

1 ILLINOIS FINANCE AUTHORITY
2 SPECIAL MEETING OF THE TAX-EXEMPT CONDUIT
3 TRANSACTIONS COMMITTEE MEMBERS
4 May 11, 2017 at 8:30 a.m.
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8 Report of Proceedings had at the Special Meeting of the
9 Tax-Exempt Conduit Transactions Committee of the Illinois
10 Finance Authority on May 11, 2017, at the hour of 8:30 a.m.,
11 pursuant to notice, at 160 North LaSalle Street, Suite
12 S1000, Chicago, Illinois.
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1 APPEARANCE:
2 COMMITTEE MEMBERS

3 MR. ROBERT HORNE, Chair
MR. JAMES J. FUENTES
4 MR. MICHAEL W. GOETZ (Via audio conference)
MR. LYLE McCOY
5 MR. ERIC ANDERBERG (Added)
MR. GEORGE OBERNAGEL
6 MR. BRAD ZELLER

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8 ILLINOIS FINANCE AUTHORITY STAFF MEMBERS

9 MR. BRAD FLETCHER, Assistant Vice-President
MR. RICH FRAMPTON, Vice-President
10 MS. PAMELA LENANE, Vice-President
MS. ELIZABETH WEBER, General Counsel
11 MR. CHRISTOPHER B. MEISTER, Executive Director
MR. PATRICK EVANS, Agricultural Banker

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1 CHAIRMAN HORNE: I'll call the meeting to
2 order. Will the Assistant Secretary please call the
3 roll?

4 FLETCHER: Certainly. The time is 8:30.
5 Mr. Fuentes?

6 FUENTES: Here.

7 FLETCHER: Mr. McCoy?

8 McCOY: Here.
9 FLETCHER: Mr. Obernagel?
10 OBERNAGEL: Here.
11 FLETCHER: Mr. Zeller?
12 ZELLER: Here.
13 FLETCHER: And Chair Horne?
14 CHAIRMAN HORNE: Here.
15 FLETCHER: Mr. Committee Chair, a quorum of
16 Committee Members has been constituted.
17 CHAIRMAN HORNE: Great. Thank you. Does
18 anyone wish to make any additions, edits or
19 corrections.
20 GOETZ: This is Michael Goetz. I'm on the
21 phone.
22 FLETCHER: Hi, Mike. Sorry, I didn't hear you
23 call in. Duly noted for the record.
24 CHAIRMAN HORNE: Thank you, Mike. Does anyone
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1 want to make any additions or edits to the minutes?
2 Hearing none, is there motion to approve the
3 minutes?
4 OBERNAGEL: I'll make a motion to approve.
5 McCOY: Second.
6 CHAIRMAN HORNE: All those in favor?
7 (A chorus of ayes.)
8 CHAIRMAN HORNE: Opposed?
9 (No response.)
10 CHAIRMAN HORNE: All right. So we're going to
11 ask for the general consent of the Members to

12 consider the Project Reports and Resolutions
13 collectively and have all subsequent recorded vote
14 applied to each respective individual project and
15 resolution, unless there are any specific Project
16 Reports and Resolutions that a Member would like to
17 consider separately.

18 FUENTES: Yes. I would like to recuse myself
19 from any deliberations and voting with respect to
20 item No. 4 in Project Reports and Resolutions
21 because I'm a board member for the Museum of Science
22 and Industry.

23 CHAIRMAN HORNE: Okay. Is there anyone else?
24 Okay. So I guess we would then ask to go into the
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1 project reports, and we'll just consider item No. 4
2 separately at the end.

3 Should we do the ag projects first?

4 FLETCHER: Pat, you're up.

5 EVANS: Yes. Thank you, Mr. Horne. Today we
6 have two beginning farmer bonds. Both bonds will
7 have a first mortgage position related to them. The
8 first borrowers are Zachary D. and Erika J.
9 Schlechte.

10 They are purchasing 57 acres of farm real
11 estate. Total cost of this purchase is \$620,000 or
12 \$10,877 per acre. First National Bank of Raymond
13 will finance 50 percent of the purchase price or
14 \$310,000.

15 They will utilize the FSA 5/45/50
16 beginning program. As stated, IFA bond will be in
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17 first position on 57 acres and FSA will have a
18 second position related to their 45-percent
19 guarantee.

20 The property is located in the northwest
21 corner of Montgomery County, and the terms on the
22 bond are identified in the write-up. The second
23 borrower is Jacob A. Von Bokel. He is purchasing
24 62 acres of bare farm real estate.

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1 The total cost of the purchase is \$384,400
2 or \$6200 per acre. German Town Trust and Savings
3 Bank will finance 50 percent of the purchase for
4 \$192,000.

5 They will utilize the FSA 5/45/50
6 beginning farmer program; and as stated, IFA will be
7 -- will have first mortgage position on 62 acres
8 with FSA having a second position relating to the
9 45-percent guarantee.

10 The property is located in southeast
11 corner of Shelby County, and the terms of the bond
12 are identified in the write-up. Thank you.

13 CHAIRMAN HORNE: On these kinds of loans, do we
14 normally have a first mortgage position like this?
15 Is that normal?

16 EVANS: Yes. Now FSA is subordinating, they
17 let us have a first bond. They let us have a first
18 position.

19 FRAMPTON: It's really the bank. We're a
20 pass-through.

21 CHAIRMAN HORNE: Okay. That's what I was
22 wonderi ng.

23 FRAMPTON: Yeah, we're a pass-through condui t.

24 CHAIRMAN HORNE: Okay. Any questi ons?

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1 FLETCHER: I would like to note, for the
2 record, the arrival of Mr. Anderberg.

3 CHAIRMAN HORNE: Great. Thank you.

4 MEI STER: 8:34.

5 FLETCHER: I agree.

6 CHAIRMAN HORNE: Do we want to move on to the
7 next i tems? There's educational, cul tural,
8 heal thcare projects.

9 FRAMPTON: Yes. Thank you, Mr. Chair man. Next
10 we wi ll move on to Benedi ctine Uni versi ty, which is
11 tab 2 in the Board book. Benedi ctine is requesti ng
12 approval of a one-time Fi nal Bond Resoluti on in an
13 amount not to exceed \$45,000,000. Thi s matter is
14 bei ng presented for one-time approval. Bond
15 proceeds wi ll be used for current refund the
16 outstandi ng balance of bank purchase of IFA series
17 2013 bonds, which wi ll convert the series 2013 bonds
18 from a bank di rect purchase structure wi th RBS
19 Ci ti zens and First Mi dwest Bank to a structure under
20 which the bonds wi ll be sold and priced to maturi ty
21 in 2043, based on the di rect BBB ratings of the
22 Uni versi ty from S&P.

23 S&P assigned BBB ratings to thi s new issue
24 on April the 25th. In terms of the use of original

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1 Series 2013B bonds, they were used to finance a
2 portion of the cost of construction of the new
3 130,000 square foot academic building on
4 Benedictine's Lisle campus, which was to be
5 completed in 2015.

6 The 2013B bond proceeds also refinanced
7 approximately \$10.1 million of Series 2010 bonds
8 issued by DuPage County. So IFA has not always had
9 Benedictine as a conduit borrower.

10 The original principal amount of the
11 Series 2013B bonds remains at \$30,000,000, as
12 originally issued. The existing 2013B bonds bear
13 interest at a variable interest rate that is set to
14 mature in 2020. They also have an interest rate
15 swap.

16 So what they have in place now is a
17 variable structure with a synthetic fix, but that
18 synthetic fix is only provided through 2020. By
19 refinancing this deal, they will be able to go fixed
20 rate to maturity in 2043.

21 What S&P noted is as a result of this
22 refinancing, the University's debt service payments,
23 their debt structure, will become much more
24 conservative, eliminating the variable interest rate

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1 risk and also eliminating the future need to enter
2 into swap agreements to provide a synthetic fix.

3 So for the long term, there are a lot of
4 positives connected with this. Just in terms of
5 Benedictine's other debt, in 2013, the Authority
6 issued \$28.6 million of Series 2013A bonds.

7 S&P affirmed that BBB rating, but revised
8 the outlook of the University from negative to
9 stable. So they've viewed the University's
10 financial position as stabilizing.

11 In terms of the use of proceeds, the
12 reasons it's going up from 30 to an anticipated
13 \$35,500,000, you'll note on page one at the bottom
14 under "uses," in addition to refinancing the 2013B
15 bonds, the proceeds will also be used to refinance a
16 conventional bridge loan with RBS Citizens, which is
17 variable rate, but provides for annual principal
18 payments of roughly \$450,000 a year through 2020.

19 As a result of this refinancing, those
20 payments, which are in connection with a building
21 constructed in 2015 will go away. So that's
22 actually going to help reduce their debt service
23 obligations.

24 On a net basis, their net debt annual debt

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1 service payments will be reduced by roughly \$100,000
2 a year. In addition to this, there are three years
3 remaining on the existing swap on \$30,000,000.

4 They will be paying \$900,000 for a swap
5 termination fee. The one addition, banks typically
6 on their transactions do not require debt service
7 reserve fund.

8 The rating agencies require a debt service
9 reserve fund so there will be an additional
10 \$3.2 million in proceeds; but on a net basis, S&P
11 views the situation as a whole positively.

12 In terms of financial performance, I'll
13 just run through some of the high points quickly on
14 pages 7 through 9. Benedictine has posted roughly a
15 10-percent drop in undergraduate enrollment.

16 That's gone from 3300 to approximately
17 2950 from 2014 to 2016, offsetting that at
18 10.8 percent undergraduate enrollment decline has
19 been a slight increase in graduate and adult
20 education enrollment; and, more importantly, a
21 10.3 percent increase in tuition.

22 So on a net basis, if you look at tuition
23 after financial aid, which is the second line item
24 on page 7 under the income statement, the net

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1 tuition after financial aid has actually increased
2 just slightly over the years.

3 But given the fact that they continue to
4 post annual operating surpluses each year, one other
5 management step the University took, beginning in
6 2014, they reduced the faculty head count by 10
7 percent from 170 to 153.

8 So as a result of the proactive steps they
9 took in implementing a plan to increase tuition,
10 increase graduate and adult undergraduate education,
11 and also increase tuition, they have been able to

12 post stronger debt service coverage in 2015 and '16,
13 and that is a factor in S&P's -- the improvement in
14 S&P's outlook from negative to stable.

15 So, overall, the picture is good. It's
16 backed up by S&P's rating decision. We don't always
17 get the S&P rating in advance of our Board meeting,
18 so we have a little bit more information that
19 confirms our assessment than we usually have.

20 Do you have any questions or comments?

21 McCOY: Rich, just a quick one. Who are the
22 counter parties in the swap? Is it the banks or is
23 it someone else? Do you know?

24 FRAMPTON: It is RBS Citizens.

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1 McCOY: Okay.

2 OBERNAGEL: Rich, do we finance a lot of
3 universities or colleges, quite a few or --

4 FRAMPTON: Overall, it's our second biggest
5 segment after hospitals at the moment.

6 OBERNAGEL: Because I know I serve as
7 vice-chairman at a university, and we had a board
8 meeting. You go back seven, eight years ago, 10 to
9 15 percent of the people went out of state and
10 graduated from high school.

11 Now it's 45 percent in the State of
12 Illinois. So I think some of these universities are
13 going to be really in financial straits down the
14 road.

15 FRAMPTON: I mean, many of the colleges and
16 universities have been struggling. There has really

17 been kind of a stratification in financial
18 performance.

19 There are privates that are doing well,
20 some that aren't doing so well. Same thing with the
21 publics. The flag ships and the major state
22 universities with large enrollments have tended to
23 hold up pretty well; whereas, the more locally-based
24 state universities have not been doing so well.

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1 And that's true in Illinois, but it's also
2 true in other states.

3 MEISTER: A lot of -- just to key off of what
4 Rich said, I think that the proportion of education,
5 which we include nonprofit colleges and
6 universities, but certainly on the dollar volume,
7 that's where educational volume is.

8 On the piecharts in the treasury report,
9 it's in red. In '15, we had, I think, probably just
10 over 28 percent of our volume as compared to this
11 year, which was just over 6 percent, but to
12 emphasize Richard's point, the challenges with
13 higher ed, with both public and nonprofit, it's a
14 national trend.

15 And it's something there's been a lot of
16 discussion about with the rating agencies and in the
17 media.

18 FRAMPTON: And in Illinois, there have been
19 other issues, including the Monetary Assistance
20 Payment grants. The MAP grants have been

21 problematic, even for the strongest institutions.

22 CHAIRMAN HORNE: I would say our budget issues
23 statewide are really exacerbating our university
24 systems right now.

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1 MEISTER: Yes, I agree.

2 McCOY: That came up when we were looking to
3 DePaul a while ago. We were talking about that.

4 FRAMPTON: Yes, that's exactly right. DePaul
5 has had financial wherewithal to absorb -- they've
6 been able to provide their existing students.

7 They've been able to contribute what the
8 students otherwise would have gotten as the MAP
9 grant payments. Obviously not every institution is
10 in a position to do that.

11 CHAIRMAN HORNE: I think, you know, this is a
12 good question, though, in the context of this
13 Authority because, you know, I think a large part of
14 what's been driving enrollments has been this access
15 to student loans.

16 And everything I'm reading about this is,
17 you know, in terms of how they review credit to
18 provide these loans, and comparing that to what
19 happened in the housing market in '07, '08.

20 The credit review on these applications
21 for student loans is non-existent. So the repayment
22 risk right now is substantially higher than it was
23 even in the housing crisis for student loans. So
24 there's a very significant crisis brewing, if it

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1 hasn't already brewed on the student loan.

2 But the point is that access to student
3 loans is driving enrollments. And if they have to
4 modify that system, which they're going to have to
5 do, then that's going to have a ripple affect on
6 enrollment, which, you know, to your point, I think
7 it's really -- something we should be watching
8 carefully, because a lot of these schools, you know,
9 10 percent is a pretty big enrollment drop.

10 If that went to 30 or 40 percent for
11 somebody, you know, then that really creates a
12 bigger problem.

13 MEISTER: Well, and I think that issue is also
14 combined with a generational decline in the overall
15 number of 18 year olds graduating from high school
16 and entering college.

17 CHAIRMAN HORNE: Right. I agree. That's a
18 good point.

19 FRAMPTON: Prospective students have to look at
20 benefit/cost, in terms of what they are paying for
21 tuition. What's the likelihood they are going to
22 get what they want, what they're expecting, after
23 they complete their degree?

24 CHAIRMAN HORNE: Yeah.

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1 FRAMPTON: No certainty to that.

2 CHAIRMAN HORNE: A barista job at Starbucks.

3 So, okay. What's next?

4 LLENANE: Tab 3, Three Crowns Park. Three
5 Crowns Park came to our February meeting for a
6 preliminary resolution, and they are now coming for
7 a final resolution in the amount not to exceed
8 \$45,000,000 to approve the refunding of the Illinois
9 Finance Authority Series 2006A and 2006B bonds.

10 Three Crowns is requesting a waiver of the
11 Board policy that non-rated bonds are not to be sold
12 in less than \$100,000 denominations because when
13 this was originally sold, they had a feasibility
14 study.

15 When these bonds were originally issued,
16 they had a feasibility study and had an exception to
17 the non-rated bond policy. Now because this is a
18 refunding for saving, and their savings are going to
19 be approximately \$4.5 million, they are entitled to
20 a waiver for that, if the Board so approves that
21 exclusion.

22 Two changes in the reports, since you
23 voted on it in February, they've eliminated the new
24 money portion, which was going to be a bank private

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1 placement.

2 The bank was dragging its feet, and they
3 just decided the market was too good right now, that
4 they would go ahead and do the bank portion later
5 because the bank portion is for renovations and
6 rehab and expansion.

7 I think you all know Three Crowns Park in

8 Evanston. It's a lovely continuing care retirement
9 community. Elizabeth used to sit on the board.
10 Denise sat on the board, and Janet Hoffman, who is a
11 lawyer at Katten Muchin, was chairman of the board.

12 I've been out there for lunch. It's very
13 nice. Very nice. Always had consistent occupancy.
14 No problems with occupancy or running the operation.
15 These bonds will be non-rated fixed rate tax-exempt
16 bonds sold by Ziegler in a public offering.

17 If you look at the nine-month unaudited
18 financials, they show good debt service coverage of
19 1.55 and 261 days cash on hand. And as I mentioned
20 earlier, this refunding will save them in present
21 value savings approximately \$4.5 million.

22 CHAIRMAN HORNE: Pam, I have one question. I
23 think I know the answer, but when you look at the
24 liabilities you got long term and other LT in

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1 long-term liabilities.

2 Is the other long-term liabilities, is
3 that just an accumulation of -- I assume they have,
4 like, the obligation to buy back someone's unit when
5 they sell, when they pass away or whatever?

6 FRAMPTON: Entrance fee.

7 CHAIRMAN HORNE: When you look at the assets,
8 basically it comes out with negative net assets.

9 LENANE: Other liabilities.

10 CHAIRMAN HORNE: Yeah.

11 LENANE: Yeah, that would be entrance fees.

12 CHAIRMAN HORNE: Entrance fees. So it's just a
13 repayment of entrance fees.

14 LENANE: Yes.

15 CHAIRMAN HORNE: Okay. Any other questions?

16 LENANE: Oh, this is interesting that I found
17 out. They have entered into a program called PILOT,
18 P-I-L-O-T, which is payment in lieu of taxes
19 agreement with the city of Evanston. So they are
20 paying \$60,000 annually to the city of Evanston,
21 probably for water, police, fire.

22 CHAIRMAN HORNE: I think Mather does the same
23 thing. Mather in Evanston also pays taxes.

24 LENANE: I think that model was set up for
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1 Northwestern University because for years, they
2 didn't pay anything.

3 CHAIRMAN HORNE: Right.

4 LENANE: The City of Evanston said, "Come on."

5 CHAIRMAN HORNE: Right.

6 LENANE: "We're providing sewer, water, police,
7 fire. We need something."

8 CHAIRMAN HORNE: You're right.

9 LENANE: But they have that agreement in
10 effect.

11 CHAIRMAN HORNE: Okay. Any other questions?

12 LENANE: Mr. Chairman, could I bring up,
13 because I know you're interested, and others may be,
14 too, the Children's -- Lurie Children's priced
15 yesterday on their \$130,000,000 bond issuance.

16 Prior to that, they got upgraded from to
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17 an A+ positive by S&P, which was excellent, very
18 helpful to the pricing.

19 At the end of the pricing, the all-in true
20 interest cost is 3.9 percent. By doing this
21 refunding, they have a net present value savings of
22 approximately \$20,000,000.

23 Annual cash flow savings, where is it,
24 annual cash flow savings of \$2,000,000, and an

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1 interest expense cash flow savings of \$8,000,000,
2 \$8.8 million.

3 CHAIRMAN HORNE: Wow.

4 LENANE: Yeah. And, now, they had two bonds,
5 two series of bonds that are callable in February of
6 next year.

7 So, this was 2008As. They had the As and
8 the Bs. So the CFO I think made a wise decision.
9 In concurrence with his Board, he refunded half of
10 the bonds now to take advantage of the market, and
11 hedged his bet.

12 And he's going to do the other refunding
13 in February, because this cost he has to have an
14 escrow until the bonds are callable. So that takes
15 a little bit off the savings.

16 So, hopefully, they'll get good execution
17 in February. The thought is the market is probably
18 not going to be doing that much between now and
19 February. It will be pretty similar, maybe.

20 CHAIRMAN HORNE: If we could all have a crystal

21 ball and figure that out, it would be great.

22 LENANE: It was interesting, the trader. I
23 told Eric yesterday.

24 McCOY: It's a definite maybe.

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1 LENANE: The bond -- not the bond market, but
2 the stock market went crazy yesterday because Trump
3 fired Comey. It's amazing what they'll hang their
4 hat on.

5 CHAIRMAN HORNE: Yeah.

6 MEISTER: And the S&P report is in the media
7 clips in the manila folder.

8 CHAIRMAN HORNE: For Lurie?

9 MEISTER: Yeah, for Lurie. It's the dated
10 May 4th, 2017.

11 CHAIRMAN HORNE: Great. Thank you for bringing
12 that up.

13 LENANE: Yeah, it was very --

14 CHAIRMAN HORNE: I love hearing the savings
15 part of these stories.

16 LENANE: Yeah.

17 CHAIRMAN HORNE: The fact that our borrowers,
18 you know, four-and-a-half million dollars, this is
19 \$20,000,000. I mean, that's meaningful savings --

20 LENANE: Very.

21 CHAIRMAN HORNE: -- that, you know, passes
22 through these organizations that help them run their
23 operations. I know Lurie Children's, in particular,
24 all the hospitals, really, with the State impasse,

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1 with the budget impasse, there's been enormous
2 affects on their operations.

3 LENANE: Terrible.

4 CHAIRMAN HORNE: So the fact that we can offset
5 that with these kind of savings is great.

6 LENANE: And if you were to ask me, my crystal
7 ball going forward on the bond activity, I would say
8 that that is one of the most critical items is the
9 state budget issue, because they are not paying
10 their Medicaid reimbursement to the hospital.

11 CHAIRMAN HORNE: Right.

12 LENANE: Like memorial in Springfield has a
13 bond that is refundable with good savings, and they
14 also want to do a vet dollar, and the market -- the
15 rate is good right now, but the state owes them --
16 owed them \$100,000,000.

17 So if you have that kind of hole in your
18 financials, you get downgraded. You don't get the
19 benefit of the lower rate.

20 CHAIRMAN HORNE: Right.

21 LENANE: So they are holding off. Now the
22 State did make a payment after they received income
23 tax receipts. I don't know what happened, but OSF
24 is in the same predicament.

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1 They tend to do this to the larger
2 hospitals. They hold back, effectively because they

3 are earning 9 percent, effectively 9 percent
4 interest. Where else can you get 9 percent?

5 So if you have a lot of cash, it's not
6 going to affect you; but if you don't have a lot of
7 cash, it will.

8 CHAIRMAN HORNE: Yeah. We've got to get
9 through the impasse.

10 LENANE: That's all.

11 CHAIRMAN HORNE: We have two resolution items,
12 5 and 6.

13 FLETCHER: We're going to skip No. 4. So,
14 technically, we have three. We'll do that
15 separately at the end.

16 So we're going to skip ahead to item
17 No. 5, which is Toyal America. Toyal America is an
18 aluminum pigment manufacturer with the manufacturing
19 facility in Lockport. The sales office is in
20 Naperville.

21 They issued an industrial revenue bond in
22 1997 through IFA's predecessor agency, IDFA,
23 Development Finance Authority. For reasons unknown,
24 when the bond documents were drafted in 1997, the

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1 maturity date was listed as 10 years later, 2007.

2 So they had to come back in 2007.

3 FRAMPTON: Even though it was a building.

4 FLETCHER: Right. And as a real estate deal,
5 as a manufacturing facility, the bond financed in
6 1997. The maturity date was 10 years later, 2007.

7 So in 2007, they came back to IFA, asked

8 for a 10-year extension, our consent, of course.
9 The Bank of Tokyo Mitsubishi agreed to extend their
10 letter of credit securing the bonds another 10
11 years.

12 In 2007, we consented to that. Now it's
13 2017, 10 years later. So the maturity date is
14 currently June of this year. They are simply asking
15 our consent to again extend that maturity another 10
16 years; and, likewise, the Bank of Tokyo Mitsubishi
17 is extending their letter of credit, which is
18 helping to secure bondholders in the event of any
19 claim.

20 So we're simply being asked for our
21 consent here for the amendment to the date of
22 maturity.

23 CHAIRMAN HORNE: Are these amortizing bonds or,
24 I mean, is it just interest only?

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1 FRAMPTON: They have been interest only.
2 That's the way of Bank of Tokyo Mitsubishi
3 structured this transaction. That's the way these
4 were done commonly in the '80s and '90s.

5 And at one time, we used to do a lot of
6 credit-enhanced deals for the U.S. subsidiaries of
7 offshore companies and Japanese companies, in
8 particular.

9 Their roped financing structure were a
10 30-year bullets, 30-year bullet maturities on real
11 estate deals. So there is no downside risk to the

12 Authority on this.

13 If there were a default, the bond issue
14 would just be collapsed and then -- and the
15 bondholders would be paid off. There would be a
16 draw on the letter of credit, and then the workout
17 would be strictly between the bank --

18 CHAIRMAN HORNE: The bank.

19 FRAMPTON: -- and the company, after we're out
20 of the picture.

21 CHAIRMAN HORNE: Got it. Okay.

22 FLETCHER: It was a \$6,000,000 deal, with
23 \$6,000,000 still outstanding.

24 CHAIRMAN HORNE: Okay, thank you.

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1 FLETCHER: Any questions? Because it's a
2 reissuance, we're just recommending a \$10,000 fee
3 for our time and work on the transaction. It is
4 extending another 10 years.

5 CHAIRMAN HORNE: Yeah.

6 FRAMPTON: Which is really kind of a gift.
7 But, ordinarily, there would just be a letter of
8 credit renewal that would be automatic, and we
9 wouldn't even see it. So we're getting a little
10 upside out of the way they happened to decide to
11 structure it.

12 FLETCHER: So next we'll move to what is item 7
13 now in your Board books, item 6 for this Tax-Exempt
14 Committee. My apologies for this late request.

15 We just received this on Monday. We've
16 been working on this for the last 72 hours. This is

17 a request from Kuusakoski U. S.

18 MEISTER: And it's the very last document in
19 the manila folder. It's not in the book.

20 FRAMPTON: With the resolutions.

21 FLETCHER: We mailed the Board books last week.
22 We received the request this week.

23 WEBER: Is it 6 or 7?

24 FLETCHER: It's not in the Board book. It's 6
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1 for purposes of this agenda.

2 WEBER: Okay.

3 FLETCHER: Kuusakoski is a wholly-owned
4 subsidiary of Kuusakoski Group, which is a
5 privately-owned company based in Finland.

6 The subsidiary issued variable rate bonds
7 through IFA back in 2013 to finance a solid waste
8 recycling plant in Plainfield, electronic equipment,
9 if I remember correctly.

10 In the 2013 deal, Fifth Third Bank issued
11 a letter of credit securing the variable rate bonds.
12 Fifth Third Bank's collateral for providing that
13 letter of credit was not only the general obligation
14 pledge of Kuusakoski, but they also asked for a
15 standby letter of credit from the Finland-based bank
16 Nordea.

17 Normally, we can handle substitution of
18 letters of credit. Chris just makes the signatory
19 available as needed. We never have to come to the
20 Board for approval.

21 The difference here is Fifth Third Bank's
22 letter of credit is expiring in June. Rather than
23 just substitute the letter of credit with Fifth
24 Third Bank, Nordea Bank is going to replace Fifth
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1 Third; and, therefore, the standby letter of credit
2 is being terminated.

3 Nordea Bank is not going to secure
4 themselves. So because the collateral structure is
5 changing, bond counsel, which is Paul Durbin at
6 Miller Canfield, felt that we're borderline
7 reissuance here for tax purposes, probably a new
8 8038, probably a new tax certificate.

9 So we had to seek your approval on -- this
10 just came up, like I said, on Monday. With the
11 letter of credit expiring in June, we had to make
12 our May meeting. So that's why we had to rush this
13 to the agenda.

14 Before I say anything else, are there any
15 questions?

16 MEISTER: Just a couple of short additions.
17 When I execute these sorts of documents, it is an
18 authorization from January of '04 known as our
19 omnibus resolution that allows the Executive
20 Director to take certain ministerial acts.

21 And in this case, the Authority, under the
22 omnibus, was not available. But, also, there were a
23 couple of particularly interesting things about the
24 underlying transaction and, Brad, either you or

1 Rich, particularly for the newer Board Members,
2 because I think it was particularly innovative in
3 2013.

4 FRAMPTON: Yep. Well, this was actually the
5 first transaction that -- the first solid waste
6 transaction that IFA was able to do as a recycling
7 facility.

8 The IRS, after years and years of waiting,
9 finally released technical guidance in 2011, and
10 provided guidance on how bonds for recycling
11 facilities could be used.

12 So Kuusakoski takes waste electronics, CRT
13 tubes, the guts of computers, et cetera, and
14 recycles them. Originally, Kuusakoski, which is
15 based in Finland, was a mining company.

16 So instead of mining in the ground, in
17 this case they were mining in the recycling plant
18 and recovering gold and copper and other metals that
19 could then be recycled.

20 Back in 2013, Nordea has always been the
21 relationship bank for the parent company Kuusakoski.
22 And back in 2013, their U.S. branch did not have a
23 rating; hence, they had to go to Fifth Third for the
24 direct pay, which is what the bondholders rely on

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1 and what the credit rating is based off of.

2 Now, Nordea has a U.S. rating in place.

3 So that meant the Fifth Third direct pay was no
4 longer necessary, and Nordea could just do this on
5 their own.

6 But given the fact there is a change from
7 a two-letter-of-credit structure with a standby
8 securing the direct pay to just the direct pay,
9 there was enough of a change to drive bond counsel
10 as good practice, and an abundance of caution, to
11 execute the new tax certificate and other items.

12 FLETCHER: You had mentioned savings earlier.
13 This is certainly a win-win for the borrower. These
14 letter of credit fees are quite expensive.

15 They become more expensive each year,
16 which is why we often see our borrowers exiting from
17 the letter of credit structure to a bank direct
18 purchase structure. So here they're going from two
19 letter of credits to one letter of credit.
20 Certainly it will save them a lot of money.

21 CHAIRMAN HORNE: Absolutely. That is a good
22 point.

23 FLETCHER: We recommended a \$500 fee for this,
24 simply for our time and efforts.

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1 CHAIRMAN HORNE: Okay. Thank you. I would
2 like to request a motion to pass and adopt the
3 following Project Reports and Resolutions: Items
4 1A, 1B, 2, 3, 5 and 6.

5 Is there such a motion?

6 FUENTES: So moved.

7 OBERNAGEL: Second.

8 CHAIRMAN HORNE: Will the Assistant Secretary
9 please take the roll?
10 FLETCHER: Certainly. On the motion and
11 second, I'll call the roll. Mr. Fuentes?
12 FUENTES: Yes.
13 FLETCHER: Mr. Goetz on the line?
14 GOETZ: Yes.
15 OBERNAGEL: Mr. McCoy?
16 McCOY: Yes.
17 FLETCHER: Mr. Obernagel?
18 OBERNAGEL: Yes.
19 FLETCHER: Mr. Zeller?
20 ZELLER: Yes.
21 FLETCHER: And Chairman Horne?
22 CHAIRMAN HORNE: Yes.
23 FLETCHER: Mr. committee Chair, the motion
24 carries.

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1 CHAIRMAN HORNE: Thank you. So for item No. 4,
2 Member Fuentes is going to leave the room.
3 FLETCHER: Let the record that Member Fuentes
4 has recused himself from deliberations by exiting
5 the room.
6 CHAIRMAN HORNE: Do you want to present item
7 No. 4?
8 FLETCHER: Yes. So next is, moving back to
9 No. 4, which is the Museum of Science and Industry,
10 again, a letter of credit transaction.
11 So tab 4 is a Final Bond Resolution on

12 behalf of the Museum of Science and Industry in a
13 not-to-exceed amount of \$60,000,000.

14 In 2009, we issued four series of bonds
15 through IFA, of which approximately just under
16 \$60,000,000 is outstanding. The four series are
17 each outstanding in the amount of \$14,900,000 each.

18 They originally were issued in the amounts
19 of \$16,000,000 each. All four series are secured by
20 letters of credit with four different banks, Bank of
21 America, Chase, PNC, and Northern Trust.

22 So the museum is seeking to exit from this
23 letter of credit structure, which is increasingly
24 expensive, as we just discussed, because the letter

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1 of credit is expiring in September, and they are
2 entering into a bank direct purchase structure.

3 There will be two banks, PNC and BMO
4 Harris. PNC will purchase the 2017A bonds, the
5 \$35,000,000, while BMO Harris will purchase the
6 2117B bond for \$25,000,000.

7 Both banks have agreed to a variable rate
8 of interest based on LIBOR for an initial term of
9 seven years. We're offering our standard discounted
10 fee for bonds exiting a letter of credit structure.
11 We currently estimate that to be about \$75,000 at
12 this point.

13 So it would actually be higher if we
14 charged our regular fee schedule. Again, there is
15 no new money. This is simply a refunding being done
16 to exit an expensive structure to maintain.

17 FRAMPTON: And the fee that is being assessed
18 is consistent with what we did a year or so ago for
19 the Field Museum.

20 CHAIRMAN HORNE: So the original term was 20
21 what, '09?

22 FLETCHER: The bonds were issued in 2009,
23 correct.

24 CHAIRMAN HORNE: So eight years. So was the
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1 maturity supposed to be now?

2 FLETCHER: No. So they're issued a seven-day
3 floaters into the market.

4 CHAIRMAN HORNE: Okay.

5 FLETCHER: So they were resetting every week,
6 basically on a weekly mode.

7 CHAIRMAN HORNE: Okay.

8 FLETCHER: And because those bonds are sold
9 into the market, banks provided their letter of
10 credit to secure bondholders in the event there is
11 any claim against the borrower.

12 So there is four banks providing four
13 letters of credit, which is very expensive.

14 CHAIRMAN HORNE: Yes.

15 FLETCHER: It was a \$60,000,000 deal. So it
16 makes sense that not one bank would want to do that,
17 back then.

18 CHAIRMAN HORNE: Right.

19 FLETCHER: But they're going to exit that.
20 They are going to enter a new bank direct purchase

21 structure where the banks will just, essentially,
22 own a tax-exempt loan on their portfolio going
23 forward.

24 CHAIRMAN HORNE: Okay. Any other questions?

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1 Should we take a vote on item No. 4?

2 FLETCHER: Yes.

3 CHAIRMAN HORNE: Is there a motion?

4 ZELLER: So moved.

5 McCOY: Second.

6 CHAIRMAN HORNE: Brad, can you take the roll?

7 FLETCHER: Certainly. On the motion and

8 second, I'll call the roll. Mr. Goetz on the line?

9 GOETZ: Yes.

10 FLETCHER: Mr. McCoy?

11 McCOY: Yes.

12 FLETCHER: Mr. Obernagel?

13 OBERNAGEL: Yes.

14 FLETCHER: Mr. Zeller?

15 ZELLER: Yes.

16 FLETCHER: Chair Horne?

17 CHAIRMAN HORNE: Yes.

18 FLETCHER: Mr. Committee Chair, the motion
19 carries.

20 CHAIRMAN HORNE: Okay, thanks. Is there any
21 other business to come before this committee?

22 If none, is there any public comment for
23 this committee? Hearing none, I would like to ask
24 for a motion to adjourn.

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1 McCOY: So moved.

2 FUENTES: Second.

3 (A chorus of ayes.)

4 CHAIRMAN HORNE: Thank you. Okay, the meeting
5 is adjourned.

6 FLETCHER: The time is 9:11 a.m.

7 (WHICH WERE ALL THE PROCEEDINGS HAD AT 9:11 A.M.)

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PAMELA A. MARZULLO, C.S.R., being first duly sworn, says that she is a court reporter doing business in the city of Chicago; that she reported in shorthand the proceedings had at the Proceedings of said cause; that the foregoing is a true and correct transcript of her shorthand notes, so taken as aforesaid, and contains all the proceedings of said meeting.

PAMELA A. MARZULLO
License No. 084-001624

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