from this new sow center. For now Linker Farms, Inc. can market the feeder pigs from the sow center at a rate above production costs that will allow them to pay down the debt from the sow shares purchase and build equity in the Long View Pork, LLC. sow center.

Transaction:

Linker Farms, Inc. will purchase 320 sow shares in the Long View Pork, LLC., sow center located near DeKalb, IL. Linker Farms, Inc. will purchase the sow shares at \$377 per share for a total purchase price of \$121,000.

The purchase will be secured by 100% of the sow shares, a 1992 Case IH 7140 Magnum tractor and a 1999 John Deere 9510 Maximizer Combine. Both pieces of equipment are contained within a blanket security agreement on equipment. Douglas and Jeanette will also personally guarantee the loan.

Financial Commentary:

Financials are provided in the form of separate balance sheet spreads for Linker Farms, Inc. and Douglas and Jeanette Linker. Cash flow was combined to show a global statement. As of February 1, 2005, Linker Farms, Inc. is now solely owned by Douglas and Jeanette Linker. Douglas & Jeanette finished buying out Douglas' parents in 2004.

Linker Farms, Inc. has shown a solid net worth over the last three years on the balance sheets provided. Debts to asset ratios have been consistently .50-.60. The diversification of the operation is an asset and will likely demonstrate that fact this year with drought conditions being prevalent in the area. Grain and livestock sales tailed off in 2004 due to little carryover crop from 2003 and a reduced number of hogs marketed in that same year. 2005 financials project a solid rebound as carry over from an excellent 2004 crop will certainly bolster a drought stressed 2005 crop sales. In addition, the number of hogs marketed will increase for 2005 as well.

Off farm income and family living expenses were added to the cash flow summary to accurately show the full financial picture for the Linker's. Jeanette is a very successful local insurance

Linker Farms, Inc. Page 3

agent for Country Companies. Gross pay from that off-farm job has averaged well over \$90K annually over the last 3 years. Doug is paid a monthly salary from Linker Farms Inc. that amounts to an average of \$55,000 per year gross income as well.

Projected cash flow was conservatively figured in relation to crop sales as the drought conditions of this growing season will certainly have an adverse impact on yields. Combine the drought conditions with low market prices for fall corn and beans and the outlook requires a conservative approach. Linker Farms, Inc. has 810 acres of corn and 560 acres of soybeans to harvest this crop year. Therefore, projected sales for 2005 were figured as follows. Corn is projected at 130 bushels per acre at a price of \$2 per bushel. Soybeans are projected at 45 bushels per acre at a price of \$6 per acre. Given the thought that some carry over crop will exist, sales for 2005 were figured at 60% of the 2005 harvested crop. This will allow for 40% carryover to help realize better market prices in the winter 2006 markets and to level out annual farm income.

Projected hog sales with the addition of the sow shares or sows purchase were figured at 320 sow shares purchased with an average of 22 pigs per sow per year. As a result, the yield will be 1280 pigs per cycle and 5 ½ cycle turns per year are projected resulting in 7040 feeder pigs per year. The selling contract range is \$32-\$36 per feeder costs with production costs ranging from \$27-29 per feeder pig.

At a conservative average sale price of \$32.50 per pig and production costs figured at \$29 per pig, net profit will be \$3.50 per pig. Based on the above production projections, net profit will be \$24,640 per year. This will allow for a net return on investment of \$7125 or 5.8% before depreciation or taxes.

An overall look at the Linker's financials shows decent farm profitability with the promise of better livestock production numbers with this investment. In addition, repayment capacity on this note is good given the combination of farm and off-farm income.

Finally, repayment capacity is strong. DSC has averaged 3.02x debt service over the last 3 years. The projection with the new project will bring debt service down slightly to 2.82x debt service.

FINANCIAL SUMMARY

Borrower's Finances:

| FINANCIAL DATA FOR: | Linker Farms, I | nc. | | |
|-------------------------------|-----------------|-----------|-----------|--|
| | Year | Year | Year | |
| | 1/31/2003 | 1/30/2004 | 1/27/2005 | |
| Cash | 9,000 | 5,000 | 4,000 | |
| Crops/Livestock | 250,896 | 144,717 | 323,265 | |
| Other Current Assets | | 0 | 156,383 | |
| Total Current Assets | . 259,896 | 149,717 | 483,648 | |
| Farm Machinery/Equipment | . 381,300 | 431,200 | 412,000 | |
| Real Estate/Improvements | _ | 0 | 0 | |
| Other LT Assets | 14,000 | 11,000 | 10,000 | |
| Total Non-Current Assets | 395,300 | 442,200 | 422,000 | |
| Total Assets | 655,196 | 591,917 | 905,648 | |
| Notes Payable | 237,640 | 180,000 | 441,113 | |
| Current Maturities LT debt | | 0 | 0 | |
| Other Current Liabilities | | 10,653 | 17,585 | |
| Total Current Liabilities | | 190,653 | 458,698 | |
| Equipment Debt | | 128,272 | 90,183 | |
| Real Estate Debt | _ | . 0 | 0 | |
| Other LT Liabilities | 0 | 0 | . 0 | |
| Total Non-Current Liabilities | 90,460 | 128,272 | 90,183 | |
| Total Liabilities | | 318,925 | 548,881 | |
| Net Worth | | 272,992 | 356,767 | |
| Working Capital | | (40,936) | 24,950 | |
| Current Ratio | • | 0.79 | 1.05 | |
| Debt-to-asset ratio | | 0.54 | 0.61 | |
| Debt-to-worth Ratio | | 1.17 | 1.54 | |

| FINANCIAL DATA FOR: | : Douglas & Jeanette Linker | | | | |
|-------------------------------|-----------------------------|-----------|----------|--|--|
| | Year | Year | Year | | |
| | 1/31/2003 | 1/30/2004 | 2/1/2005 | | |
| Cash | . 4,500 | 6,300 | 6,000 | | |
| Crops/Livestock | . 0 | 0 | 0 | | |
| Other Current Assets | 47,750 | 60,538 | 4,600 | | |
| Total Current Assets | . 52,250 | 66,838 | 10,600 | | |
| Automobiles | 36,900 | 28,500 | 25,000 | | |
| Real Estate/Improvements | . 55,000 | 57,000 | 285,000 | | |
| Other LT Assets | 424,808 | 408,779 | 518,767 | | |
| Total Non-Current Assets | 516,708 | 494,279 | 828,767 | | |
| Total Assets | . 568,958 | 561,117 | 839,367 | | |
| Notes Payable | . 14,015 | 10,200 | 22,000 | | |
| Current Maturities LT debt | . 0 | 0 | O | | |
| Other Current Liabilities | . 0 | 0 | О | | |
| Total Current Liabilities | . 14,015 | 10,200 | 22,000 | | |
| Automobile Debt | . 11,308 | 5,665 | 5,150 | | |
| Real Estate Debt | 40,131 | 28,132 | 237,744 | | |
| Other LT Liabilities | 0 | 0 | O | | |
| Total Non-Current Liabilities | 51,439 | 33,797 | 242,894 | | |
| Total Liabilities | . 65,454 | 43,997 | 264,894 | | |
| Net Worth | 503,504 | 517,120 | 574,473 | | |
| Working Capital | . 38,235 | 56,638 | (11,400) | | |
| Current Ratio | . 3.73 | 6.55 | 0.48 | | |
| Debt-to-asset ratio | 0.12 | 0.08 | 0.32 | | |
| Debt-to-worth Ratio | . 0.13 | 0.09 | 0.46 | | |

| Cash Basis Accounting |
|-----------------------|
|-----------------------|

| | 2002 | 2003 | 2004 | Average | Projection |
|----------------------------|----------|---------|----------|---------|------------|
| Crop/Livestock Sales | 502,972 | 548,071 | 423,539 | 491,527 | 482,600 |
| Government payments | 43,226 | 43,159 | 97,534 | 61,306 | 75,000 |
| Other Farm Income | 59,653 | 63,774 | 79,324 | 67,584 | 80,000 |
| Total Farm Income | 605,851 | 655,004 | 600,397 | 620,417 | 637,600 |
| General Operating Expenses | 564,001 | 496,501 | 554,038 | 538,180 | 565,000 |
| Depreciation | 43,610 | 41,043 | 47,942 | 44,198 | 50,000 |
| Interest Expense | 17,585 | 13,405 | 10,653 | 13,881 | 20,000 |
| Total Farm Expenses | 625,196 | 550,949 | 612,633 | 596,259 | 635,000 |
| Net Cash Farm Income | (19,345) | 104,055 | (12,236) | 24,158 | 2,600 |
| Accrual Adjustments | 0 | 0 | 0 | 0 | 0 |
| Stored Crops Adj. | 0 | 0 | 0 | 0 | 0 |
| Accounts Rec. Adj. | 0 | 0 | 0 | 0 | 0 |
| Prepaid Exp. Adj. | 0 | 0 | 0 | 0 | 0 |
| Accounts Payable Adj. | 0 | 0 | 0 | 0 | 0 |
| Accrual Adj. Income | (19,345) | 104,055 | (12,236) | 24,158 | 2,600 |

Repayment Margin Analysis

| | 2002 | 2003 | 2004 | Average | Projection |
|---------------------------------------|----------|----------|----------|----------|------------|
| Net Farm Operating Income | (19,345) | 104,055 | (12,236) | 24,158 | 2,600 |
| Add: Non-farm Income | 90,721 | 105411 | 107709 | 101,280 | 110,000 |
| Add: Depreciation Expense | 43,610 | 41,043 | 47,942 | 44,198 | 50,000 |
| Add: Annual Term Debt Interest | 17,585 | 13,889 | 10,653 | 13,881 | 20,000 |
| Less: Income Taxes | 21,869 | 19,236 | 19,231 | (20,112) | (22,000) |
| Less: Family Living W/D | (40,000) | (40,000) | (40,000) | (40,000) | (40,000) |
| Balance Available for Term Debt Rpymt | 114,440 | 243,634 | 133,299 | 123,406 | 120,600 |
| Principal on Term Debt | 22,200 | 24,700 | 21,400 | 22,767 | 19,800 |
| Interest on Term Debt | 17,585 | 20,168 | 16,575 | 18,109 | 23,000 |
| Total Principal and Interest Pymts | 39,785 | 44,868 | 37,975 | 40,876 | 42,800 |
| Equals Term Debt Coverage Ratio | 2.88 | 5.43 | 3.51 | 3.02 | 2.82 |
| Equals Term Debt Repayment Margin | 74,655 | 198,766 | 95,324 | 82,530 | 77,800 |

COLLATERAL ANALYSIS:

| Collateral Description | <u>Value</u> | Advance | Adj. Value |
|--------------------------|--------------|----------------|------------|
| Stored Crops | | 0.85 | \$ - |
| Growing Crops | | 0.65 | ;\$ - |
| Sow Shares | \$ 120,640 | 0.50 | \$ 60,320 |
| Equipment | \$ 117,500 | 0.65 | \$ 76,375 |
| Real Estate | \$ - | 0.80 | \$ - |
| Total Collateral | \$ 238,140 | | \$ 136,695 |
| Total Loans Outstanding: | | | \$ 121,000 |
| Adjusted LTV: | | | 89% |
| Excess Collateral: | | | \$ 15,695 |

PROJECT SUMMARY

Linker Farms plans to buy 320 sow shares in a sow center Known as Long View Pork, LLC. Near DeKalb, IL at a cost of \$121,000 or \$377 per share. They will continue to operate their 1370 acre grain farm and plan to replace the current feeder pig source with pigs from the new sow center. In the meantime, Linker Farms can market the feeder pigs from the sow center at \$4-\$6 above production costs. This will allow Linker farms to retire the original sow share capital investment as well as gain equity in the Long View Pork Sow Center.

FINANCING SUMMARY

Interest:

7.25% fixed for 5 years, variable interest thereafter at Prime plus 50 basis points adjusted annually

on the anniversary date of the note.

Security:

320 Sow shares valued at \$121K, 1992 Case IH 7140 Magnum Tractor market valued at \$39,500

and a 1999 John Deere 9510 Maximizer combine market valued at \$78,000 under blanket security

agreement.

Sources of

Primary: Farm Income from sales of grain and hogs.

Repayment:

Secondary: Off farm income from Jeannette's insurance sales job with Country

Companies/Liquidation of collateral.

Maturity:

11 year term, 11 year amortization.

COLLATERAL

The subject loan is secured by 1st lien on 320 sow shares with an indicated value of \$120,640 in addition to a 1992 Case IH 7140 Magnum tractor market valued at \$39,500 and a 1999 John Deere 9510 combine market valued at \$78,000. The adjusted Loan To Value Ratio for the subject loan would be 89% at a 50% advance rate on the sow shares and a 65% advance rate on the equipment.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Linker Farms, Inc.

Location:

11855 Otter Creek Dr., Lanark, IL 61046

Organization:

Limited Liability Corporation

State:

Illinois

Ownership:

Douglas and Jeannette Linker 100%

PROFESSIONAL & FINANCIAL

Accountant:

Blackhawk FBFM, Lena, IL

Bank:

First State Bank, Shannon-Polo

LEGISLATIVE DISTRICTS

Congressional: Donald Manzullo, 16th

State Senate: Denny Jacobs, 36th

State House: Mike Boland, 71st

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Davis and Dennis Biddle, dba D & D Farms Project:

STATISTICS

Project Number: A-SA-TX-AT-657

Amount:

\$500,000

Type:

Specialized Livestock Guarantee

IFA Staff:

Eric Reed

Aledo, IL

Tax ID:

337-58-7691

Location:

SIC Code:

0213-Swine Production

Est. fee:

\$3,750

BOARD ACTION

Approval to initiate an 85% Loan Guarantee to Country Bank in Aledo, Illinois \$425,000 of State Treasurer's Agricultural Reserve funds at risk. Staff recommends approval, subject to:

- Satisfying all conditions of the bank loans
- Subordination of all shareholder debt/debt to Winters Creek and Biddle Farms Inc.
- Execution of loan documents by both the borrowers and general partnership so both are liable.
- Receipt of satisfactory appraisals confirming that loan to value is 80% or less.
- Receipt of corporate Guarantees from Winters Creek Inc. and Biddle Farms Inc.

PURPOSE

The Borrowers have requested \$500,000 to finance the construction of a 2400 head wean to finish hog facility. The addition of this facility will increase their overall cash flow allow them to realize further cost savings in the sale of market hogs.

VOTING RECORD

None. This is the first time that this project has been presented to the IFA Board of Directors.

SOURCES AND USES OF FUNDS

Sources:

IFA-Guarantee

\$ 425,000

Construct Hog facility Uses:

\$500,000

Country Bank

\$75,000

Total

\$500,000

Total

\$500,000

JOBS

Current employment:

Projected new jobs:

0

Jobs retained:

Construction jobs:

6

BUSINESS SUMMARY

Background:

Davis and Dennis Biddle operate a grain farm and swine operation near Joy, IL. The Biddles have operated a swine operation for approximately 20 years, starting with a 350 sow farrow to finish unit. Since 1998, they have increased their hog production revenues by providing breeding stock for Premier Hybrids, Inc. By entering into this agreement, the Biddles have

been able to receive premiums on the hogs that are produced and sold from their breeding stock. These premiums can be as much as \$300K annually.

In 1998, the Biddles decided to form two S-Corporations, which are Biddle Farm Inc. and Winters Creek Inc., to expand their hog operations. Together, Davis and Dennis now own and operate 3 separate entities within their farming operation. Biddle Farm Inc., which purchases 14 day old pigs from Winters Creek Inc., feeds those pigs and sells them as market hogs. Winters Creek Inc. owns the sow herd and produces approximately 30,000 pigs annually. Historically, Winters Creek Inc. has sold half of their weaned pig production to Biddle Farms Inc. and the other half of their pigs to a third party producer. In 2005, the Biddles plan to finish all their pigs through Biddle Farms Inc. with the exception of two growers currently under contract.

The third entity, which is operated by Dennis and Davis Biddle, is known as D & D Farms. This entity is primarily used to manage the assets and income for their grain farming operation, which totals 1300 acres. D & D also rents buildings and facilities to the other two entities.

The loan officer states that the Dennis and Davis Biddle are excellent managers in the areas of production, financial position, and risk management. They frequently loan funds between the corporations to maximize income tax efficiencies and reduce overall taxable income, which is evidenced by several notes payable listed on the balance sheets of the three entities. They also exchange rent between each of the three corporations for equipment and buildings.

Project Rationale:

The Borrowers have requested \$500,000 to finance the construction of a 2400 head wean to finish hog facility. The Biddles have had trouble finding qualified producers in their area to finish hogs for them. Country Bank in Aledo has advised them to construct another finishing unit on their property in order to better utilize their pig production. The addition of this facility will increase their overall cash flow and allow them to realize further cost savings in the sale of market hogs.

Transaction:

The proceeds will fund the construction of a 2400 head finishing building. The loan will have an amortization not to exceed 10 years with monthly payments. The loan will be secured by a blanket security agreement, as well as a mortgage on all real estate and improvements.

Financial Commentary:

Financial statements for D&D Farms are prepared by FBFM, which reflect an informal partnership between Davis and Dennis Biddle. The income and expenses are for the grain farming operation are split and reported on their personal tax returns.

Assets and net worth have been increasing the past 3 years along with the increase in stored crops and real estate values.

The borrower's liquidity has fluctuated over the past 3 years. The most notable cause for the recent decline in liquidity is the increase in CMLTD. The borrowers have purchased real estate in the past two years, which has increased their debt load.

Leverage has also fluctuated over the past 3 years. While still above the desired level, the borrower's D/A ratio for 2004 did decline to 1.45:1.

Debt Service coverage has been historically strong; however it has decreased in recent years with the decline in profits and the increase in term debt payments.

Borrower Name Page 3

> Projections reflect the additional hog sales, as well as those associated expenses. Sales include grain and livestock sales. The expenses associated with the grain operation have been increased in the projection to reflect the additional increase in input costs due to high energy prices.

Other Related

Entities:

Historical financial statements for the previous 5 years were also submitted for Biddle Farm, Inc. and Winters Creek, Inc. Since D & D Farms has sufficient assets and cash flow to service the proposed debt, the financial spreads for those two entities were not included. However, a summary of those two financial statements is as follows:

Winters Creek: Assets have been increasing over the past five years. As of FYE 2004, total assets were \$1.9M, with total liabilities of \$875K, providing a D/W ratio of .85:1. Liquidity has historically been negative, although improving over the past 5 years.

> Profitability has declined over the past 3 years and in 2004 indicated a loss of \$37K. Debt Service coverage has fluctuated, but has generally been sufficient. For FYE 2004, the DSC ratio for Winters Creek, Inc was 1.33x debts.

Biddle Farm Inc. Total assets have fluctuated over the past five years, but have increased significantly over the past 3 years. Liabilities have been decreasing slightly each of the past 3 years. Leverage, while high in the past, has been declining and equaled .72:1 at FYE 2004. Liquidity has been very strong the past 4 years, with working capital of \$654K and a current ratio of 2.6:1 at FYE 2004.

> Profitability has fluctuated over the previous 5 years; however profits have been increasing significantly in 2003 and 2004. For 2004, Biddle Farm, Inc. generated a profit of \$698K, which yielded a DSC ratio of 2.70x debts.

FINANCIAL SUMMARY

Borrower's Finances:

| FINANCIAL DATA FOR: | D & D Farms | | | |
|-------------------------------|-------------|------------|------------|-----------|
| | Year | Year | Year | Proforma |
| | 12/31/2002 | 12/31/2003 | 12/31/2004 | 12/31/05 |
| Cash | 4,008 | 88,899 | 4,444 | 21,937 |
| Crops/Livestock | 376,321 | 414,375 | 428,475 | 440,640 |
| Other Current Assets | 63,039 | 67,018 | 132,846 | 132,286 |
| Total Current Assets | 443,368 | 570,292 | 565,765 | 462,577 |
| Farm Machinery/Equipment | 263,086 | 263,086 | 263,086 | 263,086 |
| Real Estate/Improvements | 735,001 | 1,019,068 | 1,054,255 | 1,554,255 |
| Other LT Assets | 59,722 | 61,164 | 286,466 | 286,466 |
| Total Non-Current Assets | 1,057,809 | 1,343,318 | 1,603,807 | 2,103,807 |
| Total Assets | 1,501,177 | 1,913,610 | 2,169,572 | 2,566,384 |
| Notes Payable | 139,497 | 1,500 | 132,949 | 280,000 |
| Current Maturities LT debt | 162,198 | 131,712 | 368,767 | 134,962 |
| Other Current Liabilities | 9,578 | 115,752 | 7,623 | 0 |
| Total Current Liabilities | 311,273 | 248,964 | 509,339 | 414,962 |
| Shareholder Debt | . 0 | 0 | 0 | 0 |
| Real Estate Debt | 481,328 | 517,349 | 555,270 | 1,055,270 |
| Other LT Liabilities | 182,704 | 337,082 | 218,910 | 218,910 |
| Total Non-Current Liabilities | 664,032 | 854,431 | 774,180 | 1,274,180 |
| Total Liabilities | 975,305 | 1,103,395 | 1,283,519 | 1,689,142 |
| Net Worth | 525,872 | 810,215 | 886,053 | 877,242 |
| Working Capital | 132,095 | 321,328 | 56,426 | 47,615 |
| Current Ratio | 1.42 | 2.29 | 1.11 | 1.11 |
| Debt-to-asset ratio | 0.65 | 0.58 | 0.59 | 0.66 |
| Debt-to-worth Ratio | 1.85 | 1.36 | 1.45 | 1.93 |
| | | | | |

| Cash Basis Accoun | ting |
|-------------------|------|
|-------------------|------|

| | 2002 | 2003 | 2004 | Average | Projection |
|----------------------------|----------|---------|-----------|----------|------------|
| Crop/Livestock Sales | 305,141 | 592,711 | 585,596 | 494,483 | 806,400 |
| Government payments | 48,892 | 55,881 | 118,634 | 74,469 | 75,000 |
| Other Farm Income | 95,630 | 174,703 | 211,574 | 160,636 | 160,000 |
| Total Farm Income | 449,663 | 823,295 | 915,804 | 729,587 | 1,041,400 |
| General Operating Expenses | 279,832 | 561,290 | 571,249 | 470,790 | 781,499 |
| Depreciation | 62,464 | 58,640 | 104,631 | 75,245 | 154,631 |
| Interest Expense | 5,791 | 60,000 | 56,567 | 40,786 | 92,767 |
| Total Farm Expenses | 348,087 | 679,930 | 732,447 | 586,821 | 1,028,897 |
| Net Cash Farm Income | 101,576 | 143,365 | 183,357 | 142,766 | 12,503 |
| Accrual Adjustments | | | Î | | |
| Stored Crops Adj. | 70,838 | 38,054 | 14,100 | 40,997 | 12,165 |
| Accounts Rec. Adj. | 8,177 | 12,428 | (45) | 6,853 | 0 |
| Prepaid Exp. Adj. | 34,146 | 14,005 | 35,353 | 27,835 | 0 |
| Accounts Payable Adj. | (41,771) | (4,727) | (127,047) | (57,848) | 0 |
| Accrual Adj. Income | 172,966 | 203,125 | 105,718 | 160,603 | 24,668 |

Repayment Margin Analysis

| Repayment Margin Amarysis | 2002 | 2003 | 2004 | Average | Projection |
|---------------------------------------|----------|-----------|----------|----------|------------|
| Net Farm Operating Income | 172,966 | 203,125 | 105,718 | 160,603 | 24,668 |
| Add: Non-farm Income | 93,141 | 88,189 | 71,399 | 84,243 | 84,000 |
| Add: Depreciation Expense | 62,464 | 58,640 | 104,631 | 75,245 | 154,631 |
| Add: Annual Term Debt Interest | 5,791 | 60,000 | 56,567 | 40,786 | 92,767 |
| Less: Income Taxes | (82,142) | (44,094) | (24,200) | (50,145) | (2,381) |
| Less: Family Living W/D | (85,000) | (117,778) | (94,702) | (99,160) | (95,000) |
| Balance Available for Term Debt Rpymt | 167,220 | 248,082 | 219,413 | 211,572 | 258,685 |
| Principal on Term Debt | 12,672 | 92,585 | 161,513 | 88,923 | 134,962 |
| Interest on Term Debt | 5,791 | 60,000 | 56,567 | 40,786 | 92,767 |
| Total Principal and Interest Pymts | 18,463 | 152,585 | 218,080 | 129,709 | 227,729 |
| Equals Term Debt Coverage Ratio | 9.06 | 1.63 | 1.01 | 1.63 | 1.14 |
| Equals Term Debt Repayment Margin | 148,757 | 95,497 | 1,333 | 81,862 | 30,956 |

COLLATERAL ANALYSIS:

| Collateral Description | <u>Value</u> | <u>Advance</u> | <u>Adj. Value</u> |
|---------------------------|--------------|----------------|-------------------|
| Growing Crops | \$ 368,640 | 0.65 | \$ 239,616 |
| REM on 160 acres | \$ 312,000 | 0.8 | \$ 249,600 |
| REM on 166 acres | \$ 707,068 | 0.80 | \$ 565,654 |
| Less existing Bank liens | \$ (850,000) | 1.00 | \$ (850,000) |
| - | \$ 68,077 | 0.65 | \$ 44,250 |
| Equipment Equity | \$ 459,000 | 0.70 | \$ 321,300 |
| Hog Facilities w/15 acres | | 0.70 | \$ 570,420 |
| Total Collateral | \$1,064,785 | | \$ J10,420 |

Total Loans Outstanding: \$ 500,000

Adjusted LTV: 88%

Excess Collateral: \$ 70,420

PROJECT SUMMARY

The Borrowers have requested \$500,000 to finance the construction of a 2400 head wean to finish hog facility. The addition of this facility will increase their overall cash flow allow them to realize further cost savings in the sale of market hogs.

FINANCING SUMMARY

Interest:

The interest rate on the proposed loan will be fixed for 5 years at 7.24%. At the end of 5 years,

the rate will adjust to a 5 year rate equal to the 5 year Treasury + 2.75%.

Security:

The loan facility will be secured by a security agreement, which gives the bank a blanket security interest on all business assets, as well as a mortgage on all real estate. The proposed hog facilities will be constructed on 15 acres with an estimated value of \$459,000. The loan will also be secured by mortgages on 160 and 166 acres of land, which include another hog facility. Based on the estimated values provided by the bank, the adjusted LTV for this loan will be 88%.

Sources of

Primary:

Sale of harvested crops and market hogs

Repayment:

Secondary: Liquidation of collateral

Maturity:

10 year amortization. P&I payments will be paid monthly.

COLLATERAL

The loan facility will be secured by a security agreement, which gives the bank a blanket security interest on all business assets, as well as a mortgage on all real estate. The proposed hog facilities will be constructed on 15 acres with an estimated value of \$459,000. The loan will also be secured by mortgages on 160 and 166 acres of land, which include another hog facility? Based on the estimated values provided by the bank, the adjusted LTV for this loan will be 88%.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Davis Biddle and Dennis Biddle.

Location:

1277 Hwy 17, Joy, IL 61260

Organization:

General Partnership

State:

Illinois

Ownership:

Davis and Dennis Biddle

PROFESSIONAL & FINANCIAL

Accountant:

Latta, Harris, Hanon, & Pennington, LLP, Tipton, IA

Bank:

Country Bank-Aledo

Mr. Andy Frye, Asst. Loan Officer

LEGISLATIVE DISTRICTS

Congressional:

16th

State Senate:

45th

State House

89th

ILLINOIS FINANCE AUTHORITY

Memorandum

To:

IFA Board of Directors

From:

Bart Bittner

Date:

August 24, 2005

Re:

Overview Memo for Beginning Farmer Bonds

- Borrower/Project Name: Beginning Farmer Bonds
- Locations: Throughout Illinois
- Board Action Requested: Final Bond Resolutions for each attached project
- Amounts: amounts up to \$250,000 maximum of new money for each project
- Project Type: Beginning Farmer Revenue Bonds
- IFA Benefits:
 - Conduit Tax-Exempt Bonds no direct IFA or State funds at risk
 - New Money Bonds:
 - convey tax-exempt status
 - will use dedicated 2005 IFA Volume Cap set-aside for Beginning Farmer transactions
- IFA Fees:
 - One-time closing fee will total 1.50% of the bond amount for each project (\$27,105) combined for Final Bond Resolutions, as proposed)
- Structure/Ratings:
 - Bonds to be purchased directly as a nonrated investment held until maturity by the Borrower's Bank
 - The Borrower's Bank will be secured by the Borrower's assets, as on a commercial loan
 - Interest rates, terms, and collateral are negotiated between the Borrower and the Participating Bank, just as with any commercial loan
 - Workouts are negotiated directly between each Borrower and Bank, just as on any secured commercial loan
- o Bond Counsel: Burke Burns Pinelli, Ltd

Stephen F. Welcome, Esq.

Three First National Plaza, Suite 4300

Chicago, IL 60602

Voting Record:

Ayes:

Nays:

Abstentions:

Absent:

Vacant:

Project Number: A-FB-TE-CD-642

Borrower(s): Donald E. & Joyce C. Whitten

Town: Carlock, IL Amount: \$136,000 Fees: \$2040

Use of Funds: Farmland – 40 acres

Purchase Price: \$149,600

%Borrower Equity 9.1%

%Other Agency 0%

%IFA 90.9%

County: Woodford

Lender/Bond Purchaser Flanagan State Bank, Bloomington, IL

Principal shall be paid annually in installments determined pursuant to a thirty-year equal principal payment schedule for \$4987.00, with the first principal payment date to be one year from the date of closing. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be one year from the date of closing, with the thirtieth and final payment of all interest then outstanding due thirty years from the date of closing.

The Note shall bear simple interest at the Expressed Rate. The Expressed Rate shall be 4.0% for the first five years of the loan; thereafter, the rate shall be adjusted every year on the anniversary payment date of the loan to a rate not to exceed 1.00% above the weekly average yield of U.S. Treasury Securities, a one-year constant maturity as quoted in The Wall Street Journal. The rate, however, shall never be lower than 4.0%.

Project Number: A-FB-TE-CD-643
Borrower(s): Brian M. Lobdell

Town: Erin, IL Amount: \$134,310 Fees: \$2015

Use of Funds: Farmland – 72.6 acres

Purchase Price: \$268,620

%Borrower Equity 50%

%Other Agency 0%

%IFA 50%

County: Stephenson

Lender/Bond Purchaser Citizens State Bank, Lena, IL

Principal shall be paid annually in installments determined pursuant to a thirty-year amortization schedule, with the first principal payment date to be December 1, 2006. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be December 1, 2006, with the thirtieth and final payment of all interest then outstanding due thirty years from the December 1, 2006.

The Note shall bear simple interest at the Expressed Rate. The Expressed Rate shall be 5.15% for the first five years of the loan; thereafter, the rate shall be adjusted every three years to 1.25% below prime per The Wall Street Journal, set on the payment date at three-year intervals after the initial five-year period.

Project Number: A-FB-TE-CD-652

Borrower(s): Todd E. & Joyce A. Line

Town: Seaton, IL Amount: \$210,000 Fees: \$3150

Use of Funds: Farmland – 80 acres

Purchase Price: \$210,000
%Borrower Equity 0%
%Other Agency 0%
%IFA 100%

County:

Lender/Bond Purchaser Farmers State Bank of Western Illinois, Aledo IL

Mercer

Principal shall be paid annually in installments of \$13,254.95, determined pursuant to a thirty-year amortization schedule, with the first principal payment date to be December 1, 2006. Accrued interest on the unpaid balance hereof shall be paid annually, with the first interest payment date to be December 1, 2006, with the thirtieth and final payment of all interest then outstanding due thirty years from December 1, 2006.

The Note shall bear simple interest at the Expressed Rate. The Expressed Rate shall be 4.64% for the first five years of the loan; thereafter, the rate shall be adjusted every five years to 50 basis points over a 5-year Treasury below prime per The Wall Street Journal.

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Project:

Spertus College of Judaica (dba Spertus Institute of Jewish Studies)

STATISTICS

Number:

E-NP-TE-CD-646

Type:

501(c)(3) bonds

Locations: Est. fee:

Chicago \$108,000 Amount:

\$53,000,000

IFA Staff:

Townsend S. Albright

Tax ID:

36-2662739

SIC Code:

8221

BOARD ACTION

Final Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions Staff recommends approval

PURPOSE

Proceeds will be used to (i) construct an approximately 152,000 sq. ft.10-story facility on a site that Spertus owns, (ii) refinance an \$8,000,000 bank loan used to purchase the land, and (iii) pay for bond issuance costs. Wale Dall.

IFA CONTRIBUTION

VOTING RECORD

This project is being presented to the Board one time for its approval. There was no voting record from an IFA Preliminary Bond Resolution.

SOURCES AND USES OF FUNDS

Sources:

IFA bonds

Capital Gifts

\$53,000,000

Uses:

Project cost

\$41,750,000

9,000,000

Loan Refinancing Capitalized interest 8,000,000 2,700,000

Bond issuance costs

Total

\$62,000,000

550,000

Total

\$62,000,000

JOBS

Current employment:

52 FTEs, 38 PTEs

Projected new jobs: 3 FTEs, 5 PTEs

Jobs retained:

N/A

Construction jobs: 300 (20 months)

BUSINESS SUMMARY

130 M

Background:

Spertus College of Judaica ("Spertus", the "Applicant") was organized in 1924 to provide postsecondary education for Chicago's Jewish community. Today, Spertus provides a dynamic learning environment to people all over the world, both on on-site and through distance learning, serving students in 28 US states, and nine foreign countries. Spertus invites all people of all ages and backgrounds to explore the multi-faceted Jewish experience. All of Spertus' programs are offered through Spertus College, Asher Library, and the Spertus Museum. Spertus inspires learning, serves diverse communities, and fosters understanding for Jews and people of all faiths. Spertus serves over 200,000 individuals each year through programs which preserve and disseminate Jewish culture. Spertus is an Illinois 501(c)(3) corporation. Spertus is served by a 37-member board. A list of members is attached for Board review.

Spertus enjoys a strong partnership with the Jewish Federation of Metropolitan Chicago (the "Federation"). The Federation manages investments for Spertus receives approximately 10.0% of its operating income from the Federation. Details of the relationship are included in the Financing Summary of this report.

Description:

Spertus intends to use the proposed bond proceeds to finance (i) the construction of an approximately 152,000 sq. ft.10-story facility on a site Spertus owns on South Michigan Avenue, to refinance an \$8,000,000 loan bank loan used to purchase the land, and (iii) pay for bond issuance costs. Amenities of the new facility include (i) a state-of-the art theater for lectures, live performances, and film, (ii) space for community events, (iii) a special education center for children, parents, and seniors, and (iv) a café.

Remarks:

Spertus' existing facility no longer meets the needs of those who use Spertus' many services. The building, which was built in 1911, cannot meet the needs of more space and state-of-the-art educational resources. The proposed new facility will allow Spertus to continue to provide an environment conducive to learning and advanced technology for students and faculty.

Financials:

Audited financial statements for fiscal years ending 6-30-2002-2004, forecasted income and expenses for fiscal years 2005 and 2006.

(Dollars in 000s)

| | 2002 | 2003 | 2004 | 2005 | 2006 |
|----------------------|----------------|-----------------|---------------|----------------|-----------|
| Income Statement | | | | | |
| Total Revenues | \$6,587 | \$5,802 | \$6,111 | \$5,564 | \$6,160 |
| Operating | | | | | |
| expenses | (6,371) | (6,915) | (6,493) | <u>(5,863)</u> | (6,112) |
| Operating Revenues | <u>216</u> | <u>(1,113)</u> | <u>(382)</u> | (299) | <u>48</u> |
| Change in Net Assets | 216 | (1.113) | <u>(382)</u> | | |
| EBIDA | <u>666</u> | <u>(618)</u> | <u>129</u> | | |
| Balance Sheet | • | | | | |
| Current Assets | 7,482 | 6,137 | 6,967 | | |
| PP&E | 5,171 | 4,932 | 5,580 | | |
| Other Assets | <u>7,351</u> | <u>8,655</u> | <u>8,770</u> | | |
| Total | <u> 20,004</u> | <u> 19,724</u> | 21,317 | | |
| Current Liabilities | 741 | 859 | 1,148 | | |
| Other LT Liabilities | 571 | 686 | 871 | | • |
| Debt | · 5,900 | 6,500 | 8,000 | | |
| Net Assets | <u>12,792</u> | 11,679 | <u>11,298</u> | | |
| Total | \$20,004 | <u>\$19.724</u> | \$21,317 | | |
| | | | | | |
| Ratios: | | | | | |
| Debt coverage | (0.0) | (0.0) | (0.0) | | |
| Current Ratio | 10.10 | 7.14 | 6.07 | | |
| Debt/Net Assets | 0.46 | 0.56 | 0.71 | | |
| | | | | | |

Notes:

- (i) The Applicant currently has an \$8,000,000 line of credit and a \$200,000 operating line of credit with LaSalle bank, NA, Chicago, Illinois at various interest rates ranging from LIBOR plus 0.5% to Prime less 0.5%.
- (ii) The \$8,000,000 line of credit will be refinanced with the proceeds of the proposed bond issue.
- (iii) The Jewish Federation of Metropolitan Chicago (he "Federation") manages the Applicant's investments. These assets are treated as permanently restricted and are recorded on the statements of the Federation. Applicant is the sole beneficiary of the earnings on these investments. The earnings are regularly distributed to the Applicant. Investment portfolio totals were \$18,771,581, \$18,303,386, and \$19,451,739 in fiscal years 2002, 2003, and 2004, respectively.
- (iv) It is expected that a part of the proceeds of the current \$9,000,000 capital campaign will be deposited with the Federation and held for the exclusive benefit of the Applicant.
- (v) The Applicant receives approximately 10.0% of its income from the Federation exclusive of portfolio income.
- (vi) Debt Coverage was computed using operating revenues.
- (vii) Operating Revenues were negatively impacted in fiscal 2002 and 2003 by increased security expenses and insurance premiums due to 9/11.

FINANCING SUMMARY

Security:

Direct pay Letters of Credit from The Northern Trust Company, Chicago, Illinois; and Harris Trust

and Savings Bank, Chicago, Illinois.

Structure:

Multi-mode Variable Rate Demand Bonds

Maturity:

30 years

PROJECT SUMMARY

Proceeds will be used to (i) construct an approximately 152,000 sq. ft.10-story facility on a site Spertus owns at 610 South Michigan Avenue, Chicago, Cook County, Illinois, (ii) to refinance an \$8,000,000 bank loan used to purchase the land, and (iii) pay for bond issuance costs.

Project Costs:

New Construction

\$41,750,000

Total

\$41,750,000

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Spertus College of Judaica (dba Spertus Institute of Jewish Studies)

Project names:

Spertus Institute of Jewish Studies

Location:

610 South Michigan Avenue, Chicago, Cook County, Illinois

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors: Attached for IFA Board review

PROFESSIONAL & FINANCIAL

| Accountant: Bond Counsel: | McDermott Will & Emery Altschuler, Melovin and Glasser LLP Perkins Coie LLP | Chicago, IL Chicago, IL Chicago, IL | Franklin W. Nitikman Beverly Tomasiewicz Bruce Bonjour |
|---|---|---|--|
| Issuer's Counsel | Shefsky & Froelich Ltd. | Chicago, IL | Kimberly Kopp |
| Underwriter: | William Blair & Company, LLC | Chicago, IL | Thomas E. Lanctot |
| Placement Agent | | • | |
| Underwriter's Counsel: | Perkins Coie LLP | Chicago, IL | Daniel G.M. Marre |
| LOC Banks Counsels | :: Sonnenschein, Nath & | Chicago, IL | Mary G. Wilson |
| Rosenthal, LLP (The Northern Trust Company) | | | |
| | Chapman and Cutler (Harris Bank) | Chicago, IL | Carol Thompson |
| Development: | Institutional Project Management, | Chicago, IL | Ken McHugh |
| Consultant | LLC | | |
| Trustee: | LaSalle Bank, N.A. | Chicago, IL | Russell Bergman |
| General Contractor: | W-E-O'Neil Construction Co. | Chicago, IL | _ |
| Architect: | Krueck & Sexton Architects, | Chicago, IL | |

LEGISLATIVE DISTRICTS

Congressional:

07, Danny K. Davis

State Senate:

11, Louis S. Viverito

State House:

26, Lovanna S. "Lou" Jones

ta/h/SpertusCollege of Judaicafinonetime

SPERTUS INSTITUTE OF JEWISH STUDIES BOARD OF TRUSTEES

| Name | SERVICE FROM | <u>Affiliation</u> |
|--------------------------|-----------------|--|
| Helen S. Asher | 1971 | Life Trustee |
| Donna E. Barrows | 1997 | Board member, Chicago Sinai Congregation |
| Norman R. Bobins | 1994 | President and CEO, LaSalle Bank |
| Deanna Drucker | 1999 | Retired Event Consultant |
| Janice Feinberg | 2005 | Trustee, Feinberg Foundation |
| William H. Gofen | 1980 | Managing Partner, Gofen & Glossberg, LLC |
| Marshall D. Goldin, M.D. | 1988 | Cardiovascular Surgeon, Rush Presbyterian St. Luke's Medical Center |
| Phillip Gordon | 1991 | Partner, Perkins Coie |
| Avrum Gray | 1988 | Partner, G-Bar Limited Partnership |
| Melvin Gr2y | 2002 | President and CEO, Graycor Inc. |
| Michael Greenbaum | 1992 | Retired Marketing Executive |
| Jerold A. Hecktman | 1992 | Retired Vice President of United Stationers |
| Joan Holland | 1984 | President, M. Holland Company |
| Eric Joss | 1988 | President, Joss Equities Inc. |
| Barbara Levy Kipper | 1980 | Chairman, Charles Levy Co. |
| Andrew J. Lansing | 1999 | President and CEO, Levy Restaurant Group |
| Ila Jean Lewis | 2001 | Executive Vice President, Gerber Plumbing |
| Robert B. Lifton | 1976 | Retired, Board of Directors Shore Bank |
| Mark F. Mehlman | 1992 | Partner, Sonnenschein Nath & Rosenthal |
| David E. Multack | 1998 | President, Braeside Group Real Estate |
| Franklin W. Nitikman | 1991 | Partner, McDermott Will & Emery |
| Sanford Perl | 2004 | Partner, Kirkland & Ellis |
| Michael A. Perlstein | 1988 | Law Offices of Michael Perlstein |
| | | |

-William Blair & Company

| Name | SERVICE <u>FROM</u> | AFFILIATION |
|-----------------------------|------------------------|---|
| Jonathan E. Persky | 2003 | Property Manager, Parliament Enterprises, Inc. |
| Lisa Rosenkranz | 2004 | President, Business Women, Inc. |
| Ricardo Rosenkranz, M.D. | 2004 | Neonatalogist |
| Susan Rosenstein | 2004 | Principal, Susan Rosenstein Executive Search Limited |
| Georgette G. Spertus | 1986 | Retired Art Conservator |
| Herman Spertus | 1971 | Life Trustee |
| Michael Spertus | 2001 | Executive, Veritas Corporation |
| Philip Spertus | 1976 | Spertus Investments |
| Caryn Straus | 1986 | Alumna, Spertus College |
| Howard A. Sulkin, President | 1984 | President, Spertus |
| Bobette C. Takiff | 1998 | President, Margie K. Cohen Associates |
| Eric Wanger | 2004 | Trustee |
| Marc R. Wilkow, Chairman | 1997 | President, M&J Wilkow Ltd. |
| Eugene Zeffren | 2001 | Retired CEO, Helene Curtis |

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Project:

The WBEZ Alliance, Inc. (dba Chicago Public Radio)

STATISTICS

Number:

N-NP-TE-CD-615

Type: Locations: 501(c)(3) bonds

Est. fee:

Chicago \$75,000

Amount:

\$22,500,000

IFA Staff:

Townsend S. Albright

Tax ID:

36-3687394

SIC Code:

4832

BOARD ACTION

Final Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions

Staff recommends approval

PURPOSE

Proceeds will be used to (i), renovate and expand by adding two additional floors to the existing facility, (ii) house 12 new production booths with state-of-the art equipment, (iii) purchase furniture, fixtures, and equipment, (iv) capitalize interest, (v) refund outstanding debt, and (vi) fund bond issuance costs.

IFA CONTRIBUTION

Conveys Federal tax-exempt status on bond interest.

VOTING RECORD

Voting record from IFA Preliminary Bond Resolution on July 12, 2005:

Ayes: 8

Nays: 0

Abstentions: 0

Absent: 3, (O'Brien, Rice, Valenti) Vacancies: 4

SOURCES AND USES OF FUNDS

Sources:

IFA bonds

\$22,500,000

Uses:

Project cost

\$12,880,000

Debt Refunding Capitalized interest

Bond issuance costs

7,600,000 1,700,000

320,000

Total

\$22,500,000

Total

\$22,500,000

JOBS

Current employment:

112

Projected new jobs: 14

Jobs retained: N/A Construction jobs: 140 (11 months)

1 1000

BUSINESS SUMMARY

Background:

The WBEZ Alliance, Inc. ("the Applicant", "WBEZ"), was incorporated in 1989 as an Illinois not-for-profit corporation. WBEZ (Chicago Public Radio) owns and operates WBEZ-FM (91.5) in Chicago, Illinois; WBEW-FM (89.5) in Chesterton, Indiana; and WBEQ-FM (90.7) in Morris, Illinois. The first Federal charters for public broadcasting went to local educational systems. In 1943 the Chicago Board of Education received such a charter. For the next 48 years WBEZ was managed by the Chicago Board of Education ("CBE"). By 1988 CBE was supplying approximately 26.0% of the total station cash budget, with 74.0% being raised from outside sources. To increase fundraising efforts, the Applicant's Community Advisory Board formed The WBEZ Alliance, Inc. After lengthy deliberations with the CBE, the Alliance offered to purchase the station. In 1990 the CBE sold the station to the Alliance.

Today, the station operates at the maximum allowable power, (50,000 megahertz) and reaches an audience within a radius of 60 miles of Chicago. The station's audience, as measured by Arbitron Audience Estimates, has increased over 84.0% from approximately 315,000 in 1995 to approximately 580,000 in 2004. Chicago Public radio has over 59,000 members and 250 business partners. The Applicant is recognized as an outlet for thorough news coverage, thoughtful discussion-oriented programming, and unique variety shows. The Applicant is governed by a 26-member Board. A list is attached for IFA Board review.

Description:

The proposed project consists of (i) adding an additional 20,500 sq. ft. to their existing 24,000 sq. ft. facility at Navy pier. (ii) housing 12 new production booths with state of the art equipment, and (iii) reconfigure the existing facility to:

- (1) accommodate a City Room where reporters, producers, editors work and collaborate on breaking news and long form pieces,
- (2) build an Outreach Center which reaches out to the Applicant's listening community offering a gathering place for sharing resources and viewpoints, and
- (3) form Satellite Bureaus which will integrate the station with residents of Chicago's neighborhoods and suburbs via satellite offices staffed by full-time reporters or producers.

The expansion has been approved by the Metropolitan Pier and Exposition Authority ("MPEA"). The Applicant has a 99-year lease with the MPEA. The Applicant is pursuing a five-year capital campaign. The goal is \$15 million. To date \$2.7 million has been raised. Additionally, bond proceeds will be used to refund \$7,600,000 par value of bonds the Applicant issued through the Illinois Development Finance Authority in 1994.

Remarks:

The improved facilities and additional space will ensure Chicago Public Radio's future as a leading producer of original content and new talent. It will give the station the means to continue to develop new programming – to renew the Applicant's mission to provide Chicago with the best available radio programming.

Page 3

Financials:

Audited financial statements for fiscal years ending 8-31-2002-2004, and 4-30-2005 internal

financial statements (8 months).

| The state of the s | • | | | |
|--|-----------------|-----------------|----------------|-----------------|
| | 2002 | 2003 | 2004 | 2005 |
| Income Statement | | | | |
| Total Revenues | \$12,460 | \$14,879 | \$15,844 | \$11,761 |
| Operating | | | | |
| Expenses | (12,272 | (14,262) | (15,599) | <u>(10,510)</u> |
| Operating Revenues | <u>188</u> | <u>617</u> | <u>245</u> | <u>1,251</u> |
| Investment gain (loss) | <u>(331)</u> | <u>219</u> | <u>183</u> | <u>134</u> |
| Change in Net Assets | (143) | <u>836</u> | <u>428</u> | <u>1.385</u> |
| EBIDA | <u>964</u> | <u>1,366</u> | 1.082 | <u>1.874</u> |
| Balance Sheet | | | | |
| Current Assets | 2,313 | 2,563 | 2,243 | <u>6,549</u> |
| PP&E | 6,944 | 6,869 | 7,278 | 8,050 |
| Other Assets | <u>6,877</u> | <u>8,085</u> | <u>8,646</u> | 7,345 |
| Total | <u> 16,134</u> | <u>17.517</u> | <u> 18.167</u> | <u> 21.944</u> |
| Current Liabilities | 996 | 1,445 | 1,876 | 5,186 |
| Other LT Liabilities | 135 | 266 | 96 | <u>96</u> |
| Debt | 7,776 | 7,742 | 7,703 | 7,703 |
| Net Assets | <u>7,227</u> | <u>8,064</u> | <u>8,492</u> | 8,959 |
| Total | <u>\$16,134</u> | <u>\$17.517</u> | \$18,167 | <u>\$21.944</u> |
| | | | | |
| Ratios: | 2.0- | 2 22- | 0.07 | 4.40- |
| Debt coverage | 2.0x | 3.32x | 2.37x | 4.49x |
| Current Ratio | 2.32 | 1.77 | 1.20 | 1.26 |
| Debt/Net Assets | 1.08 | 0.96 | 0.91 | 0.86 |

Note:

(i) The Applicant's financial condition is strong. (ii) The Applicant has a \$2,000,000 line of credit with LaSalle Bank Chicago, Illinois which bears an interest rate of prime plus 1.0% per annum. (iii) As of May 31, 2005, the balance outstanding was \$700,000. (iv) The Applicant currently has cash and investments of approximately \$7.8 million.

Operating Revenues were used to compute debt service coverage. The Applicant issued \$7,600,000 floating rate bonds, Series 1994, through the IDFA. Debt service coverage is computed as if the Applicant were paying level debt service on the outstanding principal of the bonds. The Applicant plans to pay off the Series 1994 Bonds with cash and proceeds from the capital campaign.

FINANCING SUMMARY

Security:

Direct pay Letter of Credit from LaSalle Bank, NA, (A+/A-1) Chicago, Illinois.

Structure:

Multi-mode Variable Rate Demand Bonds

Maturity:

35 years

PROJECT SUMMARY

Proceeds will be used to (i) renovate and expand by adding two additional floors to the existing facility located at 848 East grand Avenue - Navy Pier, Chicago, Cook County, Illinois, (ii) house 12 new production booths with state-of-the art equipment, (iii) purchase furniture, fixtures, and equipment, (iv) capitalize interest, (v) refund \$7,600,000 par value of Series 1994 bonds, and (vi) fund bond issuance costs.

Project Costs:

Construction/ Renovation

\$8,645,000

Arch/Eng

1,050,000

Machinery/Equipment

3,185,000

Total

\$12,880,000

ECONOMIC DISCLOSURE STATEMENT

Applicant:

The WBEZ Alliance, Inc. (dba Chicago Public Radio)

Project names:

Chicago Public Radio Expansion Project

Location:

848 East Grand Avenue - Navy Pier, Chicago, Cook County, Illinois

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors: Attached for IFA Board review

PROFESSIONAL & FINANCIAL

| Counsel: Accountant: | Lord Bissell and Brook, LLP Altschuler, Melovin and Glasser LLP | Chicago, IL Chicago, IL | Kay W. McCurdy |
|----------------------|--|----------------------------|---------------------|
| Bond Counsel: | Katten Muchin Rosenman LLP | Chicago, IL | Janet Goelz Hoffman |
| Issuer's Counsel | Wildman, Harrold, Allen & Dixon | Chicago, IL | Mark Huddle |
| Underwriter: | LaSalle Capital Markets | Chicago, IL | Peter Glick |
| Placement Agent | • | _ | |
| | Katten Muchin Rosenman LLP | Chicago, IL | Mark Laughman |
| LOC Bank Counsel: | Seyfarth Shaw LLP | Chicago, IL | James Schraidt |
| Financial Advisor: | LaSalle Bank - ABN AMRO | Chicago, IL | Niresh Pande |
| Development: | U.S. Equities Realty | Chicago, IL | |
| Consultant | • | | |
| Trustee: | LaSalle Bank, N.A. | Chicago, IL | Jacob Weinstein |
| General Contractor: | W-E-O'Neil Construction Co. | Chicago, IL | |
| Architect: | Nagle, Hartry, Danker, Kagan, McKay Architects Planners, Ltd. | Chicago, IL | |

LEGISLATIVE DISTRICTS

Congressional:

07, Danny K. Davis

State Senate:

11, Louis S. Viverito

State House:

26, Lovanna S. "Lou" Jones

| Chair Merrill Hewson Smith (1996) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 | Vice-Chair Heather Steans (1998) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 |
|--|---|
| Secretary Tony Dean (2003) Financial Executive C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 | Treasurer Susan McKeever (1996) Attorney at Law 819 S. Wabash, Suite 600 Chicago, IL 60605 312-786-0330 |
| Director Scott Baskin (1993) President Mark Shale, Inc. 900 North Michigan Avenue, Level 4 Chicago, IL 60611 312-654-5063 | Director Prudence (Prue) R. Beidler (2003) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4611 |
| Director Louis Carr (1998) President of the Advertising Sales BET Holdings, Inc. 180 North Stetson Court Suite 4350 Chicago, IL 60601 312-819-8615 | Director Christy N. Harris (2004) Assistant to the Board Chicago Board of Education Office of the Board 125 South Clark Street 6th Floor Chicago, IL 60603 312-553-1600 |

| Director Larry Keeley (1994) President Doblin Group 330 N. Wabash, #1300 Suite 1300 Chicago, IL 60611 312-443-0800 | Director Ken Lehman (1990) Managing Partner KKP Group LLC 1603 Orrington Avenue, Suite 1880 Evanston, IL 60201 847-328-2288 |
|--|---|
| Director Robert B. (Bud) Lifton (1990) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 | Director Lyle Logan (2005) Senior Vice President Northern Trust Company 50 S. LaSalle Street, B-2 Chicago, IL 60603 312-557-1359 |
| Director James W. Mabie (1994) Principal William Blair & Company 222 West Adams Street Chicago, IL 60606 312-364-8678 | President and General Manager Torey Malatia President and General Manager Chicago Public Radio Navy Pier 848 East Grand Avenue Chicago, IL 60611 312-948-4612 |
| Director Scott P. Marks, Jr. (1995) Banking Executive C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 | Director Kay W. McCurdy (1990) Partner Lord, Bissell & Brook 115 South LaSalle Street, 35th Floor Chicago, IL 60603 312-443-0267 |

| Director James L. Nagle (2000) Principal Nagle Hartray Danker Kagan McKay Penney Architects Ltd. 30 West Monroe, Suite 700 Chicago, Illinois 60603 | Director Cassandra M. Pulley (1999) Vice President Public Responsibility Sara Lee Corporation 70 West Madison Chicago, IL 60602 |
|--|--|
| Director Alison P. Ranney (2003) Managing Partner The Prairie Partners Group, LLC 736 N. Western Avenue, #203 Lake Forest, IL 60045 847-644-4754 | Director Raul I. Raymundo (2000) Executive Director The Resurrection Project 1818 South Paulina Chicago, Illinois 60608 312-666-1323 |
| Director David J. Rudis (1994) Senior Executive Vice President LaSalle Bank 135 South LaSalle Street Chicago, IL 60603 312-904-8262 | Director Esther S. Saks (1990) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 |
| Director Alexander (Sandy) Stuart (2000) President and Chief Executive Conway Farms 150 Field Drive, Suite 100 Lake Forest, IL 60045 847-735-7085 | Director Tony Weisman (2000) Chief Marketing Officer DRAFT 633 North St. Clair Chicago, IL 60611 312-397-2774 |

| Director Gary Weitman (1998) Vice President, Communications Tribune Company 435 North Michigan Avenue 6th Floor Chicago, IL 60611 312-222-3394 | Director Woodward A. (Woody) Wickham (2004) Civic Leader C/o Chicago Public Radio 848 E. Grand Ave Chicago, IL 60611 312-948-4600 |
|--|---|
|--|---|

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Project:

Congregation Adas Yeshurun Anshe Kanesses Israel

STATISTICS

Number:

E-PS-TE-CD-648

Type:

501(c)(3) bonds

Locations: Est. fee:

Chicago \$17,500

Amount: IFA Staff: \$3,500,000 (not to exceed)

Tax ID:

Townsend S. Albright 36-2962553

SIC Code:

8211

BOARD ACTION

Preliminary Bond Resolution

Conduit

No IFA funds at risk

No Extraordinary conditions Staff recommends approval

PURPOSE ..

Proceeds will be used to refinance (i) the acquisition of land and an existing facility, (ii) the renovation, equipping and furnishing thereof, and (iii) fund legal and professional costs. 经有"链线点

IFA CONTRIBUTION राज्योंने परे ५

Conveys Federal tax-exempt status on bond interest.

VOTING RECORD

Preliminary Bond Resolution, no prior Board vote

SOURCES AND USES OF FUNDS

Sources:

IFA bonds **Equity**

\$3,300,000 524,250 Uses:

Project cost

\$3,496,000

Capitalized interest

259,250

Total

\$3,824,250

Bond issuance costs

69,000

Total

\$3,824,250

JOBS

Current employment:

3

Projected new jobs: 7

Jobs retained:

N/A

Construction jobs: 120 (5 months)

BUSINESS SUMMARY

Background:

Congregation Adas Yeshurun Anshe Kanesses Israel ("the Applicant") is a combination of two Orthodox synagogues with a long Chicago history. The first synagogue traces its roots to the Maxwell Street area where it opened its doors in 1875. It was called Anshe Kneseth Israel. The congregation came to the West Rogers Park in the 1980s. Adas Yeshurun was located on Chicago's West Side and came to West Rogers Park in 1969.

Today the Applicant is a community resource with goals to serve the entire community (which includes the Jewish and general communities) and catering to educational, communal, and charitable needs. Programs include:

- Social Service The Applicant recently developed the Heritage Program which was
 designed to address the social needs of Russian immigrants who are integrating into the
 community. The Applicant offers job placement assistance to the community, meals to
 the sick and incapacitated, and youth groups for socialization.
- Community Programs The Applicant houses camp activities for the community that is part of the Jewish Community Centers, and affiliate of the Jewish Federation of Metropolitan Chicago.
- Educational Programs The Applicant offers a high school program which offers, in
 addition to Jewish studies, language arts, mathematics, science, social studies, and
 computer science. Physical education will soon be offered. Educational programs are
 offered to teens and youth of the community. The Applicant offers further educational
 programs for those interested in Jewish law, the torah and Talmud, and other studies. The
 classes are open for all to attend.

The Applicant is an Illinois not-for-profit corporation as is governed by a 55-member Board. A list of current members is attached for IFA Board review.

Description:

The proposed project consists of refinancing (i) the acquisition of land and an approximately 30,203 sq. ft. existing facility located at 2949 West Touhy Avenue in the West Rogers Park community of Chicago. The proposed project financing will be an integral part of the Applicant's mission and experience. Funds were used to completely renovate and modernize the facility, including a new HVAC system, roof, elevators, and remodeling of kitchen and bath facilities. Based on representations of the Applicant, Bond Counsel has concluded that approximately 15.0% of the costs of the acquisition and renovation of the building relate to dedicated sanctuary space, and thus should be excluded from the project being financed by the proposed bond issue.

Remarks:

The proposed tax-exempt bond issue will enable the Applicant to borrow money at the lowest cost of capital. This will allow the Applicant to maintain its existing services to its constituents as well as afford the opportunity to expand it's the scope of its existing services, and offer new educational and social service community-oriented programs.

Financials:

Applicant's Reviewed financial statements for fiscal years ending 6-30-2003 - 2005, and proforma financial statements for fiscal year 2006

(Dollars in 000s)

| | 2003 | 2004 | 2005 | 2006 |
|----------------------|------------|-------------|--------------|--------------|
| Income Statement | | | | |
| Total Revenues | \$292 | \$274 | \$1,070 | \$432 |
| Operating expenses | (306) | (289) | (380) | (430) |
| Operating Revenues | (14) | <u>(15)</u> | <u>690</u> | <u>2</u> |
| Extraordinary income | <u>o</u> | 0 | <u>0</u> | <u>1,304</u> |
| Change in Net Assets | (14) | (15) | <u>690</u> | <u>1,306</u> |
| EBIDA | <u>(1)</u> | (3) | <u>931</u> | <u>102</u> |
| Balance Sheet | , | | | |
| Current Assets | 171 | 132 | 248 | <u>62</u> |
| PP&E | -157 | 157 | 2,419 | 3,050 |
| Other Assets | <u>0</u> | <u>22</u> | <u>548</u> | <u>2,061</u> |
| Total | <u>328</u> | <u>311</u> | <u>3,215</u> | <u>5,173</u> |
| Current Liabilities | 6 | 4 | 12 | 4 |
| Other LT Liabilities | 0 | . 0 | 100 | <u>0</u> |
| Debt | 285 | 285 | 2,390 | 3,150 |

Congregation Adas Yeshurun Anshe Kanesses Israel Page 3

| Net Assets | 3 <u>7</u> | <u>22</u> | 713 | 2,019 |
|---|------------|-----------|---------|----------------|
| Total | \$328 | \$311 | \$3,215 | <u>\$5,173</u> |
| Ratios: | (0.0) | (0.0) | 7 | 5.89 |
| Debt coverage Current Ratio Debt/Net Assets | 28.5 | 33 | 20.67 | 15.5 |
| | 7.70 | 12.95 | 3.35 | 1.560 |

Note:

(i) In fiscal 2005 the Applicant's Board of Directors authorized a \$2,050,000 purchase of the subject property. (ii) There are \$2,390,000 outstanding bank notes which mature on November 1, 2005 which financed this purchase. The notes will be paid with the proceeds from the proposed bond issue. (iii) The Applicant has entered into an agreement to close the sale of its current facility located at 3050 West Touhy Avenue, Chicago, Cook County, Illinois for \$1,000,000 by November 1, 2005.

FINANCING SUMMARY

Security:

Direct pay Letter of Credit from Fifth Third Bank (AA/Aa), Chicago, IL

Structure:

Multi-mode Variable Rate Demand Bonds

Maturity:

30 years

PROJECT SUMMARY

Proceeds will be used to refinance (i) the acquisition of land and an approximately 30,203 sq. ft. existing facility located at 2949 West Touhy Avenue, Chicago, Cook County, Illinois, (ii) the renovation, equipping and furnishing thereof, and (iii) fund legal and professional costs

500

Project Costs:

Land/Building

\$2,050,000

Construction/ Renovation

1,370,000

Arch/Eng

76,000

Total ·

\$3,496,000*

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Congregation Adas Yeshurun Anshe Kanesses Israel

Project names:

Multi-purpose Building Project

Location:

2949 West Touhy Avenue, Chicago, Cook County, Illinois

Organization:

501(c)(3) Corporation

State:

Illinois

Board of Directors: Attached for IFA Board review

PROFESSIONAL & FINANCIAL

Accountant:

Altschuler, Melovin & Glasser

Chicago, IL

Bond Counsel:

Peck, Shaffer & Williams LLP

Columbus, OH Chicago, IL

Michael J. Melliere George Buzard

Issuer's Counsel:

TBD

Underwriter:

Cornerstone Capital Corporation.

Dublin, OH

Peter Paras

Placement Agent

Underwriter's Counsel: Peck, Shaffer & Williams LLP

Columbus, OH

Michael J. Melliere George Buzard

Chicago, IL

^{* \$524,250} of this amount is funded by Applicant equity.

Congregation Adas Yeshurun Anshe Kanesses Israel Page 4

LOC Bank Counsel: TBD

Financial Advisor: Trustee:

Alan Gold

The Bank of New York Trust Co. Cincinnati, OH

Chicago, IL

Alan Gold Chris McKim

General Contractor: Home Time

Architect:

Nevin Hedlund Architects

Skokie, IL

River Forest, IL

LEGISLATIVE DISTRICTS

F 195

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Congressional:

09, Janice Shakowsky

State Senate:

08, Ira I. Silverstein

State House:

16, Lou Lang

ta/h/adasyeshurunminyaninc

EXHIBIT B

Borrower's Board of Directors

Mr. Joseph Abramchik Dr. Gary Bekritsky Mr. Herschel Block Rabbi David Brand Mr. Fred Brody Rabbi Zev Cohen Dr. Avy Dachman Mr. Zevi David Rabbi Louis Fliegelman Dr. Mark Freedman Dr. Jerome M. Garden Mr. Henry R. Goldberg Dr. Harold Goldmeier Mrs. Leslie Goldmeier Mr. Shaya Goldmeier Mrs. Chana Goldstein Mr. Mort Goldstein Dr. Shmuel Goldstein Mr. H. David Gordon Mr. Avigdor Horowtiz Mr. Asher Karp Mr. Frank Kleinerman Rabbi Moshe Kushner Mr. Edward Loew Mr. Michael Loskove Mr. Moshe Lyons Dr. Nathan Maicus Dr. David Margulis

Mr. Jeffrey Mendelsberg Mr. Sheldon Mendelsberg Rabbi Hillel Meyers Mr. Joel Jay Meyers Mr. Steven Miretzky Dr. Jerry Noble Mr. Michael Nussbaum **Bradley Olswang** Marc D. Olswang Rabbi Yisroel Prero Mr. Walter Richtman Mr. Eric Rothner Rabbi Sam Seleski Mr. Ari Shabat Mr. Stewart Sheinfeld Sen. Ira Silverstein Mr. Marc Sommer Josh Spielman Mr. Chaim Suss Mr. Lance Taxer Dr. Yakov Weil Mr. Bennie R. Weinfeld Avi Weissman Mr. Heshy Wengrow Mr. Hymen Wolinetz Dr. Phillip Zaret Mr. Joe Zimmerman

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

Project:

Chicago Charter School Foundation

STATISTICS

Deal Number:

N-NP-TE-CD-644

Amount:

\$26,000,000 (not-to-exceed amount)

Type:

Not-for- Profit

IFA Staff:

Townsend Albright

Location:

Chicago

Tax ID:

36-4141583

SIC Code:

6111

Est. fee:

\$80,000

Elementary & Secondary Schools

BOARD ACTION

Preliminary Bond Resolution Conduit 501(c)(3) Bond Financing Staff recommends approval No Extraordinary Conditions

No IFA funds at risk

PURPOSE -

Finance (i) the purchase and renovation of (i) the Applicant's Northtown Academy Campus, and a CPS closed school located on the Southeast Side of Chicago, (ii) the construction of a new high school to be located on the South Side of Chicago, (iii) the purchase of furniture, fixtures and equipment, and (iv) bond issuance costs.

IFA CONTRIBUTION

Conveys Federal tax-exempt status on bond interest.

VOTING RECORD • A 10

This the first time that this project has been present to the IFA Board.

SOURCES AND USES OF FUNDS

Sources:

IFA Bonds

\$25,502,000

Uses:

Project Costs

\$25,502,000

Total

\$25,502,000

Total

\$25,502,000

JOBS

Current employment:

9

Projected new jobs: Construction jobs:

....

210 (within 2 years) 67 (6 months)

Jobs retained:

N/A

BUSINESS SUMMARY

Description:

The Chicago Charter School Foundation is an Illinois 501(c)(3) corporation established in 1997 to provide educational and community opportunities for youths in pre-kindergarten through grade twelve. The Foundation operates its charter school at seven campuses - Bucktown, Prairie, Washington Park, West Belden, Longwood, Basil and Northtown under a Charter Agreement with the Chicago Public Schools that was renewed through June 30, 2007. The Foundation has hired three management companies, American Quality School ("AQS"), Edison and Civitas Schools to implement a complete educational program and maintain and repair the campus facilities. The Foundation is responsible for providing the school facilities constituting the campuses and completing facilities improvements and capital repairs. Chicago Charter School Foundation had its charter renewed by the Chicago Board of Education on June 2002 for five years.

Background: Sixteen years ago, James K. Murphy and a group of civic-minded business and education leaders began awarding promising youth from poor Chicago neighborhoods scholarships to attend private high schools. Over the last decade, the Daniel Murphy Scholarship Foundation (DMSF) has grown to support approximately 400 scholars annually who attend 60 prominent high schools in Chicago and boarding schools nationwide. The foundation finances over \$1.2 million in tuition annually.

Today, CCSF operates the largest charter school in Illinois, with 7 campuses serving approximately 5,000 students in grades prek-12. The Foundation is led by an active Board of Directors with expertise in educational research and scholarship, non-profit incorporation and management, contract creation and negotiation, special education and basic skills acquisition; law, school construction and real estate development and education philanthropy. Its mission is to provide, through innovation and choice, an attractive and rigorous college preparatory education that meets the needs of today's student.

CCSF contracts with three school-management organizations to deliver instruction at its campuses:

- Edison Schools (Edison) is a publicly traded company that manages 157 schools in 20 states and serves approximately 71,592 students in grades K-12. Currently, Edison manages the Longwood Campus through a performance-based agreement with CCSF.
- American Quality Schools (AQS) is a Chicago-based non-profit firm led by Michael Bakalis, a Professor at the Kellogg Graduate School of Management at Northwestern University and past Illinois State Superintendent of Education. AQS manages Bucktown, Prairie, Washington Park, West Belden and the proposed Avalon/South Shore campuses.
- Civitas Schools is a wholly owned subsidiary of CCSF managed by Megan Quaile and Dr. Charles Venegoni. Civitas manages the Northtown Academy, Basil and the anticipated Wrightwood campuses.

CCSF is the nation's only charter holder that contracts with multiple organizations to manage its campuses. CCSF has over 2,000 children on waiting lists for admission.

With the improvements to the CICS Northtown Academy Campus and the development of the additional campuses, the Foundation would increase its total enrollment by up to 1,150 students. It would establish footholds in new communities of Chicago and help CCSF to transform sites into vibrant learning centers offering a full range of educational programs to children and their families.

The Project: NORTHTOWN ACADEMY CAMPUS—Purchase and Renovation

CCSF entered into a lease with an option to purchase property at 3900 West Peterson Avenue in the Northtown community for \$3.7 million. The property includes school buildings, a sanctuary and parking lot. CCSF now leases this property from the Felician Sisters. Acquisition and ADA work is budgeted at \$4 million.

PURCHASE AND RENOVATION OF EXISTING SCHOOL

CCSF has begun discussions with CBE to purchase an existing closed school located on the southeast side of Chicago. The school building is roughly 50,000 square feet, large enough to house a high school with approximately 550 students. Total budget for the purchase and renovation of this school is \$7 million.

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NEW HIGH SCHOOL CONSTRUCTION

The proposed 60,000 square foot complex would cost approximately \$14 million to construct. CCSF plans to raise \$4 million of this amount with fundraising efforts leaving \$10 million to be funded with the proposed bonds.

Remarks:

(i) IDFA issued \$16,050,000 in 501(c)(3) and taxable bonds in June 2002 to finance the Foundation's purchase and renovation of the former St. Basil school and convent and a campus that it previously leased. (ii) Tax-exempt financing will help CCSF leverage its public funds and human resources to enhance the quality and quantity of its services.

Financials:

Financial summary for the Chicago Charter School, Foundation, Chicago Charter School, LLC and Chicago International School Campuses from audited financial statements for fiscal years ended June 30, 2002, 2003 and 2004 and interim financial statements for fiscal year ended June 30, 2005. Forecast for fiscal years ending 2006, 2007 and 2008 prepared by staff based on operating forecasts for the Foundation provided by management. All figures are in \$000s.

| | Actual | | | | Forecast | | |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
| Income Statement | • | • | | | | | |
| Net Revenues | \$16,433 | \$21.750 | <u>\$30.686</u> | <u>\$34.599</u> | <u>\$39,543</u> | <u>\$50,429</u> | <u>\$55,450</u> |
| Change in Net Assets | <u>791</u> | 583 | <u>2.850</u> | <u>2.319</u> | <u>1.591</u> | <u> 306</u> | <u>836</u> |
| Earnings Before Interest, Taxes, | | | | | | | |
| Depreciation & Amortization | | 3,332 | 5,624 | 4,952 | 3,706 | 5,631 | 6,230 |
| Balance Sheet | | | | | | | |
| Current Assets | 17,843 | 7 | 10,120 | 13,501 | 16,537 | 18,812 | 20,265 |
| Net Property, Plant and Equipment | 5,377 | 13,277 | 17,726 | 16,970 | 41,485 | 40,843 | 40,339 |
| Other Assets | 2.194 | 1 2.213 | <u>2.176</u> | 2,138 | <u>2.100</u> | <u>2,062</u> | <u>2,024</u> |
| Total Assets | 24.317 | <u> 26.473</u> | <u> 28.897</u> | <u>31.484</u> | <u>58.996</u> | <u>60.592</u> | <u>61,502</u> |
| Current Liabilities | 3,787 | . 5,435 | 4,922 | 5,460 | 6,184 | 8,145 | 8,906 |
| Long-term Debt | 16,337 | 16,262 | 16,348 | 16,079 | 41,276 | 40,605 | 39,917 |
| Other Liabilities | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Stockholder's Equity | <u>4,193</u> | <u>4.776</u> | 7.627 | <u>9,945</u> | <u>11.536</u> | 11.842 | <u>12,678</u> |
| Total Liabilities and Stockholder's Equity | <u>\$24.317</u> | <u>\$26.473</u> | <u>\$28.897</u> | <u>\$31.484</u> | <u>\$58,996</u> | <u>\$60,592</u> | <u>\$61.502</u> |
| Statistics and Ratios | 4 | | | | | | |
| Enrollment (Actual and Projected) | 2,352 | 3,142 | 4,215 | 4,458 | 5,209 | 6,409 | 6,909 |
| Fixed Charge Coverage (X) | 2.48 | 1.71 | 2.85 | 2.62 | 1.93 | 1.67 | 1.69 |
| Current Ratio | 4.71 | 2.23 | 2.06 | 2.47 | 2.67 | 2.31 | 2.28 |
| Days Cash on Hand | 23.6 | 60.2 | 57.1 | 57.9 | 65.2 | 47.2 | 44.6 |
| Debt to Fund Balance | 4.02 | 3.49 | 2.19 | 1.65 | 3.61 | 3.49 | 3.20 |

Discussion: The figures presented above summarize the operations and financial position of the Foundation, its campuses and wholly owned management company. The CBE provides 89% of its revenue, consisting of per pupil payments (72%), payments for bilingual and special education (3%), and pass-through of federal Title I funds (3%) and school lunch funds (4%) and state Special General Supplemental Aid (7%). These entities received an additional (6%) of revenues from cash and in-kind contributions, fundraising and grants and 3% of

income from student fees. Revenues have increased rapidly because of growth in enrollment and per student payments and contributions, grants and fundraising. In FY 2003, management opened the and West Belden Campus (513 student capacity) and Basil campus at mid-year (584 student capacity). In FY 2004, management opened Northtown Campus (556 student capacity). Change in net assets (the excess of revenues over expenses) has generally increased with growth in enrollment.

The Foundation has \$15,830,000 in outstanding 501(c)(3) bonds that IDFA issued in 2002. These bonds were rated "BBB" by Standard & Poor's and amortize over 30 years and an average rate of interest of about 6%. The Foundation has also entered into notes with Edison, a contractor and a bank to finance various improvements on its campuses. The outstanding balance as of June 30, 2005 was \$518,000 and is scheduled to be fully repaid by December 2009. The bond issue caused leverage to increase significantly. Debt to fund balance (akin to equity for for-profit entities) has declined rapidly with the amortization of notes and bonds and growing balances. The Foundation makes significant lease payments for equipment and facilities, which are factored into the "Fixed Charge Coverage" ratios presented above.

The forecast assumes that the project is begun and completed in FY 2006. The income statement forecast incorporates management enrollment forecast coupled with staff estimates for per capita payments and expense growth. The Foundation is opening the Avalon Campus and Wrightwood Campus, which will add 721 students in FY 2006. Management reports a waiting list of 2,000 and expects to add 339 students per year in FY 2007, 2008 and 2009 at Avalon and Wrightwood as students in the lower grades advance into higher grades at those campuses. Interest expense is forecast assuming a \$25,502,000 borrowing amount, 30-year amortization and average 6.5% interest rate on all debt. We anticipate fixed charge coverage to remain solid during the forecast period, despite the significant increase in indebtedness.

FINANCING SUMMARY

Bonds:

Tax-exempt fixed-rate bonds amortizing over 30 years.

Security:

The Bank's facility will be secured by: 1) a first lien pledge of all legally available revenues collected by the Foundation and the management companies and a 2) a first mortgage interest in all real property and improvements financed, and 3) a pledge of unspent project and cost of issuance funds and moneys held under the trust indenture.

- 1. It is anticipated that the proposed bonds will receive an investment grade rating from Standard & Poor's.
- 2. If market rates permit a significant savings, the Applicant will consider refinancing its Series 2002 Bonds which have an outstanding balance of approximately \$16-million.

PROJECT SUMMARY

Finance (i) the purchase and renovation of (i) the Applicant's Northtown Academy Campus which is located at 3900 West Peterson Avenue, Chicago, Illinois, and a CPS closed school located on the Southeast Side of Chicago, (ii) the construction of a new high school to be located on the South Side of Chicago, (iii) the purchase of furniture, fixtures and equipment, and (iv) bond issuance costs.

Estimated Project Costs

\$25,202,000

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Chicago Charter School Foundation, 228 South Wabash, Suite 600, Chicago, Illinois 60604

(Contact: Thresa Nelson, PhD, Chief Operating Officer, Phone: (312) 455-7710)

Project name:

Chicago International Charter School Northtown Academy Campus,

Chicago International Charter School New High School Construction

Chicago International Charter School High School Acquisition and Renovation

Britania.

Location:

3900 West Peterson, Chicago, Illinois (Cook County) 60659

TBD

TBD

Organization:

Illinois 501(c)(3) organization.

Chicago Charter School Foundation

Page 5

Land Owner:

Chicago Public Schools and the City of Chicago

Board

Members:

Gregory White Gary Gries Hellen DeBerry Janice Lucchesi Ken Alpert Carole Brown Gary Garret Vinni Hall

Burt Miller

Marcia Osher

David Schwartz

President Vice President

Secretary Treasurer Director Director Director Director Director Director Director

PROFESSIONAL & FINANCIAL

Counsel:

Goldberg, Kohn, Bell, Black and

Rosenbloom and Moritz, Ltd. Ostrow Reisen, Berk & Abrams Chicago, IL Chicago, IL

Accountant: Bond Counsel: Underwriter:

Mayer Brown Rowe & Maw Kirkpatrick Pettis

Chicago, IL Denver, CO

David Narefsky Russell Caldwell Bill Morris

Underwriter's Counsel: Financial Advisor:

Kutak Rock LLP

William Blair and Company

Chicago, IL Chicago, IL Chicago, IL

Robert M. Star Thomas E. Lanctot

Issuer's Counsel: Trustee:

To be determined

To be determined

LEGISLATIVE DISTRICTS

Congressional:

05 Rahm Emanuel

State Senate:

08 Ira I. Silverstein

State House:

15 John C. D'Amico

Ta/h/chicagocharterschoolfdn2005

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY**

September 13, 2005

Project:

Alternative Behavior Treatment Centers

STATISTICS

Deal Number:

N-NP-TE-CD-647

Amount:

\$3,100,000 (not-to-exceed amount)

Type:

Not-for-Profit Bonds Unincorporated Mundelein IFA Staff: Tax ID:

Rich Frampton 36-3569630

Location: SIC Code:

8300

Est. fee:

\$15,000

BOARD ACTION

Preliminary Bond Resolution

Conduit Tax-Exempt 501(c)(3) Revenue Bonds

Staff recommends approval

No IFA funds at risk

No extraordinary conditions

PURPOSE

The proposed financing will allow Alternative Behavior Treatment Centers ("ABTC") to (1) construct a gymnasium, (2) construct a new cafeteria and renovate/expand existing kitchen facilities, and (3) consolidate and refinance taxable mortgage debt with tax-exempt bonds over a lengthened amortization schedule.

IFA CONTRIBUTION

Federal Tax-Exempt interest on the Bonds.

VOTING RECORD

This is the first time this project has been presented to the IFA Board.

PROPOSED SOURCES AND USES OF FUNDS

Uses:

Sources:

501(c)(3) New Bonds Equity/Bank Financing 1,100,000

Project/Refin. Costs

Issuance costs

\$3,900,000 200,000

Total

\$4,100,000

\$3,000,000

Total

\$4,100,000

ABTC previously invested \$1,000,000 of cash equity to finance acquisition of the subject facilities. Additionally, ABTC has a \$500,000 Line of Credit from Shorebank to support this project, as needed.

JOBS

Current employment:

140

Projected new jobs:

Jobs retained:

Not applicable

Construction jobs: 5-10 (average) over 6 months

BUSINESS SUMMARY

Background:

Alternative Behavior Treatment Centers ("ABTC" or the "Borrower") was established in 1988 as Health Connection, II and was incorporated under Illinois law in 1988. In 1997, the organization changed its corporate name to Alternative Behavior Treatment Centers. The Borrower's 13-member Board of Directors establishes policies, strategic planning, and budgets.

Description:

ABTC provides a continuum of residential treatment and housing services to sexually aggressive children and youth (i.e., 15 to 20 years old) on its 14 acre campus in unincorporated Lake County, near Mundelein. ABTC also provides outpatient services for youths/young adults between the ages of 6 and 22 at an outpatient office in Chicago (Hyde Park).

ABTC's predecessor initiated operations in 1988 by providing outpatient services at its original location in Des Plaines. ABTC currently serves youth from throughout Illinois through both its current inpatient treatment facility in Mundelein and outpatient facilities located in Hyde Park and at the Illinois Department of Correction's youth facility near Kewanee (Henry County).

ABTC is permitted to house a maximum of 50 youths at its current Lake County facility. ABTC provides an on-site high school to educate the youths who live on-campus in a self-contained school. Other youths served by ABTC may attend a local high school or Lake County College.

In 1997, ABTC purchased its Lake County campus and relocated operations from Des Plaines. In 1999, ABTC opened the first independent living program in Illinois specifically targeted to serve sexually abusive youth on ABTC's campus in Mundelein and constructed 10 new apartments to house this program.

In 2001, the Illinois Department of Corrections ("DOC") awarded ABTC a 5-year contract to develop and manage a treatment program at DOC's new 360-bed facility in Kewanee.

The Illinois Department of Children and Family Services ("DCFS") is ABTC's primary source of contractual support. In addition to DOC and DCFS revenues, ABTC has also received state funding from the Illinois Department of Human Services ("DHS") and the Illinois Department of Public Aid ("DPA").

ABTC is licensed by DCFS and is the first agency in Illinois to receive DCFS's certification to provide sexual aggression treatment through both its residential and outpatient programs.

The proposed financing will allow ABTC to (1) construct a gymnasium, (2) construct a new cafeteria and renovate/expand existing kitchen facilities, and (3) consolidate and refinance taxable mortgage debt with tax-exempt bonds over a lengthened amortization schedule.

Financials:

Audited financial statements 2002-2004. Projected financial statements for FYE 6/30/2005 (based on 9 month borrower-prepared results as of 3/31/2005).

| | Year Ended June 30 | | | | |
|---|--------------------|-------------|---------|------------|--|
| | 2002 | 2003 | 2004 | 2005 | |
| | | | | Projected | |
| | (D | ollars in C | (2°00) | | |
| Statement of Revenues/Exp.: | | | | | |
| Revenue/Support | \$5,794 | \$5,482 | \$6,310 | \$7,124 | |
| Rev. over Expenses | (181) | (185) | 150 | 453 | |
| Balance sheet: | | | | | |
| Current Assets | 909 | 972 | 907 | 1,615 | |
| PP&E - Net | 2,587 | 2,511 | 2,468 | 2,836 | |
| Other Assets | 1_1_ | 2 | 2 | <u>75</u> | |
| Total assets | 3,497 | 3,485 | 3,377 | 4,526 | |
| Current Liabilities | 1,790 | 2,030 | 1,484 | 738 | |
| LT Debt/Liabil. | 1,560 | 1,493 | 1,781 | 3,223 | |
| Other LT Liabil | 1,500 | | -, | · <u>-</u> | |
| | 147 | (38) | 112 | 565 | |
| Total Net Assets Total Liab & Nt. Asst. | 3,497 | 3,485 | 3,377 | 4,526 | |
| | | | | | |
| Ratios: | 0.22 | (0.00)x | 1.36x | 2.17x | |
| Debt coverage | 0.22x | 0.00)x | 0.61 | 2.19 | |
| Current ratio | 0.51 | | 17.19 | 5.71 | |
| Debt/Net Assets | 11.53 | (0.00) | 17.19 | 3.71 | |

Discussion:

ABTC receives funding from (1) Illinois Department of Children and Family Services (DCFS), (2) Illinois Department of Corrections/Kewanee ("DOC"), (3) Illinois Department of Human Services (DHS), (4) the Illinois Department of Public Aid ("DPA"), (5) Cook County Juvenile Courts, (6) Lake County Juvenile Court, and (7) Chicago Public Schools. Overall, these sources provided approximately 90.5% of ABTC's operating revenues for the nine months ended 3/31/2005.

ABTC's primary sources of state contractual support are DCFS and DOC. For the nine months ended 3/31/2005, DCFS provided approximately 52.6% and DOC provided approximately 24.0% of ABTC's revenues.

Facility lease payment payments from Mundelein School District and The Special Education District of Lake County generated \$125,000 in revenue in 2004 and \$116,000 in 2005.

ABTC's improved profitability in 2004 and resulted from increased contract revenues, primarily from DCFS and DOC, as well as improved overhead control. ABTC's improved financial strength has enabled it to refinance its existing line of credit and term loans twice over the past two years. Concurrently, ABTC has also been able to reliance on its Bank Line of Credit to support operations.

ABTC's \$700,000 line of credit provided adequate additional liquidity to fund operations in both 2002 and 2003 (when operating cash flows were insufficient to cover ABTC's long-term debt obligations).

Based on projected 2005 results (extrapolated from 9 month operating results), ABTC's was projected to generate sufficient operating cash flow to cover the projected debt service payments by 2.17 times.

FINANCING SUMMARY

Security:

Bonds will be secured by a (nonrated) Direct Pay Letter of Credit from Shorebank and further

enhanced by an A+/Stable/A-1 rated (S&P) Confirming Letter of Credit from JPMorgan Chase

Structure:

7-day variable rate demand bonds [current effective interest rate of approximately 4.65% as of

8/17/2005 (inclusive of anticipated credit enhancement, bond remarketing, and trustee fees)].

Maturity:

PROJECT SUMMARY

Bond proceeds will be used to finance construction and renovation of various facilities located on ABTC's residential campus in Mundelein. These improvements will include but not be limited to (1) construction of an onsite gymnasium, (2) construction of a cafeteria, (3) capital improvements to on-site kitchen/food service facilities for ABTC's approximately 14.0 acre campus located at 27255 N. Fairfield Rd., in unincorporated Lake County, Illinois, near Mundelein, and (4) to refinance existing taxable debt at its Mundelein campus.

Project costs are currently estimated as follows:

\$700,000 **New Construction** 1,000,000 Renovation 2,200,000 Refinancing \$3,900,000 Total

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Alternative Behavior Treatment Centers (Contact: Ms. Robin McGinnis, President/CEO, 27255

Fairfield Road, Mundelein, IL 60060; (T) 847/487-9455; (Fax) 847/487-9360; e-mail:

rmcginnis@abtc-centers.org)

Project name:

Alternative Behavior Treatment Centers

Location:

27255 Fairfield Road, Mundelein (Lake County), IL 60060

Organization:

501(c)(3) Not-for-Profit Corporation

State:

Illinois

Ownership:

Not applicable for 501(c)(3) Corporations. List of 2005 Board of Directors attached.

Property Owner:

The proposed improvements will be located on ABTC's existing campus.

Tenants:

Mundelein School District No. 120 and The Special Education District of Lake County.

PROFESSIONAL & FINANCIAL

Counsel:

Michaeline Gordon, P.C.

Chicago, IL

Michaeline Gordon

Accountant:

Ostrow Reisin Berk & Abrams,

Chicago, IL

Larry Sophian

Bond Counsel: Direct Pay LOC: Ice Miller Shorebank

Ltd

Chicago, IL Chicago, IL Tom Smith Thurman Smith

Shorebank Counsel: Confirming LOC:

To be determined JPMorgan Chase

Chicago, IL

JPMorgan Chase

Counsel: Underwriter: To be determined Wachovia Bank, NA

Charlotte, NC

Bill Ockerland

Underwriter's

Counsel:

Ice Miller

Chicago, IL Winston & Strawn

Chicago, IL

Chicago, IL

Patra Geroulis Christine Carroll

Purchaser's Couns. Financial Advisor:

Carroll Financial Group, Inc.

Des Plaines, IL

Allan Carroll, Stanley Schwartz

Trustee:

Architect:

To be determined

Standard & Poor's

To be determined To be determined

General Contractor: IFA Counsel:

Rating Agency:

To be determined

LEGISLATIVE DISTRICTS

Congressional:

8 Melissa Bean

State Senate:

26 William E. Peterson

State Senator

51 Ed Sullivan, Jr.

Alternative Behavior Treatment Centers BOARD OF DIRECTORS

2005

| <u>NAME</u> | PHONE | BOARD POSITION | OUTSIDE AFFILIATION |
|---|--|------------------------------|---------------------------------|
| Peter Cotsirilos 25W571 Plamondon Wheaton, IL 60187 Joined Board: 12/04 | (630) 462-2568 (H) (630) 253-4929 (C) | Fundraising | Coldwell Banker Real Estate |
| Norm Croft Service Packaging, Inc 5915 Lincoln Ave. Morton Grove IL 60053 Joined Board: 8/01 | (847) 966-6556 (847) 966-6658 (F) ncroft@servicepackaging.co | Member <u>om</u> | Service Packaging |
| Jamie Curcio 1130 Lake Cook Rd. Suite 175 Buffalo Grove, IL 60089 Joined Board: 12/04 | (847) 934-7709 (H) (847) 279-7341 (W) (847) 279-0535 (F) jcurcio@curciowebb.com | Fundraising | Curcio-Webb |
| Curtis Gentry XBear Enterprises, Inc. 387 Meadow Green Ln. Round Lake Beach, IL 6007 Joined Board: 6/00 | (847) 546-4677 ped464@clcillinois.edu curtgentry46@msn.com | Fundraising | Self Employed |
| Michaeline Gordon, P.C. 8 S. Michigan, Suite 2600 Chicago, IL 60603 Joined Board: 1994 | (312) 920-9820 (W) (312) 332-0600 (F) (312) 332-9194 (H) (312) 342-7281 (Cell) michaelinegordon@att.net mg@mgordonlaw.com | Secretary Finance/Progran | Attorney ns Private Practice |
| Rita Hobin McDonald's Corp. Kroc Drive Oak Brook, IL 60523 Joined Board 9/14/04 | (630) 623-3553 (W) (312) 822-0302 (H) (630) 248-5678 (C) (630) 623-3995 (F) rita.hobin@mcd.com | Fundraising | McDonald's Corp. |
| Chicky Johnson RE/MAX 1344 S. Milwaukee Ave. Libertyville, IL 60048 Joined Board 12/03 | 847-367-8686 Ext. 212 (W 847-356-8674 (H) 847-602-8600 (Cell) 847-356-5517 (F) chixbmw@aol.com |) Member | Real Estate |
| Deborah Newberger 1775 Carol Ct. Deerfield, IL 60015 Joined Board: 1998 | (847) 913-9700/Ext. 1 (847) 940-8409 (H) (847) 913-9232 (F) <u>Debiorah2@aol.com</u> | President Fundraising | President dana mills |
| Mark Pignotti SmithBarney 10 S. Wacker Drive. Suite 2800 | (800)-621-5231 (312)-648-3486 (312)-648-3344 Fax <u>OP03@aol.com</u> Home mark.a.pignotti@smithba | Finance & Programs | Smith Barney Investments |

mark.a.pignotti@smithbarney.com

Chicago IL 60606

Alternative Behavior Treatment Centers BOARD OF DIRECTORS

Richard Ribando, PHR The News Sun 2383 N. Delany Rd. Waukegan, IL 60087 Joined Board 3/04 847-249-7284 (W) 847-249-7275 (F) rribando@scn1.com Member The News Sun Publisher

Joyce Rossen 256 Hickory Lane Lake Barrington, IL 60010 Joined Board 9/14/04 (847) 842-0618 <u>jrossen@eckercenter.org</u> Programs Ecker Center Therapist

Finance

Programs

Jim Schneider 25380 Bonner Rd. Wauconda, IL 60084 Joined Board: 9/97 (847) 487-0352 (H) (708) 760-8205 (Pager) (708) 826-8180 (Cell) (847) 487-5047 (Fax) deven@core.com

(847) 377-4250 Ext. 1169

(847) 377-4334 Voice Mail

Deven Ventures, Inc Engineer

Richard White (847 Lake County Sheriff (847 25 S. Martin Luther King, Jr. Ave

25 S. Martin Luther King, Jr. Ave
Waukegan, IL 60085 <u>rwhite@co.lake.il.us</u>

Detective Sergeant Lake County Sheriff's Dept.

Joined Board 6/04

HONORARY

The Honorable William E. Peterson (217) 782-8010 (847) 634-6060 State Senator

ABTC STAFF:

Robin McGinnis President/CEO rmcginnis@abtc-centers.org

Ed Sherk Executive Vice President esherk@abtc-centers.org

Programs & Professional Services

Deborah May
VP Quality Assurance &
Placement

dmay@abtc-centers.org

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY September 13, 2005

The Rehabilitation Institute of Chicago Project:

STATISTICS

Deal Number:

H-HO-TE-CP-655

Type: Location: Commercial Paper ("CP") Revenue Notes

Chicago

Amount:

\$21,000,000 (Not-to-exceed amount) Rich Frampton/Sharnell Curtis-Martin

IFA Staff: Est. fee:

\$11,000

BOARD ACTION

Preliminary CP Revenue Notes Resolution

Conduit 501(c)(3) Commercial Paper Revenue Notes

Staff recommends approval

No IFA funds at risk

No extraordinary conditions

Security: The CP Revenue Notes will be secured by a Direct Pay Letter of Credit from The Northern Trust Company.

PURPOSE

Commercial Paper proceeds will provide interim financing for the acquisition of a new Health Information System (HIS).

IFA CONTRIBUTION

Federal Tax-Exempt interest on Commercial Paper Revenue Notes.

VOTING RECORD

Preliminary Resolution, this is the first time this project has been presented to the Board.

SOURCES AND USES OF FUNDS

Sources:

IFA Commercial Paper

\$18,200,000

Uses:

Capital Projects

\$18,088,000

\$18,200,000

Costs of Issuance

112,000

Total Sources

Total Uses

\$18,200,000

JOBS

Current employment: 1,095 FTE Jobs retained:

N/A

Projected new jobs:

N/A

Construction jobs:

N/A

BUSINESS SUMMARY

Background:

The Rehabilitation Institute of Chicago ("RIC") is an Illinois not-for-profit corporation established in 1954. The concept for establishing the RIC was developed by Dr. Paul Magnuson, a former chief of the Veteran's Administration, whose vision was to provide high quality rehabilitative care to private citizens comparable to that received by returning World War II and Korean War veterans.

RIC's first hospital facility began as a small outpatient clinic in a converted warehouse at 401 E. Ohio Street. In 1974, RIC built the nation's first freestanding rehabilitation center, a 20-story facility located at 345 E. Superior Street in Chicago.

The hospital's primary facility provides comprehensive rehabilitative inpatient and outpatient services and programs. RIC also provides outpatient and day rehabilitation programs at 11 Chicago land area locations. Additionally, RIC has ongoing partnerships established with several other health systems throughout Illinois including: Southern Illinois Hospital Services (Carbondale and Southern Illinois), Alexian Brothers Medical Center (Elk Grove Village and Hoffman Estates), and RML Specialty Hospital (Hinsdale).

In the July 18th "Best Hospitals" Issue, U.S. News and World Report named RIC the nation's best rehabilitation hospital for the 15th consecutive year. No other hospital, in any specialty, has been ranked #1 for as long.

The anticipated Commercial Paper Revenue Notes will enable RIC to acquire a new Healthcare Information System that is designed to use an open-platform technology to allow RIC's management to improve patient care information as well as manage data of all aspects of RIC's organization and its related affiliates.

Financials:

Audited financial statements for the Rehabilitation Institute, Inc. and Affiliates 8/31/02 - 8/31/04Interim financial statements 9/1/04 - 5/31/05

| | | Ended August 31 | <u>1</u> | | |
|-----------------------------------|------------------|------------------|------------------|------------------|--|
| | 2002 | 2003 | 2004 | 2005 | |
| | | (Dollar | s in 000's) | (9 months) | |
| Statement of Revenues & Expenses: | | | | | |
| Total Revenues | \$99,122 | \$102,461 | \$119,440 | \$94,050 | |
| Change in Net Assets | (24,598) | (1,334) | 3,271 | 8,462 | |
| EBIDA | (14,672) | 10,011 | 14,068 | 14,140 | |
| Balance sheet: | | | | | |
| Current assets | \$29,573 | \$30,585 | \$25,869 | \$32,425 | |
| PP&E – Net | 62,252 | 69,711 | 67,184 | 64,847 | |
| Long-term Investments | 135,517 | 145,036 | 153,999 | 167,603 | |
| Long-term Pledges Receivables | 4,844 | 4,486 | 5,828 | 5,829 | |
| Other Non-Current Assets | 2,883 | <u>5,941</u> | <u>12,511</u> | <u>15,355</u> | |
| Total assets | <u>\$235,069</u> | <u>\$255,759</u> | <u>\$265,391</u> | <u>\$286,059</u> | |
| Current Liabilities | \$17,147 | \$19,560 | \$27,524 | \$40,350 | |
| Long Term Debt | 52,700 | 65,047 | 58,922 | 52,700 | |
| Other Non-Current Liabilities | 8,756 | 16,020 | 20,541 | 22,272 | |
| Net Assets | <u> 156,466</u> | <u>155,132</u> | <u>158,404</u> | <u>170,737</u> | |
| Total liabilities & Net Assets | \$235,069 | <u>\$255,759</u> | <u>\$265,391</u> | <u>\$286,059</u> | |
| Ratios: | | | | | |
| Debt Service Coverage | (0.00x) | 2.07x | 1.01x | 1.07x | |
| Days Cash & Investments | 188.57 | 209.94 | 224.48 | 222.03 | |

The Rehabilitation Institute of Chicago September 13, 2005 Page 3

Discussion: In 2002, RIC reported a net loss primarily due to approximately \$17 million investment losses. Investment gains of approximately \$9.2 million and \$7.7 million in 2003 and 2004 assisted with improving the organization's reported profitability. In 2004, RIC had a \$12.9 million balloon payment to retire a portion of previously issued debt. As a result the debt service coverage ratio, current assets and long-term debt were lower compared to those in 2003.

> In contrast, combined cash and unrestricted short-term and long-term investment balances totaled approximately \$136.2 million in 2002, \$145.8 million in 2003 and \$154.5 million and 2004 (equivalent to 224 days cash). RIC has additional liquidity under a \$7.5 million operating line of credit with a major commercial bank that has approximately \$2.5 million available as of May 31. 2005. The line of credit will be paid off upon receiving reimbursements of Medicare payments. Overall, RIC is in good financial condition as evidenced by its rating of AA by Standard & Poor's.

FINANCING SUMMARY

Security:

The Bonds will be secured by a Direct Pay Letter of Credit provided by The Northern Trust Company.

The anticipated initial LOC term is two years, subject to extension.

Structure:

The CP Notes will be sold at an interest rate that will mature between 1 and 270 days and will be subject to extension (i.e. "rollover") upon maturity for an additional term and interest rate to be determined by the JP Morgan Securities, Inc. (the "Dealer"). The proceeds from the sale of the CP Revenue Notes will be loaned to the RIC through the purchase of the Rehab Institute's promissory notes issued by the Rehab Institute pursuant to a Security Agreement between the Rehab Institute and the Illinois Finance Authority.

The Trust Indenture will allow additional borrowers to be added to the CP Note program provided that the Northern Trust Company provides a Letter of Credit commitment for each borrower.

Interest Rate:

The interest rate and maturities on the CP Notes will bear an interest rate determined by the maturity (i.e.,

between 1 and 270 days) set by the Dealer.

Maturity:

The CP Notes will mature every 1 to 270 days and will be subject to extension based on continued

availability of the Direct Pay Letter of Credit securing the Notes.

PROJECT SUMMARY

Proceeds of the Commercial Paper issuance will be used by the Rehabilitation Institute of Chicago to acquire a new Health Information System (HIS) that is designed to use an open-platform technology to allow RIC's management to improve patient care information as well as manage data of all aspects of RIC's organization and its related affiliates. Project costs are estimated as follows:

> \$16,444,000 Equipment 1,644,000 Contingency

Total Project Costs

\$18,088,000

ECONOMIC DISCLOSURE STATEMENT

Applicant:

The Rehabilitation Institute of Chicago, 345 East Superior Street, Chicago, IL 60611.

Greg Ward, Vice-President of Finance, CFO and Treasurer - Telephone # (312) 238-2906

Project name:

Commercial Paper Revenue Notes

Location:

Chicago, IL

Organization:

501(c) (3) Not-For-Profit Corporation

State:

Illinois

Board of Trustees:

Please see attached list.

Current Land Owner: Not Applicable

PROFESSIONAL & FINANCIAL

Borrower's Counsel:

To Be Determined

Accountant:

KPMG, LLP

Bond Counsel:

Chapman and Cutler

Chicago Chicago

Jim Luebchow, Nancy Burke

LOC Bank:

The Northern Trust Company

Chicago

Sally Parnell

LOC Bank Counsel:

Winston & Strawn

Chicago

Ellen Duff

CP Dealer:

New York, NY

Suzanne Beitel

JP Morgan Securities, Inc.

Chicago

Tim Wons, Bettina Johnson

CP Dealer's Counsel:

Ungaretti & Harris

To Be Determined

Chicago Julie Seymour

Issuer's Counsel:

To Be Determined Trustee:

LEGISLATIVE DISTRICTS

Congressional:

7 -- Danny Davis

State Senate: State House:

13 -- Kwame Raoul 26 -- Louvana Jones

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY August 9, 2005

Deal: Village of Annawan

STATISTICS

Deal Number: Type:

Location:

L-GP-MO-TE-659

Local Government Henry County Amount:

\$680,000 Eric Watson

PA: Est. fee:

\$6,120

BOARD ACTION

Final Bond Resolution

Conduit Local Government Bonds Moral Obligation of the State Staff recommends approval

Conditions: Pledge intercept and 1.25x coverage

PURPOSE

The Village proposes to borrow an amount not to exceed \$680,000 to refinance the Village's outstanding water/sewer project loan with the GMAC and finance sewer, water, road, sidewalk and utility improvements.

VOLUME CAP

Local government bonds - no volume cap required.

VOTING RECORD

This is the second time the IFA Board of Directors has reviewed this project for the Village.

SOURCES AND USES OF FUNDS

Sources:

IFA Bonds

Funds on Hand

Grant Funds(DCEO)

\$680,000 0 Uses:

Refinance GMAC Loan \$ 490,000

Engineering Miscellaneous

0 190,000

Issuance Costs

____0

Total

\$680,000

0

Total

\$680,000

JOBS

Current employment: Jobs retained:

n/a n/a Projected new jobs: Construction jobs: n/a n/a

CREDIT SUMMARY

The Village of Annawan (the "Village") is a residential community located in Henry County approximately 30 miles east of the Quad Cities. Assessed value growth has been good at nearly 9.07% annually and tax collections have averaged 99.79% over the past five years. The Village's top ten taxpayers account for 23.09% of the Village's 2004 EAV. The Village does not have any taxpayer or employer concentration. The population of the Village increased an average of 3.98% between each of the 1980, 1990 and 2000 censuses and 8.23% between the 1990 and 2000 censuses.

The General Fund has performed poorly over the last five fiscal years with the last three years in the red. Revenues increased 2.68% during the last five years while expenses increased by 30.81%. These figures have been skewed due to a grant of \$82,000 received in 2002 and a \$205,411 payment from the General Fund for a public building in 2004,

Village of Annawan Page 2

which the Village financed with cash on hand. The fund balance has decreased to its lowest level in the last five years and shows a deficit of (\$44,483) as of April 30, 2004. The Village has no General Obligation debt outstanding. The Villages' enterprise funds experienced collective revenue and expense growth rates of 15.39% and 8.69%, respectively. Excluding transfers, these funds generated debt service coverage of less than 1x from 2000 through 2002. Coverage in 2003 and 2004 was 1.10x and 1.27x, respectively. There has been no change in connections the last five years, and average demand is 47.88% of capacity. The top five users of the system account for 6.8% of system revenues.

The Village proposes to borrow an amount not to exceed \$680,000 through the issuance of alternate revenue bonds to refinance its loan with GMAC (\$490,000 outstanding) and finance sewer, water, road, sidewalk and utility improvements. We estimate debt service to be approximately \$70,000 with an intercept 2.10x proposed debt service. The 2004 net annual revenues available from the enterprise funds before the payment of current outstanding debt service were \$59,583 after transfers. These revenues generate projected coverage of approximately 0.85x. Provided the Village pledges an intercept of its State shared revenues, raises rates to generate debt service coverage of 1.25x and the resulting rates fall within normal ranges as determined by DCCA, this issue is recommended as an alternate revenue bond.

| ıtio. | |
|-------|--|
| | |
| | |

| Fund Balance/Expenses | (9.79%) |
|--|---------|
| Cash/Liabilities | 74.36% |
| Short Term Borrowing/Expenses | 0.00% |
| Debt/Market Value | 2.18% |
| Per Capita Debt | \$783 |
| GO Debt Service/Expenses | 15.41% |
| GO and Alternate Revenue Debt Service/Expenses | 15.41% |
| Projected GO Debt Service/Net | (4.04x) |

Enterprise Funds

| 2004 Net Available | Current Max P&I | Coverage | Total Max P&I * | Соустаде |
|--------------------|-----------------|----------|-----------------|----------|
| \$59,583 | \$0 | n/a | \$70,000 | 0.85x |

^{*} Outstanding maximum annual debt service of \$0 plus new debt service of \$70,000

FINANCING SUMMARY

Security:

Alternate Revenue Bonds. Not Rated

Structure:

Fixed rate serial bonds

Maturity:

15 Years

PROJECT SUMMARY

The Village proposes to borrow an amount not to exceed \$680,000 to refinance the Village's outstanding water/sewer project loan with the GMAC and finance sewer, water, road, sidewalk and utility improvements.

Project costs include the following:

| Refinance GMAC Loan | \$490,000.00 |
|----------------------------|--------------|
| Village Improvements | 190,000.00 |
| Total Project Costs | \$680,000.00 |

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Village of Annawan

Project Name:

The Village proposes to borrow an amount not to exceed \$680,000 to refinance the

Village's outstanding water/sewer project loan with the GMAC and finance sewer, water,

road, sidewalk and utility improvements.

Location:

203 W. Front Street, P.O. Box 446 Annawan, Illinois 61234

Organization:

Village Illinois

State: Officials:

Kennard Franks, Mayor

Marilyn DeSplinter, Treasurer

Julie DeSplinter, Clerk

PROFESSIONAL & FINANCIAL

Accountant:

Blucker, Kneer & Assoc., Ltd.

Galesburg, IL

Bond Counsel:

Underwriter:

Chapman and Cutler

Chicago, Il

Chicago, IL

Rating Agency:

AG Edwards Standard & Poors

Chicago, Illinois

Fitch Ratings Rating Agency:

Chicago Illinois

Financial Advisor:

Naperville, IL **RW** Baird

Tom Gaving

Chuck Jarik

Anne Noble

LEGISLATIVE DISTRICTS

Congressional:

14 J. Dennis Hastert

State Senate: State House:

37 Dale E. Risinger 74 Donald L. Moffitt

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Darrel and Marilyn Mattingly d/b/a Derel's BBQ Project:

STATISTICS

Project Number: B-LL-TX-658

Amount:

\$110,000 (not to exceed amount)

Type:

Rural Development Loan

IFA Staff:

Rick Pigg

Location:

Harrisburg

Tax ID:

333-30-7163

NAICS Code:

72221: Limited Service Restaurant

Est. Fee:

\$3,655 (first year's interest)

BOARD ACTION

Rural Development Loan

Up to \$110,000 of IFA funds at risk

First mortgage in the subject real estate and first lien in equipment financed

Staff recommends approval, subject to the following conditions:

- Loan amount shall not exceed 75% of the subject property's fair market value less outstanding indebtedness
- Receipt of an independent appraisal
- Receipt on a second mortgage on the Mattingly's residence
- Assignment of life insurance in an amount equal to the loan amount

PURPOSE

To finance the acquisition and installation of restaurant equipment and improvements to a commercial kitchen and dining facility located at 130 Ingram Hill Road in Harrisburg.

VOTING RECORD

No voting record. This is the first time the IFA Board of Directors has reviewed this project.

SOURCES AND USES OF FUNDS

Sources: IFA Rural Development Loan

\$90,000

Uses:

Project Costs:

\$90,000

Total

\$90,000

Total

\$90,000

JOBS

Current employment:

Projected new jobs:

6

Jobs retained:

Construction jobs:

3

BUSINESS SUMMARY

Background:

Darrel and Marilyn Mattingly, own and operate as husband and wife a sole proprietorship doing business as Derel BBQ, a neighborhood catering and restaurant that they opened in fall 2004. Darrel and Marilyn owned and operated a similar business called the Garden Patch in the same building between approximately 1985 and 1995. During those years Darrell worked as the cook and Marilyn managed the administrative and service aspects of the business. The Mattingly's sold the business to another area couple in 1995 after Marilyn became ill. That couple had success operating the business but closed it because they felt that it was too demanding. They opened a retail furniture store in the building that was not successful, leading them to sell the building back to the Mattingly's during the second half of 2004.

Darrel has since operated on a part-time basis, focusing on providing catered food or packaged barbecued beef, chicken, turkeys and hams to longstanding customers. The Mattingly's have also attracted a modest dine-in business for breakfast and lunch, which they feel could be easily expanded to include dinner and significantly higher volume. Darrel plans to devote himself full-time to cooking and running the business, hiring staff and acquiring additional equipment and completing modest enhancements to the building to accommodate the additional business.

Darrel has also been approached by Sysco Foods, a national food distributor to serve as a wholesale distributor of barbecued meat and poultry. Darrel believes that this business could generate significant sales and income with less work than running a catering business and restaurant. Tabgha, a family operation that previously ran a deli and catering business in Harrisburg, has grown from 5 to 25 employees since becoming a regional wholesales cheesecake supplier to Sysco about 7 years ago. Darrel believes that this project could provide sufficient capacity to begin serving as a supplier to Sysco and also expand the catering and restaurant business. A decision on proceeding with this initiative is not expected for at least several months.

The Project:

The project includes the purchase of new freezers, refrigerators, fryers and a stove, renovation of the kitchen, pickup and dining area, office equipment and construction of a food storage building.

Financing:

This project will be funded from the Authority's Rural Relending Fund. IDFA began this program in 1990 with a \$2 million 1% loan from the UDDA's Rural Development Administration. This program authorized loans up to \$250,0000 or 75% of total project costs in communities with populations under 25,000 for up to 10 years at a 6% fixed rate of interest. IDFA made 34 loans under this program with 5 outstanding and all current. The Authority repaid the original loan several years ago but has approximately \$2 million in funds available from interest earned on loans and unloaned program proceeds. To encourage use of this program, the Authority recently reduced rates charged to borrowers to Prime less 1.25%, with a cap at 6%.

Borrower Financials:

US Individual Tax Returns for Derrel and Marilyn Mattingly for 2002, 2003 and 2004. Personal financial statement for Darrel and Marilyn Mattingly as of July 28, 2005.

| | <u>2002</u> | <u>2003</u> | 2004 | 7/28/2005 |
|--|-------------|-------------|-------|--|
| Adj Gross Income | 8,706 | 13,095 | 2,763 | |
| Balance Sheet Current Assets Real Estate Other Assets Total Assets | | | | 18,000 345,000 58,000 421,000 |
| Liabilities Net Worth | | | | 140,000 281,000 |

Discussion:

The Mattingly's US income tax returns summarized above were prepared by Ron Emery of Ron Emery Accounting, a well known local CPA. Reported income has been highly variable over the period reviewed. Income reported in 2002 reflected \$7,200 in wages, salaries and tips plus income earned from the Mattingly's ownership of the Cherry Street Bar and Grill.

Income reported in 2003 was generated entirely form that business. Income earned in 2004 came from wages, salaries and tips, rental income earned on part of the building that was reacquired that year, a small gain on the sale of a gambling business that was partially offset by a loss on the sale of the Cherry Street Bar and Grill.

The Mattingly's personal financial statement presented as of July 28, 2005 was also prepared by Ron Emory Accounting. Current assets consist of cash and investments. Real estate assets consist of the subject building valued at \$170,000 and a residence in Harrisburg valued at \$150,000 and 5 acres of land between the residence and the subject property valued at \$25,000. Other assets consist of restaurant equipment (\$26,000), personal furnishings and vehicles. Liabilities consist of mortgages on the residence and the subject property. Trans Union assigned the Mattingly's a credit score of 790 and reported no history of late or non-payment.

Tenant Financials:

Financial data for the year ended December 31, 2004 for Derel's BBQ extracted from the Mattingly's US individual income tax returns. Forecast for 2005 prepared by staff from interim financial statements as of June 30, 2005 prepared by Ron Emory Accounting. Forecasts for 2006, 2007 and 2008 prepared by staff from operating forecasts prepared by Ron Emory Accounting.

| | Actual | | Forecast | | | |
|--|-------------|--------------|--------------|---------------|--------------|--|
| | 2004 | 2005 | 2006 | 2007 | 2008 | |
| Income Statement | | | | | | |
| Net Sales | <u>14.9</u> | <u>39.0</u> | <u>240.0</u> | <u>300.0</u> | <u>360.0</u> | |
| Net Income | <u>0.4</u> | <u> 18.4</u> | <u> 25.6</u> | <u> 15.9</u> | <u>22.7</u> | |
| Earnings Before Interest, Taxes, | | | | | | |
| Depreciation & Amortization | 5.0 | 20.8 | 38.5 | 28.4 | 34.8 | |
| Balance Sheet | | | | | | |
| Current Assets | | 4.5 | 14.8 | 18.5 | 25.1 | |
| Net Property, Plant & Equipment | | 55.7 | 148.2 | 145.7 | 144.2 | |
| Other Assets | | 0.0 | <u>0.0</u> | <u>0.0</u> | <u>0.0</u> | |
| Total Assets | | <u>60.2</u> | <u>163.0</u> | <u>164.2</u> | <u>169.3</u> | |
| Current Liabilities | | 0.1 | 6.9 | 7.3 | 7.8 | |
| Long-term Debt | | 0.0 | 83.2 | 76.0 | 68.3 | |
| Other Liabilities | | 0.0 | 0.0 | 0.0 | 0.0 | |
| Stockholder's Equity | | <u>60.1</u> | <u>72.9</u> | <u>80.8</u> | <u>92.2</u> | |
| Total Liabilities & Stockholder's Equity | , | <u>60.2</u> | <u>163.0</u> | <u> 164.1</u> | <u>168.3</u> | |
| Ratios | | | | | | |
| Debt Service Coverage (x) | | N/A | 4.68 | 2.10 | 2.56 | |
| Proforma Debt Service Coverage (x) | | 1.67 | | | | |
| Current Ratio | | 45.00 | 2.14 | 2.53 | 3.09 | |
| Days Cash on Hand | | 72.68 | 26.11 | 24.37 | 26.73 | |
| Debt to Equity | | N/A | 0.55 | 0.51 | 0.45 | |

Discussion:

Derel's BBQ has been profitable since opening late in 2004 but has generated modest sales to date because the business is only open on a part-time basis. Derel's BBQ has reported only \$14,900 in sales during the Fall, 2004 and \$14,000 for the first half of 2005. Lease payments of \$540 a month received from another food business operating in the subject property are included in the historical and projected income statement.

The balance sheet includes \$59,000 in building improvements and equipment and no indebtedness. (Mr. Mattingly values the subject property at \$170,000 with \$42,000 mortgage balance and reports these items in the Mattingly's personal financial statement as of July 28, 2005.)

Sales are projected to increase during the second half of the year as business picks up with the holiday season. Operating margins for the balance of the year are expected to remain at levels realized for the first six months of 2005. The forecast assumes that the project is begun by October 1, 2005 and is completed by December 31.

The operating forecast was prepared by Ron Emory, a well regarded local CPA who prepared the Mattingly's tax returns for over 25 years. Operating margins are based on margins realized by similar businesses operating in small towns in the region. (Mr. Emory currently does taxes for eight catering companies, independent and franchise restaurants.) Mr. Emory does not anticipate the Mattingly's having difficulty rapidly increasing sales once the business returns to full-time operation. A similar business that Mattingly's owned in operated generated \$350,000 to \$400,000 in annual sales and was consistently profitable. Currently Darrel is doing sporadic dine-in business for breakfast and lunch and is turning away catering business from everyone but longstanding customers. The forecast assumes no revenues from Sysco because discussions are still too preliminary to be included in the forecast.

The forecast includes salary expense for a full time service manager/administrator to perform the work that Marilyn did when she was in better health. The forecast assumes \$105,000 in additional operating expenses in 2006, largely from increased staffing, which could be scaled back if revenues growth is slower than projected. Interest expense is forecast at 6%, the maximum rate of interest authorized under this program. Debt service is calculated assuming amortization over ten years, with level debt payments. Debt service coverage based on projected 2005 projected cashflows is estimated at 1.67 times. Coverage is expected to increase from those levels if the revenues grow as Ron Emory expects.

| Collateral: | Item | Value | Basis | Advance Rate | Adj Value |
|-------------|---|-------------------|---------------------|-----------------|--------------------------------|
| | Subject Property Subject Equipment Total Collateral | 165,000 30,000 | FMV Appr (2 Cost | 2001) 75% 0% | 132,000 <u>0</u> 132,000 |
| | Current Mortgage Balan | nce | | | (42,000) |
| | Remaining Collateral Maximum Permitted Lo | oan Amount (ba | sed on 2001 appr | raisal) | 80,000 80,000 |

IFA will require an updated, independent appraisal confirming a loan to value ratio below 75%. Ron Emory believes that the property will appraise for \$200,000, based on recent installation of new windows, siding and roof. Such a valuation would permit a borrowing up to \$108,000.

FINANCING SUMMARY

Amount:

The loan amount will be limited to 75% of the appraised fair market value of the subject property less any outstanding mortgage balance.

Security:

First mortgage in the subject property and first lien in the equipment financed. Second mortgage in the Mattingly's residence.

Structure:

Prime less 1.25% changing as Prime changes but not to exceed 6%, pursuant to guidelines for IFA's Rural Development Loan program.

Darrel and Marilyn Mattingly d/b/a Derel's BBQ Page 5

Maturity:

10 years

Amortization:

Principal payment schedule based on level monthly debt service payments over 10 years using

interest rates prevailing on the closing date.

PROJECT SUMMARY

Loan proceeds will be used to finance the acquisition and installation of restaurant equipment and improvements to a commercial kitchen and dining facility located at 130 Ingram Hill Road in Harrisburg. Project costs are estimated as follows:

| Renovate and expand kitchen and renovate entrance | \$50,000 |
|---|--------------|
| Acquire and install freezers and refrigerators | 10,000 |
| Construct storage building | 6,000 |
| Office equipment | 6,000 |
| Acquire and install deep fryer | 5,000 |
| Acquire and install 8 burner stove | 5,000 |
| Carpet and furnishings | 3,000 |
| Contingency | <u>5,000</u> |

Total \$90,000

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Darrel & Marilyn Mattingly D/B/A Derel's BBQ

Location:

130 Ingram Hill Rd Harrisburg IL 62946

Organization:

Proprietorship

State:

Illinois

Ownership:

Darrel & Marilyn Mattingly

PROFESSIONAL & FINANCIAL

Accountant:

Ron Emery Accounting

Ron Emery, E.A.

Harrisburg, IL

LEGISLATIVE DISTRICTS

Congressional:

19th John Shimkus

State Senate: State House: 59th Gary Forby 118th Brandon Phelps

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Experimur, LLC and a Limited Liability Company to be formed **Project:**

STATISTICS

Project Number: B-LL-TX-656

Participation Loan

Location:

Type:

NAICS Code:

Chicago

541380: Testing Laboratories

Amount:

IFA Staff:

\$1,000,000 Steven Trout

36-4342846 Tax ID#:

Est. Fee:

\$45,000 (first year's interest)

BOARD ACTION

Participation Loan

\$1,000,000 IFA funds at risk Staff recommends approval

PURPOSE

Finance the acquisition, renovation and equipping a 72,000 square-foot industrial building located at 4045 South Morgan Avenue in Chicago to provide toxicological testing and research for pharmaceutical and chemical companies

VOTING RECORD

No voting record. This is the first time that the IFA Board of Directors has reviewed this project.

SOURCES AND USES OF FUNDS

Sources:

IFA Participation:

\$1,000,000

Uses: Project Costs:

\$7,000,000

Originating Bank Loan: 5,000,000

2,000,000 SBA 504 Loan (Sub):

Total:

\$7,000,000

Total

\$7,000,000

JOBS

Current employment:

3.5

Projected new jobs:

200

Jobs retained:

3.5

Construction jobs:

300

BUSINESS SUMMARY

Description:

Experimur, LLC is an Illinois Limited Liability Company established to in January, 2000 to provide toxicological research and testing for pharmaceutical and industrial companies. Experimur was founded by Dr. Nabil Hatoum and Dr. Bernadette Ryan, who previously administered a \$50 million annual revenue research organization for Illinois Institute of Technology after years of work there as researchers. Much of their business comes from their

reputations and relationships established at IIT.

Background:

Experimur offers the full range of toxicological testing and research, including subchronic, chronic, acute, teratology, reproduction, neurotoxicity, and pharminokinetics. The firm conducts its research using a variety of animals and administers tests via oral, dermal, ocular, intravaneous,

Experimur, LLC Page 2

subcutaneous, internasal, intramuscular, and intraperitoneal means. Its work is supervised and certified by a surgical veterinerian. The firm has been certified by AALAC since 1983, registered with the USDA and assured by NIH/PHS/OPRR.

Experimur currently operates in 2,700 square-feet of space leased from Michael Reese Hospital. Experimur has been operating near full capacity for the last three years. The project will be located with within a Chicago tax increment financing district and will receive support from the City in a form that is currently being negotiated. The founders are seeking bids from several area banks to finance the development of a 72,000 square-foot, state of the art facility. Closing on the acquisition is scheduled for October 7, 2005.

Financials:

Internal Financial Statements and Federal Tax Returns for Experimur, LLC for the years ended December 31, 2002, 2003 and 2004. Interim financial statements year to date through August 9, 2005. All dollars in thousands.

| | Actual | | | | Forecast | | | |
|--|--------------|--------------|--------------|---------------|---------------|---------------|--------------|--|
| | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | |
| | | | | | | | | |
| Income Statement | | | | | | | | |
| Net Sales | <u>4,528</u> | <u>4,401</u> | <u>4,265</u> | <u>4,591</u> | <u>4,683</u> | <u>5,151</u> | <u>5,666</u> | |
| Net Income | <u>1,414</u> | 1.305 | 1.062 | <u>974</u> | <u>493</u> | <u>494</u> | <u>637</u> | |
| Earnings Before Interest, Taxes, | | | | | | | | |
| Depreciation & Amortization | 1,602 | 1,574 | 1,321 | 1,309 | 1,258 | 1,393 | 1,536 | |
| Balance Sheet | | | | | | | | |
| Current Assets | 1,588 | 2,500 | 3,514 | 3,275 | 3,543 | 3,669 | 3,860 | |
| Net Property, Plant and Equipment | 194 | 240 | 206 | 7,227 | 7,102 | 6,931 | 6,798 | |
| Other Assets | 1 | <u>1</u> | <u>0</u> | Q | . <u>Q</u> | Q | <u>0</u> | |
| Total Assets | <u>1.783</u> | <u>2.741</u> | <u>3.720</u> | <u>10.501</u> | 10,646 | 10,600 | 10,658 | |
| Current Liabilities | 4 | 674 | 842 | 53 | 224 | 244 | 265 | |
| Long-term Debt | 44 | 30 | 9 | 7,005 | 6,835 | 6,650 | 6,450 | |
| Stockholder's Equity | <u>1,735</u> | <u>2,037</u> | <u>2,869</u> | 3,443 | <u>3,586</u> | 3,705 | <u>3,943</u> | |
| Total Liabilities & Stockholder's Equity | <u>1.783</u> | <u>2.741</u> | <u>3,720</u> | <u>10.501</u> | <u>10,645</u> | <u>10.600</u> | 10,658 | |
| Ratios | | | | | | | | |
| Debt Service Coverage | 21.15 | 17.66 | 11.27 | 7.43 | 2.28 | 1.98 | 2.16 | |
| Current Ratio | 397.00 | 3.71 | 4.17 | 61.77 | 15.81 | 15.01 | 14.54 | |
| Long-term Debt to Equity | 0.03 | 0.01 | 0.00 | 2.03 | 1.91 | 1.79 | 1.64 | |

Discussion:

Experimur's finances for 2002, 2003 and 2004 summarized above have been prepared based on US tax returns prepared by Weber & Associates, CPA of Aurora, Illinois. Revenues have been relatively flat, reflecting the lack of space to take on additional contracts. Space constraints have prevented the firm from taking on significant new business over the past three years. The firm has maintained considerable liquidity, reporting virtually no accounts receivables and modest payables and accrued expenses during the period reviewed. Experimur has incurred relatively little indebtedness over the past three years, with yearend balances under \$50,000.

The forecast for 2005 was developed based on year to date statements through August 9, 2005. The forecast assumes that the project is begun by October 1, 2005 and completed within one

year. The forecast assumes revenue growth at 2% in 2006 and 10% annually thereafter as the founders win additional contracts. Operating expenses are projected to grow with revenues over the forecast period. Interest expense for 2005 includes two months of interest at an average rate of 7%. Interest for the project is estimated at Prime (currently 6.5%) for the bank and SBA debt and 4.5% for the IFA debt. Principal payments are expected to begin in 2007 and amortize over 20 years based on conversations with bidding lenders.

FINANCING SUMMARY

Obligor:

Experimur, LLC and/or a Limited Liability Company to be formed.

Guarantor:

Experimur, LLC and possibly, Nabil Hatoum and Bernadette Ryan

Security:

First mortgage interest in the subject real estate and first lien in all equipment financed all

corporate assets of the borrower and guarantor.

Conditions:

Receipt of an independent "as improved" appraisal demonstrating an acceptable loan to value ratio. Completion of a survey and environmental evaluation. SBA approval of its loan facility.

The Facility:

Banks are bidding to provide a loan for \$1.5 million to finance the purchase of the real estate, a construction loan for \$4.6 million and permanent financing. Financing for the land purchase and construction is expected to have a term of one year or less, convertible to permanent financing with a term up to 20 years. IFA has been asked to participate in the permanent financing upon

completion on construction. The term of our facility will not exceed ten years.

Interest:

Real Estate Acquisition and Construction: Prime Rate changing when and as Prime changes. Permanent: The Bank will charge Prime Rate changing when and as Prime changes or a fixed rate to be negotiated. The Authority will receive 2% below the Bank's rate.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Experimur, LLC, 2929 South Ellis Avenue, Dreyfus Building Suite 600, Chicago, Illinois

60616 (Contact: Nabil Hatoum, PhD, DABT)

Organization:

Illinois Limited Liability Company

Ownership:

Nabil Hatoum: 26%,

Bernadette Ryan: 26%

Other individuals with no one owning more than a 7% interest.

PROFESSIONAL & FINANCIAL

Borrower's Counsel: To be determined

Accountant:

Weber & Associates

Aurora, IL

Bank

To be determined

Bank Counsel:

To be determined

IFA Counsel:

Dykema Gossett

David Celitti

Chicago, IL

LEGISLATIVE DISTRICTS

Congressional:

3 Daniel Lipinski

State Senate:

3 Mattie Hunter

State House:

6 Patricia Bailey

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Project:

The University of Chicago Hospitals and Health System

(Commercial Paper Revenue Notes)

STATISTICS

Project Number:

H-HO-TE-CP-619

Amount:

\$75,000,000 (not to exceed amount)

Type:

Commercial Paper ("CP")

IFA Staff:

Rich Frampton

Revenue Notes

Est. fee:

\$21,000 (CP Revenue Notes)

Location:

Chicago

BOARD ACTION

Final CP Revenue Notes Resolution

Conduit 501(c)(3) Commercial Paper Revenue Notes

No IFA funds at risk

Staff recommends approval

No extraordinary conditions

Security: The CP Revenue Notes will be secured by a Direct Pay Letter of Credit from The Northern Trust Company.

PURPOSE

Commercial Paper proceeds will provide interim financing for the proposed U of C Hospitals and Health System financings in Chicago. Ultimately, the Borrower may refund the IFA Commercial Paper or pay off the obligations from contributions prior to maturity. This CP Revenue Notes origination would supplement Prior Trust Indentures executed for this Program since 11/1/1995.

The majority of proceeds of this CP issuance will (1) finance improvements at the Hospital's Pediatric Emergency Department. Additionally, CP proceeds will be used to (2) renovate space to accommodate additional ICU single bed rooms at Wyler Hospital, and (3) to construct an employee parking garage and adjacent administration building for the Psychiatric Department and (4) to provide shell space for future expansion. -

The CP Revenue Notes will be issued in two tranches consistent with the Borrower's need to finance capital improvements. The Borrower anticipates originating the respective tranches in an initial tranche of \$30 million in September 2005, with the follow-on tranche in late 2005 or early 2006.

IFA CONTRIBUTION

Federal Tax-Exempt interest on Commercial Paper Revenue Notes.

VOTING RECORD

Preliminary CP Revenue Notes Resolution, July 12, 2005:

Ayes: 8

Nays: 0

Abstentions: 0

Absent: 4 (Goetz [not present for this item by telephone], O'Brien, Rice, Valenti)

Vacancies: 3

| | SOURCES AND USES OF FUNDS | | | | | | | | |
|----------|--------------------------------|--------------------------------|-------|---|----------------------------------|--|--|--|--|
| Sources: | IFA Commercial Paper Equity | \$75,000,000 <u>162,000</u> | Uses: | Capital Projects Costs of Issuance Underwriter's Discount | \$75,000,000 89,500 72,500 | | | | |
| | Total | \$ <u>75,162,000</u> | | Total | \$ <u>75,162.000</u> | | | | |

JOBS

Current employment: 6,085 Jobs retained: Not applicable

Projected new jobs: Construction jobs: N/A N/A

BUSINESS SUMMARY

Organization:

The University of Chicago Hospitals ("UCH") is an Illinois not-for-profit incorporated under Illinois law in 1986 and doing business as The University of Chicago Hospitals and Health System ("UCHHS"). UCH and its related organizations are tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code.

The University of Chicago ("U of C") is the sole corporate member of UCH and has the sole power to elect the UCH's Board of Trustees (see attached listing).

Background:

The University of Chicago's hospital and clinic facilities are located on the University's main campus in Hyde Park and have been in continuous operation since 1927.

UCH is currently licensed to operate 593 beds located in the following three hospitals:

- Bernard Mitchell Hospital: the primary adult patient care facility
- Chicago Lying-in Hospital, the maternity and women's hospital, which occupies two
 floors of the building that houses Bernard Mitchell Hospital
- The University of Chicago Children's Hospital and is now known as The University
 of Chicago Comer Children's Hospital, after its new facility opened in February
 2005.

UCH's ambulatory care facility, the Duchossois Center of Advanced Medicine ("DCAM"), opened in 1996. The DCAM has 310 exam rooms, 90 rooms for outpatient procedures, eight operating rooms for ambulatory surgery, and houses specialty outpatient clinics for medicine, surgery, obstetrics and gynecology, pediatric care, neurology and ophthalmology, adult primary care, and executive health practices.

Additionally, UCH operates several area-wide treatment centers including (1) a pediatric trauma center, (2) a regional burn and perinatal units, and (3) an emergency care center with a specially equipped and staffed medical helicopter. UCH also operates the Windermere Senior Health Center in Hyde Park and the Outpatient Senior Health Center at South Shore, located approximately two miles from the Medical Center.

As of June 2004, there were 1,391 physicians using UCH's facilities.

Competing tertiary care teaching hospitals include: Advocate Christ Medical Center, Northwestern Memorial Hospital, Rush-Presbyterian-St. Luke's Medical Center, University of Illinois Hospital and Clinics, and Loyola University Medical Center.

The University of Chicago Hospitals and Health System Commercial Paper Revenue Notes Page 3

Impact of Proposed Project on Emergency Pediatric Care:

The anticipated initial \$30 million tranche of IFA Commercial Paper Revenue Notes will enable The University of Chicago Hospital to relocate its pediatric emergency room to a location adjacent to the new Comer Children's Hospital, which opened in February 2005. Additionally, the new facility will expand the capacity of the current pediatric emergency room and treatment stations by 2.5 times.

UCH has approximately 28,000 visits annually to its pediatric emergency room. UCH is one of six designated Level 1 Pediatric Trauma Centers in the Chicago metropolitan area and is one of only two pediatric trauma centers that are staffed 24 hours/day. The nearest pediatric trauma centers are the John H. Stroger, Jr., Cook County Hospital (1901 W. Harrison Street in Chicago) or the Advocate Christ Medical Center (4400 W. 95th Street in Oak Lawn).

Financials:

Audited financial statements for The University of Chicago Hospitals and Health System for the fiscal years ended 6/30/2002 through 6/30/2004.

| <u></u> | | | | |
|-----------------------------------|-----------------|-------------|-------------|--|
| (Dollars in 000's) | | | | |
| • | 2002 | 2003 | 2004 | |
| Statement of Revenues & Expenses: | | | | |
| Total Revenue | \$681,105 | \$727,472 | \$753,916 | |
| Operating Income | 68,924 | 43,582 | 41,825 | |
| Change in Net Assets | (28,511) 35,902 | | 73,986 | |
| EBIDA | 24,791 | 89,051 | 125,821 | |
| Balance Sheet | | | | |
| Current Assets | \$196,464 | \$207,319 | \$197,177 | |
| PP&E – Net | 331,584 | 361,468 | 412,417 | |
| Other Non-Current Assets | 398,654 | 424,391 | 442,599 | |
| Other Assets | 15,472 | 16,121 | 19,612 | |
| Total Assets | \$942,174 | \$1,009,299 | \$1,071,805 | |
| Current Liabilities | \$136,345 | \$151,235 | \$148,449 | |
| Long-term Debt | 358,114 | 352,720 | 350,471 | |
| Other Non-Current Liab./Self Ins. | 98,131 | 98,163 | 90,013 | |
| Net Assets | 349,584 | 407,181 | 482,872 | |
| Total Liabilities & Net Assets | \$942,174 | \$1,009,299 | \$1,071,805 | |
| Ratios | | | | |
| Debt Service Coverage | 1.24x | 4.51x | 6.49x | |
| Days Cash & Investments | 215 | 210 | 240 | |

Discussion:

Financial condition is excellent. Combined cash and unrestricted short-term and long-term investment balances totaled approximately \$447.8 million as of 6/30/2004, equivalent to approximately 240 days cash. (UCH's operating expenses, excluding interest expense and depreciation, totaled approximately \$660.3 million for the fiscal year ended 6/30/2004.)

Additional liquidity is available under a \$15 million Line of Credit with LaSalle Bank NA. This Line of Credit has been renewed on an annual basis. UCH expects to maintain this Line of Credit going forward upon its expiration on 12/22/2005.

The University of Chicago Hospitals and Health System Commercial Paper Revenue Notes Page 4

Historical debt service coverage has been extremely strong as exhibited by 6.49 time debt coverage for the year ended 6/30/2004.

All of UCH's long-term debt is secured with credit enhancement (i.e., insured or secured with Bank Letters of Credit).

FINANCING SUMMARY

Security:

The Bonds will be secured by a Direct Pay Letter of Credit provided by The Northern Trust Company. The anticipated initial Bank LOC term is two years, subject to extension.

Structure:

The CP Notes will be sold at an interest rate that will mature between 1 and 270 days and will be subject to extension (i.e., "rollover") upon maturity for an additional term and interest rate to be determined by the JPMorgan Securities, Inc. (the "Dealer"). The CP Revenue Notes will be originated in two tranches, to reflect UCH's draw down needs. The proceeds from the sale of the CP Revenue Notes will by loaned to UCH through the purchase of the UCH's promissory notes issued by UCH pursuant to a Security Agreement between UCH and the Illinois Finance Authority.

The Trust Indenture will allow additional borrowers to be added to the CP Note program provided that the Northern Trust Company provides a Letter of Credit commitment for each borrower.

Interest Rate:

The interest rate and maturities on the CP Notes will bear an interest rate determined by the maturity (i.e., between 1 and 270 days) set by the Dealer.

Maturity:

The CP Notes will mature every 1 to 270 days and will be subject to extension based on continued availability of the Direct Pay Letter of Credit securing the Notes.

PROJECT SUMMARY

Proceeds of the Commercial Paper issuance will be used by the University of Chicago Hospitals and Health System to finance, refinance, and reimburse the costs of certain educational and health care capital projects, including the following:

Initial Tranche:

- Construction of a new, freestanding Pediatric Emergency Center. This project will be located near the intersection of 58th Street and South Drexel Avenue, and will be located adjacent to and provide direct access to the University of Chicago's Comer Children's Hospital (at 5721 South Maryland Avenue). Additionally, the project will provide for the construction of three additional floors located above the Pediatric Emergency Center that will be used for future expansion of the hospital facilities.
- Construction of addition for Wyler Hospital: This project will renovate and retrofit two existing floors
 to provide additional adult ICU single bed rooms at 5839 South Maryland Avenue in Chicago.
- Construction of a new Employee Parking Garage and an attached administrative building: Facility will house Administrative Offices for the Psychiatric Department and provide shell space for future hospital expansion. This project will be located at the northwest corner of 61st Street and South Drexel Avenue in Chicago.
- Renovation of existing labor and delivery suites and the addition of new labor and delivery suites at the Mitchell Hospital, 5815 South Maryland Avenue in Chicago.

The University of Chicago Hospitals and Health System Commercial Paper Revenue Notes Page 5

Second Tranche:

- Various capital expenditures located through the University of Chicago Hospitals and Health System facilities including the following locations in Chicago: 5634½-5721-5758-5815-5839-5840-5841 South Maryland Avenue, 850 and 901 East 58th Street, and the following sites:
 - o A portion of the block bordered on the north by 57th Street, on the south by 58th Street, on the east by South Drexel Ave., and on the west by the property known as the University of Chicago Comer Children's Hospital, located at 5721 South Maryland Avenue.
 - o A portion of the block bordered on the south by 61st Street, on the east by South Drexel Ave., on the west by an alleyway located parallel and between Cottage Grove Avenue and South Drexel Avenue, and on the north by a building located at 6022 South Drexel Ave.

ECONOMIC DISCLOSURE STATEMENT

Applicant: The University of Chicago Hospital and Health Care System, Finance and Strategic Development,

5841 South Maryland Avenue, Chicago, IL 60637.

Borrower Contacts: (1) Lawrence J. Furnstahl, Chief Financial Officer and Chief of Strategic Development; (T) 773-

834-5354; (Fax) 773-834-0970; e-mail: lawrence.furnstahl@uchospitals.edu

(2) Ann McColgan, Assistant Treasurer; (T): 773-753-9106; (F): 773-834-0970; e-mail:

ann.mccolgan@uchospitals.edu

Project name: Commercial Paper Revenue Notes

Locations: See locations described above under the Project Summary (i.e., description from IFA CP Revenue

Note Resolution)

Organization: 501(c)(3) not-for-profit corporation

State: Illinois

Board of Trustees: See attached listing for 2004-2005 Board of Trustees and Life Trustees

Current landowner: All of the buildings and/or land is currently owned by the University of Chicago and leased by

The University of Chicago Hospitals.

PROFESSIONAL AND FINANCIAL

Borrower's Counsel: Katten Muchin Rosenman Chicago Elizabeth Weber Accountant: PricewaterhouseCoopers Chicago

Bond Counsel: Chapman and Cutler Chicago Jim Luebchow,

LOC Bank: The Northern Trust Company Chicago Sally Parnell
LOC Bank Counsel: Winston & Strawn Chicago Ellen Duff

CP Dealer: JPMorgan Securities, Inc. New York, NY, Suzanne Beitel
Chicago Meghan O'Keefe
CP Dealer's Counsel: Ungaretti & Harris Chicago Julie Seymour

Trustee: JPMorgan Institutional Trust Services New Albany, OH Robert Granto
Rating Agency: Standard & Poor's New York, NY

Issuer's Counsel: Kevin Cahill Chicago Kevin Cahill

LEGISLATIVE DISTRICTS

Congressional: 1 Bobby L. Rush
State Senate: 13 Kwame Raoul
State House: 25 Barbara Flynn Currie

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D. Allan Gray

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Vice-President and Chief Marketing Officer Ivy H. Bennett

Michele M. Schiele Vice-President for Development Vice-President for Materials Vickle L. Humphrey Management

Learning Officer, UCH Judy Schueler

> Vice-President and Director, Duchossois Center for Jeffrey A. Finesilver Advanced Medicine

and Secretary of the Board of Vice-President for Planning Michael J. Koetting Trustees

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Sidney Epstein

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Project: Kishwaukee Health System

STATISTICS

Project Number: H-HO-TE-CD-636

Type:

Not-for-Profit Bond

Location:

DeKalb, IL

Amount: \$85,000,000 (Not to exceed amount) IFA Staff: Pamela Lenane and Dana Sodikoff

Est. fee: \$138,000

BOARD ACTION

Final Bond Resolution Conduit 501(c)(3) bonds

Staff recommends approval No IFA funds at risk

PURPOSE

Proceeds will be used to: (i) to fund a replacement hospital for approximately \$58,000,000, (ii) to fund capitalized interest, and (iii) to pay costs of issuance.

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

The IFA Board gave its approval for a Purchase Contract Resolution on August 9, 2005 by the following vote:

Ayes- 9

Nayes- 0

Absent- 3

Vacancies-3

SOURCES AND USES OF FUNDS

Sources:

IFA Bonds

\$63,050,000

Uses:

Capitalized Interest

3,069,000

New Money and Cost

Of Issuance

59,981,000

Total

\$63,050,000

Total

\$63,050,000

JOBS

Current employment: 1100 FTE's

Jobs retained: N/A

Projected new jobs: N/A Construction jobs: TBD

BUSINESS SUMMARY

Background:

Kishwaukee Health System ("KHS") is an Illinois not-for-profit corporation and is the parent company of Kishwaukee Community Hospital ("KCH"), Valley West Community Hospital ("VWCH"), Kishwaukee Health Foundation, Kishwaukee Medical Foundation, DeKalb County Hospice and Health Progress Inc., the Health System's for-profit arm. KHS began with the opening of KCH on December 27, 1975 at its current location in DeKalb, Illinois. In 1998 KHS acquired the assets of the former Sandwich Community Hospital, now VWCH.

Kishwaukee Health System Page 2

Description:

KHS is headquartered in DeKalb, Illinois. KCH, also located in DeKalb, is currently licensed for 172 acute care beds. VWCH, located in Sandwich, Illinois, is licensed for 82 acute care beds and has been federally designated a Critical Access Hospital. In addition to its acute care facilities, KHS' array of services and specialties include hospice via DeKalb County Hospice, specialty eye services via the Hauser Ross Eye Institute, radiation oncology via the Illinois Regional Cancer Center (51% equity), diagnostic imaging services via DeKalb Magnetic Resonance Center (30% equity), and specialty orthopedics via the Musculoskeletal Institute (30% equity).

Service Area:

KCH's primary service area ("PSA") includes DeKalb, Sycamore, and Cortland counties. The hospital has consistently maintained 66-67% market share in its PSA, accounting for 80% of its total admissions. KCH's secondary service area ("SSA") is made up of the communities surrounding the PSA and terminates at Route 30, where VWCH's PSA begins. VWCH's PSA includes Somonauk, Sandwich, Leland, and Plano counties. VWCH has approximately 35% market share in its PSA.

Financials*:

| | Fiscal Years Ended April 30, | | |
|--|---------------------------------|---------------|------------|
| (\$ in millions) | 2003 | 2004 | 2005 |
| Income Statement | | | |
| Support and Revenues | \$108.7 | \$121.6 | \$133.7 |
| Revenue Over Expenses – Operating Income | 4.5 | 10.9 | 13.8 |
| *EBIDA | 9.7 | 17.0 | 20.1 |
| Balance Sheet | | | |
| Current Assets | . 27.2 | 31.7 | 42.4 |
| PP&E | 43.5 | 43.5 | 45.1 |
| Investments | 53.7 | 65.2 | 69.3 |
| Other Assets | <u>0.5</u> | <u>1.5</u> | <u>3.9</u> |
| Total Assets | 124.9 | 141.8 | 160.7 |
| Current Liabilities | 18.3 | 18.5 | 20.8 |
| Debt | 11.9 | 12.8 | 11.2 |
| Other Liabilities | 1.6 | 1.8 | 2.6 |
| Total Net Assets | <u>93.1</u> | <u> 108.7</u> | 126.2 |
| Total Liabilities and Net Assets | 124.9 | 141.8 | 160.7 |
| Ratios | | | |
| Debt Service Coverage (x) | 11.2 | 16.9 | 10.9 |
| Current Ratio | 1.5 | 1.7 | 2.0 |
| Debt / Total Net Assets | 12.8% | 11.8% | 8.9% |
| Days Cash on Hand | 197.9 | 233.5 | 258.3 |

Discussion:

The Hospital has experienced consistently strong operations over the last few years. Future financial projections are not required by Illinois Finance Authority for strong healthcare borrowers.

FINANCING SUMMARY

The bonds will be rated based upon the use of CIFG, which is a AAA rated municipal bond Security:

insurer. Kishwaukee Health will also have an underlying rating from Standard & Poor rating

agency, which will be determined before closing.

The plan of finance contemplates the issuance of floating rate bonds, which were swapped to fixed Structure:

rate debt in late July. The bonds will be insured by CIFG, a AAA rated municipal bond insurer.

Maturity: Up to 30 years.

PROJECT SUMMARY

Bond proceeds will be used to (i) to fund new money projects, specifically the construction of a new hospital (ii) capitalized interest, and (iii) pay bond issuance costs.

ECONOMIC DISCLOSURE STATEMENT

Kishwaukee Hospital Project name:

Location: 626 Bethany Road

DeKalb, IL 60115

Kishwaukee Health System Applicant:

501(c)(3) Not-for-Profit Corporation Organization:

Illinois State:

Board of Directors: Dewey Yaeger, Chair

Mike Mooney, 1st Vice Chair Anita Zurbrugg, JD 2nd Vice Chair Kevin P. Poorten, President & CEO

Martin Brauweiler, MD VWCH Chief of Staff Michael Thornton, MD KCH Chief of Staff

Gerald Bemis Michael Cullen Terry Duffy

Ronald Feldmann, MD

Stan Free

James Hawkins, MD

Don Kieso Michael Larson Mary Lynn McArtor

Kathy Butler, KCH Auxiliary President Diane Shroyer, VWCH Auxiliary President

PROFESSIONAL & FINANCIAL

Omaha

Chicago

David Narefsky

Chicago Bill Flynn Reinhart Boener Van Deuren Borrower's Counsel: Chicago James Grigg McGladrey & Pullen Accountant: Sam Miller Jim Luebchow Chicago Bond Counsel: Chapman & Cutler Chris Walrath Tim Wons Underwriter: JP Morgan Chicago Raymond Fricke Underwriter's Counsel Ungaretti & Harris Chicago Kaufman, Hall & Associates Chicago Kit Kamholz Financial Advisor: John Lenihan

First National Bank Bond Trustee: Mayer, Brown, Rowe & Maw Issuer's Counsel:

LEGISLATIVE DISTRICTS

Congressional: 14- J. Dennis Hastert State Senate: 70- Robert W. Pritchard State House: 35- J. Bradley Burzynski

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Project:

The Clare at Water Tower

STATISTICS

Project Number: N-NP-TE-CD-405

Amount:

\$230,000,000 (Not to exceed amount)

Type:

Not-for-Profit Bond

PA:

Pam Lenane and Dana Sodikoff

Location:

Chicago

Est fee:

211,000

BOARD ACTION

Final Bond Resolution Conduit 501(c)(3) Bonds No IFA funds at risk

Staff recommends approval subject to compliance with IFA policy requirement for non-rated debt

PURPOSE

Proceeds will be used to: 1) finance the costs of developing, constructing and equipping The Clare, 2) capitalize a debt service reserve fund 3) interest expense, letter of credit and remarketing fees for a period of 30 months and 4) pay costs of issuance

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

The IFA Board gave its approval for a Preliminary Bond Resolution on April 20, 2004 by the following vote:

Ayes -10

Nayes -0

Absent -3

Vacancies - 2

The IFA Board gave its approval for a Purchase Contract Resolution on July 12, 2005 by the following vote:

Ayes- 9

Nayes- 0

Absent- 3

Vacancies-3

| ESTIMATED | SOURCES | AND USES | OF FUNDS |
|-----------|---------|----------|----------|
| | | | |

| 17,000 |
|----------------------|
| 75,000 |
| 15,000 |
| 74,000 |
| 06,000 |
| 22,000 |
| 00,000 |
| 94,000 |
| 47,000 |
| • |
| 49,000 |
| 75,000 |
| 40,000 |
| 44,000 |
| 49,0 75,0 40,0 |

⁽¹⁾ Resident deposits will primarily be used to fund start-up deficits.

JOBS

Current employment:

Jobs retained:

N/A N/A Projected new jobs: 147

Construction jobs: see below

During the construction period, it is estimated that an average of approximately 400 construction jobs will exist at any one time. However, throughout the entire construction process it is expected that 1,500 distinct jobs will be required to complete the project.

BUSINESS SUMMARY

Background:

Although The Clare will be a stand-alone credit, it will be associated with Franciscan Communities, Inc. ("FC"), Franciscan Sisters of Chicago ("FSC") and Franciscan Sisters of Chicago Service Corporation ("FSCSC"), each of which is described below. The Clare will also be affiliated with Loyola University, which will utilize the first two floors of the new building.

FC owns and operates 13 senior living facilities with a total of 2,230 units/beds located in Illinois, Indiana, Kentucky, and Ohio. FC is an obligated group viewed to be a leading Catholic senior living provider in the Midwest.

FSC was founded in 1894 and its members have dedicated themselves to the care of the aged and the sick in hospitals and nursing homes, the education of students at the elementary and secondary levels, the operation of day care centers, religious education, pastoral ministry, social service activities and the ministry of prayer and suffering. FSC ministers in Illinois, Indiana, Ohio and Kentucky.

FSCSC was organized to coordinate all FSC-sponsored facilities and assist FSC in establishing and extending its charitable mission in health care, social and pastoral services and education.

The Clare will be developed with assistance from Greystone Communities ("Greystone"), a leading national developer of not-for-profit CCRCs. Greystone specializes in planning, development, marketing, management and strategic consulting services related to all areas critical to the senior housing and services business. Greystone currently has a staff of approximately 120 persons, and senior management provides more than 20 years of senior living experience. Greystone is based in the Dallas, Texas area. Greystone has developed a number of projects in the past 10 years that are similar to The Clare with respect to its size, resident profile, amenities and services and financing structure.

Greystone has been engaged by more than 300 sponsors and owners of senior living communities to assist in project planning, financing, marketing and management. Greystone has been responsible for more than 50 senior living community development and expansion projects. In addition, Greystone's management experience encompasses more than forty communities, including 8,000 housing and supportive care units.

Description:

The Clare will be the Borrower for this financing. The Clare will be built on land located at the intersection of Rush Street and Pearson Street in the Water Tower area of Chicago. The 0.6-acre piece of land is located at 41-47 Pearson Street. The land will be leased from Loyola University pursuant to a 100-year land lease.

The Clare will be new full service world-class high rise CCRC. FC currently owns and operates 13 senior living communities in the Midwest. The Clare will target a different geographic and economic market (versus its existing communities) due to its location and price points. Compared to the existing FC communities, The Clare will be more expensive and the project will be more upscale and prestigious. The Clare will offer residents a lifestyle and personal services strategically designed to appeal to seniors seeking an active social environment, high quality maintenance-free housing and supportive services in an upscale urban environment.

Given the size and location of the project site, the project is designed to consist of 241 independent living apartments, 9 catered living apartments, 39 assisted living suites, 15 memory support assisted living suites and 32 private and semi-private skilled nursing rooms. Services provided to independent living residents include one meal daily and continental breakfast, housekeeping, utilities, concierge services, valet parking, unit maintenance, scheduled transportation, security monitoring, 24-hour emergency response and a full array of educational, recreational, cultural, spiritual and social programs designed to enhance independence. Assisted living residents will receive the same services as independent living residents plus two additional meals per day and assistance with activities of daily living. Residents requiring nursing care will receive the same basic services as assisted living, as well as 24-hour medical assistance and a full complement of physical, social and recreational services consistent with their needs.

The site currently has two existing structures owned by Loyola University that will have to be demolished prior to the initiation of construction. When completed, The Clare will consist of approximately 670,000 square feet, including a 250-car parking garage. The first two floors will be utilized by Loyola University. The building is envisioned to be more than 50 stories tall and will have a distinct impact on the Chicago skyline. The ninth floor of the community will include a swimming pool, fitness and aerobics studio, beauty salon, café and outdoor landscaped terrace with walking paths. The community will also include various dining rooms, library rooms, administrative spaces, living rooms, art studio, educational conference center, chapel, game rooms and access to the rooftop terrace. A 24-month construction period is expected. The overall appearance of the project will be a stone and glass base with a painted concrete and glass tower.

A preliminary resident fee structure has been developed and is expected to be in place until January 1, 2008. Residents who first enter the CCRC in an independent living unit will pay an initial entrance fee ranging from \$513,000 to \$1,400,000 (depending on unit size, location and amenities) and a monthly fee ranging from \$2,395 to \$4,995. When the resident permanently leaves The Clare and the unit is re-occupied, the resident or his/her estate will receive a refund equal to 90%-95% of the initial entrance fee. Residents who first enter The Clare in an assisted living unit will pay an initial entrance fee ranging from \$53,000 to \$94,000 (depending on unit size, location and amenities) and a monthly fee ranging from \$4,195 to \$4,895. Catered living residents will pay a fee of \$15,200 per month. When the resident permanently leaves The Clare and the unit is re-occupied, the resident or his/her estate will receive a refund equal to 90% of the initial entrance fee. Residents who first enter The Clare in memory support assisted living unit will pay an initial entrance fee of \$75,000 and a monthly fee ranging from \$4,995 to

The Clare at Water Tower Page 4

\$5,495. When the resident permanently leaves The Clare and the unit is re-occupied, the resident or his/her estate will receive a refund equal to 90% of the initial entrance fee. Nursing care is estimated to be \$150 per day for a semi-private room and \$275 per day for a private room. Initial entrance fees will not be paid by residents who first enter the CCRC through nursing.

The issue is expected to consist of two tranches of debt. The "Temporary Debt" will consist of Letter of Credit-backed Variable Rate Demand Bonds ("VRDBs") and EXTRASsm (Extendable Rate Adjustable Securities, a proprietary product created and sold by Ziegler Capital Markets Group), and Special Fixed rate Bonds. If necessary, a series of fixed rate bonds may be added to the Temporary Debt tranche. The Temporary Debt of approximately \$152.4 million is expected to be fully repaid from resident initial entrance fees in the first few years after the project opens. The "Permanent Debt" is expected to consist of 100% fixed rate bonds, the principal on which will be repaid over a 28-year period on a level debt service basis after the project has reached stable occupancy. All of the bonds will be federally tax-exempt and sold on a non-rated basis (with the exception of the VRDBs, which will carry the LOC Bank's rating). To the extent necessary, it may be necessary to issue a small about of taxable VRDBs to cover certain project costs that cannot be financed on a tax-exempt basis under current tax law.

The project will receive pre-finance capital from a seed capital provider who is active in the senior living area. This pre-finance capital will enable the Borrower to make progress on the project prior to the issuance of new IFA bonds.

Remarks:

In connection with the bond offering, a comprehensive financial feasibility study will be prepared and included in the offering document. Greystone has prepared a comprehensive development plan which includes a market analysis, recommended project scope and definition, project economics and finance plan, marketing plan, analysis of regulatory requirements and preliminary development timeline.

Financing will not occur until presales equal to 10% of the initial entrance fee have been received for 65% of the independent living units. It is expected that this level of presales will be achieved in late summer 2005.

Financials:

Because The Clare is a start-up, historical financial statements do not exist. The bonds will be sold based on the credit structure and the projected financial performance shown in the financial feasibility study prepared by BDO Seidman, LLP. Based on current projections prepared by Greystone, the project is expected to generate cash reserves of approximately \$33.86 million after the retirement of all Temporary Debt and substantially full occupancy of the project. The projected debt service and lease payment coverage ratio is projected to be 2.10x and the projected cash to debt ratio is 52% in 2011, and the Days Cash on hand is projected to be 501 the first full year of stabilized occupancy.

Discussion:

Greystone is the premier developer of high quality CCRCs for non-profit senior living organizations. Similarly, Ziegler is the leading underwriter in the area of startups and senior living in general. Both have worked with the Franciscans for a number of years. Chicago has a limited amount of upscale senior housing so competition will be somewhat limited, at least in the short-term. The projected operating performance is strong, especially when compared to other startups which have successfully been financed, constructed and filled. FC is an experienced senior living provider striving to service the elderly at many different economic levels. A comprehensive financial feasibility study will be prepared by BDO Seidman, LLP, a reputable firm and should be completed by early fall 2005.

FINANCING SUMMARY

Security:

Consists of a mortgage, gross revenue pledge and master notes under a master indenture. Covenants and other legal provisions will be generally consistent with those in use throughout the senior living industry for startup CCRCs.

The Clare at Water Tower Page 5

Structure:

Temporary Debt consisting of LOC-Backed VRDBs, EXTRAS and possibly a series of fixed rate

bonds (if needed). Permanent debt consisting of fixed rate serial and term bonds. The vast

majority of the bonds will be federally tax-exempt.

Maturity:

The Temporary Debt will be repaid in full within 5 years following issuance. The Permanent Debt

will have a 34-year final maturity.

Waiver:

The bonds will be sold in denominations less than \$100,000 (i.e. \$1,000, \$5,000). The Borrower has requested a waiver or our unrated and non-credit enhanced debt policy. They have met the

conditions for a waiver, which they qualify for:

Conditions for Waiver:

The Borrower has secured a published feasibility from BDO Seidman, LLP, an independent and qualified accounting or consulting firm acceptable to the Authority that supports the financial viability of the Project.

PROJECT SUMMARY

Bond proceeds will be used to finance The Clare, an upscale non-profit CCRC to be located at Rush Street and Pearson Street on Chicago's north side. The project will be affiliated with Franciscan Communities, Inc. and Loyola University. Bond proceeds will be used to fund (1) the costs of developing and constructing The Clare, (2) one debt service reserve fund for each series of bonds, (3) interest expense, letter of credit and remarketing fees for a period of 30 months and (4) bond issuance costs.

ECONOMIC DISCLOSURE STATEMENT

Project name:

The Clare at Water Tower

Project Sponsor's Home Office: 1055 West 175th Street, Homewood, IL 60430

Location:

41-47 Pearson Street, Chicago, IL

Applicant:

Organization:

The Clare at Water Tower. Sponsored by Franciscan Sisters of Chicago Service Corporation

501(c)(3) Not-for-Profit Corporation (IRS tax exemption not yet received)

State:

Illinois

Board of Trustees:

Mr. Leonard A. Wychocki Sr. M. Francis Clare Radke Sr. M. Francine Labus, OSF

PROFESSIONAL & FINANCIAL

Borrower's Counsel:

Katten Muchin Zavis Rosenman

Elizabeth Weber Chicago Chicago Tadd Ingles

Accountant: Bond Counsel: Ernst & Young Jones Day

John Bibby Chicago Chicago Dan Hermann

Underwriter: Underwriter's Counsel:

Gardner, Carton & Douglas

Ziegler Capital Markets Group

Steve Kite Chicago Indianapolis John Pease

Bond Trustee:

JP Morgan Trust Company

F. Henry Kleschen, III

Issuer's Counsel:

Charity and Associates

Chicago Alan Bell

LEGISLATIVE DISTRICTS

Congressional:

5 - Rahm Emanuel

State Senate:

20 - Iris Martinez

State House:

40 - Richard Bradley

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY September 13, 2005

Project: OSF Healthcare System

STATISTICS

Project Number: H-HO-TE-CD-594

Type: Location: Not-for-Profit Bond

Peoria, IL

Amount: \$110,000,000 (Not to exceed amount) IFA Staff: Pamela Lenane and Dana Sodikoff

Est fee: \$138,000

BOARD ACTION

Final Bond Resolution Conduit 501(c)(3) bonds Staff recommends approval No IFA funds at risk

PURPOSE

Proceeds will be used to: (1) advance refund approximately \$86,000,000 of existing IHFA Series 1999 bonds and (2) to fund a debt service reserve fund and; (3) to pay costs of issuance, including insurance premium.

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

The IFA Board gave its approval for a Purchase Contract Resolution on June 14, 2005 by the following vote:

Ayes-8

Nayes- 0

Absent- 5

Vacancies-2

SOURCES AND USES OF FUNDS

Sources:

IFA Bonds

\$110,000,000

Uses:

Refunding Escrow

\$96,000,000

Cost of Issuance and Insurance

2,500,000

Debt Reserve Fund

11,500,000

Total

\$110,000,000

Total

\$110,000,000

JOBS

Current employment:
Jobs retained:

8880 FTE's N/A Projected new jobs: Construction jobs: N/A N/A

BUSINESS SUMMARY

Background:

OSF Healthcare System ("OSF" or the "Corporation") is an Illinois not-for-profit corporation, exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code of 1986, as amended. OSF was incorporated in 1880 as The Sisters of the Third Order of St. Francis. The Corporation's current name was adopted as part of a corporate restructuring in 1989. The sole corporate member of OSF is The Sisters of the Third Order of St. Francis, a religious congregation founded in 1877 in Peoria, Illinois. The Corporation operates it health care facilities as a single corporation, with each health care facility functioning as an operating division of the Corporation.

Description:

OSF is headquartered in Peoria. Six of the Corporation's facilities (five hospitals and one continuing care and nursing home center) are located in Illinois. One hospital is located in Michigan. OSF has 1399 licensed acute care beds and 110 licensed long term care beds. The Corporation's largest hospital, St. Francis Medical Center in Peoria, is a 710-licensed bed tertiary care teaching center providing numerous specialty services and extensive residency programs for physicians. The array of health services provided by OSF also includes 37 hospital-based outpatient facilities, approximately 72 physician office facilities of employed physicians, six home health agencies and five hospices. Multi-institutional membership status has been conferred on the Corporation by the Illinois Hospital Association and the American Hospital Association. Similar membership status exists with the Catholic Health Association of the United States and the Illinois Catholic Health Association.

Service Area:

OSF has facilities in the following locations in Illinois: Peoria (St. Francis Medical Center); Rockford (Saint Anthony Medical Center); Bloomington (St. Joseph Medical Center); Galesburg (St. Mary Medical Center); Pontiac (Saint James Hospital); Peoria Heights (Saint Clare Home). The facility in Michigan, St. Francis Hospital, is located in Escanaba.

Financials:

| | | Fiscal Years Ended September 30, | | | | |
|--|------------|-------------------------------------|------------|--|--|--|
| (\$ in millions) | 2002 | 2003 | 2004 | | | |
| Income Statement | | | | | | |
| Support and Revenues | \$885 | \$979 | \$1098 | | | |
| Revenue Over Expenses – Operating Income | 3 | 14 | 47 | | | |
| *EBIDA | 65 | 79 | 67 | | | |
| Balance Sheet | | | | | | |
| Current Assets | 337 | 284 | 336 | | | |
| PP&E | 401 | 432 | 433 | | | |
| Investments | 185 | 260 | 278 | | | |
| Other Assets | <u>132</u> | 124 | <u>151</u> | | | |
| Total Assets | 1055 | 1100 | 1198 | | | |
| Current Liabilities | 106 | 117 | 137 | | | |
| Debt | 413 | 408 | 401 | | | |
| Other Liabilities | 68 | 137 | 124 | | | |
| Total Net Assets | <u>468</u> | 438 | <u>536</u> | | | |
| Total Liabilities and Net Assets | 1055 | 1100 | 1198 | | | |
| Ratios | | | | | | |
| Debt Service Coverage (x) | 3.2 | 2.4 | 4.5 | | | |
| Current Ratio | 4.9 | 4.7 | 2.5 | | | |
| Debt / Total Net Assets | 47.5 | 49.0 | 43.8 | | | |
| Days Cash on Hand | 143.1 | 136.3 | 143 | | | |

Discussion:

OSF's positive financial results in recent years reflect the Corporation's commitment towards execution of its strategies to provide healthcare services to the residents of Northern and Central Illinois and the Upper Peninsula of Michigan. The key strategies are to solidify the strength of the acute care hospitals, enhance the financial performance of the OSF Medical Group, and continue to provide services and products through OSF Health Plans in support of OSF's vertically integrated healthcare strategy. Other strategies include strengthening the relationship with specialty care physicians that utilize the Corporation's facilities and solidifying the development of the independent affiliated regional community hospitals and allied health providers.

FINANCING SUMMARY

Security:

OSF currently maintains ratings with all three rating agencies. Current ratings are as follows: A2/A/A (Moody's/Standard and Poor's/Fitch); the Series 2005 refunding bonds will be rated based on the use of credit enhancement in the form of municipal bond insurance from FSA (Aaa/AAA/AAA rated).

Structure:

The plan of finance contemplates the issuance of 100% floating rate bonds, all of which will be swapped to fix rate debt. All bonds will be insured by Aaa/AAA/AAA-rated FSA. OSF will realize significant interest rate savings.

Maturity:

Up to 25 years.

PROJECT SUMMARY

Bond proceeds will be used to (i) advance refund a portion of the outstanding principal amount of the Series 1999 Bonds and (ii) to pay a debt service reserve fund; and (iii) pay bond issuance costs including insurance.

ECONOMIC DISCLOSURE STATEMENT

Project name:

OSF Healthcare System

Location:

800 North East Glen Oak Avenue; Peoria, Illinois 61603

Applicant:

OSF Healthcare System

Organization:

501(c)(3) Not-for-Profit Corporation

State:

Illinois

Board of Directors:

Sister Mary Ellen Flannery, O.S.F., Chairperson

Sister Judith Ann Duvall, O.S.F., President and Assistant Secretary

Sister Mary John Harvey, O.S.F.

Sister M. Patricia Klosinski, O.S.F., Secretary

Sister Maria Elena Padilla, O.S.F.

Sister Diane Marie McGrew, O.S.F., Treasurer

Sister Agnes Joseph Williams, O.S.F. Mr. James M. Moore, Vice-Chairperson

Mr. Leonard E. Nevitt Mr. Vance Parkhurst James W. Girardy, M.D. Gerald J. McShane, M.D.

PROFESSIONAL & FINANCIAL

| Borrower's Counsel: Accountant: Bond Counsel: Underwriter: Underwriter's Counsel Financial Advisor: Bond Trustee: Issuer's Counsel: | Hinshaw & Culbertson KPMG LLP Jones Day Merrill Lynch. Sonnenschein Nath & Rosenthal Anne Donahoe Wells Fargo Goldberg Kohn Bell Black | Rockford Chicago Chicago New York Chicago Chicago Chicago Chicago | Charles Thomas John Depa John Bibby Neil Mathews Steve Kite Anne Donahoe Chitra Patel Keith Sigale |
|---|--|---|--|
| issuer's counser. | Rosenbloom & Moritz | OMO250 | |

LEGISLATIVE DISTRICTS

Congressional:

18- Ray LaHood, 15-Timothy V. Johnson, 16- Donald A. Manzullo, 17- Lane Evans

State Senate:

46- George P. Shadid, 37- Dale E. Risinger, 53- Dan Rutherford, J. Bradley Burzynski, 44-

Bill Brady

State House:

92- Aaron Schock, 73- David R. Leitch, 106- Keith P. Sommer, 69-Ronald A. Wait, 74-

Donald L. Moffitt, 88-Dan Brady

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY September 13, 2005

Project: Silver Cross Hospital

STATISTICS

Project Number: H-HO-TE-CD-654

Not-for-Profit Bond

PA:

\$150,000,000 (Not to exceed amount)

Type:

Pam Lenane and Dana Sodikoff \$138,000

Locations:

Joliet

Est. fee:

BOARD ACTION

Preliminary Bond Resolution Conduit 501(c)(3) bonds No IFA funds at risk

No extraordinary conditions Staff recommends approval

PURPOSE

Proceeds will be used to: 1) new money, 2) refinance existing IHFA series 1996, 1999, and 2002 bonds (partial refinancing), 3) fund a debt service reserve fund, 4) pay costs of issuance.

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

This is the first time this has been presented to the Board.

SOURCES AND USES OF FUNDS

Sources:

IFA bonds

\$150,000,000

Uses:

Project costs*

\$150,000,000

Total

\$150,000,000

Total

\$150,000,000

* More information on project costs will be available at the time of final bond resolution.

JOBS

Current employment:

TBD

Projected new jobs:

TBD

Jobs retained:

TBD

Construction jobs:

TBD

BUSINESS SUMMARY

Background:

Silver Cross Hospital ("SCH") is a 501(c)(3) corporation established under Illinois law.

Description:

Silver Cross is a 300-bed hospital located in Joliet, Illinois, approximately 35 miles southwest of Chicago. SCH was recently recognized by Solucient as one of the 100 Top Hospitals in the United States and has a good reputation of providing a broad range of healthcare services, with substantial resources. Silver Cross has consistently gained market share and is the number two hospital in Will County, one of the most rapidly growing counties in the country. The county has experienced explosive growth over the past 15 years and projections suggest that strong growth will continue for the next 25 years.

Financials:

Silver Cross Hospital

Audited Financial Statements for 2002, 2003 & 2004

| | | <u>: 30</u> | |
|-----------------------------|---------------|----------------|----------------|
| (\$ in thousands) | 2002 | 2003 | 2004 |
| Statement of Revenues/Exp.: | | | |
| Revenue/Support | \$165,124 | \$173,177 | \$181,650 |
| Operating Income | 1,712 | 4,309 | 3,643 |
| Balance sheet: | | | |
| Current Assets | \$47,982 | \$56,355 | \$49,385 |
| Assets whose use is limited | 59,527 | 95,519 | 88,387 |
| PP&E – Net | 96,462 | 99,595 | 110,123 |
| Other Assets | <u>11,212</u> | <u>10,385</u> | <u> 26,171</u> |
| Total Assets | 215,183 | 261,854 | 274,066 |
| Current Liabilities | 26,142 | 30,518 | 33,175 |
| LT Debt/Liab. | 65,179 | 93,845 | 77,583 |
| Net Assets | 123,862 | <u>137,491</u> | <u>147,291</u> |
| Total Liab. & Net Assets | \$215,183 | \$261,854 | \$274,066 |
| Ratios: | | | |
| MADS coverage (x) | 2.9 | 3.8 | 3.1 |
| Days cash on hand (days) | 170.3 | 230.6 | 220.6 |
| Cash to debt (%) | 141.5 | 125.4 | 131.1 |
| Debt to capitalization (%) | 30.3 | 38.0 | 35.8 |
| | | | |

Discussion:

From 2002 to 2004 SCH's revenues increased by 10.0% while assets increased by 27.4%. SCH's liquidity has also increased from 170.3 days in 2002 to over 220 days in 2004.

FINANCING SUMMARY

Security:

SCH currently maintains ratings with Standard and Poor's and Fitch. Current ratings are as follows: A-/A- (Standard and Poor's/Fitch); certain bonds may also be rated based upon the use of credit enhancement and/or liquidity facilities (i.e., provided by an "AAA" or "AA"-rated municipal bond insurer).

Structure:

The current plan of finance will accomplish the following:

- 1) Fund \$45 million of new money; and
- 2) Refinance SCH's outstanding Series 1996, 1999, 2002A and 2002B bonds

At this point in time Silver Cross plans to accomplish both goals by issuing 7-day auction rate bonds which will be swapped to a fixed rate at the time of issuance.

Maturity:

Up to 30 years

PROJECT SUMMARY

Bond proceeds will be used by SCH to finance a 35-bed addition to the inpatient tower, a major expansion of the Emergency Department, for which a CON has been received and various other capital expenditures. Reimbursement resolutions to facilitate this process were put in place in March of 2004. The hospital also plans to fund routine capital expenditures for fiscal years 2006 through 2008.

ECONOMIC DISCLOSURE STATEMENT

Applicant:

Silver Cross Hospital

Location:

1200 Maple Road Joliet, IL 60432

Project name:

Silver Cross Hospital

Organization:

501(c)(3) Not-for-Profit Corporation

State:

Illinois

PROFESSIONAL & FINANCIAL

Borrower's Counsel:

Foley & Lardner LLP

Chicago I Chicago I

Kevin Egan Rich Tomei

Bond Counsel: Underwriter: Jones Day
UBS Financial Services Inc.

New York Ron

Rondy Jennings Craig Kornett

James Kim

Underwriter's Counsel:

Squire, Sanders & Dempsey LLP

Ohio

Bruce Gabriel

Bond Trustee:

American National Trust of Chicago

Chicago

Patricia Martirano

LEGISLATIVE DISTRICTS

Congressional: 11- Gerald C. "Jerry" Weller State Senate: 43 – Arthur J. (A.J.) Wilhelmi

State House: 86 - Jack McGuire

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY September 13, 2005

Project: Center for Residential Management

STATISTICS

Project Number: CP-TE-CD-645

Type: Not-for-Profit Bond

Locations:

Multiple

Amount: IFA Staff: \$15,000,000 (Not to exceed amount)

Pam Lenane and Dana Sodikoff

Estimated fee: \$30,000

BOARD ACTION

Preliminary Bond Resolution Conduit 501(c)(3) Bonds

Staff recommends approval

No IFA funds at risk

PURPOSE

Proceeds will be used to: (a) refinance 1992 and 1998 IFA bonds, (b) consolidate other loans, and (c) provide approximately \$1.2 million of new money for the acquisition of new facilities.

The purpose of the refinancing is to permit the merger of Residential Centers Inc. and Progressive Housing into the parent company, the Center for Residential Management.

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

This is the first time this has been presented to the Board.

ESTIMATED SOURCES AND USES OF FUNDS

Sources: IFA bonds

\$15,000,000

Uses:

Refunding: \$12,500,000

New Money:

1,150,000

Debt Service Reserve Fund:

1,000,000

Cost of Issuance

350,000

Total

\$15,000,000

Total

\$15,000,000

JOBS

Current employment: 200 Jobs retained: N/A

Projected new jobs: N/A Construction jobs: N/A

•

BUSINESS SUMMARY

Background:

Center for Residential Management ("CRM") is an Illinois not-for-profit corporation, exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. CRM is a management company overseeing and directing the financial and operational concerns for two not-for-profit corporations, Progressive Housing, Inc. (PHI) and Residential Centers, Inc. (RCI). These two organizations own and operate several life care residential facilities within the State of Illinois for the benefit of people with developmental disabilities and mental

Center for Residential Management Page 2

retardation. The funding for these organizations comes the state in the form of Medicaid, which includes matching Federal funds, along with minimal amounts of Social Security. Upon the completion of this financing, PHI and RCI will be merged into one CRM as one corporation.

Description: Progressive Housing, Inc. and Residential Centers, Inc. offer a variety of residential alternatives to individuals with developmental disabilities. The programs are certified and accredited by the Illinois- Department of Public Health, Illinois Department of Human Services, and CARF. All of the facilities are residential homes which blend into their neighborhoods and are attractively decorated reflecting the residents individual needs, performance, and abilities, while maintaining sensitivity to the cultural needs of those served.

Each facility serves from 6 to 16 individuals from ages 18 and up in an array of progressive programs designed to promote independence, choice, normalization, and age appropriateness, while preserving their individual rights and dignity.

Service Area:

Progressive Housing maintains 12 facilities serving the following communities: Aviston, East Peoria, Hoyleton, Pana, Mt. Vernon, Woodlawn, and Country Club Hills. RCI maintains 4 facilities serving the following communities: Chicago, Evansville, Sparta, and Taylorville.

Financials:

Center for Residential Management

Audited Financial Statements for 2002, 2003 & 2004

| | 7 | Year Ended Jun 2002 | 2004 Proforma 2005 s) | |
|-----------------------------------|-----|------------------------|-----------------------------|-------------------|
| Statement of Revenues & Expenses: | o | \$15,821,786 | \$17,614,826 | \$15,196,531 |
| Revenue/Support (excl. int earns) | \$, | \$616.679 | | |
| Change in Net Assets | | <u>\$010,073</u> | <u>1,135,840</u> | <u>337,523</u> |
| Earnings Before Interest, | | #1 050 735 | 2 505 227 | 2.021.256 |
| Depreciation and Amortization | | \$1,959,725 | 2,595,237 | 2,031,256 |
| Balance sheet: | | | | |
| Current Assets | \$, | \$4,704,810 | \$4,775,058 | \$6,394,577 |
| PP&E - Net | | 5,261,581 | 6,564,977 | 6,720,240 |
| Other Assets | | <u>1,841,956</u> | <u>1665630</u> | <u>422,802</u> |
| Total Assets | | 11,808,347 | 13,005,665 | <u>13.537.619</u> |
| Current Liabilities | | 2,954,146 | 2,935,425 | 2,559,556 |
| Long-term Debt | | 11,714,110 | 12,059,784 | 12,626,780 |
| Other Non-Current Liab. | | 114,532 | 106,921 | 114,532 |
| Net Assets | | <u>-2,974,440,</u> | <u>-2,096,465</u> | <u>-1,763,249</u> |
| Total Liabilities & Net Assets | | | | |
| Ratios | | | | |
| Debt Service Coverage | x | 1.34x | 1.68x | 1.35x |
| Days Cash | | 24.1 | 52.5 | 34.6 |
| Current ratio | | 1.59 | | 2.50 |
| Debt to Net Assets | | NA | NA | NA |

Discussion:

The combined "Proforma 2005" income statement of Residential Center Inc and Progressive Housing presented above summarizes management's expectations for the fiscal year. Current management has produced positive bottom line performance and strong cash flow in a successful effort to turn around the performance of previous management.

FINANCING SUMMARY

Security: Mortgage, Gross Revenue Pledge, Debt Service Reserve Fund

Structure: Private placement with Merrill Lynch

Maturity: 15 years

Interest Savings: To be determined upon bond pricing but currently estimated to be approximately \$70,000

annually.

ECONOMIC DISCLOSURE STATEMENT

Project name:

Center for Residential Management

4239 North War Memorial Drive

Peoria, IL 61614

Applicant: Organization:

Center for Residential Management 501(c)(3) Not-for-Profit Corporation

State:

Center for Residential Management is located in Illinois.

Board of Trustees:

Mr. Edward E. Childers, Chairman Mr. Orland D. Bauer, Director Mr. Vincent M. Everson, President Mr. Shawn E. Jeffers, Vice Chairman Mr. Ronald C. Schroeder, Secretary

PROFESSIONAL & FINANCIAL

Borrower's Counsel:

Chicago

Accountant: Altschuler, Melvoin and Glasser LLP

Chicago

Bond Counsel: Jones Day

Chicago

Mike Mitchell

Bond Trustee: Wells Fargo

Chicago

Issuer's Counsel:

Chicago

Patricia Martirano

LEGISLATIVE DISTRICTS

Congressional: 18- Ray LaHood State Senate: 46- George P. Shadid State House: 92- Aaron Schock

ILLINOIS FINANCE AUTHORITY **BOARD SUMMARY** September 13, 2005

Project: Milestone, Inc.

STATISTICS

Project Number: H-CP-TE-CD-653

Type:

Not-for-Profit Bond

Locations: Multiple Amount:

\$4,000,000 (Not to exceed amount)

IFA Staff: Estimated fee: Pam Lenane and Dana Sodikoff

\$ 10,000

BOARD ACTION

Preliminary Bond Resolution Conduit 501(c)(3) Bonds

No extraordinary conditions

Staff recommends approval

No IFA funds at risk

PURPOSE

Proceeds will be used to: (a) refinance existing tax-exempt debt (b) pay costs of issuance

IFA CONTRIBUTION

Federal income tax-exempt status on bond interest.

VOTING RECORD

This is the first time this has been presented to the Board.

ESTIMATED SOURCES AND USES OF FUNDS

Sources: IFA bonds

\$4,000,000

Uses: Refunding escrow:

Costs of issuance:

\$3,900,000

100,000

Total

4,000,000

Total

\$4,000,000

JOBS

Current employment: 580

Jobs retained: N/A

Projected new jobs: N/A

Construction jobs: N/A

BUSINESS SUMMARY

Milestone is a private, not-for-profit corporation governed by a volunteer Board of Directors Background: who are area business leaders and parents of our community's disabled. This organization has grown to become Winnebago and Boone Counties' largest provider of residential, developmental, vocational, and social support services for adults with mental retardation, autism, epilepsy, and cerebral palsy.

Milestone began its commitment in 1971 when a group of concerned parents with adult developmentally disabled children met with area professionals to discuss the lack of living centers for the mentally and physically disabled. At this time, the only available choice was an institutional environment far from home and family, and without

Milestone, Inc. Page 2

the love and caring necessary to help these people reach their full potential. As their discussions progressed, the problem of finding compassionate residential placement for their children became more acute.

In 1973, Milestone opened Kishwaukee Apartments, the first residential-care program of its kind in Illinois. Three years later, Milestone established their Supported Living Arrangement program -- the first community support program in the state to provide guidance and support to mentally retarded adults who reside in their own apartments.

In order to serve the profoundly disabled, Milestone developed Elmwood Heights -- a highly specialized residential community created under a special grant from the State of Illinois. At Elmwood Heights, Milestone created a comfortable, home-like atmosphere combining individualized programs with around-the-clock medical supervision. Milestone provides the personalized attention and training necessary to help these individuals develop skills in daily living. Elmwood Heights currently serves 93 Rockford area disabled adults.

Milestone has developed an extensive network of over 30 group homes in the Greater Rockford Area. These homes offer area adults the advantages of living closer to family and friends, and the opportunity to share in the resources of our community.

The Milestone Training Center assists moderate to severely disabled adults in their self-care, social, educational, recreational, and vocational goals. This center currently serves more than 170 people and is recognized by the Department of Labor as a sheltered workshop.

Milestone, Inc. opened Milestone Industries in January of 1992, a sheltered workshop and vocational training center providing training and employment to developmentally disabled people. In this facility 70 disabled people work in a supervised environment.

In 2001, Milestone successfully merged with RocVale Children's Home, another local charity serving children ages 6 through 21. The merger enabled Milestone to expand its services, but more importantly, for the children and staff at RocVale, provided a sound financial basis and administrative structure for this struggling organization.

Milestone, Inc. Page 3

Financials:

Milestone, Inc.

Audited Financial Statements for 2002, 2003 & 2004 Applicant prepared Financial Statement for 2005

Year Ended June 30

| | <u>Audit</u> 2002 | <u>ed</u> 2003 | 2004 | Unaudited 2005 |
|-----------------------------------|----------------------|----------------|---------------|-------------------|
| | | (Dollars i | n 000s) | |
| Statement of Revenues & Expenses: | | | | |
| Revenue/Support (excl. int earns) | \$21,866 | \$23,033 | \$23,127 | \$23,227 |
| Change in Net Assets | <u>(244)</u> | <u>1186</u> | <u>945</u> | <u>210</u> |
| Earnings Before Interest, | | | | |
| Depreciation and Amortization | 1,326 | 2,694 | 2,363 | 1,605 |
| Balance sheet: | | | | |
| Current Assets | \$4,332 | \$5,759 | \$4,252 | \$4,451 |
| PP&E – Net | 10,599 | 10,839 | 10,802 | 11,435 |
| Other Assets | 1,460 | 1,374 | 1,954 | 1,499 |
| Total Assets | <u>16,391</u> | <u>17,972</u> | <u>17,008</u> | <u>17,385</u> |
| Current Liabilities | 2,858 | 3,606 | 2,298 | 2,460 |
| Long-term Debt | 7,505 | 7,152 | 6,086 | 6,091 |
| Other Non-Current Liab. | | | | |
| Net Assets | <u>6,028</u> | <u>7,214</u> | <u>8,624</u> | <u>8,834</u> |
| Total Liabilities & Net Assets | <u>16,391</u> | <u>17,972</u> | <u>17,008</u> | <u>17,385</u> |
| Ratios | | | | |
| Debt Service Coverage | 4.0x | 8.0x | 7.0x | 4.8x |
| Days Cash | 3.5 | 37.4 | 43.6 | 6.0 |
| Current ratio | 1.52 | 1.60 | 1.85 | 1.81 |
| Debt to Net Assets | 1.25 | .99 | .71 | .69 |

Discussion:

Milestone, Inc. is funded primarily by state contracts through the Department of Human Services and also through fundraising. The unaudited income statement presented above summarizes management's expectation for the fiscal year 2005 based on the full years results. Milestone has three consecutive years of profitability, based on the budget and actual performance and has generated strong debt service coverage. The balance sheet shows relatively modest levels of cash on hand, which is typical for an organization of this type. Milestone's liquidity is supplemented by a line of credit of up to five million dollars from Amcore Bank.

FINANCING SUMMARY

Security:

First mortgage on facilities, gross revenue pledge

Structure:

Single fixed rate bond privately placed with Merrill Lynch.

Maturity:

August 15, 2021

Interest Savings: To be determined upon bond pricing but currently estimated to be approximately \$225,000

ECONOMIC DISCLOSURE STATEMENT

Project name:

Milestone, Inc.

Applicant:

4060 McFarland Road

Rockford, IL 61111

Organization:

501(c)(3) Not-for-Profit Corporation

State: Board of Trustees: Milestone, Inc. is located in Illinois. Mr. Patrick Agnew

Mr. Ronald W. Alden Mr. George Bass Mr. Thomas D. Budd Mrs. Tony DeVerdi Mr. Alan Furman

Mr. James P. Hamilton Mrs. Richard Hanson Mr. Jack Kieckhefer Mr. Rick Powell Mr. David Raht Mr. Tom Sandquist Mr. Shawn Way

Mrs. Richard Wickstrand

PROFESSIONAL & FINANCIAL

Borrower's Counsel:

Chicago

Accountant:

Lindgren Callihan VanOsdol

Chicago

Bond Counsel:

Jones Day

Chicago

Bond Trustee:

Wells Fargo

Chicago

Mike Mitchell

Financial Advisor:

NonProfit Capital, LLC

Stamford

Patricia Martirano Chris Conley

Issuer's Counsel:

Chicago

Private Placement Agent:

Merrill Lynch

New York

New York

Counsel to Placement Agent: Hawkins, Delafield & Wood

Steven Donovan

LEGISLATIVE DISTRICTS

Congressional: 16- Donald A. Manzullo State Senate: 34- Dave Syverson State House: 68- Dave Winters

MEMORANDUM

TO: IFA Board of Directors

FROM: Jim Senica

DATE: September 13, 2005

RE: Request for an Amendment to a Participation Loan for P & P Press, Inc.

Project No. B-LL-TX-421

P & P Press, Inc. is a multi-faceted printing company providing high-speed, professional printing services to primarily commercial customers.

Heartland Bank and Trust Company and P & P Press, Inc. have asked IFA to approve an increase in the amount of its loan commitment to \$900,000. The IFA Board approved on December 7, 2004, a \$650,000 participation in a loan originated by the bank by the following vote:

Ayes: 8 Nays: 0 Absent: 3 (Giannoulias, Rice, Valenti) Abstentions: 0

The IFA Board also approved on June 14, 2005, a six-month extension to the maturity of its commitment to December 7, 2005 by the following vote:

Ayes: 8 Nays: 0 Absent: 3 (Giannoulias, Ozark, Rice) Abstentions: 0

The original loan amount was requested to finance the acquisition of new printing equipment; the borrower is seeking the additional \$250,000 loan participation to be combined with an additional \$250,000 increase in Heartland Bank's loan to finance the acquisition of another new piece of printing equipment to accommodate an increase in business from one of its largest accounts, Farmweek Magazine. (It is important to note that the new equipment will also be utilized to provide additional service to many of its other customers.) Farmweek Magazine has signed a new 5-year contract agreeing to pay an additional \$130,000 annually which theoretically could easily pay for the equipment in five years.

The IFA Board approved the original participation based on historical financial results for years 2002 and 2003 and projected results for 2004, 2005 and 2006. (A copy of the project summary that was originally presented for Board consideration as well as a copy of the extension request are attached to this memorandum.) Actual results for 2004 as well as annualized amounts based on 6-month interim financial information for the period ending June 30, 2005, and projected amounts for 2006 are summarized below:

| | <u>2004</u> | <u>2005</u> | <u>2006</u> |
|-----------------------|--------------|--------------|--------------|
| Income Statement | | | |
| Sales | 4,942 | 5,335 | 5,891 |
| Net income | 116 | 213 | 235 |
| Balance Sheet | | | |
| Current assets | 896 | 847 | 1,433 |
| P P & E | 1,897 | 1,867 | 2,002 |
| Other assets | <u>37</u> | 0 | 0 |
| Total assets | <u>2,830</u> | <u>2,714</u> | <u>3,435</u> |
| Current Liabilities | 1,422 | 219 | 314 |
| Debt | 1,187 | 2,168 | 2,559 |
| Equity | 221 | 327 | <u>562</u> |
| Total liab. & equity | <u>2,830</u> | <u>2,714</u> | <u>3,435</u> |
| Ratios | | | |
| Debt service coverage | 1.95x | 1.66x | 1.53x |
| Current ratio | 0.63 | 3.87 | 3.50 |
| Debt/Equity | 5.60 | 6.92 | 4.75 |

Based on P & P Press, Inc.'s interim operating results for the six month period ending June 30, 2005, management is anticipating a 7.95% annual increase in operating revenues compared to 2004 operations. Projected revenues for 2006 include a like increase plus \$130,000 in additional annual sales from Farmweek Magazine. Projected net incomes for 2005 and 2006 are projected at 3.99% of total revenues based on 2005 interim operating results.

Given the projected operating results for 2006, debt service coverage including the additional \$500,000 loan requested from IFA and the Bank is computed to be 1.53 times.

Staff recommends approval of the applicant's request.

RESOLUTION 2006- 8

RESOLUTION AUTHORIZING THE PURCHASE OF LOCAL GOVERNMENT SECURITIES IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$10,000,000, AS PROVIDED HEREIN.

WHEREAS, the Illinois Finance Authority is a political subdivision, body politic and corporate, of the State of Illinois (the "Authority"), organized and existing pursuant to the Illinois Finance Authority Act, 20 ILCS 3501/801-1 et seq. (2004), as supplemented and amended (the "Act");

WHEREAS, pursuant to Section 820-20 of the Act, the Authority has established the Illinois Local Government Financing Assistance Program (the "Program");

WHEREAS, pursuant to the Act and the Program, the Authority is authorized to purchase and sell "local government securities," as defined in the Act, from "units of local government," as defined in the Act;

WHEREAS, pursuant to that certain Resolution 2004-24, as adopted by the Authority on October 12, 2004 (the "2004 Resolution"), the Authority is authorized to purchase local government securities (the "Securities") issued by units of local government, including the units of local government described in the 2004 Resolution (the "Units");

WHEREAS, pursuant to the 2004 Resolution, the aggregate principal amount of Securities that may be purchased and held by the Authority may not exceed \$5,000,000; and

WHEREAS, the Authority believes that it is in the best interests of the Authority to increase the aggregate principal amount of Securities that the Authority may purchase and hold.

NOW, THEREFORE, BE IT RESOLVED by the Members of the Illinois Finance Authority, as follows:

- Section 1. That the Authority is hereby authorized to purchase the Securities in an aggregate principal amount not to exceed \$10,000,000.
- Section 2. That the Authority is hereby authorized to sell any Security purchased pursuant hereto; provided, that the sale price of any such Security shall not be less than 100% of the outstanding principal amount of such Security.
- Section 3. That the Chairman, the Vice Chairman, the Interim Executive Director, the Secretary and any Assistant Secretary of the Authority be, and each of them hereby is, authorized to execute and deliver such documents, certificates and undertakings of the Authority and to take such other actions as may be required in connection with purchase of the Securities and the sale of any Securities authorized by this Resolution.
- Section 4. That all acts of the officers, employees and agents of the Authority which are in conformity with the purposes and intent of this Resolution be, and the same hereby are, in all respects, ratified, approved and confirmed.

| Section 5. That this Resolution shall be in full force and effect immediately upon its |
|---|
| passage. That the provisions of this Resolution are hereby declared to be separable and if any |
| section, phrase or provision hereof shall for any reason be declared to be invalid, such |
| declaration shall not affect the validity of the remainder of the sections, phrases and provisions of |
| this Resolution. That all resolutions and orders, or parts thereof, in conflict herewith are hereby |
| superseded to the extent of such conflict. |

as

| Thi | s Resolution | 2006 is | adopted | this | 13 th | day | of | September | 2005 | by | roll | vote |
|-------------|--------------|---------|---------|------|------------------|------|----|-----------|------|----|------|------|
| follows: | | | | | | | | | | | | |
| Ayes: | | | | | | | | | | | | |
| Nays: | | | | | | | | | | | | |
| Abstain: | | | | | | | | | | | | |
| Absent: | | | | | | | | | | | | |
| | | | - | | Ch | airm | an | | | | | |
| Attested to | : | | | | | | - | | | | | |
| | | | | | | | | | | | | |
| Sec | retary | | | | | | | | | | | |

MEMORANDUM

TO: IFA Board of Directors

FROM: Jim Senica & Steve Trout

DATE: September 13, 2005

RE: Amendment to a Participation Loan for Excel Crusher Technologies, LLC

Excel Crusher Technologies, LLC has requested Pekin Savings Bank and the Illinois Finance Authority allow FFE Minerals USA to purchase 51% of Excel Crusher Technologies, Inc., an Illinois limited liability company established in Pekin by Doug and Rick Parsons to engage in the manufacture of cone crushers for use by the aggregate industry. IFA has\$1,000,000 loan participation for Excel Crusher with Pekin Savings Bank that closed on April 7, 2005.

FFE Minerals USA was recently formed to significantly expand its 100% owner's (FFE Minerals Corp.) U.S. manufacturing of cone crushers for the aggregate industry. FFE Minerals Corp., is owned by FLS-US Holdings Inc., the U.S. subsidiary of FLSmidth & Co. of Denmark. The purchase of 51% of Excel Crusher Technologies, Inc. is designed to provide Excel Crusher with the additional financial resources to expand its Pekin crusher manufacturing operation while providing FFE Minerals USA with Excel's advanced technology and U.S. marketing resources.

IFA's participation loan was originally secured by a pro-rata first mortgage "pari passu" with Pekin Savings Bank on the project real estate with an as-if-completed appraised fair market value of \$1,850,000 and a pro-rata first position "pari passu" on project equipment with a discounted (60%) cost value of \$540,000 providing collateral coverage of 1.07 times (93.3% LTV). Under the 51% purchase scenario, this collateral remains intact. IFA's participation loan was also secured by the corporate guaranty of Excel Foundry and Machine, Inc. with a net worth of \$7.5 million as of February, 2004 and the personal guaranties of Excel Crusher's owners, Doug and Rick Parsons.

Under the FFE Minerals USA purchase of 51% of Excel Crusher, the Excel Foundry corporate guaranty and the personal guaranties will be restricted to 49% of the debt and will be replaced by the corporate guarantees of 51% of the debt by FFE Minerals USA Inc., FFE Minerals Corporation and FLS-US Holdings, Inc. Additionally, FLS-US Holdings, Inc. has agreed to maintain a net worth of no less than \$10,000,000.

The ultimate guarantor, FLS-US Holdings Inc., had a net worth of \$83.1 million as of December 31, 2004, generated revenue of \$347.2 million for the year then ended and posted income from operations of \$3.2 million for the same period.

ILLINOIS FINANCE AUTHORITY BOARD SUMMARY November 9, 2004

Deal: Excel Crusher Technologies, L.L.C.

| ST | Δ | Т | 16 | T | ICS | ١ |
|----|---|----|----|----|------------|---|
| 31 | ~ | 1. | w | 11 | | , |

Deal Number:

B-LL-TX-416

Type:

Participation Loan

Location: Pekin Amount

\$1,000,000

PA: Est fee: Jim Senica \$20,000

BOARD ACTION

Purchase of Participation Loan from Pekin Savings Bank

\$1,000,000 IFA Treasury Funds at risk.

Collateral is pari passu first position with the bank.

Staff recommends approval.

PURPOSE

Construction of an industrial building and acquisition of manufacturing machinery and equipment.

VOTING RECORD

Initial board consideration, no voting record.

Pekin Savings Bank

SOURCES AND USES OF FUNDS

Sources:

IFA

\$1,000,000

1,230,000

Uses: Project Costs

Total

\$2,730,000

\$2,730,000

Equity* Total

500,000

\$2,730,000

JOBS

Current employment:

N/A

Projected new jobs:

40

Jobs retained:

N/A

Construction jobs:

N/A

^{*}Equity will be comprised of land being contributed by the owners.

BUSINESS SUMMARY

Background:

Excel Crusher Technologies, L.L.C. is a newly formed Illinois limited liability company established by Doug and Rick Parsons to engage in the manufacture of cone crushers for use by the aggregate industry. This new Company in essence represents a specialization of foundry services provided by Excel Foundry and Machine, Inc., an Illinois S corporation founded in 1932. Doug and Rick Parsons hold the positions of President and Director of Sales respectively at Excel Foundry and Machine. Excel Foundry and Machine manufactures after market parts for crushers and other large mining equipment, and thus assembling forged components to create the crushers represents a logical extension of the foundry business.

Description:

Excel Crusher Technologies, L.L.C. will manufacture cone crushers for use by aggregate road construction contractors to crush and pulverize rock used in the paving of roadways and as a foundation base in the building construction industry. The cone crushers are extremely large funnel or "cone" shaped units that are forged from hard metals such as steel. Excel Foundry and Machine, Inc. has been engaged in the manufacturing and marketing of precision bronze, brass, aluminum and steel castings for mining and rock-crushing equipment used by mining and aggregate industries and thus provides a wealth of industry knowledge and relationships.

Remarks:

The North American crusher market is currently an \$85 million industry annually with only four producers worldwide. The last of the domestic manufacturers, based in Milwaukee, has been purchased by a Finland firm and will be moving production offshore. With all manufacturing located overseas, access to quality service has been a problem. Excel Foundry's customers have been pleading with the Company to manufacture and distribute the entire crusher units as opposed to only the aftermarket parts. Given the experience, outstanding reputation and the contacts held by Excel Foundry and Machine, management anticipates that Excel Crusher Technologies, L.L.C. that it could obtain market share nearing 30% within 5 years.

Guarantor Financials: 2006

Audited financial statements of Excel Foundry and Machine, Inc.for years 2000 through 2004. Projected financial information of Excel Foundry and Machine, Inc. for years 2005 through

| | Year Ended February 28 | | | | | | |
|-----------------------|------------------------|----------------|--------------|----------------|---------------|----------------|----------------|
| | 2000 | 2001 | 2002 | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2006</u> |
| | (Dollars in 000's) | | | | | | |
| Income Statement | | | | | | | |
| Sales | 10,954 | 11,058 | 11,970 | 12,881 | 16,101 | 17,111 | 19,482 |
| Net income | 552 | 20 | 766 | 1,154 | 1,366 | 1,502 | 1,653 |
| Balance sheet | | | | | | | |
| Current assets | 4,852 | 5,187 | 5,403 | 6,440 | 8,166 | 9,777 | 11,914 |
| PP&E | 4,526 | 4,438 | 4,027 | 4,150 | 4,327 | 6,167 | 4,652 |
| Other assets | <u>458</u> | <u>465</u> | <u>64</u> | <u>73</u> | <u>86</u> | <u>90</u> | <u>90</u> |
| Total assets | <u>9,836</u> | <u> 10,090</u> | <u>9,494</u> | <u> 10,663</u> | 12,579 | <u> 16,034</u> | <u>16,656</u> |
| Current Liabilities | 1,240 | 2,237 | 1,505 | 1,375 | 2,892 | 2,950 | 2,275 |
| Debt | 2,210 | 2,113 | 1,980 | 2,256 | 2,117 | 4,012 | 3,656 |
| Equity | <u>6,386</u> | <u>5,740</u> | <u>6,009</u> | <u>7,032</u> | <u>7,570</u> | <u>9,072</u> | <u>10,725</u> |
| Total liab. & equity | <u>9,836</u> | <u> 10,090</u> | <u>9,494</u> | <u> 10,663</u> | <u>12,579</u> | <u>16,034</u> | <u> 16,656</u> |
| | | | | | | | |
| Ratios | | | | | | | |
| Debt service coverage | 4.95 | 1.03 | 4.20 | 4.15 | 4.69 | 4.30 | 5.36 |
| Current ratio | 3.91 | 2.32 | 3.59 | 4.68 | 2.82 | 3.31 | 5.24 |
| Debt/equity | 0.37 | 0.39 | 0.35 | 0.28 | 0.30 | 0.48 | 0.37 |

Excel Crusher Technologies, L.L.C. Page 3

Discussion:

Financial statements of Excel Foundry and Machine, Inc. are included to demonstrate the capacity of the guarantor to support this project if required.

Excel Foundry has a consistent earnings history as evidenced by 16 years of excellent financial results. (In fact, the company has just experienced 12 consecutive months of record sales.) Results for fiscal year-end February 28, 2004, for example, indicate a net profit of \$1.37 million on sales of \$16.1 million. Excel's largest customer is Milwaukee-based Bucyrus International, with sales of \$1.10 million in the past fiscal year. Foreign sales totaled \$2.50 million in the past fiscal year. Excel is well capitalized and highly liquid, as indicated by the current and debt-to-equity ratios.

The projected financial information of Excel Foundry and Machine, Inc. for years 2005 and 2006 includes the debt and the assets being financed for Excel Crusher Technologies, L.L.C. The forecast assumes 10% growth in sales and operating expenses, well below recent experience. The forecast assumes no cash flow or income from Excel Crusher. The forecast shows that the guarantor could easily absorb the additional debt and associated increased interest and depreciation expense, even under a worse case scenario in which Excel Crusher generated no additional income or cash flow.

Borrower

Financials: Projections prepared by management

| Year Ended February 28 (Dollars in 000's) | | | | |
|---|---|---|--|--|
| | | | | |
| • | | | | |
| 3,825 | 7,212 | 12,375 | | |
| <u>2,664</u> | <u>5,253</u> | 9,500 | | |
| 1,161 | 1,959 | 2,875 | | |
| | | | | |
| 1,071 | 1,272 | 1,435 | | |
| <u>136</u> | <u>237</u> | <u>392</u> | | |
| (46) | _450 | <u>1,048</u> | | |
| 1.33x | 2.91x | 5.01x | | |
| | (Do Year 1 3,825 2,664 1,161 1,071 | (Dollars in 000' Year 1 Year 2 3,825 7,212 2,664 5,253 1,161 1,959 1,071 1,272 136 237 (46) 450 | | |

Discussion:

Detailed P & L projections for Excel Crusher Technologies, L.L.C. for years 1 through 3 have been provided by the borrower, have been conservatively prepared and reflect demand for cone crushers expressed by customers of Excel Foundry and Machine, Inc. Each crusher has an average selling price of \$300,000; year one production estimates approximately 12 units, year two estimates 24 units and year three estimates 41 units.

Excel Crusher Technologies, L.L.C. has negotiated access to a \$500,000 line of credit for operating purposes to be secured by receivables and inventory with Pekin Savings Bank. Pekin Savings Bank's commitment is not subject to IFA participation. The Bank's sizeable Commitment and attractive pricing is attributable to its confidence in management and the Guarantor's capacity to carry this project if required.

FINANCING SUMMARY

Borrower:

Excel Crusher Technologies, L.L.C.

Security:

Pro-rata first mortgage "pari passu" with Pekin Savings Bank on the project real estate with an as-if-completed appraised value of \$1.8 million and a pro-rata first position "pari passu" on the project machinery and equipment based on a discounted (60%) cost value of \$540,000. representing collateral coverage to IFA and the bank on this participation loan of 1.07 times (93.3% LTV). IFA and the Bank will also share in the corporate guaranty of Excel Foundry and Machine, Inc. with a corporate net worth in excess of \$7.5 million as of February, 2004. NOTE: IFA currently holds an existing loan with Excel Foundry and Machine, Inc. with a paid-down balance of approximately \$200,000. Collateral on this loan is a shared pro-rata first mortgage with Commerce Bank, N.A. – Peoria on the Company's real estate with an appraised value of \$3.1 million.

Structure:

Based on the guidelines of the Participation Lending Program, IFA's interest rate will be 200 basis points below what the Bank is charging the customer. The Bank's interest rate will be fixed at 5.0% for the 5-year term of the loan. The loan will be reviewed at the end of the 5-year term for renewal with IFA participation including a provision to extend its term to a maximum of 10 years.

Maturity:

The loan will be set on a 10-year amortization with 60 payments of principal and interest and a 5-year balloon due at the end of the loan.

Covenants:

- 1) Annual financial statements
- 2) Prior to funding, certified fair market appraisal on the project real estate for an amount of at least \$1,850,000
- 3) Vendor invoice on the equipment being purchased
- 4) Proof of insurance on the collateral
- 5) Corporate guaranty of Excel Foundry and Machine, Inc.

PROJECT SUMMARY

The proposed project involves the construction of a new industrial building on land contributed by the owners of Excel Crusher Technologies, L.L.C. and the acquisition of new manufacturing machinery and equipment. Project costs are estimated as follows:

Land

\$230,000

Building Construction

1,600 ,000

Machinery & Equipment Acquisition

900,000

Total

\$2,730,000

ECONOMIC DISCLOSURE STATEMENT

Project name:

Excel Crusher Technologies, L.L.C.

Location:

14463 Wagonseller Road Pekin, Illinois 61554 (Tazewell County)

Applicant:

Excel Crusher Technologies, L.L.C.

Organization:

Illinois limited liability corporation

PROFESSIONAL & FINANCIAL

Accountant:

Bank:

Wolf, Tesser & Co. CPA's

Pekin Savings Bank

Borrowers Counsel: Hush & Eppenberger LLC

Bank Counsel:

Hush & Eppenberger LLC
Elliss, Keyser, Oberle & Dancey PC

IFA Counsel: Dykema Gossett PLLC

Peoria, Illinois

Pekin, Illinois Peoria, Illinois Pekin, Illinois

Chicago, Illinois

Jim Wolf

Andy Sparks David Higgs Bill Streeter Ø

Darrell Pierce

LEGISLATIVE DISTRICTS

Congressional:

18 - Ray LaHood

State Senate: State House: 45 - Claude Stone 89 - Keith P. Sommer