ILLINOIS FINANCE AUTHORITY

June 11, 2024

Regular Meeting of the Members

9:00 AM

TRANSCRIPT OF PROCEEDINGS

had at the meeting of the above-entitled cause at 160 North LaSalle Street, 10th Floor, Chicago, Illinois, taken before Patricia S. Mann, CSR, RPR, License No. 084-001853 on Tuesday, June 11, 2024, at the hour of 9:00 a.m.

PRESENT:

Will Hobert, Chair
Drew Beres, Member
Karen Caldwell, Member
Arlene Juracek, Member
Steven Landek, Member
Roxanne Nava, Vice Chair
Roger Poole, Member
Lynn Sutton, Member
Brad Zeller, Member

ALSO PRESENT:

- Mr. Chris Meister, Executive Director
- Mr. Brad Fletcher, Senior Vice President, Treasurer and Assistant Secretary
- Ms. Sara Perugini, Vice President, Healthcare/CCRC
- Ms. Ximena Granda, SVP of Finance & Administration
- Ms. Maria Colangelo, SVP of Commercial Lending
- Ms. Claire Brinley, Assistant Secretary

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- 1 CHAIR HOBERT: This is Will Hobert, Chair of
- 2 the Illinois Finance Authority. I would like to
- 3 call the meeting to order.
- 4 ASSISTANT SECRETARY BRINLEY: This is Claire
- 5 Brinley. Today's date is Tuesday, June 11, 2024,
- 6 and this regular meeting of the Authority has been
- 7 called to order by Chair Hobert at the time of 9:00
- 8 a.m.
- 9 Chair Hobert and some Members are
- 10 attending this meeting in person in Suite S-1000 of
- 11 160 North LaSalle Street in Chicago, Illinois, and
- 12 some Members are attending in person in Hearing
- 13 Room A of 527 East Capitol Avenue in Springfield,
- 14 Illinois. The two locations are connected through
- 15 an interactive video and audio conference.
- 16 CHAIR HOBERT: This is Will Hobert. Will the
- 17 Assistant Secretary please call the roll?
- 18 ASSISTANT SECRETARY BRINLEY: This is Claire
- 19 Brinley. I will call the roll.
- 20 Member Abrams? Member Beres? Member
- 21 Caldwell?
- 22 MEMBER CALDWELL: Here.
- 23 ASSISTANT SECRETARY BRINLEY: Member Fuentes?
- 24 Member Juracek?





24

that Members Poole and Zeller are attending at the

- 1 Springfield location while the Chair and the rest
- 2 of the Members are attending from the Chicago
- 3 location.
- 4 For anyone from the public
- 5 participating via phone, to mute and unmute your
- 6 line, you may press *6 on your keypad if you do not
- 7 have that feature on your phone. As a reminder, we
- 8 are being recorded and a Court Reporter is
- 9 transcribing today's proceedings. For the
- 10 consideration of the Court Reporter, I would also
- 11 like to ask that each Member state their name before
- 12 making or seconding a motion or otherwise providing
- 13 any comments for the record.
- 14 The agenda for this public meeting
- 15 was posted in the lobby and on the tenth floor of
- 16 160 North LaSalle Street in Chicago, on the first
- 17 floor of 527 East Capitol Avenue in Springfield, and
- 18 on the Authority's website, in each case as of last
- 19 Thursday, June 6, 2024. Building security at 160
- 20 North LaSalle Street in Chicago and 527 East Capitol
- 21 Avenue in Springfield have been advised that any
- 22 members of the public who choose to do so and choose
- 23 to comply with the building's public health and
- 24 safety requirements may come to those respective



- 1 rooms and listen to the proceedings.
- I am confirming that I can see and
- 3 hear the Springfield location clearly. Member
- 4 Zeller, can you confirm that this video and audio
- 5 conference is clearly seen and heard at the
- 6 Springfield location?
- 7 MEMBER ZELLER: This is Brad Zeller. I am
- 8 physically present at the Springfield location, and
- 9 I confirm that I can see and hear the Chicago
- 10 location clearly. The Springfield location is open
- 11 to any members of the public who choose to come to
- 12 this location and participate in the proceedings.
- 13 ASSISTANT SECRETARY BRINLEY: This is Claire
- 14 Brinley. If any members of the public participating
- 15 via video or audio conference find that they cannot
- 16 see or hear these proceedings clearly, please call
- 17 312-651-1300 or write info@ilfa.com immediately to
- 18 let us know, and we will endeavor to solve the video
- 19 or audio issue.
- 20 CHAIR HOBERT: This is Will Hobert. Does
- 21 anyone wish to make any additions, edits, or
- 22 corrections to today's agenda?
- 23 Hearing none, I would like to request
- 24 a motion to approve the agenda. Is there such a



- 1 motion?
- MEMBER SUTTON: This is Lynn Sutton So moved.
- MEMBER BERES: This is Drew Beres. Second.
- 4 CHAIR HOBERT: This is Will Hobert. All those
- 5 in favor?
- 6 [Ayes via voice vote]
- 7 Any opposed?
- 8 This is Will Hobert. The ayes have
- 9 it and the motion carries.
- 10 Next on the agenda is public
- 11 comments.
- 12 ASSISTANT SECRETARY BRINLEY: This is Claire
- 13 Brinley. If anyone from the public participating
- 14 via video and audio conference wishes to make a
- 15 comment, please indicate your desire to do so by
- 16 using the "Raise Hand" function. Click on the
- 17 "Raise Hand" function option located at the bottom
- 18 of your screen -- on the right side of your screen.
- 19 If anyone from the public
- 20 participating via phone wishes to make a comment,
- 21 please indicate your desire to do so by using the
- 22 "Raise Hand" function by pressing star 3.
- 23 MEMBER HOBERT: This is Will Hobert. Is there
- 24 any public comment for the Members?



- 1 Hearing none, Welcome to the
- 2 regularly scheduled June 11,2024, meeting of the
- 3 Illinois Finance Authority. Importantly, we will
- 4 consider our Fiscal Year 2025 budget today. Chris
- 5 and Six will present the proposed budget of
- 6 approximately \$6.7 million. This budget --
- 7 DIRECTOR MEISTER: 16.
- 8 CHAIR HOBERT: Or \$16.7 million. The budget
- 9 is significantly larger than in the past, and as we
- 10 know from past meetings, relies heavily on
- 11 imbursements from Federal funds -- or reimbursements
- 12 from Federal funds. I support the proposed budget
- 13 and I hope that you will as well.
- We will also consider our proposed
- 15 meeting schedule for Fiscal Year 2025. We plan to
- 16 continue our regular meetings on the morning of the
- 17 second Tuesday of each month, and I ask for your
- 18 support to restore the start time of each meeting to
- 19 9:30 a.m. in Fiscal Year 2025.
- 20 We also have an amendment related to
- 21 an existing first-time farmer conduit bond.
- Finally, at 10:00 a.m. this morning,
- 23 I ask each of the Members to please remain for the
- 24 full meeting of the Board of Directors of the



- 1 Illinois C-PACE Open Market Initiative. I turn it
- 2 to you, Chris.
- 3 DIRECTOR MEISTER: Thank you very much, Will.
- 4 This is Chris Meister. I'm going to defer my
- 5 remarks to the presentation of the resolution
- 6 adopting the budget of the Illinois Finance Authority
- 7 for Fiscal Year 2025 and other matters related
- 8 thereto. Later on in the meeting, I will also cover
- 9 both the Climate Bank standing report and the
- 10 proposed modifications of the Climate Bank plan.
- 11 Also, I will note that last year we
- 12 had deferred some matters because of some momentary
- 13 confusion on my end as to a quorum. Those were
- 14 deferred to this month, primarily the Climate Bank
- 15 plan and the modifications from May, some other
- 16 matters.
- 17 Lastly, we welcome Jakub Budz --
- 18 Jakub, raise your hand -- he's a master's student
- 19 from the University of Chicago Harris School of
- 20 Public Policy. He will be working with us this
- 21 summer through a very productive and long-standing
- 22 relationship with the University of Chicago's
- 23 Institute of Politics.
- Does any Member have any questions or



- 1 comments? Thanks. Back to you, Will.
- 2 CHAIR HOBERT: This is Will Hobert. There were
- 3 no committee meetings held this month.
- 4 Next is the presentation and
- 5 consideration of New Business Items. I would now
- 6 like to ask for the general consent of the Members
- 7 to consider New Business Items 1, 2 and 3
- 8 collectively, and to have the subsequent recorded
- 9 vote applied to each respective, individual New
- 10 Business Item, unless there are any specific New
- 11 Business Items that a Member would like to consider
- 12 separately.
- Hearing no need for separate
- 14 consideration or recusal, I would like to consider
- 15 New Business Items 1, 2 and 3 under the consent
- 16 agenda and take a roll call vote. Claire?
- 17 ASSISTANT SECRETARY BRINLEY: This is Claire
- 18 Brinley.
- 19 Item 1: First-Time Farmer Amendment, Justin
- 20 Alwardt.
- 21 Item 1 is a Resolution authorizing
- 22 and approving amendments to and/or new certificates
- 23 or agreements for Illinois Finance Authority
- 24 Agricultural Development Revenue Bond (Alwardt



- 1 2010-04-0004) in an original aggregate principal
- 2 amount of \$203 thousand to effectuate a release of
- 3 approximately 10 acres of farmland, and related
- 4 documents, and other matters related thereto.
- 5 Approval of the related Resolution
- 6 will allow the Bank to release approximately 10
- 7 acres of farmland from the existing mortgage as
- 8 requested by the Borrower.
- 9 Does any Member have any questions or
- 10 comments?
- 11 Item 2 is a Resolution adopting the
- 12 budget of the Illinois Finance Authority for Fiscal
- 13 Year 2025. Chris?
- 14 DIRECTOR MEISTER: Thank you, Claire. Also for
- 15 the record, we have been in touch with Members Beres
- 16 and Abrams -- oh, there. I'm sorry, I missed you,
- 17 Drew. I apologize
- 18 MEMBER BERES: No problem.
- 19 DIRECTOR MEISTER: And Member Abrams is on her
- 20 way. Jeff, if you could put the first slide up.
- 21 The slide before you is page 32 of
- 22 the Confidential Board Book Version 2 that was
- 23 distributed last night and I'm going to open with
- 24 this slide and I'm going to close with this slide.



- 1 So the column in beige to your far
- 2 right is basically what we would call the
- 3 traditional IFA, the proposed budget for core
- 4 services. You will see that primarily our operating
- 5 revenue is composed of closing fees for public
- 6 finance conduit bonds with some additional fees and
- 7 other items. It ends up with total operating
- 8 revenues of approximately \$2.2 million.
- 9 We drop down and we have our total
- 10 operating expenses, employees, professional services
- 11 and it comes to just over \$4 million. And then we
- 12 have our nonoperating revenue which is interest and
- 13 investment income from our retained earnings over
- 14 time, approximately \$2 million. And that leaves
- 15 without any Climate Bank functions overlap
- 16 additional revenues a projected profit of just under
- 17 \$150 thousand. That for the longer serving Members
- 18 and for the newer serving Members, this is the bulk
- 19 of what the IFA has looked like.
- Now, just for a very quick refresher,
- 21 in the immediate wake of some changes to the Federal
- 22 Tax Law in 2018, this organization started a process
- 23 that laid the foundation for language ultimately to
- 24 be favorably received by Governor Pritzker and by



- 1 the General Assembly, naming the Finance Authority
- 2 as the Climate Bank in the Climate and Equitable
- 3 Jobs Act in September 2021. After some additional
- 4 work beginning in November of 2022, we began a
- 5 rather robust online stakeholder engagement and we
- 6 also began the monthly Climate Bank reports and the
- 7 modifications that have become familiar with the
- 8 Members. We also engaged outside vendors and were
- 9 part of a very aggressive and organized effort led
- 10 by the Governor's office to apply for various
- 11 sources of formulae and competitive funds.
- So the beige column becomes part of
- 13 the yellow column which is the combination of the
- 14 traditional IFA core services. Again, little has
- 15 changed on operating revenue, but when we go down to
- 16 operating expenses we start to see the changes.
- 17 Staff, employee-related expenses goes
- 18 from approximately \$2.6 million to \$4.9 million and
- 19 importantly, vendors, professional services go from
- 20 roughly \$900 thousand to \$9.6 million.
- 21 We also have indirect costs operating
- 22 expenses. Again, I'm covering this at a high level.
- 23 So that brings us down to total operating expenses
- 24 of \$16.7 million and an operating loss of \$14.4



- 1 million.
- 2 However, the Federal funds that have
- 3 become so familiar to all of us do provide various
- 4 reimbursements for both direct vendor costs, staff
- 5 costs and indirect costs, and that is where you will
- 6 find the nonoperating revenues. So from grant
- 7 income what you will see is approximately a
- 8 reimbursement of \$11.8 million with indirect costs
- 9 of approximately \$1.5 million.
- 10 I will say that the indirect costs
- 11 are a very conservative approach, roughly taking
- 12 the baseline of 10 percent. There are other
- 13 agencies in the State that take indirect costs of
- 14 upwards of 30 percent. Currently, in the months of
- 15 May and June, we are running a pilot with the staff
- 16 looking at our time and allocating it, recording it,
- 17 particularly for the Greenhouse Gas Reduction Fund,
- 18 the NCIF, and for the U.S. Department of Energy
- 19 Revolving Loan Fund.
- I will also say that the \$1.7
- 21 million, going back to the top -- let the record
- 22 reflect that Member Abrams has joined at 9:14 a.m.
- The \$1.7 million is a very
- 24 conservative approach. It is down from the forecast



- 1 that I will cover briefly and Six will go into in
- 2 some depth, largely because there were a couple of
- 3 very substantial yet unforeseen public finance
- 4 transactions.
- 5 So ultimately, that brings us at the
- 6 bottom of yellow to a profit 12 months from now --
- 7 or just over 12 months from now of just over
- 8 \$836 thousand.
- 9 Before I go deeper, does anybody have
- 10 any questions?
- Jeff, next slide. Now, I apologize
- 12 for skipping around, but on the deck before you that
- is up on the screen, we're covering this, these are
- 14 the new attachments to the Executive Director
- 15 message. This triangle was our effort last month to
- 16 show, not tell, what the organization will look like
- 17 just over 12 months from now. Page eleven in your
- 18 Version II of the Board Book, but it is also up on
- 19 the screen.
- So you see \$1.7 million in operating
- 21 revenues from traditional public finance functions
- 22 of the Authority and we have \$112 million of
- 23 something that is a fairly new concept to the
- 24 Authority, earned grant income, just because we have



- 1 not typically -- that's not been typically part of
- 2 our operations.
- 3 Now, that could end up being much
- 4 larger because a significant portion of our Federal
- 5 funds, as we shall see, are going to come to us as
- 6 grants and they are going to leave the IFA as
- 7 grants. However, we believe that at least that we
- 8 are in the range at least \$112 million of earned
- 9 grant income 12 months from now.
- 10 That will be composed of \$17 million
- 11 of additional SSBCI funding and allocation, that is
- 12 our initial Climate Bank process, it's led by Senior
- 13 Vice President Maria Colangelo -- Maria, raise your
- 14 hand -- with the assistance of Joanna Martinez --
- 15 raise your hand. That is primarily a participation
- 16 loan program, but over the last 12 months, it has
- 17 given us the opportunity to try out integrating
- 18 Federal funds into IFA finance products.
- 19 On June the 1st, we received word
- 20 from our partners at IEPA that the U.S. Department
- 21 of Energy was at long last going to allocate \$14
- 22 million in building a revolving loan fund. We had
- 23 that meeting on Friday afternoon and we will -- we
- 24 are eligible to start taking reimbursement costs



- 1 from that as of June the 1st.
- 2 As of May the 1st, the largest
- 3 seeding of Climate Bank financial products is going
- 4 to come to us through the Greenhouse Gas Reduction
- 5 Fund, NCIF, National Community Investment Fund.
- 6 Our national applicant is the Coalition for Green
- 7 Capital, they've been told we are going to be a
- 8 subgrantee of the Coalition, and they have been told
- 9 by U.S. EPA that sometime in July or August, the
- 10 funds will begin to flow and our allocation of that
- 11 is \$108 million.
- 12 75 percent of that \$108 million built
- 13 into that application was a rather aggressive
- 14 12-month deployment timeline, but 75 percent of \$108
- 15 million plus 17 in SSBCI plus 14 in revolving loans,
- 16 that is our somewhat aggressive timeline for just
- 17 over 12 months from now of deploying these funds
- 18 responsibly in well underwritten financial products.
- 19 Next slide.
- 20 This is a functional organizational
- 21 chart of roughly what we hope the IFA is going to
- 22 look like 12 months from now, it is also found on
- 23 page 12 of your Version 2 of the Board Book attached.
- 24 But, again, given the complexity, it was



- 1 not possible to come up with an actual
- 2 organizational chart given the uncertainties of the
- 3 Federal conditions and the Federal funding time
- 4 lines.
- 5 Moving on to the next slide, page 22,
- 6 this is a side-by-side comparison. We have the
- 7 forecast for FY '24, Six will go into that in
- 8 greater depth. And with our nonoperating revenue,
- 9 the investment income and some grant reimbursement
- 10 funds from SSBCI, at this point, we are looking at
- 11 a profit as of June 30 of \$1.2 million. That is
- 12 lower than it would have been had we not made the
- 13 rather significant Climate Bank related investments
- 14 in the Federal funds for Future Illinois Jobs Act,
- 15 it would have been close to \$3 million.
- But, again, as the Members have
- 17 heard, we have had various debts over the past couple
- 18 of months, the awards for Recompete and the awards
- 19 for tech hubs have not been made by the Federal
- 20 government, but if Illinois is successful, the IFA
- 21 and the Climate Bank, that will be part of our
- 22 victory as well. Going down to the FY '25 proposed
- 23 budget. Again, we have combined traditional public
- 24 finance, traditional IFA



- 1 functions, revenues of 2.3, that is 1.7 plus the
- 2 various other revenues, and we have Climate Bank
- 3 revenues of approximately \$13.3 million.
- And, again, I apologize, the black
- 5 link should go all the way to your right -- should
- 6 go all the way down to the blue box. But that is
- 7 basically the breakdown of the \$13.3 million, 8.7
- 8 for vendors, we will break them out between finance
- 9 Federal funding and grant Federal funding; new
- 10 hires for both Climate Bank purposes and hopefully
- 11 partially reimbursed IFA purposes and indirect
- 12 costs.
- Then bringing us down to IFA
- 14 nonoperating revenues, again, we're anticipating
- 15 approximately \$2 million in investments and setting
- 16 aside approximately \$100,000 for bad debt. IFA
- 17 expenses of approximately \$4.1 million, Climate Bank
- 18 investments, again, primarily staff, vendors,
- 19 indirect costs, and a total profit forecast of eight
- 20 hundred -- just over \$800 thousand as I began the
- 21 presentation, but that could be, should we be
- 22 successful with that goal of deploying \$112 million,
- 23 that would be \$112 million plus \$800 thousand just
- 24 over 12 months from now. I note that that is rather



- 1 ambitious. Next slide.
- 2 As the Members know, we operate
- 3 currently with a very lean staff and we have done
- 4 so for some time. We have three jobs that are
- 5 currently posted, a replacement accounting position,
- 6 a public finance associate and a deputy general
- 7 counsel. Those are on our websites, on LinkedIn and
- 8 then there's another cite called Idealist. We hope
- 9 in July or August we will also be posting jobs for
- 10 a human resources manager, an IT manager and a
- 11 procurement associate. Those are going to be sort
- 12 of the necessary next building blocks for this
- 13 rather ambitious goal.
- So as you'll see in the right hand --
- 15 bottom right-hand corner, we've got \$3.8 million
- 16 budgeted, but the full cost of all of these
- 17 benefits, salary for a full 12 months is actually
- 18 \$4.3 million. And, again, we staggered this, we
- 19 wanted to give you the full amount and the budgeted
- 20 amount, the full amount being that -- and it is
- 21 what this will all ultimately cost and then
- 22 hopefully those costs will be reimbursed by the
- 23 Federal funds. Ultimately, the goal is to have an
- 24 independent financially self-supporting durable



- 1 financial organization when all of this is done.
- 2 Any questions so far?
- 3 Great. Moving on to page 24 of your
- 4 Version 2. Now, larger than the head count is going
- 5 to be the vendor head count and there's very good
- 6 reason for that, because a large percentage of these
- 7 Federal funds are going to originate in grants and
- 8 they're going to be deployed as grants, so that
- 9 money will be out the door. That stands in contrast
- 10 to the earned grant income of up to \$112 million
- 11 that I began the presentation with that as those
- 12 grant funds are deployed as loans or other financial
- 13 products or structures, they will ultimately come
- 14 back to the Authority.
- 15 So it's the large 8.7 in vendors is
- 16 the largest single line items, but getting to that
- 17 8.7 is going to be complex. I'm going to start with
- 18 our goal first and then I'm going to go to the
- 19 various regulatory needle threading that we are
- 20 going to have to pursue.
- 21 It's very important that the staff,
- 22 but particularly the vendors, reflect the full
- 23 diversity of this State consistent with what is in
- 24 our act under the Climate and Equitable Jobs Act,



- 1 you've heard me refer to that before. But the
- 2 vendors are also going to need to fulfill Climate
- 3 Bank needs and they are going to need to, and the
- 4 process, obtain those vendors is going to need to be
- 5 consistent and comply with various State and Federal
- 6 procurement rules.
- 7 I will tell you from what I've
- 8 learned in recent weeks, those rules may not be
- 9 aligned, but we are going to do our very best. And
- 10 I am presenting goal paragraph C reflecting the
- 11 diversity. I don't have a full figure to that, but
- 12 the Chair and I have discussed it. I know what our
- 13 objectives are, but it may well be a complicated
- 14 journey, but I'm very optimistic given the
- 15 experiences that we've had over the past 12 months
- 16 with the procurement regulators in this State, our
- 17 partnership with the Commission on Equity and
- 18 Inclusion, and then our other State partners.
- 19 We've had a couple of tools, the
- 20 invitation for bid zero-dollar contracts with
- 21 nonprofits that have been able to enhance our
- 22 capacity, also the Members here, particularly some
- 23 recent Members, we've got some folks on this Board
- 24 that have particular expertise and perspective on



- 1 these objectives and we intend to ask you for your
- 2 expertise. Any questions on this slide before we
- 3 continue?
- 4 Next slide, which is page 25 of your
- 5 book, but it is also up on the screen. So of that
- 6 8.7, \$4.8 million is anticipated to be related to
- 7 finance vendors. Probably the largest and -- or
- 8 among the largest and most important is an
- 9 inter-agency web platform portal. As all of you
- 10 have heard in past meetings, not only are we dealing
- 11 with multiple Federal agencies, but we have multiple
- 12 State partners and we have multiple forms of Federal
- 13 financial assistance, sometimes supplemented with
- 14 State financial assistance, grants, loans, tax
- 15 credits. And, ultimately, if it is challenging for
- 16 me to convey some of these resources to all of you
- 17 in a public meeting, imagine what it is for an
- 18 ordinary business and ordinary local government and
- 19 ordinary individual. But we've had plenty of
- 20 discussions among the State actors of some sort of
- 21 combined portal intake.
- 22 But the three elements that hopefully
- 23 are going to lead to almost \$112 million in earned
- 24 grant income over 12 months from now, that these are



- 1 the vendors that we're going to need to do it.
- 2 Again, we're going to need to reflect the diversity
- 3 of our State, we're going to need to get there by
- 4 complying with State and Federal requirements and
- 5 their ability to meet our needs. Any questions?
- 6 Next slide, page 26 of your
- 7 materials. These are the grant vendors. And,
- 8 again, with both staff and the vendors, probably the
- 9 best example is the Solar for All. Initially, the
- 10 not-to-exceed amount for the grant from the Federal
- 11 government was \$400 million per awardee. They
- 12 reduced it to \$250 million half way through the
- 13 process. Ultimately, our award was \$156 million.
- 14 Similarly, with the NCIF of the Greenhouse Gas
- 15 Reduction, the application we were part of was for
- 16 \$10 million, it was subsequently -- \$10 billion,
- 17 subsequently \$5 billion. Our allocation, got it
- 18 confirmed in writing for our pipeline, is \$108
- 19 million.
- 20 So these are the grant vendors and,
- 21 again, ultimately, as we move forward, as I
- 22 mentioned before roughly, we are in year two of a
- 23 three-year transformation that may well extend when
- 24 the grant funds that are deployed -- that are



- 1 received as grant funds that are also deployed as
- 2 grant funds, they will be out the door. So there
- 3 is a bias for us here at the Authority, but also for
- 4 the State, to build a diverse effective work force
- 5 that will be long-time organizational muscle, that
- 6 is our goal. But the challenge that we will have
- 7 organizationally is appropriately deploying the
- 8 grant funds that will supplement the finance
- 9 deployment and then ultimately integrating those
- 10 new staffers into the finance organization, but
- 11 the total amount equals \$8.7 million. Any
- 12 questions?
- Moving on to page 28 of your Version
- 14 II, again, we're projecting profit this year, we're
- 15 projecting profit next year. Most of the history of
- 16 the Authority from 2004, we have retained earnings
- 17 or profits. These are the five categories that I
- 18 expect potentially additional investments to --
- 19 that I would come back through the Climate Bank plan
- 20 and modifications. Again, some of these may well be
- 21 reimbursed from the various Federal funds, but I
- 22 just put a round figure of \$1 million. Diversity
- 23 for both vendors and staff, we have identified one
- 24 alum of State government who we believe will be



- 1 in a position under a personal services contract to
- 2 engage with the world potential vendors.
- 3 We've learned a lot in the last year,
- 4 both -- one of the things that has become apparent
- 5 is that Greq Holloway, our procurement lead, as
- 6 talented as he is just under the procurement rules,
- 7 he cannot really effectively engage with potential
- 8 vendors as to all of the steps that we need to have
- 9 them do. And so this person that I've sought
- 10 so-called could be a very important contributor.
- 11 The Inflation Reduction Act tax
- 12 credits, again, the rules became -- the rules came
- 13 out in March. This is still a learning experience,
- 14 but it's a very large percentage of the Inflation
- 15 Reduction Act, 65 percent. In addition, there are
- 16 the long-standing opportunity zone tax credits we've
- 17 engaged with some nonprofit partners that also work
- 18 with DCEO. We think that the opportunities are
- 19 focused in disadvantaged communities, so we think
- 20 that that may be a very nice staff that credits the
- 21 opportunity zones, the grant funding and the
- 22 grant-based financial deployment stacking those up.
- 23 One of the items, just to keep it in
- 24 mind, is that in 2025 when there is a new Congress,



- 1 that the 2018 Federal tax credits will sunset. And
- 2 our colleague Brad came back from a national meeting
- 3 and what was described was this will be the Super
- 4 Bowl of Federal tax policy in 2025, potentially.
- 5 So all of these things that we're
- 6 discussing could be on the table and we'll have
- 7 little or no control over them, which is the
- 8 advantage of going after the Federal grants that we
- 9 have as we are doing currently.
- 10 The loan programs office, you've
- 11 heard me talk about that, nature-based solutions,
- 12 we were very pleased and will have details in the
- 13 coming months, a well-known foundation has made an
- 14 award to us, a fairly small amount. They've not made
- 15 the public announcement yet for Nature-based
- 16 Solutions and then whatever requests we receive from
- 17 the Governor's office and DCEO. Any questions on
- 18 page 28 where we may be going for additional
- 19 investments. Jeff, the next -- yes.
- 20 Moving on to page 27, I know that
- 21 we've covered a lot of operating and nonoperating --
- 22 next page Jeff, please. Oh -- previous. Oh, there
- 23 we go, sorry about that. I apologize, I got out of
- 24 order.



- 1 To the left in orange and yellow,
- 2 this is on page 27, orange you've sometimes heard me
- 3 refer to as the second 60 because of some financings
- 4 and investments that we've been involved with, it's
- 5 gone from 60 to 69, just over \$69 million. These
- 6 are the portions of our net position or our funds to
- 7 our health and state treasurer, others are locally
- 8 held. They are locked or originated in some way in
- 9 State appropriations or State law.
- Now, ultimately it will not be my
- 11 decision or our decision, these will be decisions
- 12 by the Governor's office and the General Assembly,
- 13 and we've begun those discussions. Ultimately, the
- 14 orange should be reconfigured or refocused over the
- 15 coming years as to Climate Bank purposes.
- You've heard us discuss about the
- 17 office of the Fire Marshal's revolving loan program
- 18 for local governments for fire trucks and
- 19 ambulances. Again, we've not opened this
- 20 discussion, but certainly that sort of concessionary
- 21 highly incentive-based financing -- financing with
- 22 such favorable terms is that it is almost a
- 23 grant-like form of financial assistance, that is
- 24 something that really belongs in the role of Climate



- 1 Bank grants and finance, as does the possible
- 2 transition of those fleets to electric vehicles,
- 3 the necessary charging and whatever public safety
- 4 buildings ultimately become resilience hubs during
- 5 the energy transition.
- To be sure, I'm sharing this with
- 7 you, but we have not really opened up those
- 8 discussions with the Fire Marshal's office. Most of
- 9 the discussion that we've had with the Governor's
- 10 office is on the industrial revenue fund, the
- 11 housing partnership fund and the two ag funds, and
- 12 those discussions are ongoing.
- 13 It is the yellow that the 59.8 which
- 14 is our current fund, those are the retained earnings
- 15 -- the money that came over from the predecessors and
- 16 then has steadily been increasing by generally
- 17 operating as a profit since 2004.
- Going to the right column, we have
- 19 what are my favorite forms of Federal grants, the
- 20 blue Federal grants that are going to come to us and
- 21 ultimately be deployed in financial vehicles, loans
- 22 or other financial structures. And then the green,
- 23 which you've heard me talk about before, Solar for
- 24 All, the electric vehicle charging and fueling



- 1 infrastructure, and the grid with primarily
- 2 downstate municipal utilities and rural co-ops,
- 3 that's what our world is going to look like. Go
- 4 to the next page, please, Jeff. Back to page 32,
- 5 in your Version 2 which is the yellow and beige
- 6 columns.
- 7 Hopefully, the presentation that
- 8 I've provided you gives you a sense of direction
- 9 and the life and the goals and the energy behind the
- 10 yellow column which is the budget that we have
- 11 before you for consideration and how the IFA current
- 12 operations fit into the yellow column. I ask for
- 13 your support and I'll take any questions.
- 14 CHAIR HOBERT: Great.
- 15 DIRECTOR MEISTER: Great.
- 16 ASSISTANT SECRETARY BRINLEY: This is Claire
- 17 Brinley.
- 18 Item 3 is a Resolution approving the
- 19 schedule of regular meetings for Fiscal Year 2025.
- 20 The meeting dates proposed maintain the Authority's
- 21 practice of meeting on the second Tuesday of each
- 22 month but will restore the regular meeting time
- 23 from 9:00 a.m. to 9:30 a.m.

24



- 1 Does any Member have any questions or comments?
- CHAIR HOBERT: To be clear, Fiscal Year 2025
- 3 starts --
- 4 ASSISTANT SECRETARY BRINLEY: -- next month,
- 5 July 9th.
- 6 CHAIR HOBERT: So the meeting will be 9:30 next
- 7 month and going forward.
- 8 This is Will Hobert. I would like to
- 9 request a motion to pass --
- 10 DIRECTOR MEISTER: Excuse me, Chair Hobert.
- 11 Also, during my lengthy presentation on the budget,
- 12 included in that budget is a line item of
- 13 approximately \$100 thousand for staff promotions and
- 14 salary increases. We are still working through that
- 15 process, but I wanted the members to know we'd
- 16 anticipate that in the next month or two, we will
- 17 come back to the Members with the details on that.
- 18 CHAIR HOBERT: To be clear, working through
- 19 that process means working with the Governor's
- 20 office to make sure they agree with the proposed
- 21 salary increases.
- 22 DIRECTOR MEISTER: Well said.
- 23 CHAIR HOBERT: This is Will Hobert. I'd like
- 24 to request a motion to pass and adopt the following



- 1 new business items, 1, 2 and 3. Is there such a
- 2 motion?
- 3 MEMBER CALDWELL: This is Karen Caldwell. So
- 4 moved.
- 5 MEMBER JURACEK: This is Arlene Juracek.
- 6 Second.
- 7 CHAIR HOBERT: This is Will Hobert. Will the
- 8 Assistant Secretary please call the roll?
- 9 ASSISTANT SECRETARY BRINLEY: This is Claire
- 10 Brinley. On the motion by Member Caldwell and
- 11 second by Member Juracek, I will call the roll:
- 12 Member Abrams?
- 13 MEMBER ABRAMS: Yes.
- 14 ASSISTANT SECRETARY BRINLEY: Member Beres?
- 15 MEMBER BERES: Yes.
- 16 ASSISTANT SECRETARY BRINLEY: Member Caldwell?
- 17 MEMBER CALDWELL: Yes.
- 18 ASSISTANT SECRETARY BRINLEY: Member Juracek?
- 19 MEMBER JURACEK: Yes.
- 20 ASSISTANT SECRETARY BRINLEY: Member Landek?
- 21 MEMBER LANDEK: Yes.
- 22 ASSISTANT SECRETARY BRINLEY: Vice Chair Nava?
- VICE CHAIR NAVA: Yes.
- ASSISTANT SECRETARY BRINLEY: Member Poole?



- 1 MEMBER POOLE: Yes.
- 2 ASSISTANT SECRETARY BRINLEY: Member Sutton?
- 3 MEMBER SUTTON: Yes.
- 4 ASSISTANT SECRETARY BRINLEY: Member Zeller?
- 5 MEMBER ZELLER: Yes.
- 6 ASSISTANT SECRETARY BRINLEY: And finally Chair
- 7 Hobert?
- 8 CHAIR HOBERT: Yes.
- 9 ASSISTANT SECRETARY BRINLEY: Again, this is
- 10 Claire Brinley. Chair Hobert, the ayes have it and
- 11 the motion carries.
- 12 CHAIR HOBERT: This is Will Hobert. Six, will
- 13 you please present the financial reports?
- 14 MS. GRANDA: This is Six Granda. Thank you,
- 15 Chair Hobert.
- Good morning, everyone. Today, I will
- 17 be presenting the financial report for period ending
- 18 May 31, 2024. Please note that all information is
- 19 preliminary and unaudited.
- 20 Beginning with the operating
- 21 revenues, our year-to-date operating revenues of
- 22 \$2.7 million are \$487 thousand or 22.2 percent higher
- 23 than budget. This is primarily attributable to the
- 24 Authority posting closing fees of \$510 thousand higher



Page 33 1 than budget with an offset in all other revenues of 2. \$23 thousand lower than budget. 3 Our operating expenses of \$4.7 million 4 are \$567 thousand or 13.7 percent higher than budget. This is primarily attributable to the Authority 6 posting professional services of \$791 thousand higher than budget due to Climate Bank and Funds for Future 8 Jobs activities with an offset in all other 9 operating expenses of \$224 thousand lower than 10 budget. Taken together, the Authority posting for an 11 Operating Net loss of approximately \$2 million 12 Moving on to the non-operating 13 activity, our year-to-date interest and investment 14 income of \$1.9 million are \$19 thousand or 1.1 15 percent higher than budget. The Authority posted a 16 \$783 thousand mark-to-market, non-cash appreciation 17 in its investment portfolio. This non-cash 18 appreciation, coupled with an approximate \$9 thousand 19 loss on the sale of certain of our realized 20 Authority investments will result in year-to-date 21 Investment Income Position of \$2.6 million which is 22 \$793 thousand higher than budget. Our year-to-date 23 Grant income of \$638 thousand is \$266 thousand higher 24 Our year-to-date Operating loss of



- 1 approximately \$2 million and the year-to-date
- 2 Investment Position Income and Grant Income of \$3.3
- 3 million will result in a year-to-date Net Income of
- 4 approximately \$1.2 million which is \$979 thousand
- 5 higher than budget.
- The General Fund continues to
- 7 maintain a net position of \$60.3 million as of May
- 8 31, 2024. Our total assets in the General Fund are
- 9 \$65 million (consisting mostly of cash, investments,
- 10 and receivables). Our unrestricted cash and
- 11 investments total \$51.2 million (with \$38.2 million
- 12 in cash). Our restricted cash totals \$2.7 million.
- 13 Our notes receivable from the Illinois Rural Bond
- 14 Bank local governments total \$3.7 million;
- 15 Participation Loans, SSBCI Loans and Deferred Action
- 16 for Childhood Arrivals Loans and other loans total
- 17 \$5 million.
- 18 Regarding the Authority's direct
- 19 lending activities, the Authority funded a direct
- 20 loan in the amount of \$1.6 million to Afterglow
- 21 Climate Justice Fund on May 7, 2024.
- Moving on to Audit, the Authority
- 23 participated in the entrance conference for its
- 24 Fiscal Year 2024 Financial Audit on May 22, 2024.



- 1 The first phase of the fieldwork began on May 23,
- 2 2024, and the expectation is that the auditors will
- 3 sometimes conduct work remotely and sometimes
- 4 conduct work on the Authority's premises. As the
- 5 audit progresses, updates will be provided to the
- 6 Board.
- 7 Also on May 22nd of 2024, the
- 8 Authority received a draft audit report for
- 9 Purchases, Contracts, Leases and Intergovernmental
- 10 Agreement Audit performed by CMS Bureau of Internal
- 11 Audit. The draft report has one observation. The
- 12 Authority is currently working to provide a response
- 13 to the observation, and once it is final, it will
- 14 be distributed to the Board. The Federal Grant and
- 15 the Revenues, Receivable & Receipts Audit are still
- 16 in progress. The Authority anticipates completing
- 17 these audit reports before June 30, 2024. The
- 18 Authority has already scheduled a meeting on June 13,
- 19 2024, with CMS Bureau of Internal Audit to discuss
- 20 the Annual Audit Plan for Fiscal Year 2025.
- 21 Moving on to Human Resources, the
- 22 Authority -- as just mentioned -- the Authority has
- 23 posted three job positions: the Accounting Loan
- 24 Management, Deputy General Counsel, and a Public



- 1 Finance Associate. The Authority will be scheduling
- 2 interviews for the Accounting Loan Management
- 3 position in the coming weeks.
- Are there any questions? Thank you.
- 5 DIRECTOR MEISTER: Okay. Moving on to the
- 6 Climate Bank Plan and Modification, we do have a
- 7 sharp -- C-PACE meeting at 10:00 a.m. sharp.
- 8 So the Climate Bank standing report
- 9 is on pages 69 through 71 of your Version 2
- 10 materials. I have covered, I think, probably
- 11 most everything in those two and a quarter pages.
- 12 Our proposed modification plan is on pages 72 and
- 13 73, there's six items, I'll run through them
- 14 quickly.
- 15 Number one, the \$14 million revolving
- 16 loan fund, again, we're moving forward with that;
- 17 number two, you've heard about the RECI grant
- 18 resulting in the Green Building Hub, we're moving
- 19 forward with that; number three, I mentioned the
- 20 foundation, that we've received a tentative award
- 21 for Nature-Based Solutions; number four, through
- 22 the Climate Bank and 4FJ initiative, we are going
- 23 to be working with DCEO Chicago Community Loan
- 24 Funding and others to further explore integrating



- 1 opportunity zones into our plans; number five, we
- 2 are in active discussions with the Illinois
- 3 Emergency Management Agency on various potential
- 4 sources of new Federal funding over the next few
- 5 months; and finally, the Loan Programs Office, we
- 6 were fortunate that we put in our paperwork and
- 7 were declared a State Energy Financial Institution
- 8 because that is an option that is no longer
- 9 available to organizations like ours without a
- 10 solid project. However, Representatives of the U.S.
- 11 Department of Energy Loan Programs Office will be
- 12 here in this office next week and we'll have some
- 13 of our other partners. That's all I have. Any
- 14 questions on Climate Bank?
- 15 Oh, as the Chair said, it was my
- 16 temporary overabundance of caution that prevented
- 17 the vote on last month's financials, Climate Bank
- 18 Modification and Climate Bank Report and Procurement
- 19 Report. We hope not to have an overabundance of
- 20 caution on my part again, that will be part of the
- 21 vote that all of you will take May and June. I'll
- 22 take any questions. Thank you.
- 23 CHAIR HOBERT: This is Will Hobert. Pursuant
- 24 to Resolution 2022-1110-EX 16, the Members may



- 1 affirm, modify, or disapprove of any of the
- 2 modifications to the Climate Bank Plan.
- I would like to request a motion to
- 4 accept the preliminary and unaudited Financial
- 5 Reports for the eleven-month period ended May
- 6 31, 2024, to accept the Report on the Climate Bank
- 7 Plan, and to affirm the modifications to the Climate
- 8 Bank Plan from May 2024 and June 2024. Is there
- 9 such a motion?
- 10 VICE CHAIR NAVA: This is Roxanne Nava. So moved.
- 11 MEMBER POOLE: Member Roger Poole. Second. CHAIR
- 12 HOBERT: This is Will Hobert. All those
- 13 in favor?
- [Ayes via voice vote]
- 15 CHAIR HOBERT: Any opposed?
- 16 This is Will Hobert. The ayes have
- 17 it and the motion carries.
- 18 Six, will you please present the
- 19 procurement report?
- 20 MS. GRANDA: This is Six Granda. I will present
- 21 the procurement report from both May 2024 and June
- 22 2024.
- 23 The contracts listed in the May 2024
- 24 procurement report are to support the Authority's



- 1 operations; the report also includes expiring
- 2 contracts into July 2024. The Authority recently
- 3 executed a contract with the Boston Consultant Group
- 4 for Distressed Area Recompete Pilot Pro Federal
- 5 Consultant Services. The contracts listed in the
- 6 June 2024 procurement report are to support the
- 7 Authority's operations. The report also includes
- 8 expiring contracts into December 2024. The
- 9 Authority recently executed a contract with CDW for
- 10 the purchase of eight laptops for the Authority
- 11 staff.
- Does anybody have any questions?
- 13 Thank you.
- 14 CHAIR HOBERT: This is Will Hobert. Does
- 15 anyone wish to make any additions, edits,
- 16 or corrections to the Minutes from March 12, 2024,
- 17 and April 9,2024? That should have been May.
- 18 ASSISTANT SECRETARY BRINLEY: The May minutes are not included
- 19 CHAIR HOBERT: Okay, fair enough.
- 20 Any additions, edits or corrections?
- 21 Hearing none, I'd like to request a motion to
- 22 approve the minutes. Is there such a motion?
- 23 MEMBER SUTTON: Oh, sorry. This is Lynn
- 24 Sutton. So moved.



- 1 MEMBER BERES: This is Drew Beres. Second.
- 2 CHAIR HOBERT: All right. This is Will Hobert.
- 3 All those in favor?
- 4 [Ayes via voice vote]
- 5 Any opposed? The ayes have it and
- 6 the motion carries.
- 7 Is there any other business to come
- 8 before the Members?
- 9 ASSISTANT SECRETARY BRINLEY: This is Claire
- 10 Brinley. Chair Hobert, Members Fuentes, Pawar,
- 11 Ryan, Strautmanis and Wexler were unable to
- 12 participate today.
- 13 CHAIR HOBERT: This is Will Hobert. I would
- 14 like to request a motion to excuse the Members
- 15 Fuentes, Pawar, Ryan, Strautmanis and Wexler who
- 16 were unable to participate today. Is there such a
- 17 motion?
- 18 MEMBER ABRAMS: This is Susan Abrams. So moved.
- 19 MEMBER BERES: This is Drew Beres. Second.
- 20 CHAIR HOBERT: This is Will Hobert. All those
- 21 in favor?
- [Ayes via voice vote]
- 23 CHAIR HOBERT: Any opposed? The ayes have it
- 24 and the motion carries.



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 1
                   Is there any matter for discussion in
    closed session today?
 3
                   Hearing none, the next regularly
    scheduled meeting will be held in person on Tuesday,
    July 9, 2024, at 9:30 a.m. I would like to request
    a motion to adjourn. Is there such a motion?
         MEMBER CALDWELL: This is Karen Caldwell. So
 8
    moved.
         MEMBER JURACEK: This is Arlene Juracek.
10
    Second.
11
         CHAIR HOBERT: This is Will Hobert. All those
12
    in favor?
13
                        [Ayes via voice vote]
                   Any opposed? The ayes have it and
14
15
    the motion carries.
16
         ASSISTANT SECRETARY BRINLEY: This is Claire
17
    Brinley. The time is 9:54 a.m. This meeting is
    adjourned.
18
19
20
21
22
23
24
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Page 42
    STATE OF ILLINOIS
1
                            SS.
 2
    COUNTY OF COOK
 3
 4
         I, PATRICIA S. MANN, CSR, RPR, a certified
5
    shorthand reporter in the State of Illinois, do
 6
    hereby certify that the above matter was recorded
    stenographically by me and reduced to writing by
 8
    me.
9
         I FURTHER CERTIFY that the foregoing transcript
10
    of the said matter is a true, correct and complete
11
    transcript of the proceedings at the time and place
12
    specified hereinbefore.
13
         I FURTHER CERTIFY that I am not a relative or
14
    employee of any of the parties, nor a relative or
15
    employee of the attorneys of record or financially
16
    interested directly or indirectly in this action.
17
         IN WITNESS WHEREOF, I have hereunto set my hand
18
    and affixed my seal of office at Chicago, Illinois,
19
    this 24th day of June, 2024.
2.0
21
2.2
                            Patricia S. Mann
23
                      Patricia S. Mann, CSR, RPR
                      License No. 084-001853
24
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