1 ILLINOIS C-PACE OPEN MARKET INITIATIVE June 13, 2023 2 REGULAR MEETING OF THE DIRECTORS 10:30 AM 3 4 TRANSCRIPT OF PROCEEDINGS 5 had at the meeting of the above-entitled cause at 6 160 North LaSalle Street, 10th Floor, Chicago, 7 Illinois, taken before Patricia S. Mann, CSR, RPR,
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7 Illinois, taken before Patricia S. Mann, CSR, RPR,
8 License No. 084-001853 on Tuesday, June 13, 2023, at
9 the hour of 10:30 a.m.
10 PRESENT:
11 William Hobert, Chair
Drew Beres, Director
12 Karen Caldwell, Director
James Fuentes, Director
13 Arlene Juracek, Director
Ameya Pawar, Director
Roger Poole, Director
Michael Strautmanis, Director
15 Randal Wexler, Director
Bradley Zeller, Director
16
Also present:
Chris Meister, Executive Director
18 Mark Meyer, Assistant Secretary
Brad Fletcher, Vice President & Treasurer
19 Ximena Granda, Manager of Finance &
Administration
20 Evans Joseph, Vice President for Small
Business Lending
21
22
Reported by
23 MAGNA LEGAL SERVICES,
866.624.6221,
24

0002

- 1 CHAIR HOBERT: Good morning, this is Will
- 2 Hobert. Chris, can you hear us?
- 3 EXECUTIVE DIRECTOR MEISTER: Yes.
- 4 CHAIR HOBERT: Good morning, this is Will
- 5 Hobert, Chair of the Board of Directors of the
- 6 Illinois C-PACE Open-Market Initiative. I'd like
- 7 to call the meeting to order.
- 8 ASSISTANT SECRETARY MEYER: This is Mark Meyer,
- 9 Assistant Secretary of the Corporation. Today's
- 10 date is Tuesday, June 13th, 2023, and the Special --
- or this Regular Meeting of the Corporation has been
- 12 called to order by Chair Hobert at the time of 10:30
- 13 a.m.
- 14 Chair Hobert is currently with me in
- 15 the conference room of the 10th Floor of 160 North
- 16 LaSalle Street in Chicago, Illinois. Some Directors
- 17 are similarly at the Chicago location of the
- 18 meeting, while some other Directors are attending
- 19 from the Springfield location in Hearing Room A on
- 20 the first floor of 527 East Capitol Avenue with
- 21 Executive Director Meister, which two locations
- 22 are connected through an interactive video
- 23 conference.
- 24 CHAIR HOBERT: This is Will Hobert. Thank you,

- 1 Mark. Will the Assistant Secretary please call the
- 2 roll?
- 3 ASSISTANT SECRETARY MEYER: This is Mark Meyer.
- 4 I will call the roll of the existing Directors.
- 5 Mr. Beres?
- 6 DIRECTOR BERES: Present.
- 7 ASSISTANT SECRETARY MEYER: Mr. Fuentes?
- 8 DIRECTOR FUENTES: Here.
- 9 ASSISTANT SECRETARY MEYER: Ms. Juracek?
- 10 DIRECTOR JURACEK: Here.
- 11 ASSISTANT SECRETARY MEYER: Ms. Nava?
- 12 Mr. Pawar?
- 13 DIRECTOR PAWAR: Here.
- 14 ASSISTANT SECRETARY MEYER: Mr. Poole.
- DIRECTOR POOLE: Present.
- ASSISTANT SECRETARY MEYER: Mr. Ryan?
- 17 Mr. Strautmanis?
- 18 DIRECTOR STRAUTMANIS: Here.
- 19 ASSISTANT SECRETARY MEYER: Mr. Wexler?
- DIRECTOR WEXLER: Here.
- 21 ASSISTANT SECRETARY MEYER: Mr. Zeller?
- 22 DIRECTOR WEXLER: Here.
- 23 ASSISTANT SECRETARY MEYER: And Chair Hobert?
- 24 CHAIR HOBERT: Here.

- 1 ASSISTANT SECRETARY MEYER: Again, this is Mark
- 2 Meyer. Chair Hobert, in accordance with Section
- 3 2.01 of the Open Meetings Act as amended, Article 3,
- 4 Section 6 of the bylaws of the C-PACE Open-Market
- 5 Initiative and Article 4, Section 5 of the bylaws
- 6 of the Illinois Finance Authority, a quorum of the
- 7 Directors has been constituted.
- 8 I note that Directors Poole and
- 9 Zeller are with Executive Director Meister,
- 10 attending from the Springfield location, while the
- 11 rest of the Directors are attending from the Chicago
- 12 location. For any Director or anyone from the
- 13 public participating via phone, to mute and unmute
- 14 your line, you may press star six on your key pad
- 15 if you do not have that feature on your phone.
- As a reminder, we are being recorded
- 17 and a Court Reporter is transcribing today's
- 18 proceedings. For the consideration of the Court
- 19 Reporter, I would also like to ask that each
- 20 Director and staff member state their name before
- 21 making or seconding a motion or otherwise providing
- 22 any comments for the record.
- The agenda for this meeting was
- 24 posted on this floor, on the first floor -- okay --

- 1 on the first floor of 160 North LaSalle Street in
- 2 Chicago and at 527 East Capitol Avenue in
- 3 Springfield, and on the website il-fa.com
- 4 as of Thursday, June 8th, 2023.
- 5 Finally, I would like to confirm that
- 6 all Directors and members of the public attending in
- 7 person or via video or audio conference can hear
- 8 this meeting clearly. Chris, I can confirm that I
- 9 can hear the Springfield location clearly, can you
- 10 confirm that this video and audio conference is
- 11 clearly heard at the Springfield location of the
- 12 meeting?
- 13 EXECUTIVE DIRECTOR MEISTER: Thank you very
- 14 much, Mark. This is Executive Director Chris
- 15 Meister, along with Members Poole and Zeller. I'm
- 16 physically present in the Springfield location in
- 17 Hearing Room A of the first floor of 527 East
- 18 Capitol, the Illinois Commerce Commission. I can
- 19 confirm that we can hear and see the Chicago
- 20 location of this meeting clearly.
- 21 ASSISTANT SECRETARY MEYER: This is Mark Meyer.
- 22 Thank you, Chris. If any members of the public
- 23 participating via video or audio conference find
- 24 that they cannot hear these proceedings clearly,

- 1 please call 312-651-1300 or write info@il-fa.com
- 2 immediately to let us know and we will
- 3 endeavor to solve the issue.
- 4 CHAIR HOBERT: This is Will Hobert. Thank
- 5 you, Mark. Does any existing Director wish to make
- 6 any additions, edits or corrections to today's
- 7 agenda?
- 8 Hearing none, I'd like to request a
- 9 motion for the existing Directors to approve the
- 10 agenda. Is there such a motion?
- 11 DIRECTOR BERES: This is Drew Beres, so moved.
- 12 DIRECTOR FUENTES: This is Jim Fuentes,
- 13 second.
- 14 CHAIR HOBERT: This is Will Hobert, all those
- 15 in favor?
- 16 (There was a chorus of ayes.)
- 17 CHAIR HOBERT: Any opposed? The ayes have it.
- 18 ASSISTANT SECRETARY MEYER: And the motion
- 19 carries.
- 20 CHAIR HOBERT: This is Will Hobert. Thank you,
- 21 Mark. Next on the agenda is public comment.
- 22 ASSISTANT SECRETARY MEYER: This is Mark Meyer.
- 23 If anyone from the public participating via video
- 24 wishes to make a comment, please indicate your

- 1 desire to do so using the raised-hand function,
- 2 click on the raised-hand option located on the right
- 3 side of your screen. Anyone from the public
- 4 participating via phone wishes to make a comment,
- 5 please indicate your desire to do so by using the
- 6 raised-hand function by pressing star three.
- 7 CHAIR HOBERT: This is Will Hobert. Is there
- 8 any public comment for the Directors?
- 9 Hearing none, does any existing
- 10 Director wish to make any additions, edits or
- 11 corrections to the minutes from October 11th,
- 12 2022?
- 13 Hearing none, I'd like to request a
- 14 motion for an existing -- for the existing Directors
- 15 to approve the minutes. Is there such a motion?
- DIRECTOR JURACEK: This is Arlene Juracek, so
- 17 moved.
- 18 DIRECTOR PAWAR: This is Ameya Pawar, second.
- 19 CHAIR HOBERT: This is Will Hobert. All those
- 20 in favor?
- 21 (There was a chorus of ayes.)
- 22 CHAIR HOBERT: All those opposed?
- MR. FLETCHER: For clarification,
- 24 those were affirmative yay votes.

- 1 CHAIR HOBERT: There were no nay votes and the
- 2 ayes have it and the motion carries.
- 3 This is Will Hobert. Welcome to the
- 4 June 13th, 2023, meeting of the Illinois C-PACE
- 5 Open-Market Initiative. I would like to thank
- 6 everybody in the room, all the Members and Directors
- 7 for their participation in the C-PACE Open-Market
- 8 Initiative and I look forward to many great things
- 9 ahead of us.
- 10 Next is a message from our Executive
- 11 Director, Chris.
- 12 EXECUTIVE DIRECTOR MEISTER: Thank you very
- 13 much, Will. This is Chris Meister. Pursuant to
- 14 Article 11 of the bylaws of the Illinois C-PACE
- 15 Open-Market Initiative, also known as the
- 16 Corporation, the Corporation's accounting shall be
- on a fiscal-year basis beginning on July 1st and
- 18 ending on June 30th. As of June 30th, 2023, the
- 19 Corporation will have completed its inaugural fiscal
- 20 year. Prior to the end of the fiscal year, the
- 21 Corporation and the Illinois Finance Authority, also
- 22 known as the IFA, will close and fund the first
- 23 PACE, C-PACE project approved by the Illinois
- 24 Finance Authority PACE program, IFA-PACE program

- 1 that will be administered in part by the Corporation
- 2 referred to as the PACE Area Administrator of the
- 3 Corporation is the independent neutral program
- 4 administrator of the IFA PACE program and provides
- 5 a fair competitive state-wide open market.
- 6 Corporation Officers who are Officers
- 7 of the IFA other than the Chair and the Vice Chair
- 8 anticipate that this will be the first of many
- 9 Commercial Property Assessed Clean Energy financing
- 10 or refinancings that will be approved under the IFA
- 11 PACE program throughout Illinois. Brad, I believe
- 12 I turn it over to you at this point.
- 13 MR. FLETCHER: Certainly. So I'd like to
- 14 cover our conflict-of-interest policy very quickly.
- 15 On January 19th, 2023, the IRS determined that the
- 16 Corporation is exempt from Federal Income Tax under
- 17 Section 501(c)(3) of the Internal Revenue Code, in
- 18 addition to already being exempt from income tax
- 19 under Illinois law. Importantly, this Federal
- 20 determination is expected to save recurring
- 21 administrative costs in connection with our annual
- 22 Federal filings as well as assist the Authority's
- 23 marketing efforts to further encourage the
- 24 establishment of the IFA-PACE program by counties,

- 1 municipalities throughout Illinois.
- 2 In recognition of such nonprofit
- 3 status, the Corporation has adopted a conflict-of-
- 4 interest policy that requires in part such Directors
- 5 to disclose any actual or possible conflicts of
- 6 interest. Accordingly, each Director must complete
- 7 and submit a conflict-of-interest statement of which
- 8 I'll pass out copies momentarily for administrative
- 9 convenience. The conflict-of-interest policy and
- 10 conflict-of-interest statement are enclosed -- is an
- 11 enclosure to the Executive Director message in your
- 12 packets. These capital providers -- excuse me --
- 13 further enclosed is a listing of capital providers
- 14 approved by IFA, not the Corporation, for the
- 15 financing, refinancing or interfinancing of PACE
- 16 projects.
- 17 These capital providers have entered
- 18 into or will enter into a master participation
- 19 agreement with the Corporation to be a PACE project
- 20 administrator under the IFA-PACE program. If any
- 21 Director for a Member of any Director's immediate
- 22 family has an interest in the capacity of Director,
- 23 Trustee, Officer, Shareholder, Partner or other
- 24 significant position and which are personally known

- 1 to you as Directors to be engaged in transactions
- 2 with the Corporation based on listing of capital
- 3 providers provided in your packets, please disclose
- 4 this conflict of interest in the requisite conflict-
- 5 of-interest statement or if no relationship
- 6 conflicts exist, you may enter none.
- 7 I will now pass out copies. Back to
- 8 you.
- 9 CHAIR HOBERT: This is Will Hobert. Is there
- 10 any existing Director with the need to recuse or
- 11 abstain or an expectation that you are going to
- 12 vote no on Agenda Items VII and VIII? Okay. Back
- 13 to you, Brad.
- 14 MR. FLETCHER: Thank you, Chair Hobert. Next
- on the agenda is a resolution electing new Members
- 16 Karen Caldwell and Lynn Sutton to the Corporation.
- 17 Does any Member have any question or comments?
- 18 We'll also be directing to transfer
- 19 our currently available funds, approximately
- 20 \$11,000, back to IFA. The rationale for such
- 21 transfer is to minimize audit risk and obviate any
- 22 potential comingling of funds between the Authority
- 23 and the Corporation for purposes of Federal taxes.
- 24 CHAIR HOBERT: This is Will Hobert. Thank you,

- 1 Brad. I'd like to request a motion for an existing
- 2 Director to pass and adopt the resolution under
- 3 Agenda Item VII. Is there such a motion?
- 4 DIRECTOR POOLE: Yes, Mr. Chairman. This is
- 5 Roger Poole, so moved.
- 6 DIRECTOR WEXLER: Randy Wexler, second.
- 7 CHAIR HOBERT: This is Will Hobert. Will the
- 8 Assistant Secretary please call the roll?
- 9 ASSISTANT SECRETARY MEYER: This is Mark Meyer
- 10 on the motion by Director Poole and second by
- 11 Director Wexler. I will call the roll of the
- 12 existing Directors only. Mr. Beres?
- 13 DIRECTOR BERES: Yes.
- 14 ASSISTANT SECRETARY MEYER: Mr. Fuentes?
- 15 DIRECTOR FUENTES: Yes.
- 16 ASSISTANT SECRETARY MEYER: Ms. Juracek?
- 17 DIRECTOR JURACEK: Yes.
- ASSISTANT SECRETARY MEYER: Mr. Pawar?
- 19 DIRECTOR PAWAR: Yes.
- 20 ASSISTANT SECRETARY MEYER: Mr. Poole?
- 21 DIRECTOR POOLE: Yes.
- 22 ASSISTANT SECRETARY MEYER: Mr. Strautmanis?
- DIRECTOR STRAUTMANIS: Yes.
- 24 ASSISTANT SECRETARY MEYER: Mr. Wexler?

- 1 DIRECTOR WEXLER: Yes.
- 2 ASSISTANT SECRETARY MEYER: Mr. Zeller?
- 3 DIRECTOR ZELLER: Yes.
- 4 ASSISTANT SECRETARY MEYER: And Chair Hobert?
- 5 CHAIR HOBERT: Yes.
- 6 ASSISTANT SECRETARY MEYER: Again, this is Mark
- 7 Meyer. Chair Hobert, the ayes have it and the
- 8 motion carries. Please let the record reflect Lynn
- 9 Sutton and Karen Caldwell have now been elected as
- 10 Directors of the Board of the Corporation and may
- 11 now participate in the proceedings.
- 12 CHAIR HOBERT: This is Will Hobert. Thank you,
- 13 Mark. welcome to the Illinois C-PACE Open-Market
- 14 Initiative Director Caldwell and Director Sutton,
- 15 we are excited to have you with us.
- 16 Brad, please proceed with Agenda
- 17 Item VIII.
- 18 MR. FLETCHER: Thank you, Chair Hobert. This
- 19 is Brad Fletcher. The second and final resolution
- 20 on today's agenda sets the regularly scheduled
- 21 meeting date of the Directors of the Board of the
- 22 Corporation for fiscal year ending on June 30th,
- 23 2024. The Board will meet again for its annual
- 24 meeting on June 11, 2024. Does any Member have any

- 1 questions or comments?
- 2 CHAIR HOBERT: This is Will Hobert. Thank you,
- 3 Brad. I would like to request a motion to pass and
- 4 adopt the resolution under Agenda Item Number VIII.
- 5 Is there such a motion?
- 6 DIRECTOR CALDWELL: This is Karen Caldwell, so
- 7 moved.
- 8 DIRECTOR STRAUTMANIS: Mike Strautmanis,
- 9 second.
- 10 CHAIR HOBERT: This is Will Hobert. Will the
- 11 Assistant Secretary please call the roll?
- 12 ASSISTANT SECRETARY MEYER: This is Mark
- 13 Meyer. On the motion by Director Caldwell and
- 14 second by Director Strautmanis, I will call the
- 15 roll. Mr. Beres?
- 16 DIRECTOR BERES: Yes.
- 17 ASSISTANT SECRETARY MEYER: Ms. Caldwell?
- 18 DIRECTOR CALDWELL: Yes.
- 19 ASSISTANT SECRETARY MEYER: Mr. Fuentes?
- 20 DIRECTOR FUENTES: Yes.
- 21 ASSISTANT SECRETARY MEYER: Ms. Juracek?
- 22 DIRECTOR JURACEK: Yes.
- 23 ASSISTANT SECRETARY MEYER: Mr. Pawar?
- 24 DIRECTOR PAWAR: Yes.

- 1 ASSISTANT SECRETARY MEYER: Mr. Poole?
- 2 DIRECTOR POOLE: Yes.
- 3 ASSISTANT SECRETARY MEYER: Mr. Strautmanis?
- 4 DIRECTOR STRAUTMANIS: Yes.
- 5 ASSISTANT SECRETARY MEYER: Mr. Wexler?
- 6 DIRECTOR WEXLER: Yes.
- 7 ASSISTANT SECRETARY MEYER: Mr. Zeller?
- 8 DIRECTOR ZELLER: Yes.
- 9 ASSISTANT SECRETARY MEYER: And Chair Hobert?
- 10 CHAIR HOBERT: Yes.
- 11 ASSISTANT SECRETARY MEYER: Again, this is Mark
- 12 Meyer. Chair Hobert, the ayes have it and the
- 13 motion carries.
- 14 CHAIR HOBERT: This is Will Hobert. Thank you,
- 15 Mark. Is there any other business to come before
- 16 the Directors?
- 17 ASSISTANT SECRETARY MEYER: This is Mark Meyer.
- 18 Chair Hobert. Directors Nava, Ryan and Sutton were
- 19 unable to participate today.
- 20 CHAIR HOBERT: This is Will Hobert. Thank
- 21 you, Mark. I'd like to request a motion to excuse
- 22 the absences of Directors Nava, Ryan and Sutton who
- 23 were unable to participate today. Is there such a
- 24 motion?

- 1 DIRECTOR ZELLER: This is Director Brad Zeller,
- 2 so moved.
- 3 DIRECTOR BERES: This is Drew Beres, second.
- 4 CHAIR HOBERT: This is Will Hobert. All those
- 5 in favor?
- 6 (There was a chorus of ayes.)
- 7 CHAIR HOBERT: Opposed?
- 8 ASSISTANT SECRETARY MEYER: This is Mark Meyer.
- 9 The ayes have it and the motion carries.
- 10 CHAIR HOBERT: This is Will Hobert. Is there
- 11 any matter for discussion in closed session?
- 12 Hearing none, the next regularly
- 13 scheduled meeting will be Tuesday June 11th, 2024,
- 14 at 10:00 a.m. I would like to request a motion to
- 15 adjourn.
- 16 DIRECTOR WEXLER: July.
- 17 CHAIR HOBERT: Sorry.
- MR. FLETCHER: No, June. Each June we'll have
- 19 an annual meeting of the Corporation.
- 20 DIRECTOR WEXLER: Excuse me.
- 21 CHAIR HOBERT: No problem. The next regularly
- 22 scheduled meeting will be Tuesday June 11th, 2024,
- 23 at 10:00 a.m. I'd like to request a motion to
- 24 adjourn. Is there such a motion?

1	DIRECTOR CALDWELL: This is Karen Caldwell, so
2	moved.
3	DIRECTOR FUENTES: Jim Fuentes, second.
4	CHAIR HOBERT: This is Will Hobert. All those
5	in favor?
6	(There was a chorus of ayes.)
7	CHAIR HOBERT: All those opposed?
8	ASSISTANT SECRETARY MEYER: This is Mark Meyer.
9	The ayes have it and the motion carries. The time
10	is 10:44 a.m. The meeting is adjourned. Thank you
11	very much for your time.
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1	STATE OF ILLINOIS)
2 3	COUNTY OF COOK)
4 5	I, PATRICIA S. MANN, CSR, RPR, a certified
6	shorthand reporter in the State of Illinois, do
7	hereby certify that the above matter was recorded
8	stenographically by me and reduced to writing by
9	me.
10	I FURTHER CERTIFY that the foregoing transcript
11	of the said matter is a true, correct and complete
12	transcript of the proceedings at the time and place
	specified hereinbefore.
13	I FURTHER CERTIFY that I am not a relative or
14	employee of any of the parties, nor a relative or
15	employee of the attorneys of record or financially
16	interested directly or indirectly in this action.
17	IN WITNESS WHEREOF, I have hereunto set my hand
18	and affixed my seal of office at Chicago, Illinois,
19	this 29th day of June, 2023.
20 21 22 23	
24	Patricia S. Mann, CSR, RPR License No. 084-001853